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PUBLISHER

Annie Tan
annie.tan@contineomedia.com | (65) 6521 9781

EDITORIAL

SENIOR EDITOR K. Dass
haridas.k@contineomedia.com | (65) 6521 9741

JOURNALIST Priscilla Hendriks
priscilla.hendriks@contineomedia.com | (65) 6521 9765

TERRITORY DATA

Asian Development Bank
BuddeComm
Business Monitor International
Cable and Satellite Broadcasting Association of Asia (CASBAA)
IDA Singapore
Internet Live Stats
Kantar Media
Marketing Charts
NationMaster
Nielsen Holdings

AD SALES

ACCOUNT MANAGER Diana Tan
diana.tan@contineomedia.com | (65) 6521 9755
ACCOUNT MANAGER Lynn Peck
lynn.peck@contineomedia.com | (65) 6521 9782

MARKETING MANAGER

Laura Low
laura.low@contineomedia.com | (65) 6521 9754

MARKETING EXECUTIVE

Rainy Lau
rainy.lau@contineomedia.com | (65) 6521 9745

MARKETING EXECUTIVE

Gretel Tan
gretel.tan@contineomedia.com | (65) 6521 9764

AD ADMIN ASSISTANT

Rena Koh
rena.koh@contineomedia.com | (65) 6521 9780

PUBLISHING SUPPORT: DESIGN & PRODUCTION

PRODUCTION MANAGER

Pauline Goh
pauline.goh@contineomedia.com | (65) 6521 9772

GRAPHIC DESIGNER

Cynthia Ng
cynthia.ng@contineomedia.com | (65) 6521 9768

CIRCULATION/DATABASE

CIRCULATION MANAGER

Ophilia Leung
ophilia.leung@contineomedia.com | (65) 6521 9761

CIRCULATION EXECUTIVE

Levi Cheng
levi.cheng@contineomedia.com | (65) 6521 9775

WEB OPERATIONS & DEVELOPMENT

WEB OPERATIONS EXECUTIVE

Franco Nelo M. Sevilleja
franco@contineomedia.com | (65) 6521 9778

FINANCE

FINANCE MANAGER Kenny Yeoh
kenny.yeoh@contineomedia.com | (65) 6521 9740

MANAGING DIRECTOR

Cindy Ng
cindy.ng@asiantawards.com | (65) 6521 9774

CEO

Raymond Wong
raymond.wong@contineomedia.com | (65) 6521 9777

Contineo Media



Contineo Media Pte Ltd

61 Ubi Avenue 1,
#05-17, UB Point
Singapore 408941
Tel: 6521 9777
Fax: 6521 9788
www.onscreenasia.com

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MAKE PRODUCTIONS

TERRITORIES



AUSTRALIA

STATSBOX

AUSTRALIA

POPULATION	23,833,224 **
TV HOUSEHOLDS	8,239,230 *****
TV PENETRATION	100%****
HOUSEHOLD SIZE	2.7*****
CABLE TV PENETRATION	34%*****
DTT PENETRATION	95%***
SATELLITE TV SUBSCRIBERS	100,000**
MULTICHANNEL HOMES	2,900,000*****
MULTICHANNEL PENETRATION	36%*
NON-TERRESTRIAL TV CONNECTIONS	2,900,000*
INTERNET PENETRATION	90%*****
BROADBAND SUBSCRIBERS	12,532,000**
INTERNET-CONNECTED TV PENETRATION	30% of households***
PVR PENETRATION	56% of households***
SMARTPHONE PENETRATION	73% of Australians aged 16+ ***
TABLET DEVICE PENETRATION	47% of households***

* Asia Pacific Multichannel TV 2015, by CASBAA

** Australian Bureau of Statistics

*** Australian Multi-Screen Report 4 Quarter 2014 from OzTAM

**** OzTAM Universe Estimates 2 Quarter 2014 – Individuals

***** Internet Live Stats, Internet Users by Country (2014)

***** Multichannel Television Advertising in Asia, Countries, Australia, by CASBAA

***** Asia-Pacific pay-TV Industry 2010, by CASBAA

Following the end of analogue broadcasting in December 2013, Australians have been able to access many more free-to-air (FTA) TV channels as digital broadcasts. This has dispersed viewing preferences among consumers, with the result that TV programming is more fragmented. Although there are more channels available, the number of viewing hours has remained relatively stable for a number of years, and as a result, individual channels and particularly specific shows have seen declining viewer numbers. Viewing habits have also been affected by the advent of catch-up TV services, which have been made available from the main broadcasters for two to three years. In addition, the launch of subscription video services from operators such as Presto, Stan and Netflix will further erode linear TV viewing as subscribers can now choose to watch their desired programmes. The shift away from linear TV has seen the penetration of TV in households fall to about 88% by early 2015. It was also reported that the Australian film and TV industries have shrunk 12% in the past five years (Deloitte Access Economics).

Australia has five major FTA networks which comprises of Australian Broadcasting Corporation (ABC), Seven Network, Nine Network, Network Ten and SBS. Each network initially had a single channel in a geographic area, though with the arrival of digital television each network now has one extra

SD multichannel – 7Two, GO!, Eleven and SBS Two respectively, and one HD multichannel – 7mate, GEM, One and SBS HD. With the exception of SBS, each commercial broadcaster also has one SD data casting channel – TV4ME, Extra and TVSN respectively; SBS instead broadcasts NITV free-to-air.

Australia has two main government-owned TV channels – ABC and SBS, along with multichannels – ABC2, ABC3 and SBS Two, which are both available on free-to-air via Optus D1 satellite. Viewers in remote parts of Australia could also access Seven Central and Imparja Television, or WIN WA and GWN in Western Australia, through the DVB-S2 free-to-view Optus VAST service.

Australia pay-TV industry consists of the dominant cable and satellite television provider Foxtel and its regional subsidiary Austar, with some smaller cable and satellite competitors operating in limited areas. Other providers of Internet television in Australia offer free content or PPV.

KEY DEVELOPMENTS

In July, Audio Network Australia integrated fully into Audio Network Group. The international music company has acquired a 49% shareholding in Audio Network Australia Pty Ltd from co-founder Linda Tizard. The acquisition demonstrates the Group's continuing determination to expand globally and develop its vision whilst retaining the innovative and creative force behind the group's success.

In the same month, ABC1 underwent channel rebranding. The ABC's main television channel, ABC1, is being renamed ABC and will have a new tagline, encompassing a social media hash tag for the first time – #ourABC. The public broadcaster has labelled the rebranding exercise "bold, simple, raw and real". It includes new on-air station identification material in the trade, featuring everyday Australians and ABC personalities.

In September 2014, Australia's Nine partnered Fairfax Media to launch SVOD service, StreamCo. It is expected to launch this year and will offer a broad range of local and international programming to subscribers for a fixed monthly subscription fee and no minimum term commitment.

In October 2014, Screen Australia and the Korean Film Council (KOFIC) signed an official Memorandum of Understanding (MoU) in Busan. The MoU signing is part of the process to enable official film and television co-productions to be made by the two countries. Screen Australia and KOFIC will implement the Co-production Arrangement once the Korea-Australia Free Trade Agreement, containing an Annex on Audiovisual Co-production, is in place.

In November 2014, Australian News Channel Pty Ltd and Lightning International Ltd announced the launch of Australia Channel, which will present the best of Australian news, business and sport – backed by the resources of SKY NEWS Australia, a joint venture of Australia's two biggest free-to-air networks Seven and Nine and BSkyB.

In March 2015, SVOD provider Netflix was launched in Australia and New Zealand. Netflix is the sixth SVOD service that Australians and New Zealanders can pay to view.

In April 2015, Screen Australia announced development funding of over \$620,000 for 16 feature films and professional development opportunities for two emerging filmmakers. The funding announcement sees internationally based, award-winning Australian talent returning home to develop bold and original local stories.

FREE-TO-AIR

AUSTRALIAN BROADCASTING CORPORATION

ABC Ultimo Centre,
700 Harris Street,
Ultimo 2007, GPO Box 9994,
Sydney NSW 2001
Tel: +61 2 8333 1500
Fax: +61 2 8333 5344
Website: www.abc.net.au

NETWORK TEN

1 Saunders Street,
Pyrmont NSW 2009
GPO Box 10, Sydney NSW 2001
Tel: +61 2 9650 1263
Fax: +61 2 9650 1456
Website: www.tenplay.com.au

NINE NETWORK

(NINE ENTERTAINMENT CO.)
24 Artarmon Road, Willoughby
Sydney, Australia, NSW 2068
Website: www.ninemsn.com.au

PRIME7

New England, Highway,
Tamworth, Australia, NSW 2340
Tel: +61 2 6761 9777
Fax: +61 2 6242 3764
Website: www.prime7.com.au
Email: info@prime7.com.au

SPECIAL BROADCASTING SERVICE (SBS)

14 Herbert Street, Artarmon
Sydney, NSW 2064
Tel: +61 2 9430 2828
Website: www.sbs.com.au
Email: comments@sbs.com.au



AUSTRALIA

SEVEN NETWORK LIMITED

38-42 Pirrama Road,
Pyrmont, Sydney,
NSW 2009
Tel: +61 2 8777 7777
Website: www.seven.com.au
Email: isavage@seven.com.au

SOUTHERN CROSS MEDIA GROUP

Southern Cross Austereo
Level 2, 257 Clarendon Street
South Melbourne VIC 3205,
Australia
Tel: +61 3 9252 1019
Fax: +61 3 9252 1270
Website: www.southerncrossaustereo.com.au

WIN TELEVISION

84 Wentworth Avenue
Kingston ACT 2604
PO Box 4617, Kingston ACT 2604
Tel: +61 2 6234 5699
Fax: +61 2 6239 6644
Website: www.wintv.com.au

PAY-TV

FETCH TV
61 Lavender St,
Milsons Point, NSW 2061
Website: www.fetchtv.com.au
Email: contactus@fetchtv.com.au

FOXTEL

5 Thomas Holt Drive, Level 4
North Ryde, Australia,
NSW 2113
Tel: +61 2 9813 6000
Fax: +61 2 9813 7110
Website: www.foxtel.com.au
Email: corporateaffairs@foxtel.com.au

OPTUS TV

Suite 408, 15 Lime Street,
Sydney, NSW, 2000
Tel: 13 0044 3012
Website: www.optus.com.au
Email: support2@obcsydneynorth.com.au

SELECTV

Level 3, 189 Miller Street,
North Sydney, NSW 2060
Tel: +61 2 9925 1800
Fax: +61 2 9925 1818
Website: www.selectv.com

UBI WORLD TV

United Broadcasting International Pty LTD
55 Pyrmont Bridge Road
Pyrmont NSW 2009,
Australia
Tel: +61 2 9776 2222
Fax: +61 2 9776 2111
Website: www.ubiworldtv.com

BROADBAND SERVICES/ INTERNET PROVIDERS

AAPT

Level 23, 680 George Street,
Sydney, NSW 2000
Tel: +61 2 8277 5405
Website: www.aapt.com.au

IINET LIMITED

502 Hay Street, Subiaco,
Perth, WA 6008
Tel: +61 8 9214 2222 /
+61 8 9214 2207
Website: www.iinet.com.au
Email: sales@iinet.net.au
bizsupport@iinet.net.au
cosec@staff.iinet.net.au

TELSTRA MEDIA

Suite 9, 628 Bourke Street,
Melbourne, VIC 3000
Tel: +61 1300 781 711 /
+61 0400 864 864
Website: media.telstra.com.au
Email: enquiries@tbcmelbournecity.com.au
james.ellia@tbcmelbournecity.com.au

PRODUCTION STUDIOS

DOCKLANDS STUDIOS
476 Docklands Drive
Docklands,
Victoria 3008
Tel: +61 3 8327 2000
Website: www.ds melbourne.com
Email: info@ds melbourne.com

FILM BROKEN HILL

210 – 230 Eyre St,
South Broken Hill
Tel: +61 8 8080 3564
Website:
www.brokenthillaustralia.com.au/film-broken-hill
Email: mail@filmbrokenhill.com

FOX STUDIOS AUSTRALIA

Building 16,
38 Driver Avenue,
Moore Park, NSW 2021
Australia
Tel: +61 2 9383 4200
Website: www.foxstudiosaustralia.com
Email: enquiries@foxaus.com

SOUTH AUSTRALIAN FILM CORPORATION

Adelaide Studios
226 Fullarton Road,
Glenside,
South Australia 5065
Tel: + 61 8 8394 2000
Website: www.adelaidestudios.com.au
Email: safilm@safilm.com.au

VILLAGE ROADSHOW STUDIOS

Entertainment Road
Oxenford QLD 4210
Tel: +61 7 5585 9666
Fax: +61 7 5573 3698
Website: www.movie world studios.com.au
Email: benzie@villageroadshowstudios.com.au

MOBILE TELCOS

HUTCHISON TELECOMS

Level 7, 40 Mount Street
North Sydney,
NSW 2060
Website: www.hutchison.com.au
Email: investors@hutchison.com.au

OPTUS

Suite 408, 15 Lime Street
Sydney, NSW, 2000
Tel: 13 0044 3012
Website: www.optus.com.au
Email: support2@obcsydneynorth.com.au

TELSTRA

Level 41, Telstra Centre
242 Exhibition Street,
Melbourne VIC 3000
Tel: +61 1300 368 387
Fax: +61 3 9632 3215
Website: www.telstra.com.au

VODAFONE AUSTRALIA

Level 7, 40 Mount Street,
North Sydney
NSW 2060
Tel: +61 4 1414 1414
Fax: 1300 308 869
Website: www.vodafone.com.au

GOVERNMENT BODIES/ REGULATORY AGENCIES

AUSTRALIA MOBILE TELECOMMUNICATIONS ASSOCIATION

PO Box 4309
Manuka ACT 2603
Tel: +61 2 6239 6555
Fax: +61 2 6239 6577
Website: www.amta.org.au
Email: contact@amta.org.au

AUSTRALIA SUBSCRIPTION TELEVISION & RADIO ASSOCIATION

Level 2, 4 Broadcast Way,
Artarmon NSW 2064
Tel: +61 2 9776 2686 / 2684
Fax +61 2 9776 2683
Website: www.astra.org.au
Email: astra@astra.org.au

AUSTRALIA

AUSTRALIAN CHILDREN'S TELEVISION FOUNDATION

3rd Floor, 145 Smith Street,
Fitzroy Victoria 3065,
Australia
Tel : +61 3 9200 5500
Fax: +61 3 9200 5555
Website: www.actf.com.au
Email: info@actf.com.au

AUSTRALIAN COMMUNICATIONS AND MEDIA AUTHORITY

Level 5, The Bay Centre,
65 Pirrama Road,
Pyrmont NSW 2009.
PO Box Q500,
Queen Victoria Building,
NSW 1230
Tel: +61 2 9334 7700
Fax: +61 2 9334 7799
Website: www.acma.gov.au
Email: broadcasting@acma.gov.au

SCREEN AUSTRALIA

Level 7, 45 Jones Street,
Ultimo, Sydney, NSW 2007
Tel: +61 2 8113 1075
Fax: +61 2 8113 5888
Website: www.screenaustralia.gov.au
Email: info@screenaustralia.gov.au
facprogramsales@nfsa.gov.au

SCREEN PRODUCERS ASSOCIATION OF AUSTRALIA

36 Fitzroy Street,
Surry Hills
Suite 2, Level 1,
Australia, Sydney,
NSW 2010
Tel: +61 2 9360 8988
Fax: +61 2 9360 8977
Website: screenproducersaustralia.org.au
Email: info@screenproducers.org.au

RATINGS PROVIDERS

AGB NIELSEN MEDIA RESEARCH AUSTRALIA

Ground Floor,
166 Epping Road
Lane Cove, NSW 2066
Tel: +61 2 9490 6500
Fax: +61 2 9490 6599
Website: www.agbnelsen.net
Email: info.tam.au@nielsen.com

OZTAM PTY LIMITED

Level 4, 50 Berry Street
North Sydney
NSW 2060,
Australia
Tel: +61 2 9929 7210
Fax: +61 2 9929 3445
Website: www.oztam.com.au
Email: info@oztam.com.au

CHINA

STATSBOX

CHINA

POPULATION	1,401,586,609 *
INTERNET USERS	564,000,000**
INTERNET PENETRATION	42.1 %**
TOTAL BROADBAND SUBSCRIBERS	174,029,000 ***
MOBILE INTERNET SUBSCRIBERS	745,596,000 ***
MOBILE SUBSCRIBERS	1,104,000,000 ***
3G MOBILE SUBSCRIBERS	220,000,000 ***
3G MOBILE TELEDENSITY (SUBSCRIBERS PER 100 PEOPLE)	20.0 ***
MULTICHANNEL PENETRATION	57%****
NON-TERRESTRIAL TV CONNECTIONS	255,500,000****
CABLE TV PENETRATION	98%*****

* China Population 2015 - World Population Review

** China Internet Network Information Center, as of December 2012

*** Ministry of Industry and Information Technology,

as of November 2012

**** Asia Pacific Multichannel TV 2015, by CASBAA

***** China Television Industry Market Report, June 2011

The world's most populous nation boasts the largest number of internet users, at 564 million. In recent years, the emergence of Youku Tudou, iQiyi, PPTV and Sana have increased the popularity of online video websites in China. Youku Tudou, China's biggest online video giant, features commissioned programmes from a myriad of channels including Hong Kong's TVB and CTE and also user-generated content.

Besides acquiring programmes, online video platforms like Youku Tudou have started to include more local productions via user-generated content. Youku Tudou has a revenue sharing programme that allows qualified participants to be paid from advertisements placed in their videos which encourages more user-generated content.

Last November, Tencent Holdings Limited and HBO announced a strategic partnership at the Tencent Video V Conference in Beijing. Tencent Video will be the sole official provider online to offer award-winning HBO drama series including *Band of Brothers*, *Boardwalk Empire*, *Game of Thrones*, *Rome*, *The Newsroom*, *True Detective* and a number of other leading TV and movie titles from HBO and HBO Asia.

Charles Schreger, President of Programming Sales, HBO said, "The HBO brand is synonymous with ground-breaking original programming. The storytelling as well as the scale and scope of production on series such as *Game of Thrones* and *Boardwalk Empire*, is simply unmatched in the entertainment industry. This partnership with Tencent Video ensures that Chinese fans will now be able to enjoy our dramas at the

high level of quality they were meant to be experienced. This is a great partnership for both companies and for the Chinese consumer as well."

STRATEGIC PARTNERSHIPS

Last year, Alcatel-Lucent closed the sale of its subsidiary, Alcatel-Lucent Enterprise – which provides communications and networking solutions – to China Huaxin Post & Telecommunication Economy Development Centre for €202 million in cash proceeds.

Alcatel-Lucent retained a 15% minority stake in the divested business, as well as a commercial relationship with it in support of its growth ambitions under new ownership.

The divestment of Alcatel-Lucent Enterprise forms part of Alcatel-Lucent's commitments under The Shift Plan launched in June 2013 – to refocus itself as a specialist in IP, Cloud and Ultra-Broadband Access while realigning its balance sheet, implementing cost savings of €1 billion and generating at least €1 billion through selective asset sales by the end of 2015.

INTERNET CONTENT DELIVERY

Akamai Technologies, Inc. also announced a strategic partnership agreement with China Telecom Corporation Limited's cloud division, CT Cloud. CT Cloud offers quality cloud services to customers. As part of the strategic partnership, CT Cloud has agreed to offer an integrated solution incorporating Akamai's full suite of media delivery, web performance, and cloud security offerings with its own Cloud services to Chinese businesses looking to grow their global web presence. In addition, the partnership is designed to enable close cooperation between the two companies in the areas of technology and network access, thus strengthening Akamai's China CDN offering for accelerating content from global customers to Chinese consumers.

"With trade in and out of China continuing to increase, Chinese enterprises require a high performing, secure, and always available Web presence to compete in today's multi-national marketplace," said Wu Xiangdong, General Manager of CT Cloud. "Enterprise web infrastructure must be agile and scalable, providing users with a consistently fast and reliable experience. Our choice is to partner with Akamai to provide our enterprise customers with superior Internet content delivery across the globe."

Under the partnership, CT Cloud plans to leverage Akamai for content delivery network (CDN) technology that will be available for the delivery of its Cloud services. Akamai enables operators to deploy a highly scalable, completely turnkey CDN that leverages the same technologies found within the Akamai Intelligent PlatformTM.

CHINA

"China Telecom is one of the largest Internet service providers in China, serving the global Internet market," said Sanjay Singh, Senior Vice President & General Manager of Asia-Pacific & Japan, Akamai. "We're excited to complement CT Cloud's solutions with Akamai services to tap into the fast-growing China cloud and CDN market. Akamai sees increased demand for delivering content to Chinese Internet users from global customers."

CO-PRODUCTIONS

China has also upped its number of co-productions, working with several broadcasters and producers in the Asia-Pacific region. This year, Singaporean Prod-Co IFA Media will co-produce with China Intercontinental Centre (CICC). Crossroads: The Silk Road will be shot in four countries across Asia's most beautiful landscapes. This landmark coproduction is the 3rd of CICC and IFA Media collaborations, from The Chinese Hajj for National Geographic, to Rebuilding Sichuan for Discovery Channel Asia (nominated for Best Social Awareness Programme at the 2011 Asian TV Awards).

Huaso Film/TV Digital Production, the joint-venture production company of Sony Pictures Television (SPT) and CCTV6's HuaCheng Pictures, has concluded a deal with Croton Media to co-produce a local version of the highly popular and critically-acclaimed comedy *Mad About You* for audiences in China.

In addition to *Mad About You*, Huaso has produced local versions of other popular SPT scripted and non-scripted formats in China, including talk show *Dr. Oz*, as well as competition series *Raid the Cage* and *Dancing Nation*.

FREE-TO-AIR

ANHUI TV

Road 38, Hefei, Anhui Ma'anshan, 230009
Tel: +86 551 6599 3465
Fax: +86 5516599 3435
Website: www.ahtv.cn

ANIWORLD TV

314 Deya Lu, Changsha, China, Hunan 410003
Tel: +86 731 8480 1317
Fax: +86 731 8287 1287
Website: www.aneworld.tv
Email: jinyingkatong@vip.sina.com

BEIJING MEDIA NETWORK

No.14 Jianguomenwai Street, Chaoyang District, 100020 Beijing
Email: www.bmn.net.cn

BEIJING TV

Chao Yang District, No. 98 Jian Guo Road, Beijing TV 1F, Beijing 100022
Tel: +86 10 6810 2340
Website: www.btv.org
Email: banquan@brtn.cn

BEIJING TV KAKU

No. 98 Jianguo Jia Beijing Television Room 3302, Chaoyang District, Beijing 100022
Tel: +86 10 5737 1288
Fax: +86 10 57371284
Website: www.kaku.tv
Email: kaku@kaku.tv

CHANGCHUN BROACASTER CHINA

Herbs Road, Changchun City, 149 Jilin Province, China 130061
Tel: +86 431 8892 4501 / 8846 2528
Fax: +86 431 8892 7581
Website: www.chinactv.com

CHANGSHA TV

No. 237 Laodong West Road, Changsha, Hunan 410015
Tel: +86 731 8277 7340 / 234
Website: www.hncstv.com
Email: hncstv@163.com

CHENGDU TV

No. 2 Gao Peng Road, Chengdu, Sichuan 610041
Tel: +86 28 8432 1999
Website: www.cdtv.cn
Email: service@cdtv.tv

CHINA CENTRAL TELEVISION (CCTV)

11 Fuxing Road, Beijing, China Central Television
Website: cctv.cntv.cn
Email: webmaster@cctv.com

CHINA EDUCATION TELEVISION

No. 98 East Third Ring Road
Hanjian Dan Yang Building, Room 510, 5th Floor,
Chaoyang District, Beijing, 100021
Tel: +86 10 5861 1392 500
Fax: +86 10 5861 1327
Website: www.centv.cn
Email: edutv@sohu.com
net@cetv.edu.cn
dys@cetv.edu.cn
webmaster@edutv.cn

CHINA UNITED TELEVISION

198 Danxia Rd, Xishan, Kunming, Yunnan, China
Tel: +86 10 6267 0925 27 29
Fax: +86 10 6267 0823
Website: www.kunmingbc.com,
www.kmtv.com.cn
Email: webmaster@kmtv.com.cn

CHINA XINHUA NEWS NETWORK CORPORATION

Website: www.english.news.cn/special/cnc

CHONGQING BROADCASTING GROUP

F6, #126 Yuzhou Road,
Hi-tech District, Chongqing 400041
Tel: +86 23 6754 4615
Fax: +86 23 6360 3654
Website: v.cbg.cn
Email: cqvcbg@163.com

CSPN CHINA SPORTS PROGRAMS NETWORK

Beijing Daxing District
Xihongmen Town Rd East 2,
Beijing, China 100162
Tel: +86 10 6029 9955
Fax: +86 10 6024 5484
Website: www.cspn.cn
Email: cspn@cspn.cn

FOSHAN TV

Foshan City Xin Cheng District, Yu He Road,
Foshan TV Station Building,
10th Floor Centre for Business
Tel: +86 757 2836 5188
Fax: +86 757 2836 5199
Website: www.fstv.com.cn
Email: webmaster@fstv.com.cn

FUJIAN BROADCASTING CORP

No. 128 West Ring Road,
Fuzhou, Fujian 350004
Tel: +86 591 8331 3789
Fax: +86 591 335 3168 / 334 8489
Website: www.fjtv.net
Email: video@fjtv.net

GANSU TV

Lanzhou City, Gansu Province
No. 561 Zhang Su Beach - 730010
Tel: +86 931 8 688 294
Website: www.gstv.com.cn

GUANGDONG RADIO AND TELEVISION STATION

GuangDong TV Station, No.331,
East Huan Road, Yue Xiu District,
510060 Guangdong
Tel: +86 20 8332 0978
Website: www.tvs.cn

GUANGZHOU TV

No. 233 Huan Shi Zhong Road
Guangzhou, Guangdong 510010
Tel: +86 20 8666 4833
Fax: +86 20 8669 0066
Website: www.gztv.com

GUIYANG TV

Broadcast Mansion
No. 15 Zunyi Road
Guiyang, Guizhou 550002
Tel: +86 851 5826 969
Website: www.gystv.com
Email: tao55@21cn.com

CHINA

GUIZHOU TV

261 Qingyun Lu, Guiyang, China, 550002
 Tel: +86 851 5377 260 / 582 2495 / 598 2150
 Fax: +86 851 586 9983 / 598 1896
 Website: www.gzstv.com

HAINAN TV

18th Floor, No. 61 Nansha Road,
 Haikou City, Hainan 570206
 Tel: +86 898 6681 5988
 Website: www.bluehn.com

HANGZHOU TV

Hooloo.tv
 888 River Road, SMG Building,
 Hangzhou, China 310008
 Tel: +86 571 8983 3929
 Website: www.hcrt.cn
 Email: service@hzntv.cn

HARBIN TV

No. 1 Huashan Road, Xiangfang District,
 Harbin, Heilongjiang 150036
 Tel: +86 451 8799 6114
 Website: www.hrbtv.net

HEBEI TELEVISION

No. 100 South Street,
 Shijiazhuang, Hebei 050031
 Tel: +86 311 8711 8582
 Fax: +86 311 8711 8582
 Website: www.hebtv.com

HEFEI TELEVISION

Tel: +86 551 6350 9030
 Website: www.hfbtv.com
www.myyoco.com

HENAN TV

No. 18 Zhenghua Road
 Zhengzhou, Henan 450008
 Website: www.hntv.ha.cn
 Email: hntvdwx@126.com

HUIZHOU TV

Huizhou City
 29th Eling Road Guangdong 516008
 Tel: +96 95 6202 0222
 Website: www.hzcatv.com.cn

HUNAN TV

4F Hunan Golden Eagle International Exhibition
 Center North, No. 480 Deya Road
 Kaifu, Changsha, Hunan, China, 410003
 Tel: +86 731 8287 1680 8088
 Fax: +86 731 8287 1686 8105
Beijing Office
 7th Floor, Block A, Room A
 East 9th Street in Central Square
 Dongcheng District, Beijing 100010
 Tel: +86 10 6418 5518
 Fax: +86 10 6418 5518-8010
 Website: www.hunantv.com
 Email: media@hunantv.com

JSBC JIANGSU BROADCASTING CORPORATION

4 East Beijing Road, Nanjing,
 China, Jiangsu 210008
 Tel: +86 25 8318 8185 / 8187
 Fax: +86 25 8318 8187
 Website: www.jsbc.com
 Email: info@jsbc.com

JIANGXI TELEVISION

No. 207 Hongduzhong Avenue,
 Nanchang, Jiangxi 330046
 Tel: +86 791 833 7945
 Fax: +86 791 833 1432
 Website: www.jxgdw.com
 Email: jxtv@mail.jxgdw.com

JILIN TV

No. 2066, Changchun City Satellite Road
 Tel: +86 431 8581 8000
 Website: www.jilintv.com.cn

LHASA TV

Chengguan District, No. 22 Jiangsu East
 Road Lhasa Tibet 850000
 Tel: +86 891 6353 000 6107
 Fax: +86 891 6350 837
 Website: www.lasatv.com
 Email: tibet.lstv@163.com

LIAONING TV

Heping District, 10th Street,
 Liaoning Province, Shenyang City,
 China 110003
 Tel: +86 24 8321 6555
 Website: www.lntv.cn

MEIZHOU TV

Cultural Park Place,
 Meizhou City, Guangdong
 Tel: +86 20 218 7633
 Website: www.gdmztv.com

NANNING TV

Radio and Television Center Building
 25 Nanning Gecun Road, China 530022
 Tel: +86 771 5631 182 / 5611 202
 Website: www.nntv.cn

NEI MONGOL TELEVISION

No. 71 Xinhua Street,
 010058 Inner Mongolia
 Tel: +976 0471 6953 000
 E-mail: info@nmtv.com
 Website: www.nmtv.cn

NINGXIA TV

66 Middle Road, Ningxia, Yinchuan City,
 China 750001
 Tel: +86 0951 / 511 7020
 Website: www.nxtv.com.cn
 Email: nxtvweb@nxtv.cn;
nxtv001@163.com

SHANGHAI INTERACTIVE

487 Luochuan Rd (E), Shanghai, China 200072
 Tel: +86 21 5638 9988
 Fax: +86 21 5638 6667
 Website: www.sitv.com.cn

SHENYANG RADIO AND TV

No. 296 Qingnan Road Heping District,
 Shenyang, Liaoning 110004
 Tel: +86 24 2399 9111
 Website: www.csytv.com

SHENZHEN TV

Radio Film and Television Building Shenzhen Futian,
 District of Shenzhen,
 PengCheng 1 Road, 518026
 Tel: +86 755 3390 7000
 Fax: +86 755 3390 7007
 Website: www.sztv.com.cn

SHIJIAZHUANG TV

No. 59 Haidian District, 1207 Gao Liang Xie
 Jie Kun Building, 100044
 Tel: +86 010 6267 0925
 Fax: +86 010 6267 0823
 Website: [sjz.cutv.com](http://www.sjz.cutv.com)

SICHUAN BROADCASTING GROUP

66 Shi Ji Cheng Road, Chengdu, China 610041
 Tel: +86 28 8777 9896
 Fax: +86 28 2776 2121
 Website: www.sctv.com

TAIHU MINGZHU TV

4th Jiangsu Wuxi Hubin Road, Wuxi,
 Jiangsu 214061
 Tel: +86 510 8587 8100
 Website: www.thmz.com

TAIYUAN BROADCASTING & TELEVISION BUREAU

No. 2 Yifen Street Taiyuan, Wanbailin 030024
 Tel: +86 351 604 0552
 Website: www.tyrtv.com.cn

TIANJIN TV

143 Weijing Road, Heping District,
 Tianjin, China 300070
 Tel: +86 22 2360 1911
 Website: www.tjtv.com.cn

TIBET TV

No 149 Beijing Mid. Road Lhasa, Tibet 850000
 Tel: +86 891 6820 874
 Fax: +86 891 6835 729

WUHAN TV

Radio and Television Centre Wuhan
 677 Jianshe Avenue, Hankou, Wuhan 430022
 Tel: +86 27 8556 2633
 Fax: +86 27 8556 2590
 Website: www.whbc.com.cn

CHINA

XINJIANG TV

Television Station Centre
Urumqi, 830 Xinjiang Unity Road
China 830044
Tel: +86 991 2568 835
Fax: +86 991 2568 835
Website: www.xjtv.com.cn
Email: xjtvgfwb@sina.com

XINYU TV

49, Xianlaizhong Road, Xinyu City, Jiangxi
Tel: +86 790 641 8109
Website: www.jxytv.com
Email: admin@jxytv.com

ZHENGZHOU TV

18 Zhendong District, Zhengzhou, Henan 450046
Tel: +86 371 6909 5300
Fax: +86 371 6909 5304
Website: www.zztv.tv

PAY-TV

CHINA CENTRAL TELEVISION (CCTV)

11 Fuxing Road, Beijing, China Central Television
Website: cctv.cntv.cn
Email: webmaster@cctv.com

DOXTV CORPORATION (BEIJING) LIMITED

No5 Hou Ba Li Zhuang,
Chaoyang District, 100025 Beijing
Tel: +86 10 8581 5988
Fax: +86 10 8599 7661
Website: www.doxtv.com

JISHI MEDIA

No.1027-1 Xinmin Avenue
Changchun Jln 130021, China
Tel: +86 431 8878 9099
Fax: +86 431 8878 9990
Website: www.jishimedia.com

ORIENTAL CABLE NETWORK (OCN)

Room 423 No. 2860 Jinke Road
Pudong New District, Shanghai 201203, China
Tel: 86 21 6266 2983
Website: www.ocn.net.cn

SHAANXI BROADCAST & TV NETWORK

No. 318 Yingze Street
0351-4066178 Shaanxi, China
Tel: +86 351 4066178
Website: www.sxrtv.com

SHANGHAI MEDIA GROUP (SMG)

No.298 Weihai Road
200041 Shanghai, China
Tel: +86 21 6256 5899
Fax: +86 21 6287 0000
Website: www.smg.sh.cn

TOP V

B820 Gehua Tower No. 1, Qinglong Baystreet,
Dongcheng District, Beijing, China, 100007
Tel: +86 10 5926 0099
Fax: +86 10 5926 0138
Website: www.topdtv.com
Email: webmaster@topdtv.com.cn

SATELLITE TV

CHINA ENTERTAINMENT TELEVISION BROADCAST LTD.

Shenzhen Nanshan District Science Park,
12 Road on the 2nd South Kingd Software Park,
Building B, 5th floor, South Tower
Tel: +86 755 3332 0028
Fax: +86 755 3339 0661

HONG KONG SATELLITE TV INTERNATIONAL MEDIA GROUP

Beijing Office

Fengtai District, No. 188
South Fourth Ring Road
Tel: +86 10 5893 7966
Fax: +86 10 5893 7855

Hong Kong Office

17th Floor, 18 Tak Fung Street,
Hung Hom Harbourfront, Hong Kong
Tel: +852 2333 9861
Fax: +852 2333 1711

Shenzhen Office

Nanhai Road, Nanshan District,
1029 Building B 6th Floor,
Shenzhen
Tel: +86 755 8263 8111
Fax: +86 755 2754 1139
Liantang Luohu District,
Fairy Lake Botanical Villa Club Road 158,
Shenzhen
Tel: +86 755 8263 8111
Fax: +86 755 2574 1121

MACAU ASIA SATELLITE TELEVISION

Tel: +853 2875 0080
Fax: +853 2875 0016
Website: www.mastv.cc

MACAU LOTUS TELEVISION CO. LTD

180 Southeast Macao Song,
Yusheng Plaza Business Center,
22 Floor, Block AV
Tel: +853 2878 7606
Fax: +853 2878 7607
Email: lotustv@lotustv.cc
Website: www.lotustv.cc

PHOENIX SATELLITE TELEVISION HOLDINGS LTD.

No. 2-6 Dai King Street,
Tai Po Industrial Estate,
Tai Po, N.T., Hong Kong
Tel: +852 2200 8888
Fax: +852 2200 8899

STAR TV

13/F One Harbourfront
18 Tak Fung Street, Hung Hom
Kowloon City District, Hong Kong
Tel: +852 2621 8888
Fax: +852 2621 8000

INTERNET TV

BESTV NETWORK TELEVISION TECHNOLOGY DEVELOPMENT CO., LTD

No. 757 Yishan Road,
200233, Shanghai
Tel: +86 21 3339 6476
Fax: +86 21 3339 6600
www.bestv.com.cn

HANYA STAR CULTURE & TECHNOLOGY CO.

Australia Office
Level4, 158 city rd,
South Bank, VIC 3006
Tel: 1300 908 116
E-mail: audealerteam@hanyastar.com

China Office
Guanghua Road, Chaoyang District
9 soho2 Room 1201-1202
100020, Beijing
Tel: +86 10 5900 7081
Fax: +86 10 5900 7101
New Zealand Office
3/7 Reeves Road, Pakuranga,
Auckland 2012
Tel: +64 9 533 6666

WASU MEDIA & NETWORK CO.LTD

310012 Hangzhou Bauhinia Road
50 Southern R & D Building
Tel: +86 571 2895 8888
Fax: +86 571 2895 8811
Website: www.wasu.com.cn

MULTIPLE SYSTEM OPERATORS

SMG SHANGHAI MEDIA GROUP

298 Weihai Road, Shanghai, China, 200041
Tel: +86 21 2200 5899
Fax: 86 21 62870000
Website: www.smg.cn

MOBILE TELCOS

CHINA MOBILE COMMUNICATIONS CORPORATION

China Mobile Limited
60/F, The Center,
No. 99 Queen's Road Central,
Hong Kong
Tel: +852 3121 8888
Fax: +852 3121 8809
Website: www.chinamobileltd.com
Email: ca@chinamobilehk.com

CHINA

CHINA TELECOMMUNICATIONS CORPORATION

31 Jinrong Street, Xicheng District, Beijing, 100032, China
Tel: +86 10 6642 8166
Fax: +86 10 6601 0728
Website: www.chinatelecom-h.com
Hong Kong Office
38/F., Dah Sing Financial Center, 108 Gloucester Road, Wanchai, Hong Kong
Tel: +85 2 2877 9777
Fax: +85 2 2877 0988
Website: www.chinatelecom.com.hk

CHINA UNICOM (TELECOMS)

21 Financial Street, Xicheng District, Beijing 100140, P.R.China 100140
Tel: +86 10 6616 9571
Fax: +86 10 6611 0009 6642 9545
Website: www.chinaunicom.com
China Unicom Hong Kong Limited
75th Floor, The Center 99 Queen's Road Central, Hong Kong
Tel: +852 2126 2018
Fax: +852 2126 2016
Website: www.chinaunicom.com.hk
Email: info@chinaunicom.com.hk

CHINA UNITED TELEVISION

Tel: +010 6267 0925/27/29
Fax: +010 6267 0823
Website: www.cutv.com

HUAWEI TECHNOLOGIES

Australia Office
Level 6, 564 St Kilda Rd, Victoria, Melbourne
Tel: +61 3 8610 0600
Fax: +61 3 9510 2477
Hong Kong Office
Unit 525-530, 5/F, Core Building 2, No.1 Science Park West Avenue, Hong Kong Science Park, Pak Shek Kok, Shatin, New Territories
Tel: +852 3157 1555
Fax: +852 3157 1556
Japan Office
12th Floor, West Tower, Otemachi First Square 1-5-1 Otemachi, Chiyoda-ku, Tokyo 100-0004 Japan
Tel: +81 3 6266 8008
Fax: +81 3 6226 8000
Malaysia Office
Level 18, East Wing, The ICON No 1, Jalan 1/68F, Off Jalan Tun Razak 55000 Kuala Lumpur, Malaysia
Tel: +60 3 2175 5550
Fax: +60 3 2175 5397
New Zealand Office
Tel: +64 9 975 1101
Fax: +64 9 975 1150

Philippines Office
Huawei Technologies Phils. INC. Unit 5302, 53/F, PB Com Tower, Ayala ave cor Rufino St. Salcedo Village, Makati, Philippines
Tel: +63 2 8158808
Fax: +63 2 8190500
Singapore Office

15A Changi Business Park Central 1, Eightrium @ Changi Business Park #03-03, Singapore 486035
Tel: +65 6825 4200
Fax: +65 6825 4211
Vietnam Office
The 21st floor, Charmvit Tower No.117 Tran Duy Hung Str. Cau Giay Dist, Hanoi, Vietnam
Tel: +84 4 2220 8818
Fax: +84 4 2220 8828
Website: www.huawei.com

GOVERNMENT BODIES / REGULATORY AGENCIES

BEIJING MUNICIPAL BUREAU OF RADIO, FILM AND TELEVISION

No. 55 Chaonei Avenue, Dongcheng District, 100010 BEIJING
Tel: +86 10 8501 2280
Fax: +86 10 6515 0422
Website: www.bjrt.gov.cn

CAPITAL RADIO & TV PROGRAM PRODUCERS ASSOCIATION

Chaoyang District, 100022 Beijing
Tel: +86 10 8775 3440
Fax: +86 10 8777 1440
Website: www.cbbpa.com.cn

FUJIAN PROVINCIAL ADMINISTRATION OF RADIO, FILM AND TELEVISION

Office of Fujian Provincial Bureau of Radio, Film and Television
128 Taijiang West Ring, Fujian, 350004
Tel: +591 8811 6501
Fax: +591 8811 6500
Website: www.fjgd.gov.cn
Email: fjgd@fjgd.gov.cn

STATE ADMINISTRATION OF RADIO, FILM AND TELEVISION

(SARFT) [MERGED WITH GAPP]
2 Fuxingmenwai Street, Beijing 100866
Tel: +86 10 8609 5315 (Publicity) / 1111 (Broadcasters) / 0466 (Movies) / 3631 (Drama Series)
Website: www.sarft.gov.cn
Email: sarft@chinasarft.gov.cn

HONG KONG

STATSBOX

HONG KONG

POPULATION 7,264,100*
TV HOUSEHOLDS 2,391,000**
PAY-TV SUBSCRIPTIONS 2,437,000**
PAY-TV PENETRATION 101%**
FTA PENETRATION 99%**
DIGITAL TERRESTRIAL TELEVISION TAKE-UP RATE 80%**
FIXED LINE SUBSCRIBERS 3.43 million***
MOBILE SUBSCRIBERS 17,098,440**
2.5G AND 3G/4G MOBILE SUBSCRIBERS 12,527,035**
MOBILE PENETRATION 236.8%**
BROADBAND SUBSCRIBERS 2,235,223**
BROADBAND PENETRATION 83.2%**
INTERNET USERS 6,000,000***
ARPU/MONTH US\$17.7*****
PAY-TV SUBSCRIPTION REVENUE US\$487.8 million*****
PAY-TV ADVERTISING REVENUE US\$46 million****
TOTAL PAY-TV INDUSTRY REVENUE US\$534.0 million*****

* Census & Statistics Dept by Government of Hong Kong
** Hong Kong Office of the Communications Authority 2014
*** Hong Kong – Telecoms, Mobile, Broadband and Forecasts, by Buddecomm
**** Asia Pacific Multichannel TV 2015 by CASBAA
***** Regulating for Growth 2011 by CASBAA

In November last year, CASBAA, the Asia-Pacific Association of the pay-TV industry, urged the Hong Kong legislature to end a decade of delay and pass amendments to Hong Kong's copyright law to give content creators and owners the right – at least in theory – to authorise electronic dissemination of their content.

At the same time, the Association – with membership including "globally-renowned broadcasters and news organisations with a strong vested interest in protecting creative and political expression" – said that worries that the amendments could represent "some sort of threat to free and open political expression" are off target. The comments came in a submission to the legislative committee considering the Amendments.

"Hong Kong citizens may have reasons to be concerned about protecting their rights of free expression from challenges, but the Copyright Amendments are not such a challenge," said CASBAA CEO Christopher Slaughter. "We are aware of no other copyright regime with exceptions and limitations that are more protective of freedom of political expression than the proposed Hong Kong approach, and we think that the Legislature needs to get on with the important business of passing this bill."



HONG KONG

Chief Policy Officer John Medeiros noted that CASBAA – along with other copyright industry groups – has been pressing for improvements in Hong Kong's law for years. In the decade since the government began this process, he said, "The world of TV has been transformed. Old copyright laws never foresaw the degree to which broadband connections can be used to bring huge quantities of pirated digital content to every home in Hong Kong from places where copyright protection is weak."

As a result, CASBAA told the legislature, "The television industry in particular is already suffering huge harm from online piracy unrestrained by existing inadequate laws." Evidence is not hard to come by. The Association observed that the elevated levels and huge growth trend in online piracy are "plain to see for anyone with the will to have open eyes."

Medeiros noted that – even while it supports rapid passage of the legislation – the TV industry remains critical of the large weaknesses of the Amendment Bill. "Establishment of a right to authorise communication of copyrighted works will not solve the piracy problem," he said, and further steps are urgently needed. "Hong Kong is now way behind the curve," Medeiros added. The Amendment Bill will implement for the first time copyright treaties signed almost 20 years ago, and "it is an absolutely necessary first step," he said. In addition, CASBAA is urging the government to immediately begin considering further steps to restore balance and provide a new breath of life to Hong Kong's creative industries.

SATELLITE

In September 2014, SatLink Communications launched its new Point of Presence (PoP) in Hong Kong. The new South East Asian based PoP, which accompanies SatLink's multiple PoP's in New York, London, Frankfurt and additional worldwide located PoP's via partners, has been selected to provide both broadcasters and TV operators located in Asia and those looking to expand their reach into the Asian region.

Located at the Equinox Data Centre, one of the busiest centre's for trade in Hong Kong, the PoP provides both international and local connectivity for broadcasters and operators allowing for quick and low latency connectivity to and out of the APAC region.

The PoP will be integrated into SatLink's global satellite and fibre network to enable customers to extend their audience reach into new markets and gain access to SatLink's full range of end-to-end broadcast services including HD playout, content management and OTT solutions.

Satlink currently operates two MCPC (Multi Channel Per Carrier) platforms on the

AsiaSat 5 C-band satellite, delivering content for tier one international and news broadcasters to Asian Pay TV markets in DVB-S2 and Free to air markets in DVB-S.

AUDIENCE MEASUREMENT

now TV, CSM Media Research (CSM) and Kantar Media introduced Hong Kong's first integrated cross-platform audience measurement using Return-Path-Data (RPD) technology for tracking viewership of content on now TV's television, online and OTT platforms. The Return-Path Rating Service (RPR) will be the first cross-platform viewership measurement by using RPD in Hong Kong based on automated system-captured data.

To deliver accuracy and to enable more detailed customer segmentation, a large panel of 2,000 samples representative of now TV's customer demographics is used for the projection of the lifestyle and consumption pattern of now TV's 1.2 million-strong subscriber base.

FREE-TO-AIR

ASIA TELEVISION LIMITED (ATV)

25-37 Dai Shing Street
Taipo Industrial Estate,
Tai Po, N. T., Hong Kong
Tel: +852 2992 8888
Fax: +852 2719 1654
Website: www.hktv.com
Email: inquiry@atve.com.hk

TELEVISION BROADCAST LIMITED (TVB)

77 Chun Choi Street,
Tseung Kwan O Industrial Estate,
Kowloon, Hong Kong
Tel: +852 2335 2288
Fax: +852 2358 1300
Website: www.tvb.com
Email: tvbpr@tvb.com.hk

PAY-TV

HONG KONG CABLE TELEVISION LIMITED

Shop 4 & 14, G/F King's Centre
193-209 King's Road, Hong Kong
Tel: +852 3428 3668
Website: www.cabletv.com.hk

SATELLITE TV

TVB NETWORK VISION LIMITED

7/F, Customer Service Department,
Shaw House, TV City,
Clear WaterBay,
Kowloon Kowloon,
Hong Kong
Tel: +852 2399 9888
Fax: +852 2399 9898
Website: www.tvbnetworkvision.com
Email: enquiry@tvbnv.com

nowTV



PCCW Media Limited
18/F, Telecom House,
3 Gloucester Road, Wanchai Hong Kong
Tel: 852 2888 2888
Fax: 852 2877 8877
Website: nowtv.now.com

Key Personnel

Managing Director, PCCW Media Group:
Janice Lee

Executive Vice President, pay-TV:
Loke Kheng Tham

Senior Vice President, Greater China &
International Distribution: Terence Yau

Senior Vice President, Content Development:
Mamie Leung

Senior Vice President, Business Development:
Marian Lam

Company Profile

nowTV, delivered by PCCW Media, is one of the world's largest commercial deployments of IPTV technology and Hong Kong's largest pay-TV provider. The service offers more than 190 channels of local, Asian and international programming, which include exclusive sports coverage, a wide variety of movies and fine quality of Chinese content. PCCW affiliate HK Television Entertainment Company Limited (HKTVE) has also been granted a free-to-air TV license in Hong Kong and plans to launch by April 2016.

Since 2012, nowTV has started its overseas channel distribution to major pay-TV operators around the world including Chinese entertainment, drama and news channels. Having established its presence in Malaysia, Thailand, Singapore, Indonesia, Canada and the U.S., nowTV continues to expand its business into other countries through traditional and new media distribution.



HONG KONG

PAN REGIONAL

YES TELEVISION (HK) LIMITED

16/F, AON China Building,
29 Queens Road, Central, Hong Kong
Tel: +852 2289 0500
Website: www.yes.tv
Email: enquiries@yes.tv

BROADBAND/INTERNET PROVIDERS

HONG KONG BROADBAND NETWORK (HKBN)

G20, G/F, Greenwich Centre,
260 King's Road, North Point, Hong Kong
Website: www.hkbn.net

I-CABLE COMMUNICATIONS LIMITED

10/F Cable TV Tower, 9 Hoi Shing Road,
Tsuen Wan, Hong Kong
Tel: +852 2112 6868
Fax: +852 2112 7878
Website: www.i-cablecomm.com
Email: info@i-cablecomm.com

IPTV PROVIDERS

HONG KONG BROADBAND NETWORK LIMITED

Website: www.hkbn.net/new/en

nowTV

PCCW Media Ltd.
18/F, Telecom House,
3 Gloucester Road,
Wan Chai, Hong Kong
Tel: +852 2888 2888
Fax: +852 2877 8877
Website: www.nowtv.now.com
Email: bizservices@pccw.com
corpcomm@pcpd.com
pccwsolutions@pccw.com

See Pg.11

PRODUCTION STUDIOS

SHAW STUDIOS

201, Wan Po Road, Tseung Kwan O,
Kowloon, Hong Kong
Tel: +852 3123 1111
Fax: +852 2623 9899
Website: www.shawstudios.hk
Email: ssinfo@shawstudios.hk

SHING FUNG FILM STUDIO LIMITED

94-95, Sun On Tsuen,
Sai Kung, Kowloon, Hong Kong
Tel: +852 2792 2176
Fax: +852 2792 7074
Website: www.studios.com.hk
Email: sales@studios.com.hk

MOBILE TELCOS

HUTCHISON TELECOMMUNICATIONS HONG KONG HOLDINGS LIMITED

22/F, Hutchison House
10 Harcourt Road, Hong Kong
Tel: +852 2128 1188
Fax: +852 2128 1778
Website: www.hthkh.com

PCCW MEDIA LTD

39/F PCCW Tower, Taikoo Place
979 King's Road, Quarry Bay, Hong Kong
Tel: +852 2888 2888 / 0008 / 1888 / 2228
Fax: +852 2877 8877
Website: www.pccw.com
Email: general@pccw.com

SMARTONE TELECOMMUNICATIONS HOLDINGS LIMITED

Shop 325, Level 3, New Jade Building Arcade,
233 Chai Wan Road, Hong Kong
Tel: +852 2281 8888
Fax: +852 2562 8229
Website: www.smartone.com

BROADCAST SOLUTIONS/TECHNOLOGY PROVIDER

IDEAL SYSTEMS ASIA-PACIFIC LTD

Room A, 28/F Tower B Billion Centre
No.1 Wang Kwong Rd, Kowloon Bay, Hong Kong
Tel: +852 2801 4040
Fax: +852 2801 4970
Website: www.idealsys.com
Email: sales_hongkong@idealsys.com

GOVERNMENT BODIES/REGULATORY AGENCIES

COMMERCE AND ECONOMIC DEVELOPMENT BUREAU

Communications and Technology Branch,
21/F, West Wing, Central Government Offices,
2 Tim Mei Avenue, Tamar, Hong Kong
Tel: +852 3655 5595
Fax: +852 2827 6646
Website: www.cedb.gov.hk/ctb
Email: ctbeng@cedb.gov.hk

OFFICE OF COMMUNICATIONS AUTHORITY

(PREVIOUSLY TELEVISION AND ENTERTAINMENT LICENSING AUTHORITY AND HONG KONG BROADCASTING AUTHORITY)
20/F Wu Chung House, 213 Queen's Road East,
Wan Chai, Hong Kong
Tel: +852 2961 6333
Fax: +852 2507 2219
Website: www.ofca.gov.hk
Email: webmaster@ofca.gov.hk

INDIA & SUBCONTINENT

STATSBOX

INDIA

POPULATION 1,241,500,000****

TV HOUSEHOLDS 145,000,000****

TV PENETRATION 58%****

LICENSED TV CHANNELS 821****

HD CHANNELS 40*****

HOUSEHOLD SIZE 5.3*

CABLE TV HOMES 80,000,000****

CABLE TV PENETRATION 77%***

PAY-TV HOMES 130,000,000****

DTH HOMES 50,000,000****

INTERNET USERS 22,860,000***

INTERNET PENETRATION 6.7%*

BROADBAND SUBSCRIBERS

60,840,000***

TELEPHONE SUBSCRIBERS

951,340,000****

OVERALL TELEDENSITY 75.23****

MOBILE SUBSCRIBERS 919,170,000****

NET PIRACY COST US\$1,336,136,400***

MULTICHANNEL HOMES 131,000,000****

MULTICHANNEL PENETRATION 92%**

NON-TERRESTRIAL TV CONNECTIONS

149,000,000**

* Multichannel TV Advertising Asia 2011, by CASBAA

** Asia-Pacific Multichannel TV 2015, by CASBAA

*** Asia-Pacific Pay-TV Industry 2010, by CASBAA

**** Telecom Regulatory Authority of India Annual Report 2013-14

***** Easing India's Capacity Crunch, March 2013, by CASBAA

PAKISTAN

POPULATION 188,144,040 *

TV HOUSEHOLDS 21,100,000***

TV PENETRATION 70%****

HOUSEHOLD SIZE 6.4***

CABLE TV PENETRATION 50%****

INTERNET USERS 18,960,037*****

INTERNET PENETRATION 10%*****

MOBILE SUBSCRIBERS 125,000,000***

MOBILE PENETRATION 70%****

ILLEGAL DISTRIBUTORS 7,740,000*****

MULTICHANNEL HOMES 11,100,000***

MULTICHANNEL PENETRATION 54%**

NON-TERRESTRIAL TV CONNECTIONS

11,600,000**

* Pakistan Population 2015, World Population Review

** Asia-Pacific Multichannel TV 2015, by CASBAA

*** Multichannel Television Advertising in Asia – Pakistan by CASBAA

**** Pakistan – Telecoms, Mobile, Broadband and Forecasts, by BuddeComm

***** The Future of Electronic Media in Pakistan, by Mediologic

***** List of countries by number of Internet users, by Wikipedia

***** Asia-Pacific Pay-TV Industry 2010, by CASBAA

BANGLADESH

POPULATION 160,411,249 *

INTERNET SUBSCRIBERS 400,000***

MOBILE SUBSCRIBERS 100,000,000**

MOBILE PENETRATION 72%**

* Bangladesh Population 2015, World Population Review

** Bangladesh – Key Statistics, Telecom Market Overview and Forecasts, by BuddeComm

*** Bangladesh – Telecoms, Mobile, Broadband and Forecasts, by BuddeComm



INDIA & SUBCONTINENT

STATSBOX

SRI LANKA

POPULATION 20,328,000*

FIXED ACCESS SERVICES 999,000*

WIRELESS ACCESS SERVICES 2,450,000*

TELEPHONE DENSITY 17.0*

CELLULAR PHONES 20,324,000*

MOBILE DENSITY (MOBILE PHONES PER 100 PEOPLE) 100*

EMAIL AND INTERNET SUBSCRIBERS 1,366,000*

NUMBER OF TV CHANNELS 25*

* Economic and Social Statistics of Sri Lanka 2013, by the Central Bank of Sri Lanka

INDIA

The world's third-largest TV market after China and the United States, India has an estimated 247 million households of which 150 million have ownership to a television sets. These are being served by cable TV systems, DTH services, IPTV services and the terrestrial TV network of Doordarshan. The pay-TV universe consists of around 94 million cable subscribers including around 0.91 million subscribers in notified conditional access system areas, using STBs; 46.25m registered DTH subscribers; and around half a million IPTV subscribers. The terrestrial TV network of Doordarshan covers about 92 percent of population of the country through a network of 1,415 terrestrial transmitters, according to the Telecom Regulatory Authority of India (TRAI).

TRAI adds that the broadcasting services sector consists of 26 pay broadcasters/aggregators, an estimated 60,000 cable operators, 6,000 Multi System Operators (MSOs), six pay DTH operators, and public service broadcaster Doordarshan, which has free-to-air DTH service – DD direct plus. There were 831 TV channels registered with the Ministry of Information and Broadcasting at the end of financial year 2011 – 12, out of which 168 were pay channels.

According to Digital TV Research, India crossed the 100 million mark for pay TV subscribers in August 2011, representing more than 70% of TV households. According to the India Digital TV Forecasts report, there is still plenty of growth to come, with 139 million pay-TV subs forecast for 2016. ARPU's will remain low in India, though pay-TV revenues will reach US\$8b in 2016.

In December 2014, it was announced that NewsFirst.TV had launched a new online TV channel in India. The new online 24-hours news channel aims to capture breaking news and current affairs from any location at a moment's notice.

Twitter announced in January 2015 that it has reached an agreement to acquire ZipDial,

its product partner based in Bangalore. This is Twitter's first ever acquisition in India and it will see the social media platform increase in accessibility to people around the world.

Based on the Trust Research Advisory's Brand Trust Report, India Study 2015, NDTV has been named India's Most Trusted Media Brand for the second year running. The report measured and understood consumers' trust and brand insights were quantified by measuring variables that influence consumer behaviour.

In March 2015, Turner Broadcasting announced the expansion of its industry-leading kids' entertainment portfolio with the launch of Toonami, a channel dedicated to bringing high-octane animated action to kids, superhero fans and their families across India.

In that same month, &TV has created a benchmark through a tie-up with the world's biggest and popular trivia game app – QuizUp. Through this partnership, &TV enjoys the status of being the only Indian GEC to be featured on this global app. In sync with the format of *India Poochega Sabse Shaana Kaun?* a distinctive topic – Common Sense – Indian powered by &TV was created exclusively for this app.

In April, it was announced that a local version of the hit reality competition series *America's Next Top Model* created by Tyra Banks will make its way to India. Bulldog Media & Entertainment has licensed the format from CBS Studios International, with *India's Next Top Model* broadcast on MTV India mid-2015. The series promises the same excitement and anticipation as the international format that continues to be a worldwide success.

PAKISTAN

CASBAA reports that the multichannel market is changing rapidly due to growth in both authorised and unauthorised cable penetration. More than eight million households receive satellite channels, mostly through local cable operators, which are predominantly analogue based, and thus limited in terms of the quality and quantity of channels they offer.

According to a report by Gallup Pakistan, cable viewership increased by 20% from 2011 to 2013 to stand at a figure of 64%. The growth in cable viewership was mainly contributed by a growth of viewership in rural areas, which at household level, increased by 11% in 2011 to 30% in 2013.

51% of households in Pakistan currently have a cable connection while 86% of households in urban areas have access to a cable connection and in rural areas, only 30% claim to have a cable connection in their homes. Also, CASBAA's 2014 report found out that 54% of Pakistan TV homes have multichannel TV, with an 85% reach in urban homes.

The share of TV advertising in Pakistan is split into terrestrial TV advertising and multichannel TV

advertising. Terrestrial TV advertising takes up approximately 65% of advertising in Pakistan while multichannel TV takes up approximately 35% of the advertising. According to a report by Media Bank, under the news channels, City 42 holds the position of the highest percentage share of advertising minutes with 9% with GEO News next at 8%. In addition, City 42 also leads the prime time channels across all genres with 40% share of advertising minutes.

In the beginning of August 2013, Star India was awarded the broadcast rights for the 2014 winter Olympics and 2016 summer Games for seven South Asian countries, including India and Pakistan. The broadcast rights included free-to-air television, subscription television, internet and mobile in Pakistan.

The Pakistan Electronic Media Regulatory Authority is responsible for facilitating and regulating the establishment and operation of all broadcast media and distribution services in Pakistan established for the purpose of international, national, provincial, district, and local or special target audiences.

SRI LANKA

The Independent Television Network (ITN) is the pioneer television station in Sri Lanka and started operating in 1979. The ITN channel now has a daily transmission of 18 hours. There is also a small component of English programmes that mainly feature films and dramas, according to ITN. The Sri Lanka Rupavahini Corporation, another state-owned television network, was commissioned in 1982 and broadcasts in Sinhala, Tamil and English.

Sri Lanka Telecom (SLT) is the country's leading integrated communications service provider and the broadband and backbone infrastructure services provider. With a view to make Sri Lanka a broadband island, SLT is in the process of introducing the necessary infrastructure in the form of Next Generation Networks using optical fibre backbone and broadband services such as IPTV.

In December 2014, Da Vinci Learning announced partnership with Sri Lanka Telecom. The partnership will enable SLT PEO TV viewers to access Da Vinci Learning's world class content. Da Vinci Learning will be offered on a la carte basis to the subscribers and will be available from January 2015.

In March 2015, CNBC, First in Business Worldwide, announced a new carriage deal with Sri Lanka's biggest direct-to-home platform, Dialog Television. The business news channel is now available on Dialog Television's channel 41.

BANGLADESH

Bangladesh Television (BTV), a state-owned national TV station, began its operations in 1964. It telecasts various genres such as

INDIA & SUBCONTINENT

drama, documentary, musical, education and information, including 14 News bulletins in English and Bangla daily. According to the BBC's profile on Bangladesh, BTV is the sole terrestrial TV channel, and popular satellite, cable channels and foreign – especially Indian – TV stations have large audiences. BTV started BTV World in 2004. BTV World transmits 24 hours of satellite programming daily. BTV says it has a potential coverage of about 97% of the country's population. About 92% of its content is self-produced. Sangsad TV is another state-owned channel, which went into operation in 2011. It broadcasts the parliamentary activities of Bangladesh.

Bangladesh was one of the seven countries that Star India was given the broadcast rights to for the 2014 winter Olympics and 2016 summer Games in August 2013 across multiple platforms which included free-to-air television, subscription television, internet and mobile.

INDIA

FREE-TO-AIR

DOORDARSHAN BROADCASTING TELEVISION NETWORK

Doordarshan Bhawan
Copernicus Marg, New Delhi- 110001
Tel: +91 2338 6055
Fax: +91 2338 8159
Website: www.ddindia.gov.in

MULTIPLE SYSTEM OPERATORS

ASIANET SATELLITE COMMUNICATIONS LTD

Kaira 137, Opp Kerala Arts Club,
Estate Road, Papanamcode Trivandrum.
Tel: +91 47 1249 2789
Website: www.asianet.co.in

INDUSIND MEDIA COMMUNICATIONS LTD.

IN centre, 49/50 MIDC,
Andheri (East), Mumbai – 400 093
Tel: 1800 266 6456
Fax: +91 22 6699 4530
Website: www.indigital.co.in
Email: customer.care@incablenet.net
inhelp..mum01@incablenet.net

ORTEL COMMUNICATIONS LTD

C1, Chandrasekharpur
Behind RMRC, B.D.A. Colony
Bhubaneswar, Orissa, India – 751 016
Tel: +91 674 609 1111
Fax: +91 674 230 3448
Website: www.ortelcom.com
Email: headcustomercare@ortelgroup.com

SITI CABLE NETWORK LIMITED

135, Continental Building,
Dr. Annie Besant Road,
Worli, Mumbai - 400 018
Tel: +91 22 6697 1234
Fax: +91 22 2490 0302
Website: www.siticable.com
Ownership:
Subsidiary company of Essel Group Company

SATELLITE TV

BHARTI AIRTEL TELEMEDIA

Bharti Crescent, 1, Nelson Mandela Road,
Vasant Kunj Phase II, New Delhi – 110 070, India
Tel: +91 11 4666 6100 /
+91 11 4266 6500
Fax: +91 11 4166 6137
Website: www.airtel.in

DD FREE DISH

Doordarshan Bhawan
Copernicus Marg, New Delhi- 110001
Tel: +91 2338 6055
Fax: +91 2338 8159
Website: www.ddindia.gov.in

DISHTV

DishTV India Ltd. FC - 19
Sector 16A, Film City,
Noida, Uttar Pradesh
201301, India
Tel: 1860 180 3474
Website: www.dishtv.in
Email: dishtvcorporate@dishtv.in

RELIANCE BIG TV DIGITAL SERVICE

Reliance BIG TV Limited
Business Head Quarters, 4th Floor, B Wing,
Dhirubhai Ambani Knowledge City,
Navi Mumbai – 400 710
Website: www.bigtv.co.in
Email: content.enquiry@reliancedigitaltv.com

SUN DIRECT

701- 702, Dikap Chambers,
Off Andheri Kurla Road, Andheri West,
Mumbai – 400 053, India
Website: www.sundirect.in
Email: customercare@sundirect.in
Website: www.dishtv.in

TATA SKY LTD

3rd Floor, C-1, Wadia International Centre
(Bombay Dyeing), Pandurang Budhkar Marg,
Worli, Mumbai 400 025, India
Tel: 1860 500 6633 / 1860 208 6633
Website: www.tatasky.com

VIDEOCON D2H LIMITED

(Formerly Bharat business channel limited)
1st Floor, Techweb Centre, New Link Road,
Near Mega Mall, Oshiwara,
Mumbai – 400102, India
Website: www.videocond2h.com

IPTV

RELIANCE COMMUNICATIONS

A Block, 2nd Floor,
Reliance Communications Limited
DAKC, Kopar Khairane,
Navi Mumbai – 400 710
Fax: Fax: +91 22 3038 8005
Website: www.rcom.co.in

PRODUCTION STUDIOS

LODI ENTERTAINMENT

404, 3B, Horizon, Patliputra Nagar Mahada,
Oshiwara New Link Road, Jogeshwari (W),
Mumbai 400102, Maharashtra, India
Tel: +91 98 2004 3679
Fax: +91 22 2634 9553
Website: lodi的乐趣.com
Email: lodi_films@yahoo.com
lodifilmspvtltd@gmail.com

PARKVIEW STUDIOS

Parkview Studios
Q-6/5 A DLF Phase 2,
Gurgaon, Haryana, 122001, India
Tel: +91 93 1313 1319/ +91 99 5300 3292
Website: www.parkviewstudios.in
Email: rajabakshi@gmail.com
sombakshi@yahoo.com

PRIME FOCUS STUDIOS

Dadasaheb Phalke Film City,
Goregaon (East),
Mumbai 400 065, India.
Tel: +91 22 3980 8900
Website: www.primefocusindia.com
Email: sales@primefocusindia.com

RAMOJI FILM CITY

Anaspur Village,
Hayathnagar Mandal, Hyderabad,
Telangana 501512, India
Tel: +91 84 1524 6555
Website: filmmaker.weboapps.com
Email: jagadish@ramojifilmcity.com

RELIANCE MEDIWORKS

Reliance MediaWorks Ltd.
Film City Complex Goregaon East
Mumbai – 400065 India
Tel: +91 22 3980 8900
Fax: +91 22 2843 1685
Website: www.reliancemediaworks.com
Email: jerin.jacob@relianceada.com

MOBILE TELCOS

AIRCEL LIMITED

5th Floor, Spencer Plaza,
769 Anna Salai,
Chennai – 600002.
Tel: +91 97 6801 2345
Website: www.aircel.com
Email: care.mumbai@aircel.co.in

INDIA & SUBCONTINENT

AIRTEL

1, Nelson Mandela Road,
Vasant Kunj, Phase – II,
New Delhi – 110 070, India
Tel: +91 11 4666 6100
Fax: +91 11 4666 6411
Website: www.airtel.in

BHARTI AIRTEL LIMITED

(A Bharti Enterprise)
Bharti Crescent, 1 Nelson Mandela Road,
Vasant Kunj Phase II, New Delhi – 110 070, India
Tel: +91 11 4666 6100 / 4266 6500
Fax: +91 11 4166 6137
Website: www.bharti.com

RELIANCE COMMUNICATIONS LIMITED

'H' block, 1st floor, DAKC,
Navi Mumbai - 400709
Fax: +91 30 3371 444
Website: www.rcom.co.in
Email: IDC.Salesdesk@relianceada.com

TATA TELESERVICES LIMITED

A, E & F Blocks, Voltas Premises, T. B. Kadam
Marg, Chinchpokli, Mumbai – 400 033
Tel: +91 22 6667 1414
Fax: +91 22 6660 5335
Website: www.tataleservices.com

BROADCAST SOLUTIONS/ TECHNOLOGY PROVIDER

IDEAL BROADCASTING INDIA PVT. LTD

916-917, 9/F, DLF Tower A, Jasola District
Centre, New Delhi 110025, India
Tel: +91 11 4333 8333
Website: www.idealsys.com
Email: sales_India@idealsys.com

GOVERNMENT BODIES/ REGULATORY AGENCIES

MINISTRY OF INFORMATION & BROADCASTING

6F, A-Wing, Shastri Bhawan,
DR. Rajendra Prasad Road, New Delhi –110 001
Tel: +91 11 2338 4453
Website: www.mib.nic.in

TELECOM REGULATORY AUTHORITY OF INDIA (TRAI)

Mahanagar Doorsanchar Bhawan,
Jawaharlal Nehru Marg (Old Minto Road),
New Delhi 110 002, India
Tel: +91 11 2323 6308
Fax: +91 11 2321 3294
Website: www.trai.gov.in
Email: ap@trai.gov.in

PAKISTAN

FREE-TO-AIR

PAKISTAN TELEVISION CORPORATION LIMITED

Constitution Avenue F5/1,
Islamabad 44000, UAN 111-786-000
Tel: +92 51 920 9740 / 920 3062 – 66
Fax: +92 51 920 3406 / 921 1184
Website: www.ptv.com.pk
Email: feedback@ptv.com.pk
Ownership: Government of Pakistan

Channels

PTV World News, PTV Home, PTV Bolan,
PTV National, AJK TV, PTV Global

PTV NEWS

A 24-hour news and current affairs channel with its own
terrestrial network and is also available via satellite.
Agha Khan Road

F-5 Islamabad Pakistan
Website: www.news.ptv.com.pk

PTV Home

A 24-hour Entertainment channel with its own terrestrial
network and is also available worldwide via satellite.
ETV Centre, PTV Home, 47, Sector H-9, Islamabad

Tel: +92 51 925 7681-88

Fax: +92 51 925 7447

Website: www.ptv.com.pk

PTV Global

Channel for Pakistanis living abroad.
PTV Academy Hostel Building, 1F,
47, Sector H-9 Islamabad

Tel: +92 51 925 9166

Fax: +92 51 925 9169

Website: www.global.ptv.com.pk

Email: ptvglobal@ptv.com.pk

PTV National

A 24-hour satellite channel, which broadcasts
regional languages programmes of Pakistan, Balochi,
Pashto, Punjabi, Sindhi languages.

Pri Sibghatulla Road, Opp. Liaquat National
Hospital Road, Karachi

Tel: +92 21 9923 1067

Website: www.ptv.com.pk

PTV Bolan

Features programmes in Balochi,
Brahavi and Pashto languages.
Constitution Avenue, Islamabad 44000

UAN 111-786-000

Tel: +92 42 920 0642 – 630/ 631

Fax: +92 42 920 0645

Website: ptv.com.pk/bolantv.asp

Email: feedback@ptv.com.pk

Ownership: Government of Pakistan

Azad Jammu and Kashmir Television (AJK TV)

Kashmiri Channel, providing programmes for local
viewers, Kashmiri news and Gojri news.

New Mohallah Madina Market, Muzaffarabad

Tel: +92 58 224 8565

Website: www.ptv.com.pk

Email: feedback@ptv.com.pk

Ownership: Government of Pakistan

SATELLITE TV

ARY DIGITAL ASIA

ARY Communications Pvt. Ltd.
6th Floor, Madina City Mall,
Abdullah Haroon Road, Karachi
Tel: +92 21 3565 7315
Fax: +92 21 3565 7314
Website: www.arydigital.tv

GEO TELEVISION NETWORK

7th Floor, Landmark Plaza,
I.I. Chundrigar Road, Karachi, Pakistan
UAN: +91 21 111 436 111
Website: www.geo.tv

HUM NETWORK LIMITED

Plot #10 /11 Hassan Ali Street,
Off. I.I.Chundrigar Road, Karachi – 74000, Pakistan
Fax: +92 21 3262 8840
UAN: 111-HUM-111
Website: www.hum.tv

INDUS MEDIA GROUP

Plot Number 41 D, Commercial Area,
A Market, DHA Pahse – II, Karachi
Tel: +92 21 358 9027 23
Fax: +92 21 569 3813
Website: www.industv.pk/demo/index.html
Email: info@industv.pk

MULTIPLE SYSTEM OPERATORS

MULTINET PAKISTAN PVT. LTD.
Plot 1D-203, Sector 30, Korangi Industrial Area,
Karachi 74900, Sindh, Pakistan
Tel: +92 21 351 13626 58
Fax: +92 21 3511 3645
Website: www.multinet.net.pk
Email: ibu@multinet.com.pk (International)
ebu@multinet.com.pk (Domestic)

WORLDCALL TELECOM LIMITED

67-C III, Gulberg III, Lahore, Pakistan
Tel: +92 42 587 2633 38
Fax: +92 42 575 5231
Website: www.worldcall.com.pk

PRODUCTION STUDIOS

CREATIVE VILLAGE

1 – KM Defence Road (Off Raiwind Road),
Lahore, Pakistan
Tel: +92 42359660825
Website: www.creativev.com
Email: info@creativev.com

SHAHNOOR STUDIOS

Shahnoor Studios Off Multan Road, 54570
Tel: +92 00923 2184 6447 3
Website: www.facebook.com/pages/New-Shahnoor-Studios/162819270536504
Email: muju2002@gmail.com

STUDIO 146

Plot 1-D, 146, Sector 30, Near Brooks Chorangi,
K.I.A, Karachi, Pakistan-75400
Tel: +92 0300 0210 173
Website: www.facebook.com/TheOfficialStudio146
Email: studio146@haqholdings.com

TIMELINE TV STUDIOS

House#1217, Street#16, Sector G-14/4,
Islamabad, Pakistan
Tel: +92 51 2306 0023
Fax: +92 51 2306 010
Website: www.timelinetvstudio.com
Email: contact@timelinetvstudios.com

INDIA & SUBCONTINENT

GOVERNMENT BODIES/ REGULATORY AGENCIES

PAKISTAN ELECTRONIC MEDIA REGULATORY AUTHORITY (PEMRA)

Mauve Area G-8/1, Islamabad, Pakistan
Tel: +92 51 9107 1513
Website: www.pemra.gov.pk

BANGLADESH

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BANGLADESH TELEVISION (BTV)

Television Bhaban, Rampura,
Dhaka 1219
Tel: +880 2 9330131 9 / 9330036 7 / 9330416
Fax: +880 2 8312927
Website: www.btv.gov.bd
Email: info@btv.gov.bd
Ownership: Government of Bangladesh

CABLE TV

PRISMA DIGITAL LTD.

34, Kemal Ataturk Avenue,
Awal Center, Level 3,
Banani, Dhaka-1213, Bangladesh
Tel: +880 2 881 1792
Fax: +880 2 890 0780
Website: www.prisma.net.bd
Email: wecare@prisma.net.bd

SATELLITE TV

TATA SKY LTD

3rd floor, C-1,
Wadia International Centre (Bombay Dyeing),
Pandurang Budhkar Marg,
Worli, Mumbai 400 025, India
Tel: +880 2 208 6633
Website: www.tatasky.com

PRODUCTION STUDIOS

CINEASTE STUDIO

Nissen Hut Block 32 House 4 Pallabi,
Mirpur 12 Dhaka 1216, Bangladesh
Tel: +88 2803 3701
Website: www.cineastestudio.com
Email: office@cineastestudio.com

GOVERNMENT BODIES/ REGULATORY AGENCIES

MINISTRY OF INFORMATION

Building #4, 8th Floor,
Bangladesh Secretariat,
Dhaka 1000, Bangladesh
Website: www.moi.gov.bd
Ownership: Government of Bangladesh

SRI LANKA

FREE-TO-AIR

SRI LANKA BROADCASTING CORPORATION

Torrington Square, Colombo 7, Sri Lanka
Tel: +94 11 269 7491
Fax: +94 11 269 1568
Website: www.slbc.lk

SRI LANKA RUPAVAHINI CORPORATION

P.O. Box 2204, Independence Square,
Colombo 7, Sri Lanka
Tel: +94 11 250 1050 / 259 9505
Fax: +94 11 258 0131
Website: www.rupavahini.lk

VASANTHAM TV

Independent Television Network
Wickramasinghepura
Battaaramulla 10120, Sri Lanka
Tel: +94 11 277 4424 / 4725 / 3289
Fax: +94 11 2797001
Website: www.vasantham.lk
Email: manager@vasantham.lk

CABLE TV

DERANA MACRO ENTERTAINMENT (PVT) LTD

No.320 T.B. Jayah Mawatha,
Colombo 10, Sri Lanka
Tel: +94 11 530 0800
Fax: +94 11 250 6226
Website: www.derana.lk

SATELLITE TV

DIALOG TELEVISION (PVT) LTD

No. 83, George R De Silva Mawatha, Kotahena
Colombo 13 01300, Sri Lanka
Tel: +94 11 767 8700
Website: www.dialog.lk
Email: dialogenterprise@dialog.lk

PRODUCTION STUDIOS

STUDIO 48

Studio 48 – Pepiliyana
No.48, Dehiwala Road, Pepiliyana
Colombo, Sri Lanka 10250
Tel: +94 7 7382 7674
Email: studio48.lka@gmail.com

GOVERNMENT BODIES/ REGULATORY AGENCIES

MINISTRY OF MASS MEDIA AND INFORMATION

163 Kirulapone Mawatha, Polhengoda, Colombo 05
Tel: +94 11 2513 459 / 460 / 389
Website: www.media.gov.lk

INDOCHINA & MYANMAR

STATSBOX

VIETNAM

POPULATION 93,386,630*

HOUSEHOLD SIZE 4.0**

TV HOUSEHOLDS 20,166,720**

FTA PENETRATION >70% of TV households****

PAY-TV SUBSCRIPTIONS 4.5 million***

MOBILE SUBSCRIBERS 138 million****

3G AND 3.5G MOBILE SUBSCRIBERS 20 million****

BROADBAND SUBSCRIBERS 5.40 million****

INTERNET USERS 39,772,424*****

IPTV SUBSCRIPTIONS > 1 million***

ARPU/MONTH US\$4.1*****

PAY-TV SUBSCRIPTION REVENUE US\$130.2 million*****

PAY-TV ADVERTISING REVENUE US\$82 million*****

TOTAL PAY-TV INDUSTRY REVENUE US\$201.2 million*****

* Vietnam Population 2015, World Population Review

** Multichannel TV Advertising Asia 2011, by CASBAA

*** NextTV Asia

**** Vietnam – Telecoms, Mobile, Broadband and Forecasts, by Buddecomm

***** Mobile networks still see bright future for 3G, by VietNamNet

***** Number of Internet Users 2014 – Internet Live Stats

***** Asia Pacific Multichannel TV 2015, by CASBAA

***** Regulating For Growth 2011 by CASBAA

CAMBODIA

POPULATION 15,677,059*

FIXED LINE SUBSCRIBERS 720,000**

MOBILE PENETRATION 118%**

INTERNET USERS 700,000**

BROADBAND SUBSCRIBERS 63,000**

INTERNET PENETRATION 3%**

* Cambodia Population 2015 – World Population Review

** Cambodia – Telecoms, Mobile, Internet and Forecasts, by BuddeComm

LAOS

POPULATION 7,019,652*

FIXED LINE SUBSCRIBERS 116,000**

MOBILE SUBSCRIBERS 6,600,000**

MOBILE PENETRATION 90%**

INTERNET SUBSCRIBERS 75,000**

INTERNET PENETRATION 10%***

* Laos Population 2015 – World Population Review

** Laos – Telecoms, Mobile, Broadband and Forecasts, by Buddecomm

*** Tech In Asia

MYANMAR

POPULATION 54,164,262****

TV HOUSEHOLDS 38%***

PAY-TV PENETRATION 4%***

FIXED LINE SUBSCRIBERS 550,000**

MOBILE SUBSCRIBERS 1,600,000**

INTERNET SUBSCRIBERS 40,000**

BROADBAND SUBSCRIBERS 16,400*

INTERNET PENETRATION 0.04**

* Myanmar Population 2015 – World Population Review

** Source: Buddecomm

*** Venture Consulting

**** Asian Development Bank



INDOCHINA & MYANMAR

VIETNAM

According to CASBAA, Vietnam has an active and competitive pay-TV marketplace. More than half a dozen major multichannel programme distributors using the entire range of modern TV technologies compete to serve the nation's pay-TV households, which go beyond five million. Cable, satellite, Telco IPTV, digital terrestrial and mobile platforms are all available to urban consumers, and major new investments are being made to expand and upgrade network capabilities. Content is provided by a mix of domestic and international media firms, which tailor different content offerings at price points for consumers.

Technology used in the pay-TV sector in Vietnam's TV industry includes cable TV (e.g. analogue, digital or IPTV), digital terrestrial TV (e.g. DVB-T), direct-to-home (DTH) and mobile TV. Vietnam has a total of 67 broadcasters that manage 899 TV stations with 1,610 broadcasting machines that cover 98.9 percent of Vietnam's territory. The Ministry of Information and Communication stated that there are 40 pay-TV service providers in Vietnam and 4.5 million subscribers of which 70 percent of the pay-TV subscribers are controlled by the national TV, Vietnam Television (VTV).

In November 2014, Vietnam Television (VTV) has licensed 4 seasons of Armoza's crime drama *The Arbitrator*. The 4 seasons will comprise 45 episodes and will be locally known as *Đối Mặt Trong Bóng Đêm* (Facing the Darkness). Production is set to start in 2015 with air dates starting from early 2016, and will be headed up by VTV's production company, the Vietnam Television Film Center (VFC).

CJ E&M-Vietnam co-produced film, *Let Hoi Decide (De Mai Tinh2)* has become the biggest box office hit in Vietnam announced by CJ E&M. Its ticket sales reached \$3.85 million on 30 December, 2014, beating the record of the previous megahit film *TEO EM*. In 2015, CJ E&M is expected to further carry out co-production projects with partners in Vietnam. The company aims to distribute at least ten films and produce two to three local films every year. As part of the project, another Korea-Vietnam co-produced film *3 Girls* is scheduled to be released in the first half of this year.

In March 2015, Global Agency announced the first big success of its unique music reality format *The Remix* in Vietnam. After its launch on VTV3, *The Remix* became the most popular TV show in the country.

In May 2015, Globo announced that it has licensed channel Las Viet, four captivating and engaging shows that promise to delight the Vietnamese – *Precious Pearl*,

Helena's Shadow, *Brazil Avenue*, and *The Life We Lead*. Soon, the Pay-TV channel will debut a slot with only telenovelas from Globo, and the first title to be chosen was *The Life We Lead*. The channel is targeted toward female audiences, and all the Brazilian shows will be dubbed in Vietnamese.

MYANMAR

Television is one of the most prevalent forms of media consumption in Myanmar, and there are 12 local FTA TV channels. TV in Myanmar is predominantly FTA. On the FTA channels, a visible percentage of programming hours – roughly 35 to 40% – are international programmes across both weekdays and weekends, according to a report by Venture Consulting. Dramas (particularly Korean) predominate international content while live entertainment comprises the bulk of local content on FTA, adds the report.

The pay-TV industry, though available in most parts of Myanmar, has only two operators – Forever (delivered via DTT) and SkyNet (delivered via DTH) – with low subscriber counts, and carrying mostly international channels.

Telenor (Norway) and Ooredoo (Qatar) are the first international mobile operators in Myanmar, after winning a highly-contested auction of mobile licenses. According to the *Financial Times*, these are the first major public contracts given to international companies outside the natural resources sector and will liberalise a communications network that was previously tightly-controlled.

In the past, the military which was in power since 1962, imposed bans on permits for satellite dishes. From 1993 to 2001, the only satellite dishes legally used were those by hotels and businesses. A new ban on licences came into force in 2005 but was lifted in 2011. Venture Consulting reports that there are an estimated 450, 000 unregistered satellite dishes across the country.

Piracy remains a significant threat to legal pay-TV operators in Myanmar. Currently, there is no law against pay-TV piracy, and while specific law exists to combat the production and distribution of illegal VCDs and DVDs, its enforcement is weak.

Following the huge success of Myanmar's first Satellite Forum held on November 2014, the Myanmar government has outlined plans to launch its own satellite within five years with "an open, fair and transparent tendering process". The debate will also be continued at next year's Myanmar Satellite Forum, set to take place on 18 November 2015 alongside Communicast 2015 at Myanmar Event Park, Yangon. Myanmar's first Satellite Forum attracted overwhelming support from international satellite operators, manufacturers and launch providers.

VIETNAM

FREE-TO-AIR

VIETNAM TELEVISION (VTV)

43 Nguyen Chi Thanh Street, Hanoi
Tel: +84 4 831 8123 / 835 5931 / 5932 / 834 3748 / 4295
Fax: +84 4 831 8124 / 835 5332 / 771 6593
Website: www.vtv.vn
Email: qhqt-vtv@vtt.org.vn

CABLE TV

HO CHI MINH CITY TV (HTV)

14 Dinh Tien Hoang Street, District 1, Ho Chi Minh City, Vietnam
Tel: +84 8 3829 1667
Fax: +84 8 3829 8457
Website: www.htv.com.vn
Email: web@htv.com.vn

MTV VIETNAM

172 Hai Ba Trung P. Da Kao Q. 1
Ho Chi Minh City, Vietnam
Website: www.mtvvietnam.com.vn
Email: thichme@mtv vietnam.com.vn

VIETNAM TELEVISION CABLE

844 De La Thanh St. Ba Dinh Dt, Hanoi
Tel: +84 8 1900 1515
Website: www.vtvcab.vn

PRODUCTION STUDIOS

THE CREATV COMPANY

339 Binh Quoi, Ward 28,
Dist. Binh Thanh,
Ho Chi Minh City – Vietnam
Tel: + 84 128 288 1988
Website: creatv.com
Email: info@creatv.com

CONTENT & MOBILE SERVICES

VIETNAM MEDIA CORP – BHD CO LTD

Hong Hy Centre 11th Floor
25 Lytauong Kiet, Hanoi.
Tel: +84 43 943 4133
FAX: +84 43 943 4135

MOBILE TELCOS

VIETNAM POSTS & TELECOMMUNICATIONS GROUP (VNPT)

57 Huynh Thuc Khang Street,
Lang Ha Ward, Dong Da District, Hanoi
Website: www.vnpt.com.vn
Email: vnpt.website@vnpt.vn

INDOCHINA & MYANMAR

GOVERNMENT BODIES/ REGULATORY AGENCIES

HANOI POST

75 Dinh Tien Hoang,
Hoan Kiem, Hanoi
Tel: +84 4 3825 4403
Fax: +84 4 3824 3973
Website: www.hnpt.com.vn
Email: hnpt@hn.vnn.vn

MINISTRY OF CULTURE, SPORTS AND TOURISM OF VIETNAM

No. 20, Lane 2 Hoa Lu,
Van Ho, Hanoi
Tel: +84 4 3974 5846
Fax: +84 4 3974 5845
Website: www.cinet.vn
Email: phongthongtin@cinet.gov.vn

MINISTRY OF INFORMATION & COMMUNICATIONS

18 Nguyen Du, Hanoi
Tel: +84 4 3556 3461
Fax: +84 4 3556 3458
Website: www.mic.gov.vn
Email: banbientap@mic.gov.vn

CAMBODIA

FREE-TO-AIR

BAYON RADIO AND TELEVISION

Russey Srass Village,
Sangkat Niroth, Khan Meancheay,
Phnom Penh, Cambodia
Tel: +855 23 726 614
Fax: +855 23 726 619
Website: www.bayontv.com.kh
Email: bayontv@camnet.com.kh

CAMBODIA TV (TV9)

No.18, St. 562, Khan Toul Kok,
Phnom Penh, Cambodia
Tel: +855 23 880 874
Fax: +855 23 368 212
Website: www.tv9.com.kh
Email: info@tv9.com.kh

CNC CAMBODIA NEWS CHANNEL

Cambodian Television Network
National Highway 5, Cambodia
Tel: +855 1731 2008
Website: www.cnc.com.kh
Email: info@cnc.com.kh

HANG MEAS TV

132-134 Eo St. 182 S/K Boeng Pralit
Khan 7 Makara, Phnom Penh, Cambodia
Tel: +855 0 97 788 7889
Email: hangmeastv@yahoo.com

MAJOR KANTANA BROADCASTING CO. LTD.

No. 333/3 Town Ratchada
Soi 19 Pracha Nivet. Huay Kwang,
Bangkok, Samsennoi 10320
Tel: +66 0 2275 0046
Fax: +66 0 2274 2054
Website: www.kantana.tv
Email: Info@kantana.co.th

MY TV CAMBODIA

National Highway 5,
Phum Krol Ko,
Sangkat Kilomet 6,
Khan Russei Keo,
Phnom Penh 12104,
Cambodia
Tel: +855 12 999 434
Fax: +1 800 889 9898
Website: www.mytv.com.kh

ROYAL GROUP OF COMPANIES

246 Monivong Blvd.,
Phnom Penh,
Kingdom of Cambodia
Tel: +855 23 426 414
Fax: +855 23 426 415
Website: www.royalgroup.com.kh
Email: opportunities@royalgroup.com.kh

TVK KAMPUCHEA

Building No. 26 Monivong Blvd.
PO Box 981, Phnom Penh,
Cambodia, 12201
Tel: +855 23 430 827
Fax: +855 23 430 752
Website: www.tvk.gov.kh
Email: info@tvk.gov.kh

CABLE TV

CAMBODIA CABLE TV (CCTV)

No. 43BC, Street 222,
Phnom Penh
Tel: +855 23 212 888 /
23 982 482
Fax: +855 23 240 406
Website: www.cctv.com.kh
Email: cctv@everyday.com.kh

PHNOM PENH MUNICIPAL CABLE TV

N° 3A and 3B, Monireth (St. 217),
Opposite the Olympic Stadium,
Phnom Penh,
Kingdom of Cambodia
Tel: +855 23 880 028 /
+855 23 880 038 /
+855 12 813 026
Fax: +855 23 880 297 /
880 189
Website: www.ppcctv.com.kh
Email: info@ppcctv.com.kh
sales@ppcctv.com.kh

GOVERNMENT BODIES/ REGULATORY AGENCIES

MINISTRY OF INFORMATION

No. 62 Monivong Blvd,
Srah Phnom Penh's Daun Penh District,
Tel: +855 23 430 514
Fax: +855 23 430 514
Website: www.information.gov.kh
Email: info@information.gov.kh

MINISTRY OF POSTS AND TELECOMMUNICATIONS

Wat Phnom,
Corner Street 13 & 102
Phnom Penh, Cambodia
Tel: +855 23 426 510 /
724 809
Fax: +855 23 426 011
Website: www.mptc.gov.kh

LAOS

FREE-TO-AIR

LAO STAR CHANNEL

Lao Star Channel Co. Ltd
P.O. Box 333, Ban Sinsangvon,
Unit 17, Xaysetha District,
Vientiane Lao P.D.R
Tel: +856 21 990 225
Website: www.laostartv.com

LNTV LAO NATIONAL TV

Television Nationale Lao
Chommany street, Ban Sivilay,
Muang Saythany District, Vientiane, Lao PDR
Tel: +856 21 710 067
Website: www.tnl.gov.la
Email: laotv1@gmail.com

LUANG PRABANG TV

Ban Naxang, Muang Luang,
Prabang, Khoueng Luang Prabang,
Laos
Tel: +856 71 212 472

SAVANNAKHET TV

Ban Dongdangdouane Khantabouli,
Savannakhet
Tel: +856 41 251 240
Fax: +856 41 212 028

THAKHEK TV

Thakhek, Khammouane Province
Tel: +856 51 212 652

INDOCHINA & MYANMAR

MYANMAR

FREE-TO-AIR

MYANMAR INTERNATIONAL TELEVISION

No. 425, MRTV Compound,
Pyay Road,
Kamayut Township,
Yangon,
Myanmar
Tel: +951 539 315
Fax: +951 534 998
Website: www.myanmaritv.com
Email: info@myanmaritv.com

CABLE TV

MRTV-4

No. 123,
Pyay Road in Yangon
Tel: +95 9 123456
Fax: +951 534998
Website: www.mrtv4.com.mm
Email: enquiry.mrtv4@gmail.com

PRODUCTION STUDIOS

PIN LAL FILM STUDIO (UPCOMING)

North Okkla

GOVERNMENT BODIES/REGULATORY AGENCIES

MINISTRY OF COMMUNICATIONS & INFORMATION TECHNOLOGY

Building No.2,
Special Development Zone,
Nay Pyi Taw,
Myanmar
Tel: +951 534 760
Fax: +951 505 164
Website: www.mcit.gov.mm
Email: dg.ptd@mptmail.net.mm

MYANMAR MEDIA DEVELOPMENT CENTRE

Myanmar Radio & Television Compound,
Pyay Road, Kamayut Township,
Yangon,
Myanmar
Tel: +95 9 1534 760
Fax: +95 9 1505 164
Website: www.mmdcmyanmar.com
Email: contactus@mmdcmyanmar.com

INDONESIA

STATSBOX

INDONESIA

POPULATION 255,708,785 *

TV HOUSEHOLDS 48,657,000*****

TV PENETRATION 69%****

HOUSEHOLD SIZE 3.9*****

CABLE TV PENETRATION 10%****

INTERNET USERS 71,190,000*

INTERNET PENETRATION 28%

BROADBAND PENETRATION 70% of internet subscribers***

FIXED LINE SUBSCRIBERS 41,000,000***

MOBILE SUBSCRIBERS 285,000,000 (117%)***

ILLEGAL SUBSCRIBERS 30,000*****
(individual connections)

ILLEGAL PAY-TV SUBSCRIBERS
2,000,000 households*****

MULTICHANNEL HOMES 4,400,000**

MULTICHANNEL PENETRATION 11%**

NON-TERRESTRIAL TV CONNECTIONS
3,700,000****

TERRESTRIAL TV CONNECTIONS
2,123,000**

PAY-TV CONNECTIONS 300,000**

EFFECTIVE REGULATION OF PAY-TV INDUSTRY 60%*****

* Indonesia Population 2015 – World Population Review
** Asia-Pacific c Multichannel TV Advertising 2015, by CASBAA
*** BuddeComm
**** Badan Pusat Statistik
***** Asia Pacific Multichannel TV 2013 (Advertising), by CASBAA
***** Trends of Selected Socio-Economic Indicators of Indonesia, 2013
***** Regulating for Growth 2011, by CASBAA
***** TekCarta 2012
***** Asia-Pacific c Pay-TV Industry 2010, by CASBAA
***** Association of Indonesian Multimedia Providers

In October 2014, Joko Widodo was inaugurated the seventh President of the country, marking his ninth year in politics. Widodo, also known as "Jokowi", came to politics in 2005 as the 16th Mayor of Surakarta. In 2012, he went on to serve as Governor of Jakarta for two years and was then named president-elect in July 2014. Jokowi, known as "the people's president" – plans to offer free health care and 12 years of schooling to every Indonesian. Although many didn't share the optimism of the nation, Indonesia's president was determined to move together to work.

Sentiment on the country's media equities remains robust, although year-to-date gains have started to moderate. Investors are selling down shares due to macroeconomic concerns and related impact on Indonesia's advertising market.

PAY-TV IN INDONESIA

According to research reported by PricewaterhouseCoopers (PWC), pay-TV growth in Indonesia is the slowest among Asian countries, growing only 2 percentage points per year. Still, pay-TV subscribers are optimistic about the annual growth of subscribers. In fact, total pay-TV subscribers have also increased tremendously – from

900,000 subscribers in 2009 to an estimated 2.3 million in 2012, according to Media Partners Asia (MPA). According to The Jakarta Post, subscribers will continue to rise to an estimated 8.7 million by 2020. Additionally, MPA's report, Asia Pacific Pay-TV & Broadband Markets 2012, suggests that Indonesia accounts for the largest proportion of pay-TV growth in Southeast Asia, contribution 5% to net additions.

In just the past year, Indonesia has sealed multiple deals with pay channels:

- January: NHK World TV commenced broadcasting through satellite operators, bringing to viewers Japanese programmes.
- June: Celestial Movies and KIX launched on K-Vision, a newly-launched pay-TV platform in Indonesia.
- December: Celestial Movies launched on NexMedia and Matrix TV. Additionally, Matrix TV is also carrying KIX and Thrill.

FREE-TO-AIR CHANNELS

The free-to-air (FTA) channels in Indonesia have been revamped with several key partnerships that were announced in the year.

In May last year, three of Media Nusantara Citra Group's (MNC) FTA broadcasted Window on Australia – Australian television content by Australia Network – for a month. Australian news had its own three-minute daily feature on MNC's breakfast, midday and afternoon bulletins with special features. The initiative reached a significant number of Indonesians in their own language on the channels.

Besides collaborating and forging friendship with its neighbouring country, Viacom International Media Networks (VIMN) Asia announced the expansion of MTV in Indonesia with FORTE, a member of Karsa Group and a marketing and sales distribution partner for MTV in Indonesia.

Since 1 November 2014, MTV expanded its existing reach in the country to an estimated 12 million households via four local FTA TV partners across five cities in – Jakarta, Banding, Surabaya, Banjarmasin and Makassar. The next phase planned for early this year will expand MTV's presence via additional local FTA TV partners in other cities.

Under the campaign of 1000% YOUTH, the revamp of MTV in Indonesia included original programming such as MTV World Stage and MTV Europe Music Awards. They will also be engaging youth in local promotions and social engagement via MTV's localised social channels and website.

DTH SERVICES

In April 2014, Asia Satellite Telecommunications Company Limited (AsiaSat) and PT. Digital Media announced the launch of VIVA+, a brand new prepaid direct-to-home (DTH) satellite

INDONESIA

service utilising multiple Ku-band transponders on AsiaSAT 5 at 100.5 degrees East to serve the fast growing Indonesian pay DTH market. VIVA+ has served Indonesian households by bringing the World Cup 2014 to pay-TV viewers. This was made possible with the installation of VIBE VS7000 multi-screen video system by Thomson Video Networks. In the same month, the broadcaster launched Ultimate World Cup TV, allowing fans to enjoy 64 main games on nine Ultimate World Cup channels, two of which were in HD.

In May 2014, the Indonesia prepaid DTH satellite service deployed Newtec equipment to deliver all of its content.

The technology partner to VIVA+ parent company PT Digital Media Asia allows DTH operators to either save money on space capacity, lower programming cost or simply increase service availability.

FREE-TO-AIR

ACEH TV

Jl. Mata le Dua No.1
Desa Geundring Kec.
Darul Imanah Kabupaten
Aceh Besar, ACEH 23352
Tel: +62 651 40185
Website: www.acehtv.tv

AHSAN TV

Telaga Murni, Cikarang
Bekasi, Jawa Barat,
Indonesia
Tel: +62 21 322 0010
Website: www.ahsan.tv
Email: info@ahsan.tv

ALIF TV

Jl. Kav. Polri Blok I, No. 65A
Kelurahan Jagakarsa
Jakarta Selatan, 12550
Tel: +62 21 916 565 79
Website: www.aliftv.co.id

AN TEVE ANDALAS TELEVISI

Komplek Rasuna Epicentrum Lot 9
Jl. H.R. Rasuna Said, Karet Kuningan
Setiabudi, Jakarta Selatan – Indonesia 12940
Tel: +62 21 561 01555
Fax: +62 21 299 416 68/69
Website: www.an.tv
Email: humas@an.tv
humas@anteve.co.id
sales@anteve.co.id

ARJUNA TV

The Belleza GP office Tower Floor 23
Jln. Letjend. Soepeno No. 34, Arteri Permata Hijau,
Kebayoran Lama, Jakarta 12210
Tel: +62 21 7071 8409
Website: www.arjunatv.com
Email: intl-distribution@arjunatv.com

BANDUNG TV

Gedung Pers Bandung
Jl. Pacuan Kuda no. 63 Arcamanik,
Bandung, Indonesia
Tel: +62 22 721 3862
Fax: +62 22 721 3863
Website: www.bandungtv.co.id
Email: marketing@bandungtv.tv

BANTEN TV

Jl. Jendral Sudirman Blok F no. 18-20
Highland Park, Banten,
Kota Serang Baru,
Indonesia
Tel: +62 254 215 357
Fax: +62 254 215 337
Website: www.btv.co.id
Email: info@banten.tv

BERITASATU TV WORLD

BeritaSatu Plaza,
11th Floor, Suite 1102
Jl. Jend. Gatot Subroto Kav. 35-36
Jakarta, Indonesia – 12950
Tel: +62 21 2995 7500
Fax: +62 21 527 7975
Website: www.beritasatu.com
Email: redaksi@beritasatu.com

CAHAYA TV BANTEN

Jl. Wana Mulya No. 7, Karang Mulya
Karang Tengah, Kota Tangerang
Banten, Indonesia – 15157
Tel: +62 21 7345 7252,
+62 21 7345 7253
Fax: +62 21 7345 7251
Website: www.cahayabanten.tv
Email: info@cahayabanten.tv

CAKRA SEMARANG TV

Jl. Batur No. 15 Gajah Mungkur,
Semarang, Indonesia
Tel: +62 24 841 5221 /
850 5277
Fax: +62 24 850 4933
Website: www.cakrasemarang.tv

GLOBAL TV INDONESIA

PT Global Informasi Bermutu
GlobalTV Building, MNC Studio
Jl. Lapangan Bola,
Kebon Jeruk, Jakarta,
Indonesia 11520
Tel: +62 21 530 3555
Fax: +62 21 530 3556
Website: www.globaltv.co.id

MNCTV

Jalan Pintu 2,
Taman Mini Indonesia Indah (TMII),
Pondok Gede, Jakarta Timur,
Indonesia 13810
Tel: +62 21 841 2473 / 83
Fax: +62 21 841 2470 / 1
Website: www.mnctv.com

PT CAKRAWALA ANDALAS TELEVISI (ANTV)

Komplek Rasuna Epicentrum Lot 9,
Jl. H.R. Rasuna Said, Karet Kuningan, Setiabudi,
Jakarta Selatan – Indonesia 12940
Tel: +62 21 561 01555
Fax: +62 21 299 416 68/69
Website: www.an.tv
Email: humas@an.tv

PT DUTA VISUAL NUSANTARA TIVI TUJUH (TV7)

Gedung TRANS7, Jln. Kapten P Tendean Kav.12-14A
No. 88 C, Jakarta 12790
Tel: +62 21 5290 7918 7770
Fax: +62 21 7918 7685
Website: www.trans7.co.id
Email: public.relations@trans7.co.id

PT GLOBAL INFORMASI BERMUTU (GLOBAL-TV)

GlobalTV Building, MNC Studio.
Jl. Lapangan Bola, Kebon Jeruk
Jakarta, Indonesia 11520
Tel: +62 21 530 3555
Fax: +62 21 530 3556
Website: www.globaltv.co.id

PT INOSIAR VISUAL MANDIRI (INOSIAR)

Jalan Damai No. 11, Daan Mogot,
Jakarta 11510
Tel: +62 21 567 2222 / 568 8888
Fax: +62 21 565 5756
Website: www.inosiar.com

PT MEDIA NUSANTARA CITRA (MNC) CORPORATE HEADQUARTER

MNC Tower, 27th Floor,
Jl Kebon Sirih Kav. 17 – 19,
Jakarta Pusat 10340
Tel: +62 21 390 0885
Fax: +62 21 390 9207
Website: www.mncgroup.com
Email: investor.relations@mncgroup.com

PT MEDIA TELEVISI INDONESIA (METRO-TV)

Jalan Pilar Mas Raya Kav.AD
Kedoya – Kebon Jeruk,
Jakarta 11520, Indonesia
Tel: +62 21 5830 0077
Fax: +62 21 581 4825
Website: www.metrotvnews.com
Email: sales.online@metrotvnews.com

PT RAJAWALI CITRA TELEVISI INDONESIA (RCTI)

Jalan Raya Pejuangan No.1,
Kebon Jeruk, Jakarta Barat 11530
Tel: +62 21 530 3550 / 3540
Fax: +62 21 532 0906
Website: www.rcti.tv
Email: corcom.rcti@mncgroup.com

INDONESIA

PT SURYA CITRA TELEVISI (SCTV)

PT Surya Citra Televisi
SCTV Tower – Senayan City
Jl. Asia Afrika Lot 19,
Jakarta 10270
Tel: +62 21 2793 5555
Fax: +62 21 2793 5444
Website: www.sctv.co.id

PT TELEVISI TRANSFORMASI INDONESIA (TRANS-TV)

Jln Kapten P.Tendean
Kav 12 – 14A
Jakarta 12790
Tel: +62 21 7917 7000
Fax: +62 21 7918 7721
Website: www.transtv.co.id
Email: public.relations@transtv.co.id

TELEVISI REPUBLIK INDONESIA (TVRI)

Headquarters Public Broadcasting Televisi Republik Indonesia
Jl.Gerbang Pemuda,
Senayan, Jakarta,
Indonesia 10270
Tel: +62 21 570 4720
Fax: +62 21 573 3122
Website: www.tvri.co.id
Email: humas@tvri.co.id

TELKOMVISION

Gedung Plasa TelkomVision,
Jln. Prof. Dr. Soepomo,
SH. No. 139
Jakarta, Indoesia -12810
Tel: +62 21 829 8800
Fax: +62 21 831 7400
Wesbite: www.telkomvision.com
Email: care@telkomvision.com

CABLE TV

PT FIRST MEDIA

BeritaSatu Plaza 5th Floor,
Suite 401,
Jalan Jendral Gatot Subroto
Kav. 35 – 36
Jakarta 12950
Tel: +62 21 527 8811
Fax: +62 21 527 8833
Website: www.firstmedia.com

PT MULTIMEDIA NUSANTARA (METRA)

Jl. KH Soleh Iskandar KM 6,
Tanah Sareal,
Bogor
Tel: +62 251 754 3635
Fax: +62 251 754 2998
Website: www.metra.net.id
Email: noc@metra.net.id

SATELLITE TV

AORA / PT KARYAMEGAH ADIJAYA

PT Karyamegah Adijaya
Gedung SkyBee One Building, 8th Floor,
Jl. Kebun Sirih Raya Kav. 63,
Jakarta Pusat 10340, Indonesia
Tel: +62 21 500 313
Website: www.aora.tv

PT MNC SKY VISION (INDOVISION)

Wisma Indovision
Jalan Raya Panjang Blok Z/III,
Jakarta 11520, Indonesia
Tel: +62 21 5050 9988 / 581 9981
Fax: +62 21 582 5440
Website: www.indovision.tv
Email: callcentre@indovision.tv

IPTV PROVIDERS

PT. INDONUSA TELEMEDIA (TELKOMVISION)

Gedung Plasa TelkomVision,
Jl. Prof. Dr. Soepomo,
SH. No. 139,
Jakarta 12810, Indonesia
Tel: +62 21 829 8800
Fax: +62 21 831 7400
Website: www.telkomvision.com
Email: care@telkomvision.com

PRODUCTION STUDIOS

INFINITE STUDIOS

Jl. Hang Lekiu,
Teluk Mata Ikan
Nongsa, Batam
Riau Islands - Indonesia 29465
Tel : +62 778 7614 52
Fax : +62 778 7610 44
Website: www.frameworks.com.sg
Email: info@frameworks.com.sg

MOVIE STUDIO BALI

Pt. Movie Studio Bali
Abuan Susut Bangli
80661 Bali
Indonesia
Tel: +62 81 138 557 91
Website: www.moviestudiobali.com
Email: contact@moviestudiobali.com

MOBILE TELCOS

INDOSAT

Singapore Office
8 Temasek Boulevard,
Suntec City Tower 3,
#15-05, Singapore 038988
Phone Number: +65 6235 5155
Fax Number: +65 6337 4838
Website: www.indosatsingapore.com
Email: info@indosat.com.sg

INDOSAT M2

Jalan Kebagusan Raya No. 36
Pasar Minggu, Jakarta 12550,
Indonesia
Tel: +62 21 7854 6900
+62 21 7854 6800
Fax: +62 21 7854 6999 / 6998
Website: www.indosatm2.com
Email: e-care@indosatm2.com

PT ELANG MAHKOTA TEKNOLOGI (EMKOM)

Jl. Asia Afrika Lot 19,
Jakarta 10270, Indonesia
Tel: +62 21 7278 2066
Fax: +62 21 7278 2194
Website: www.emtek.co.id
Email: corsec@emtek.co.id /
investor.relation@emtek.co.id

BROADCAST SOLUTIONS/ TECHNOLOGY PROVIDER

PT IDEAL SYSTEMS INDONESIA

The Square Office,
Wisma Laena
5th Floor, Suite 509
Kel Manggarai Selatan, Kec. Tebet,
Jakarta Selatan 12860, Indonesia
Tel: +62 811 877 701
Website: www.idealsys.com
Email: sales_indonesia@idealsys.com

GOVERNMENT BODIES/ REGULATORY AGENCIES

KOMISI PENYIARAN INDONESIA PUSAT (THE INDONESIA BROADCAST COMMISSION)

State Secretariat Building,
6th Floor Jalan Gajah Mada
No.8, Jakarta 10120,
Indonesia
Tel: +62 21 634 0713
Fax: +62 21 634 0667 / 634 0679
Website: www.kpi.go.id

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JAPAN

STATSBOX

JAPAN

POPULATION	126,818,019 *
TV HOUSEHOLDS	52,707,000*****
TV PENETRATION	99.7%*****
HOUSEHOLD SIZE	2.5*****
CABLE TV PENETRATION	24%*****
INTERNET USERS	109,252,912**
INTERNET PENETRATION	86.03%**
BROADBAND SUBSCRIPTIONS	28.84 (per 100 people)****
FIXED LINE SUBSCRIBERS	56,810,000*****
MOBILE PHONE SUBSCRIBERS	145,237,000***
3G MOBILE SUBSCRIBERS	111,500,000*****
MULTICHANNEL HOMES	14,481,000*****
MULTICHANNEL PENETRATION	30%***
NON-TERRESTRIAL TV CONNECTIONS	15,200,000****

* Japan Population 2015 – World Population Review

** Internet Users by Country (2014), by Internet Live Stats 2014

*** Business Monitor International, Japan Telecommunications Report, Q3 2014

**** Asia Pacific Multichannel TV 2015, by CASBAA

***** Fixed Broadband Internet Subscribers (per 100 people), by World Bank

***** Multichannel Television Advertising in Asia, by CASBAA

***** Mobile Broadband Penetration, by mobiThinking

***** Industry Overview, by Softbank

***** TV Households, Total Number (68 countries) Databank

***** Multichannel TV Advertising Asia 2011, by CASBAA

***** Asia Pacific pay-TV Industry, by CASBAA

Japanese television is a massive industry that has become a focal point in Japanese culture. Pop culture and worldwide interest in Japanese productions often stems from Japanese television with more than 95% of citizens having used the medium daily since 1985, with a steady decrease in the amount of time spent reading the newspaper in that same time (NHK Opinion Research, 2000).

Japan's major TV networks include Nippon Television Network Corporation (NTV), Tokyo Broadcasting Systems (TBS), Fuji Television Network, TV Asahi Corporation, TV Tokyo Corporation, Japan Broadcasting Corporation (NHK), Asahi Broadcasting Corporation (ABC) and Yomiuri Telecasting Corporation (YTV).

According to Buddecomm, Japan claimed one of the world's leading mobile telephone markets as well as to have developed one of the most advanced broadband environments in the world. It is the third largest broadband market in the world after the U.S. and China. With the continued strong uptake of FttH services, it is accompanied by an ongoing convergence between fixed-line and mobile communications broadcasting.

KEY DEVELOPMENTS

WOWOW, Japanese premium pay-TV broadcaster, announced strategic changes relating to executive leadership roles within the company and divisional realignment designed

to grow its business. WOWOW looks to enhance international business by continuing to pursue opportunities for international co-productions and creating content which could have a potential for worldwide business.

Saffron Digital and KDDI launched new and improved version of Video Pass. Designed and developed by Saffron Digital, KDDI's premium video on demand service has been given a complete overhaul with a richer interface to give users a simpler and more visual experience across multiple devices.

NHK World TV launched a 24-Hour channel on U.N. In-House Network. Japan International Broadcasting, the distribution company of NHK's international channels, announced a five-year partnership with the United Nations Headquarters (U.N.) in New York City which brings NHK World TV, the stand-alone, 24-hour, English-language television news and lifestyle network, to the U.N.'s In-House Network channel.

FC Internazionale partners with MLJ to inter boost presence in Japan. Under the terms of the two-year agreement, MLJ have exclusive rights to develop and market Inter's official Japanese mobile website for smartphones and non-smartphone mobile devices. FC Internazionale will provide MLJ with a range of exclusive content targeted at its Japanese fan base, which has grown significantly in recent years since the arrival at the club of Japan international Yuto Nagatomo. MLJ will also update the Japanese version of inter.it and manage the official Inter profiles in Japanese on leading social networks.

CONTENT TOKYO 2014 gathered 50,208 visitors, 1,526 exhibitors, 5,146 conference attendees and 479 press visitors globally. The show is Asia's leading comprehensive content industry tradeshow composed of 4 specialised independent shows – LICENSING JAPAN, Creators' Expo, Production Companies Expo and Content Solutions Expo – all held under one roof.

Following a collaboration agreement signed by Media Prima and Nippon Television in 2013, the *Welcome to the Rail World* format was proposed to the Japanese broadcaster this year, support for international co-productions was made available through the cooperation of the Broadcast Program Export Association of Japan (BEAJ), and discussions began between Primeworks Studios and Nippon Television on producing the railway travelogue series. The collaboration between Primeworks Studios and ntv7 Malaysia with Tokyo Broadcasting System (TBS) began shooting in November.

NHK and BBC Worldwide announced the signing of a new deal at MIPCOM. The deal made will see both parties co-producing new natural history series – Wild Japan – that will be shot largely on 4K and aired globally in 2015/16.

Fuji Television announced at the Asia TV Forum 2014 (ATF) that it will launch a full-scale internet

and cable VOD distribution in Singapore through StarHub TV, delivering hit dramas such as Nobunaga Concerto and Dear Sister starting spring 2015. Singapore will be their first giant step into the Southeast Asian market.

On the first day of MIPTV 2015, TBS and Dentsu announced they have entered into a format rights agreement for the sports entertainment programme SASUKE. Under this agreement, Dentsu acquired the rights to sell the format throughout Europe (excluding four Northern European countries) for two years. By marketing SASUKE in Europe, Dentsu will help TBS build on the high popularity and momentum the format currently enjoys around the world.

FREE-TO-AIR

FUJI TELEVISION NETWORK, INC (FUJI TV)

2-4-8 Daiba, Minato-ku,
Tokyo 137-8088, Japan
Tel: +81 3 5500 8888 (Japanese Only)
Fax: +81 3 5500 8027
Website: www.fujitv.co.jp/en
Email: intl.cood@fujitv.co.jp

NIPPON TELEVISION NETWORK CORPORATION (NTV)

1-6-1 Higashi-Shimbashi,
Minato-ku, Tokyo 105-7444, Japan
Tel: +81 3 6215 1111
Fax: +81 3 6215 4191
Website: www.ntv.co.jp/english

TOKYO BROADCASTING

Tokyo Broadcasting System Holdings, Inc.
5-3-6 Akasaka, Minato-ku,
Tokyo 107-8006, Japan
Tel: +81 3 3746 1111
Fax: +81 3 3588 6378
Website: www.tbs.co.jp/eng

TOKYO METROPOLITAN TV (MXTV)

Media Center 1-12 Koujimachi,
Chiyoda-ku, Tokyo, 102-8002
Website: www.mxtv.co.jp,
www.mxtv.co.jp/company/english.html

TV ASAHI CORPORATION

6-9-1 Roppongi, Minato-ku,
Tokyo 106-8001, Japan
Tel: +81 3 6406 1111
Website: company.tv-asahi.co.jp/e

TV TOKYO CORPORATION

4-3-12 Toranomon,
Minato-ku, Tokyo 105-8012, Japan
Tel: +81 3 5473 3034
Fax: +81 3 5473 6393
Website: www.tv-tokyo.co.jp/corporation



JAPAN

CABLE TV

ACADEMIC NEW TOWN COMMUNITY CABLE SERVICES (ACCS)

1-2-1 Takezono, Tsukuba-shi
Tel: +81 2 9852 6111
Fax: +81 2 9858 0220
Website: www.accs.or.jp; www.accs.or.jp/en

ASAHIKAWA CABLE TELEVISION

2-2-16 Hachijo Nishi,
Asahikawa 070-0058, Japan
Tel: +81 1 6622 0707
Fax: +81 1 6626 7730
Website: www.potato.ne.jp
Email: ian-do@potato.ne.jp

BAY COMMUNICATIONS (BAYCOM TV)

Hanshin Noda Center Building 4F,
1-11-31 Ebie, Fukushima-ku,
Osaka 553-0001, Japan
Tel: +81 6 6450 1173
Fax: +81 6 6450 1181
Website: baycom.jp

BB CABLE CORPORATION

(BB CABLE TV)
1-9-1 Higashi Shimbashi,
Minato-ku, Tokyo 105-7301, Japan
Tel: +81 93 288 0226
Email: pr@softbank.co.jp

CABLE MEDIA SHIKOKU

(CMS TAKAMATSU CABLE TV)
1-6-8 Bancho, Takamatsu, IBJ Building,
11/F, Kagawa 760-0017, Japan
Tel: +81 87 823 6000
Fax: +81 87 823 7777
Website: www.cavy.co.jp

CABLE NET NIIGATA (TULIP)

2-16 Higashi Dekijima, Chuo-ku
Niigata 950-8534, Japan
Tel: +81 2 5280 1200
Fax: +81 2 5280 1210
Website: www.tulipnet.co.jp
Email: info@tulipnet.co.jp

CABLE NETWORKS AKITA (CNA)

1-1-19 Heiwa, Nakaku,
Nagoya-shi 460-0021, Japan
Tel: +81 1 8865 5141
Fax: +81 1 8888 3511
Website: www.cna.ne.jp
Email: info@cna.ne.jp

CABLE TV CO., TOKUSHIMA

1-17 Shinkuracho,
Tokushima 770-8552, Japan
Tel: +81 88 655 4000
Fax: +81 88 655 0080
Website: www.tcn.jp

CABLE TV CORPORATION, TOYAMA

Toyama Denki Building 3F, 3-1 Sakurabashidoori,
Toyama 930-0004, Japan
Tel: +81 76 444 5555
Fax: +81 76 444 5577
Website: www.ctt.ne.jp

CHUBU CABLE NETWORK CO., LTD

4-45 Sukumochi, Mizuho-ku, Nagoya 467-0804
Website: www.ccnw.co.jp

CHUKAI CABLE TELEVISION

Kawasaki 610, , Tottori, Yonago 683-0852, Japan
Tel: +81 8 5929 2211
Fax: +81 8 5929 7911
Website: www.chukai.ne.jp
Email: catv@chukai.co.jp

HACHINOHE CABLE TELEVISION

4F Via Nova Building, 1 Juusannichi-machi,
Hachinohe-shi, Aomori, Japan, Hachinohe 031-0042
Tel: +81 178 24 1111
Fax: +81 178 43 9224
Website: web.htv-net.ne.jp
Email: Info@Htv-Net.ne.jp

HIROSHIMA CABLE TELEVISION CORP. (HICAT)

2-3-24 Deshio, Minami-ku,
Hiroshima 734-0001, Japan
Tel: +81 8 2256 1811
Fax: +81 8 2250 5432
Website: www.hicat.ne.jp

ICHIHARA COMMUNITY NETWORK TV (I CHANNEL 9)

2-23-18, Goi-Chuo-Higashi,
Ichihara-shi, Chiba 290-0056
Tel: +81 4 3624 0009
Website: www.icntv.ne.jp
Email: info@icntv.ne.jp

ICTV INC.

548-2 Hitachinaka City, Takano, Ibaraki 312-0002
Tel: +81 2 9202 6058
Website: www.jctv.jp
Email: info@jctv.jp

ITS COMMUNICATIONS INC.(ITSCOM)

158-0094 Tokyo Setagaya,
No. 21 No. 1 Futakotamagawa rise office,
9F Tamagawa-chome
Tel: +81 3 6732 7100
Fax: +81 3 3700 9065
Website: www.itscom.jp

J:COM

606 Higashi Shio Koji, Higashiru Nishi no
Touin Kitsuyabashi Douri,
Shimogyouku, Kyoto 600-8216
Tel: +81 3 6765 8204
Fax: +81 3 6765 8091
Website: www.jcom.co.jp

KINTETSU CABLE NETWORK (KCN)

1-70-1 Higashi Ikoma,
Ikoma 630-0213, Japan
Tel: +81 7 4375 5511
Fax: +81 7 4375 5666
Website: www.kcn.ne.jp

KURASHIKI CABLE TELEVISION (KCT)

2661-1 Nakajima Kurashiki-shi,
Okayama, Yubinbango 710-0803
Tel: +86 466 1717
Fax: +86 466 1735
Website: www.kct.co.jp

NAGASAKI CABLE MEDIA CO., LTD (NCM)

5-8, Chikugo City,
Nagasaki 850-0028
Tel: +81 9 5828 0120
Website: www.ncm.ne.jp
Email: privacy@ncm.ad.jp

OBIHIRO CITY CABLE CO., LTD

4/F, 1-8-2, Obihiro-shi Higashi,
Hokkaido 080-0801
Tel: +81 15 523 1511
Fax: +81 15 523 5507
Website: www.octv.jp

OGAKI CABLE TELEVISION (OCT)

3-31 Gifu Nakanochi,
Ogaki 503-0022
Tel: +81 97 542 1121
Fax: +81 97 542 3131
Website: www.ogaki-tv.co.jp
Email: oct@ogaki-tv.co.jp

OKINAWA CABLE NETWORK

2F 1-2-20 Kumoji, Naha City,
Okinawa, 900-0015
Tel: +81 9 8863 4141
Website: www.nirai.ne.jp
Email: support@nirai.ne.jp

OKINAWA TELEVISION BROADCASTING CO., LTD

Yubinbango 900-8588
1-2-20, Kumoji, Naha-shi, Okinawa
Tel: +81 98 863 2111
Website: www.otv.co.jp
Email: soumu@otv.co.jp

SOUTH TOKYO CABLE TELEVISION (CABLE TV SHINAGAWA)

Togoshidai Bldg. 1-7-20 Togoshi
Shinagawa-ku, Tokyo 142-0041
Tel: +81 57 3788 3811
Fax: +81 3 3788 3820
Website: www.cts.ne.jp
Email: cts-support@stct.cts.ne.jp

JAPAN

STARCAT CABLE NETWORK CO LTD

1-16-7, NORE, Fushimi, Nishiki, Naka-ku,
Nagoya 460-0003
Tel: +81 52 231 2309
Fax: +81 52 972 0513
Website: www.starcat.co.jp
Email: guest@starcat.co.jp

TOKYO CABLE NETWORK, INC

1-1-7, Koraku, Bunkyo-ku,
Tokyo 112-0004
Tel: +81 3 3814 2600
Fax: +81 3 3818 6797
Website: www.tcn-catv.co.jp

TOMAKOMAI CABLE TELEVISION

11-1 Nishi Miyanome,
Hanamaki-shi, Iwate, 025 0002
Tel: +81 1 4473 1901
Fax: +81 1 4473 1902
Website: www.tomakomai.ne.jp
Email: gurutoma@tomakomai.ne.jp

TV MATSUMOTO CABLEVISION (TVM)

3044-1 Satoyama, Matsumoto 390-0221
Tel: +81 2 6335 1008
Fax: +81 2 6336 4001
Website: www.tvm.ne.jp
Email: info_catv@tvm.co.jp

UTSUNOMIYA CABLE TV (U.CAT.V)

3-21 Denma cho Utsunomiya-shi, Tochigi
Tel: +81 2 8638 8090
Fax: +81 2 8638 8008
Website: www.ucatv.ne.jp

YOKOHAMA CABLE VISION INC (YCV)

240-0005 Kanagawa Prefecture, Yokohama,
Hodogaya-ku, Kobe-cho, 10th floor 134
Yokohama Business Park West Tower
Tel: +81 45 366 0011
Fax: +81 45 366 0532
Website: www.catv-yokohama.ne.jp

YOMIURI TELECASTING CORP.

NTV Tower 20F, 1-6-1 Higashi Shimbashi,
Minato-ku, Tokyo 105-7420 Japan
Tel: +81 3 6253 7890
Fax: +81 3 6253 7891
Website: www.ytv.co.jp/english
Email: licensing@ytv.co.jp

SATELLITE TV

BS ASAHI (ASAHI SATELLITE BROADCASTING)

1-3-10 Jingumae,
Shibuya-ku, Tokyo
Tel: +81 3 5412 9200
Fax: +81 3 5412 9250
Website: www.bs-asahi.co.jp

BS-TBS, INCORPORATED

5-3-6 Akasaka, Minato-Ku,
Tokyo 107-0052, Japan
Website: www.bs-tbs.co.jp

FUJI TELEVISION NETWORK, INC.

4-8, Daiba Nichome,
Minato, Tokyo, Japan
Tel: +81 3 5500 8811
Website: www.bsfuji.tv

NHK WORLD

2-2-1 Jinnan, Shibuya-ku,
Tokyo 150-8001, Japan
Tel: +81 3 3481 1350
Website: www3.nhk.or.jp

SKY PERFECT JSAT HOLDINGS INC.

1-14-14, Akasaka, Minato-ku,
Tokyo 107-0052, Japan
Tel: +81 03 4334 7777 /
5571 7009 /
0570 039 888
Website: www.sptvjsat.com
Email: webmaster@skyperfectv.co.jp

TV TOKYO CORPORATION

Toranomon, Minato, Tokyo
Website: www.TV-Tokyo.co.jp

WOWOW INC.

Headquarters
21F, Akasaka Park Building,
5-2-20, Akasaka,
Minato-ku Tokyo 107-6121, Japan
Tel: +81 3 4330 8111
Broadcast Center
2-1-58, Tatsumi, Koto-ku,
Tokyo 135-0053
Yokohama Customer Center
3-3-1, Minatomirai, Nishi-ku,
Yokohama 220-8080
Tel: 0120 5808 07
Okinawa Customer Center
Tsubogawa, Okinawa
Tel: 0120 5808 07
Sapporo Customer Center
Chuo-ku, Sapporo
Tel: 0120 5808 07
Website: www.wowow.co.jp

MULTIPLE SYSTEM OPERATORS

JUPITER TELECOMMUNICATIONS CO. LTD. (J:COM)

Marunouchi Trust Tower North,
1-8-1 Marunouchi,
Chiyoda-ku, Tokyo 100-0005,
Japan
Tel: +81 3 6765 8204
Fax: +81 3 6765 8091
Website: www.jcom.co.jp

IPTV PROVIDERS

HIKARI-TV

Tel: +81 009192-150
Website: www.hikarity.net

KDDI – AU HIKARI

Website: www.au.kddi.com

PRODUCTION STUDIOS

KADOKAWA DAEI STUDIO

Tel: +81 42 482 2520
Fax: +81 42 482 1160
Website: kd-st.co.jp

NIKKATSU CHO FU STUDIO

2-8-12 Somechi, Chofu-shi,
Tokyo 182-0023
Website: intl.nikkatsu.com

TOEI MOVIE STUDIOS

2-17, 3-chome, Ginza, Chuo-ku,
Tokyo 104-8108, Japan
Website: www.toei.co.jp
Email: international@toei.co.jp

TOHO STUDIOS

1-4-1 Seijo, Setagaya-ku, Tokyo, 157-8561
Tel: +81 3 3749 2121
Website: www.tohostudio.jp
Email: info@tohostudio.jp

MOBILE TELCOS

NTT (NIPPON TELEGRAPH AND TELEPHONE CORPORATION)

NTTEast
19-2, Nishi-shinjuku 3-chome, Shinjuku,
Tokyo 163-8019, Japan
Website: www.ntt.co.jp

INDUSTRY ASSOCIATIONS

ASSOCIATION FOR PROMOTION OF DIGITAL BROADCASTING

(DPA)
Aoyama Bldg, 13 F, 1-2-3 Kita Aoyama,
Minato-ku Tokyo 107-0061
Website: www.dpa.or.jp/english
E-mail: otoiawase@dpa.or.jp

ASSOCIATION OF ALL JAPAN TV PROGRAM PRODUCTION COMPANIES (ATP)

105-0001 Toranomon, Minato-ku,
Tokyo 2-9-8 Amakasu building 6/F
Tel: +81 3 6205 7858
Fax: +81 3 6205 7859
Website: www.atp.jp
Email: jimukyoku@atp.or.jp

JAPAN

DIGITAL BROADCASTING EXPERTS GROUP (DIBEG)

Association of Radio Industries and Businesses
11F Nittōchi Building, 1-4-1 Kasumigaseki,
Chiyoda-ku, Tokyo 100-0013, Japan
Website: www.dibeg.org

JAPAN CABLE AND TELECOMMUNICATIONS ASSOCIATION

4F, YS Kyobashi Building, 1-12-5,
Kyobashi, Chuo-ku, Tokyo 104-0031
Tel: +81 3 3566 8200
Fax: +81 3 3566 8201
Website: www.catv-jcta.jp/english_1.html
Email: renmei@catv.or.jp

JAPAN CABLE LABORATORIES

Kouwa Shiroganedai Bld 5F, 3-19-1
Shiroganedai, Minato-ku, Tokyo 108-0071, Japan
Tel: +81 3 6450 4311
Fax: +81 3 6450 4310
Website: www.jlabs.or.jp
Email: info@jlabs.or.jp

JAPAN COMMERCIAL BROADCASTERS ASSOCIATION

IN JAPAN (MINPOREN)
3-23 Kioi-cho, Chiyoda-ku, Tokyo 102-8577
Tel: +81 3 5213 7727
Fax: +81 3 5213 7730
Website: www.j-ba.or.jp

JAPAN SATELLITE BROADCASTING ASSOCIATION

107-0052 Tokyo Akasaka, Minato-ku
2-8-2 AT Building 4F
Tel: +81 3 6441 0550
Fax: +81 3 6441 0600
Website: www.eisehoso.org

GOVERNMENT BODIES/REGULATORY AGENCIES

MINISTRY OF INTERNAL AFFAIRS AND COMMUNICATIONS (MIC)

2-1-2, Kasumigaseki,
Chiyoda-ku Tokyo 100-8926
Tel: +81 3 5253 5111
Website: www.soumu.go.jp/english

AUDIENCE MEASUREMENT & RATING PROVIDERS

VIDEO RESEARCH LTD.

6-17 Sanbancho, Chiyoda-ku, Tokyo 102-0075
Tel: +81 3 5860 1711
Fax: +81 3 3556 8761
Website: www.videor.co.jp/eng
Email: bizplan@videor.co.jp

MACAU

STATSBOX

MACAU

POPULATION 607,500*

HOUSEHOLD SIZE 3.07*

FIXED LINE SUBSCRIBER PENETRATION

26%**

MOBILE SUBSCRIBERS 1,600,000+**

MOBILE PENETRATION 262%**

BROADBAND SUBSCRIBERS 147,000***

BROADBAND SUBSCRIBER PENETRATION 27%**

INTERNET SUBSCRIBERS 262 863*

INTERNET USER PENETRATION 65%**

YEAR-ON-YEAR % CHANGE OF INTERNET USERS 17.39****

YEAR-ON-YEAR % CHANGE OF MOBILE USERS 16.63*****

* Macau in Figures 2014, by Macau - Statistics and Census Service (DSEC)

** Macau – Telecoms, Mobile, Broadband and Forecasts, by Buddecomm

*** Buddecomm 2013

**** Social, Digital & Mobile in APAC, by We Are Social Singapore

***** Macau Statistics and Census Service (DSEC) 2012

Macau is regarded to have one of the highest media densities in the world, often competing with Hong Kong.

Currently, Macau has four FTA channels of which three are based in Mainland China, namely, Central China TV (CCTV), SouthEast TV and Hunan TV. Macau's only locally based terrestrial broadcaster, Teledifusão de Macau (TDM), established during the Portuguese administration on January 1, 1982, offers six channels in English, Portuguese, Cantonese and Mandarin – TDM Ou Mun, Canal Macau, TDM Desporto (sports), TDM Informação (news), TDM HD, and TDM Macau Satellite (international broadcast). Additionally, it offers programmes from Portugal's RTP Internacional as well as broadcasts from Mainland China.

Macau Cable TV continues to be the only pay-TV operator in Macau. Available with over 100 channels in both SD and HD formats, the platform also provides VOD services to its subscribers. The platform added A+E Networks' Lifetime and H2 channels onto its subscription packages in 2013, which debuted in Southeast Asia in June that year.

FREE-TO-AIR

TELEDIFUSAO DE MACAU

Rua Francisco Xavier Pereira 157A –
Macau
Tel: +853 2851 9188
Fax: +853 2851 9522
Website: portugues.tdm.com.mo
Email: inf@tdm.com.mo

CABLE TV

MACAU CABLE TV LTD

Av Conselheiro Ferreira de Almeida,
No. 77A, Macau
Tel: +853 2882 2866
Fax: +853 2878 1821
Website: www.macaucabletv.com
Email: enquiry@macaucabletv.com

SATELLITE TV

LOTUS TV

180 Southeast Macao Song
Yusheng Plaza Business Centre, 22/F, Block AV
Tel: +853 2878 7606
Fax: +853 2878 7607
Website: www.lotustv.cc
Email: lotustv@lotustv.cc,
callinmacau@lotustv.cc

MACAU ASIA SATELLITE TV

Ave. Dr.Rodrigo Rodrigues,
No.600, Edf.
“First International Center”,
Macau
Tel: +853 2875 0080
Fax: +853 2875 0016
Website: www.mastv.cc
Email: mastv@mastv.cc,
webmaster@mastv.cc

INTERNET TV

AOMEN TV

13/F, AIA Tower, 251A-301,
Avenida Comercial de Macau,
Macao, China
Tel: +853 2871 5278
Fax: +853 2857 5539
Website: www.aomen.tv
Email: email@aomen.tv

IGNITE MEDIA GROUP

Unit 1302A, 13/F, AIA Tower, No. 251A-301,
Avenida Comercial de Macau, Macau
Tel: +853 8294 6900
Fax: +853 2876 9856
Website: www.igniteasia.com

GOVERNMENT BODIES/REGULATORY AGENCIES

BUREAU OF TELECOMMUNICATION REGULATIONS

43 – 53A Avenida do Infante D. Henrique,
The Macau Square,
22/F, Macao
Tel: +853 2835 6328
Fax: +853 83969166
Website: www.dsrt.gov.mo
Email: ifx@dsrt.gov.mo

MALAYSIA

STATSBOX

MALAYSIA

POPULATION	30,000,000*
TV HOUSEHOLDS	6,289,985***
TV PENETRATION	97.7*
HOUSEHOLD SIZE	4.4***
PAY-TV PENETRATION	54.2% per 100 households****
MULTICHANNEL HOMES	3,390,514***
MULTICHANNEL PENETRATION	61%****
NON-TERRESTRIAL TV CONNECTIONS	4,100,000****
SATELLITE TV HOUSEHOLDS	2,930,000****
SATELLITE TV PENETRATION	49% of TV homes*****
INTERNET USERS	19,200,000**
INTERNET PENETRATION	65.8%**
BROADBAND PENETRATION	67.3% per 100 households, 23.5% per 100 inhabitants*
MOBILE SUBSCRIBERS	43,112,000*
MOBILE PENETRATION	143.7%*

* Communications and Multimedia, Q4 2014, by Malaysian Communications and Multimedia Commission

** Malaysia Media Stats, by NationMaster.com

*** Multichannel Television Advertising in Asia, by CASBAA

**** Asia Pacific Multichannel TV 2015, by CASBAA

***** ASTRO Holdings Sdn. Bhd.

According to PwC's Malaysia Entertainment and Media Outlook 2014, the country's entertainment and media industry is expected to experience an above average global growth over the next five years since the report. The consumer spending from 2013 to 2017 highlights that TV subscription is expected to retain the largest share of consumer spending over the next few years.

KEY DEVELOPMENTS

In January 2014, Media Prima Berhad (Media Prima), Malaysia's integrated media investment group, renewed a multi-genre volume deal agreement with The Walt Disney Company S.E.A (Disney) to bring some of the world's contemporary and classic blockbusters and television series for Media Prima's television networks and its online portal, Tonton. Some major blockbuster releases includes Marvel's *The Avengers*, *Reel Steel* and *The Chronicles of Narnia: Prince Caspian*.

In June 2014, two other studios were launched. The KRU Group launched Kartun Studios, with the objective to produce world class 2D and 3D animation for both the domestic and international markets.

Pinewood Iskandar Malaysia Studios (PIMS), a strategic agreement with the government of Malaysia's investment holding arm Khazanah Nasional Berhad, officially opened on 14 June 2014 by Duli Yang Maha Mulia Sultan Ibrahim Ibni Almarhum Sultan Iskandar, Sultan and Sovereign Ruler of the State and Territory of Johor Darul Ta'zim. Located

at Iskandar Malaysia, in the state of Johor, the RM550 million state-of-the art facility is set to position Malaysia as the regional hub for film and television production.

Completed in December 2013, PIMS already generated great interest from international film and television producers. In April 2014, PIMS inked a deal with independent American multimedia production and distribution company, The Weinstein Company, to shoot the upcoming television series, *Marco Polo* at its facility.

In August 2014, Astro Productions Sdn Bhd (APSB) and Iskandar Malaysia Studios Sdn Bhd (IMS) announced a collaboration to offer world-class integrated television content production services at PIMS.

Under the five-year agreement, IMS appointed APSB as the exclusive provider of equipment and services for production of television content at its two 12,000 sq. ft. High Definition (HD) television studios.

To nurture the next generation of production crew, the Astro Broadcast Traineeship programme will be extended to the Johor region. The 10-month programme which is certified by Australia's Technical and Further Education organisation, offers trainees 9 skill-based modules with over 500 hours of field work in studio and outdoor-broadcast events.

INTERNATIONAL SIGNING

Besides gearing towards the growth and development of the creative content industry, Malaysia has made agreements with industry players all over the world.

In May 2014, Tarantella Pictures, a Malaysian entertainment film company for TV programmes and feature films in Southeast Asia, signed a joint venture agreement with the U.S.-based Medient Studios. The five-year deal is set to jointly develop, finance, produce and distribute content for China and the Far East Asian markets. Tarantella together with Medient will aim at producing Pan Asian international quality feature films for worldwide distribution both in Malaysia and at Medient's new production facility in Effingham Country, Georgia.

In the same month, Malaysia's Primeworks Studios and Japan's TV Man Union announced two documentary co-production projects between Malaysia and Japan.

In September 2014, Primeworks Studios announced more co-productions with Japan. These ventures included collaboration between Primeworks Studios and 8TV Malaysia with Nippon Television and Sumitomo Corporation for a railway TV programme, *Welcome to the Railway Japan*. Just this January, the programme aired on Malaysia's 8TV. Another programme is a variety-game series *Find the Wasabi!*, a collaboration

between Primeworks Studios and ntv7 with Tokyo Broadcasting System.

At the 2014 MIPCOM held at Cannes in France, Astro Malaysia signed a joint venture with SPARK and Singapore's Moving Visuals International. The joint venture will see a new channel – SPARK ASIA – Asia's first dedicated HD factual and documentary channel that will go live sometime this year. It will be offering a wide variety of exclusive Asian and global HD content and will empower the local community of producers and filmmakers by offering an alternative platform to showcase their documentaries and also drive training initiatives.

OTHER DEALS MADE IN THE PAST YEAR

- In September 2014, Comedy Central HD launched on HYPPTV, Malaysia's IPTV service
- In the same month, SCM, Fox International Channels' Chinese movie channel, launched in Malaysia My Nick Jr. expanded into Malaysia via HYPPTV
- In October 2014, Celestial Classic Movies launched on Astro
- In December 2014, E! premiered the first original Malaysian series *Facing Up to Fazura*

FREE-TO-AIR

8 TV

Sri Pentas, Bandar Utama,
Petaling, Malaysia 47800
Tel: +60 03 7728 8282
Fax: +60 03 7726 8282
Website: www.8tv.com.my
Email: info@8tv.com.my
webmaster@8tv.com.my

ASIA MEDIA TV

No. 35, 1st floor, Jalan Bandar 16
Putus Bandar Puchong
Selangor Darul Ehsan, Malaysia 47100
Tel: +60 03 5882 7788
Fax: +60 03 5882 6622
Website: www.asiamedia.net.my
Email: info@asiamedia.net.my

MEDIA PRIMA BERHAD

Sri Pentas, 3 Persiaran Bandar Utama
47800 Petaling Jaya,
Selangor, Malaysia
Tel: +60 3 7726 6333
Fax: +60 3 7726 1333
Website: www.mediaprime.com.my
Email: communications@mediaprime.com.my

RADIO TELEVISION MALAYSIA (RTM)

Radio Televisyen Malaysia Angkasapuri,
50614 Kuala Lumpur
Tel: +60 3 2282 5333
Fax: +60 3 2284 7591
Website: www.rtm.gov.my
Email: aduan@rtm.gov.my



MALAYSIA

TV3 (SISTEM TELEVISYEN MALAYSIA BERHAD)

Sri Pentas, No. 3
Persiaran Bandar Utama, 47800 Petaling Jaya,
Selangor Darul Ehsan, Malaysia
Tel: +60 3 7726 6333
Fax: +60 3 7727 3014
Website: www.tv3.com.my
Email: contactus@altmedia.my
Ownership: Media Prima Berhad

PAY-TV

ASIAN BROADCASTING NETWORK (M) SDN BHD

2 Jalan Suria Puchong 6,
Pusat Perniagaan Suria Puchong
47110 Puchong, Selangor, Malaysia
Tel: +60 3 13 223399
Website: www.abnxcess.com

SATELLITE TV/MULTIPLE SYSTEMS OPERATOR

ABNXCESS

Asian Broadcasting Network (M) Sdn Bhd
2 Jalan Suria Puchong 6, Pusat Perniagaan Suria Puchong, 47110 Puchong, Selangor, Malaysia
Tel: +60 3 8947 0222 / 1300 22 3399
Fax: +60 3 8947 0333
Website: www.abnxcess.com
Email: info@ABNxcess.com

ASTRO

MEASAT Broadcast Network Systems Sdn Bhd
All Asia Broadcast Centre, Technology Park Malaysia, Lebuhraya Puchong-Sg. Besi, Bukit Jalil, Kuala Lumpur 57000
Tel: +60 3 9543 6688
Fax: +60 3 9543 7333
Website: www.astro.com.my
Email: wecare@astro.com.my

IPTV PROVIDERS

ETV MULTIMEDIA SDN BHD

Suite 27 , 6th Floor, IOI Business Park,
47100 Puchong, Selangor
Fax: +60 3 8073 2102
Website: www.etv.my
Email: feedback@etv.my / content@etv.my

TELEKOM MALAYSIA (TM)

Telekom Malaysia Berhad
Level 51, North Wing, Menara TM
Jalan Pantai Baharu 50672, Kuala Lumpur, Malaysia
Tel: +60 3 2240 9494
Website: www.tm.com.my

PRODUCTION STUDIOS

KRU STUDIOS SDN. BHD.

Persiaran Cyber Point Selatan, Cyber 8,
63000 Cyberjaya, Selangor, Malaysia.

Tel: +60 3 8320 1888
Fax: +60 3 8320 2888
Email: enquiries@krustudios.com
Website: www.seetrustudio.com

PINEWOOD ISKANDAR MALAYSIA STUDIO

Persiaran Layar Perak, 79250 Nusajaya Johor Darul Takzim, MALAYSIA
Tel: +60 7 560 1888
Fax: +60 7 560 1889
Email: info@pinewoodmalaysiastudios.com
Website: www.pinewoodgroup.com

MOBILE TELCOS

CELCOM AXIATA SDN. BHD.

Menara Celcom, No.82,
Jalan Raja Muda Abdul Aziz
50300 Kuala Lumpur, Malaysia
Tel: +60 3 2688 3939
Website: www.celcom.com.my
Email: carelne@celcom.com.my

MAXIS COMMUNICATIONS BERHAD

Ground Floor, Menara Maxis, 50088 Kuala Lumpur
Tel: +60 3 2330 7000
Fax: +60 3 2330 0008
Website: www.maxis.com.my

GOVERNMENT BODIES/REGULATORY AGENCIES

MALAYSIAN COMMUNICATIONS AND MULTIMEDIA COMMISSION (SKMM)

MCMC Tower 1, Jalan Impact, Cyber 6
63000 Cyberjaya,
Selangor Darul Ehsan, Malaysia
Tel: +60 3 8688 8000
Fax: +60 3 8688 1000
Website: www.mcmc.gov.my
Email: scd@cmc.gov.my

MULTIMEDIA DEVELOPMENT CORPORATION (MDEC)

MDeC Sdn Bhd
2360 Persiaran APEC, 63000 Cyberjaya,
Selangor Darul Ehsan, Malaysia
Tel: +60 3 8315 3000
Fax: +60 3 8315 3115
Website: www.mdec.my
Email: clic@MDeC.com.my

NATIONAL FILM DEVELOPMENT CORPORATION MALAYSIA (FINAS)

Kompleks Studio Merdeka, Jalan Hulu Kelang,
68000 Ampang, Selangor, Malaysia
Tel: +60 3 4104 1300
Fax: +60 3 4107 5216
Website: www.finas.gov.my
Email: am@finas.gov.my

NEW ZEALAND

STATSBOX

NEW ZEALAND

POPULATION 4,596,396*
TV HOUSEHOLDS 1,600,000***
TV PENETRATION 98*****
HOUSEHOLD SIZE 2.7****
PAY-TV PENETRATION 50%***
INTERNET USERS 3,600,000* 3,870,000**
INTERNET PENETRATION 89.5%**
BROADBAND SUBSCRIBERS
1,772,000*****
BROADBAND PENETRATION
29.5%*****

MOBILE SUBSCRIBERS 4,922,000*****
MOBILE PENETRATION 120 – 125%****
MULTICHANNEL HOMES 920,000****
MULTICHANNEL PENETRATION
56%*****
NON-TERRESTRIAL TV CONNECTIONS 920,000*****

* New Zealand Population 2015 - World Population Review
** New Zealand Media Stats, by NationMaster.com
*** Sky TV
**** New Zealand – Telecoms, Mobile, Broadband and Forecasts, by Buddecomm
***** Multichannel Television Advertising in Asia, by CASBAA
***** Internet in New Zealand, by Wikipedia
***** OECD Broadband Benchmarking results – June 2013
***** Social, Digital & Mobile in APAC, by We Are Social Singapore
***** Asia Pacific Multichannel TV 2015, by CASBAA
***** Multichannel TV Advertising Asia 2011, by CASBAA

New Zealand's major free-to-air (FTA) national channels are TV One and TV 2 which are both owned by broadcaster Television New Zealand (TVNZ); TV3 and FOUR, owned by MediaWorks; and Prime, belongs to SKY Network Television. SKY provides all TelstraClear's pay-TV content through a reseller and retransmission agreement. TelstraClear transmits SKY programme content via its cable network to customers in the Wellington and Christchurch regions. SKY also has reseller and retransmission agreements with Telecom and Vodafone. Igloo is SKY's digital pay-TV joint venture with TVNZ. Sky owns 51% and has day-to-day control running of the firm while TVNZ owns 49%, added the report. Freeview is a not-for-profit organisation launched by free-to-air broadcasters TVNZ, MediaWorks, Maori Television, and Radio New Zealand, in response to the government's announcement that New Zealand will transit from analogue to digital TV.

New Zealand's two main pay-TV operators are SKY Network Television which provides digital satellite television and TelstraClear, a subsidiary of Telstra, which provides digital cable television.

In June 2014, Seven Network announced the *Million Dollar Minute*'s format to New Zealand. The game show – created, developed and produced by Seven Productions has recorded significant audience gains, closing the gap on the incumbent game show on one network

NEW ZEALAND

and successfully counter-programming against news on another.

Discovery Communications announced in July that it has acquired The Living Channel New Zealand Limited (TLCNZ), which operates New Zealand pay-TV channels, The Living Channel and Food TV. This acquisition further solidifies Discovery's commitment to the New Zealand market, increasing its presence to a robust four-channel portfolio.

It was announced in August that ITV Studios Global Entertainment (ITVS GE) has renewed its deal with BBC Worldwide Australia and New Zealand for ITV Studios' popular soaps Coronation Street and Emmerdale in Australia.

In August 2014, Spark New Zealand selected Xstream's award winning professional video management platform, Xstream MediaMaker, for delivery of their new OTT video service, Lightbox. At launch, the service was available as a subscription based video on demand service (SVOD) with more than 5,000 hours of TV programmes available to all New Zealanders.

In a new deal with Prime Entertainment Group in October 2014, Sky New Zealand announced that it will be bringing a package of biographies from the series *Close Up* to its viewers.

In January 2015, Toonz Entertainment announced it was setting up a dedicated subsidiary office in Auckland, NZ, to further the presence of its brands and partnerships in New Zealand and Australia. It is headed by Mark Nicholls, newly appointed Director of Toonz Entertainment, New Zealand.

In March 2015, SVOD provider Netflix was launched in Australia and New Zealand. Netflix is the sixth SVOD service that Australians and New Zealanders can choose from.

MediaWorks and BBC Worldwide ANZ announced in April last year that the hit series *Dancing with the Stars* will add even more sparkle to TV3's stellar local line-up. The series will see 10 Kiwi stars – to be announced at a later date – Ready to Rumba and Battle it Out, take home the coveted mirror-ball trophy.

FREE-TO-AIR

FREEVIEW TV

Website: www.freeviewnz.tv
Email: [media@freeviewnz.tv/](mailto:media@freeviewnz.tv)
freeviewadmin@freeviewnz.tv
Ownership: Television New Zealand and TV Works

MAORI TELEVISION

9 – 15 Davis Crescent, PO Box 113-017
Newmarket, Auckland, New Zealand, 1149
Tel: +64 9 539 7000
Fax: +64 9 539 7199
Website: www.maoritelevision.com
Email: info@maoritelevision.com

MEDIWORKS (NZ)

Corporate Headquarters
3 Flower St, Eden Terrace, Auckland
Tel: +64 9 928 9000
Website: www.mediaworks.co.nz
Email: replies@mediaworks.co.nz

PRIME TELEVISION LIMITED

Sky Network Television Ltd
295 Penrose Rd, Mt Wellington Shopping Centre
Cnr Mt Wellington Highway & Penrose Rd
Mt Wellington
Tel: +64 9 525 5555
Fax: +64 9 525 8355
Website: www.primetv.co.nz

TELEVISION NEW ZEALAND (TVNZ)

TVNZ Television Centre
100 Victoria Street West, P.O Box 3819 Auckland
Tel: +64 9 916 7000
Fax: +64 9 916 7934
Website: www.tvnz.co.nz

PAY-TV

SKY TV

Shop 11, 295 Penrose Rd, Mt Wellington
Shopping Centre, Cnr Mt Wellington Highway
& Penrose Rd, Mt Wellington
Tel: +64 9 525 5555
Fax: +64 9 525 8355
Website: www.skytv.co.nz

THE EDGE

The Edge / Mediaworks Radio
Level 1, Cnr Jervois & St Marys Roads,
Ponsonby, Auckland, New Zealand
Tel: +64 9 928 9200
Fax: +64 9 309 3857
Website: www.theedge.co.nz
Email: theedge@theedge.co.nz

PRODUCTION STUDIOS

AUCKLAND FILM STUDIOS

12 Hickory Avenue, Henderson, Waitakere
Auckland 0650, New Zealand
Tel: +64 9 838 1437
Fax: +64 9 838 1437
Website: www.aucklandfilmstudios.com
Email: info@aucklandfilmstudios.com

AVALON STUDIOS

41 Percy Cameron Street, Avalon
Wellington, New Zealand
Tel: +64 4 914 5600
Fax: +64 4 914 5833
Website: www.avalonstudios.co.nz
Email: info@avalonstudios.co.nz

STONE STREET STUDIOS

P.O. Box 15 208, Southampton Rd,
Miramar, Wellington 6022, New Zealand
Tel: +64 4 909 7800
Website: stonestreetstudios.co.nz
Email: info@stonestreetstudios.co.nz

MOBILE TELCOS

2 DEGREES

Two Degrees Mobile Limited
PO BOX 8355, Symonds Street,
Auckland 1150, New Zealand
Tel: +64 22 200 2000
Website: www.2degreesmobile.co.nz
Email: info@2degreesmobile.co.nz

TELECOM NEW ZEALAND

PO Box 1473
Christchurch 8140
Website: www.telecom.co.nz

VODAFONE NEW ZEALAND LTD

20 Viaduct Harbour Avenue,
Private Bag 92161, Auckland 1142, New Zealand
Tel: +64 9 962 9888
Website: www.vodafone.co.nz

GOVERNMENT BODIES/ REGULATORY AGENCIES

BROADCASTING STANDARDS AUTHORITY

Level 2, 119 Ghuznee Street, Wellington 6001
Tel: +64 4 382 9508
Fax: +64 4 382 9543
Website: www.bsa.govt.nz
Email: info@bsa.govt.nz

MINISTRY OF BUSINESS, INNOVATION AND EMPLOYMENT

33 Bowen Street, Wellington, New Zealand
Fax: +64 4 473 4638
Website: www.mbie.govt.nz
Email: info@mbie.govt.nz

NEW ZEALAND ON AIR

Level 2, 119 Ghuznee Street, PO Box 9744,
Wellington 6141, New Zealand
Tel: +64 4 382 9524
Fax: +64 4 382 9546
Website: www.nzonair.govt.nz
email: info@nzonair.govt.nz

THINK TV

Level 5, 9 High Street, Auckland City,
Auckland 1010, New Zealand
Tel: +64 9 280 3800
Fax: +64 9 373 2912
Web: www.thinktv.co.nz
Email: info@thinktv.co.nz

RATINGS PROVIDERS

AGB NIELSEN MEDIA RESEARCH

Level 3, Nielsen Centre,
129 Hurstmere Road Takapuna Auckland 0622
Tel: +64 9 970 4188
Website: www.nz.nielsen.com



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PHILIPPINES

STATSBOX

PHILIPPINES

POPULATION	101,802,706*
TV HOUSEHOLDS	13,600,000**
TV PENETRATION	Urban: 92% Rural: 70%***
HOUSEHOLD SIZE	4.6*****
NUMBER OF CABLE TV HOUSEHOLDS	1,979,000*****
PAY-TV PENETRATION	12%**
CABLE TV PENETRATION	15%*****
FTA PENETRATION	88%*****
SATELLITE TV HOUSEHOLDS	33,000*****
SATELLITE TV PENETRATION	0.4%*****
INTERNET USERS	37,600,000*****
INTERNET PENETRATION	36.2%*****
BROADBAND SUBSCRIBERS	7,000,000*****
BROADBAND PENETRATION	7%*****
FIXED LINE SUBSCRIBERS	3,939,000*****
MOBILE SUBSCRIBERS	100,000,000+*****
MULTICHANNEL HOMES	2,917,000*****
MULTICHANNEL PENETRATION	20%****
NON-TERRESTRIAL TV CONNECTIONS	3,200,000****
TV AD EXPENDITURE	P264.34 billion***

* The Philippines Population 2014, by World Population Review

** Philippines in View 2014, by CASBAA

*** Kantar Media

**** Asia Pacific Multichannel TV 2015, by CASBAA

***** Philippines Media Stats, by NationMaster.com

***** ReliefWeb

***** Nielsen Media Research

***** SkyCable Corp.

***** Philippines – Telecoms, Mobile, Broadband and Forecasts, by Buddecomm

***** Philippines – Broadband Market and Forecasts, by Buddecomm

***** ICT Statistics by International Telecommunications Union, 2012

***** Multichannel Television Advertising in Asia, by CASBAA

***** Digital Offerings from Philippine Media Players, by Venture Consulting

The Philippines' more than 7,000 islands, with three major island groups, population of over 96 million, and a TV penetration of 75.3% are evidence for a good business case for the pay-TV industry, especially direct-to-home (DTH) Satellite services and Cable TV broadcast services. However, the current TV statistics fall short of expectations of how the landscape should be. In fact, cable TV penetration is actually just 15% – far off from South Korea's 98% and Hong Kong's 96%.

Digital TV Research forecasted that total penetration of pay-TV services in the Philippines will only reach 23% by 2016. According to the research, while pay-TV revenues are expected to double between the period of 2012 to 2018, Philippines will only have a digital transmission penetration rate of 34% by the end of 2018 – one of the lowest within the region.

One of the reasons is that over 28% of Philippines' population continues to live in and below the poverty line. Cable TV package

rates are still considered too high for the poor even though cable broadcasters are already competing on cost. As a result, the majority of the TV households in the Philippines are still tuned in to free-to-air (FTA) channels, which include the "Big Three": ABS-CBN Corporation, GMA Network and Associated Broadcasting Company or also known as TV5.

In December 2014, TV5 embarked on a partnership with Brand New Media to launch Multi-Channel Internet TV Network in Philippines. Named 4ME, the brand new media platform – featuring original content – will go live this year.

FTA CHANNELS

With more than 80% of Filipinos tuned in to FTA channels, it is understood that the three reigning FTA broadcasters are constantly in a ratings war. According to a recently collated data by Kantar Media Philippines, ABS-CBN capped off 2014 as the most watched TV network across urban and rural households in the country. The data for the full year of 2014 showed that ABS-CBN garnered a total day average national audience share of 44%, or ten points higher than GMA's 34%. ABS-CBN, meanwhile, remained supreme in the primetime block as it hit an average audience share of 49%.

In the same data, 19 of ABS-CBN's programmes made to the list of Philippines' top 20 programmes of the year – including *Honesto*, *Dyesebel*, *Ikaw Lamang* and also the local adaptation of the U.S. format, *The Voice* with a 27.5% rating.

At present, these FTA channels are currently undergoing digital terrestrial TV trials using the Japanese ISDB-T standard. This is in line with the global analogue switchover mandate. In May 2013, ABS-CBN through DTV Marketing Head, Miguel Mercado announced that it would be investing in digital terrestrial television and cable TV to bring clear TV viewing.

Just last year, the Filipinos were awarded the 2014 Asia-Pacific Child Rights Awards for Television. The award – established by the Asia-Pacific Broadcasting Union, CASBAA and UNICEF – recognises the efforts of broadcasters and producers in pursing high quality children's television and better coverage of children's issues. Last year, it honoured Front Row: Orphaned, a documentary that highlighted the plight of vulnerable children in Philippines, where approximately 1.8 million children are abandoned or neglected. The programme was produced and broadcasted by GMA Network.

OTHER DEVELOPMENTS

Identified as a major content growth market by activeTV Asia, the production house announced the formation of a major production centre out of Manila. Philippines' local prodco, Mandala Productions will provide the production base the local logistics, manpower and strategic support.

In May 2014, integrated casino resort developer Melco Crown Resorts Corporation announced collaboration with Dreamworks Animation to develop the world's first DreamWorks-inspired "Edutainment" centre at City of Dreams Manila.

Besides the development of a production base and the partnership, several key launches were also made in the past year:

- In March 2014, E! launched a six-episode reality series featuring the Gutierrez family – Philippines' showbiz personalities.
- In April 2014, beIN SPORTS launched its third channel on SkyCable, offering Filipinos a line-up of football with extensive live coverage of the leagues around the world.
- In June 2014, Celestial Tiger Entertainment signed a carriage deal with Cignal TV, Philippines' DTH satellite provider, to carry KIX HD and Thrill.
- In September 2014, Cartoon Network extended its global animation talent search to Philippines, casting a wide net to identify writers, artists and studios that can develop its next original series.
- In October 2014, the launch of CNN Philippines was announced by a joint partnership by Turner Broadcasting System Asia-Pacific and Nine Media Corporation.
- In November 2014, Mezzo announced that Mezzo Live HD will be available to Filipinos after signing a deal.

FREE-TO-AIR

ABS-CBN BROADCASTING CORPORATION

Sgt. E.A. Esguerra Ave.
corner Mother Ignacia Street
Quezon City, Philippines
Tel: +63 2 924 415 2272
Website: www.abs-cbn.com
Email: web_feedback@abs-cbn.com
IR@abs-cbn.com

APT ENTERTAINMENT

MONOMER BLDG.,
JOSE CRUZ ST.,
PASIG METRO MANILA
Tel: +63 2 671 8501

ASSOCIATED BROADCASTING COMPANY (TV5)

Broadway Centrum,
Aurora Blvd.,
Quezon City
Tel: +63 2 651 5300
Website: www.TV5.com.ph

CIGNAL DIGITAL TV

Tel: +63 2 244 6251
Fax: +63 2 895 1138
Website: www.cignal.tv
Email: care@cignal.tv

PHILIPPINES

GMA WORLDWIDE INC.

10th Floor, GMA Network Center,
EDSA cor. TIMOG Avenue,
Diliman, Quezon City,
Philippines 1103
Tel: +63 2 928 5072
+63 2 982 7777 Loc. 9382
Fax: +63 2 928 5065
Website: www.gmaworldwide.tv/index.php
Email: gwi@gmanetwork.com

NATIONAL BROADCASTING NETWORK (NBN)

Vasra, Diliman, Quezon City,
Metro Manila, Philippines
Tel: +63 2 920 4389 /
Fax: +63 2 920 4389 /
1639
Website: www.nbn.ph

PROGRESSIVE BROADCASTING CORP.

G/F AIC Gold Tower,
Emerald Avenue Corner Garnet & Sapphire,
St. Ortigas Center,
Pasig City
Tel: +63 2 634 6513
Fax: +63 2 6341570
Website: progbroadcasting.yocal.ph

CABLE TV

GLOBAL DESTINY CABLE

2285 Solid House Building 2F,
Pasong, Tamo Ext,
Makati City 1231
Tel: +63 2 418 0000
Fax: +63 2 810 5556 /
894 5850
Website: www.destincable.com.ph
Email: weserve@destincable.com.ph

SKYCABLE

33rd Floor, East Tower,
Philippine Stock Exchange,
Exchange Road,
Ortigas Centre,
Pasig City
Tel: +63 2 636 7591 / 9215
Fax: +63 2 635 6406 / 9202
Website: www.skycable.com
Email: skyserves@mysts.com.ph

SATELLITE TV

DREAM BROADCASTING SYSTEM

11th Floor DPC Place,
2322 Don Chino Roces Avenue,
Makati City 1231
Tel: +63 2 889 8292
Fax: +63 2 889 9131
Website: www.dream.com.ph
Email: admin_sales@dream.com.ph

EAGLE BROADCASTING CORPORATION

#25 Central Avenue,
Culiat, Quezon City,
Philippines
Tel: +63 2 410 9890
Fax: +63 2 995 1302
Website: eaglebroadcasting.net
Email: info@eaglebroadcasting.net

MBC MANILLA BROADCASTING COMPANY

MBC Bldg. Star City Compound,
CCP Complex,
Roxas Boulevard,
Pasay City, Philippines
Tel: +63 3 892 1660 /
815 9131
Fax: +63 3 812 4410 /
818 1063
Website: www.manilabroadcasting.com
Email: dome_pili@yahoo.com,
dompili@mbcradio.net

MEDIASCAPE INC

8/F Net One Centre,
3rd Avenue cor. 26th Street,
Bonifacio Global City,
Taguig City 1634,
Metro Manila,
Philippines
Tel: +63 2 244 6251
Website: www.cignal.tv
Email: care@cignal.tv

RMN RADIO MINDANAO NETWORK

4th floor State Condominium 1 Building
Salcedo Street,
Legaspi Village
Makati City 1229,
Philippines
Tel: +63 2 813 4481
Website: www.rmn.ph
Email: sales@rmn.ph

INTERNET TV

UCF-TV

17 Highlight St., Area 4,
Fourth Estate Subd.,
Sucat, Parañaque City,
Philippines.
Tel: +63 2 820 7764
Fax: +63 2 820 7764
Website: www.ucf-tv.org
Email: ucf_tv@yahoo.com

MOBILE TELCOS

GLOBE TELECOM, INC

3rd Floor,
Gateway Mall Araneta Center,
Cubao Quezon City
Tel: +63 2 730 1010 (sales)
Website: www.globe.com.ph
Email: talk@globetel.com.ph

PHILIPPINE LONG DISTANCE TELEPHONE COMPANY (PLDT)

Ramon Cojuangco Building
Makati Ave. corner Ayala Ave.,
Legaspi Village, Makati City,
Metro Manila, Philippines 1200
Tel: +63 2 816 8024 /
+63 2 816 8684
Fax: +63 2 840 1864
Website: www.pldt.com.ph
Email: media@pldt.com.ph

SMART COMMUNICATIONS, INC.

SMART Tower, 6799 Ayala Avenue
Makati, Philippines 1226
Tel: +63 2 888 1111
Fax: +63 2 848 8870 /
848 8830
Website: www1.smart.com.ph
Email: customercare@smart.com.ph

ASSOCIATIONS

FEDERATION OF INTERNATIONAL CABLE TV & TELECOMMUNICATIONS

ASSOCIATION OF THE PHILIPPINES (FICTAP)

1607 Sunset View Tower,
Roxas Blvd., Pasay City
Tel: +63 2 833 4908 / 1087
Website: www.fictap.ph
Email: secretariat@fictap.com.ph

PHILIPPINE CABLE TELEVISION ASSOCIATION

Unit 504 Taipan Place Condominium
F. Ortigas Jr. Road (Formerly Emerald Avenue),
Ortigas Center, Pasig City,
Philippines 1605
Tel: +63 2 638 8541 / 8544
Fax: +63 2 638 8542
Website: www.pcta.org.ph
Email: secretary@pcta.org.ph

REGULATORY BODIES

DEPARTMENT OF TRANSPORT AND COMMUNICATIONS

The Colombia Tower, Ortigas Ave,
Barangay Wack-wack,
Mandaluyong City 1555
Tel: +63 2 727 7960 to 79
Fax: +63 2 723 4925
Website: www.dotc.gov.ph
Email: webmaster@dotc.gov.ph

NATIONAL TELECOMMUNICATIONS COMMISSION

NTC Bldg, BIR Road, East Triangle
Diliman, Quezon City 1104
Tel: +63 2 926 7722
Fax: +63 2 921 7128
Website: www.ntc.gov.ph

SINGAPORE

STATSBOX

SINGAPORE

POPULATION	5,469,700*
TV PENETRATION	1,475,000 (98.9%)
INTERNET USERS	4,064,130
INTERNET PENETRATION	73%**
BROADBAND SUBSCRIBERS	11,379,300***
WIRELESS BROADBAND SUBSCRIBERS	9,979,800***
WIRELESS BROADBAND PENETRATION RATE	173.0%***
MOBILE SUBSCRIBERS	8,144,600***
MOBILE POPULATION PENETRATION RATE	153.3%***
MULTICHANNEL PENETRATION	63.3%****
NON-TERRESTRIAL TV CONNECTIONS	950,000****

* Population Trends 2014, Department of Statistics Singapore

** Social, Digital & Mobile Around The World (January 2014)

by We Are Social

*** Statistics on Telecomm Services for 2013, by IDA Singapore

**** Asia Pacific Multichannel TV 2015 by CASBAA

According to CASBAA, the media industry in Singapore is expected to grow by 25.8% between 2010 to 2015 – reaching a value of about 2.3 billion in 2015. MediaCorp remains the sole provider of Singapore's free-to-air (FTA) content, offering seven channels.

StarHub (Cable TV) and SingTel (IPTV) are the only two dominant pay-TV operators in the country, regulated by the Media Development Authority of Singapore (MDA). With MDA's cross-carrying channel rule in place, the two operators have learnt to put their differences aside in most issues.

PAY-TV IN SINGAPORE

In efforts to promote the local media scene, StarHub has partnered MDA to produce the 'Go Local Campaign' where local productions would be parked under. These productions will be available on StarHub TV Anywhere as well as StarHub Buddy app, making it easier for Singaporeans to watch local movies and dramas.

Besides offering local productions, StarHub TV Anywhere also provides access to many other content including NBCUniversal International Television's Diva, Syfy and also Universal Channel. This was made possible because of their partnership reinforcement which started since 2008. Offering new and improved interface, StarHub has also launched a new set-top box in partnership with Samsung. According to Asia Media Journal, the new set-top boxes are meant to restrain from box-based piracy.

StarHub – which is also a mobile service provider in Singapore – has continued its partnership with Tektronix Communications where it was appointed to provide Radio Access Network (RAN) performance

assurance for StarHub customers all year round including Singapore's National Day, The Singapore Grand Prix – which took place in September – and also upcoming Christmas and New Year celebration.

Using the GeoSoft RAN probes, in combination with Tektronix Communications' Iris Session Analyser (ISA) and touch pointTM customer care solutions, StarHub will achieve a full-service, end-to-end monitoring solution, to provide mobile access and customer experience assurance. GeoSoft RAN probes extract real-time, geolocated performance data, whilst ISA's Call Trace functionality monitors signalling from the device all the way through the network.

Last year, MediaCorp announced the relaunch of Toggle with new features and a new look. Toggle is an over-the-top (OTT) service seeking to be the country's third pay-TV service, which offers entertainment, information and news to viewers online, on smart phones, tablets and Smart TVs. Now, it has several channels including Toggle-it-First – that enables viewers to watch MediaCorp dramas ahead of the rest – and also Toggle Prime which offers more content to subscribers including 20 premium channels and over 20,000 on-demand titles. Free content is also available.

Besides the two, kids' channel Toggle KidsZone was also created to banish the worry of parents as it filters content to children's suitability.

In October 2014, Toggle signed a multi-year SVOD licensing agreement with Disney which included the first ABC Studios On Demand offering in Singapore. In the agreement, Toggle has added onto their service an array of series from ABC Studios On Demand and movies from Walt Disney Studios, including movies from Pixar, Marvel and Disney. The movies from classics like Dead Poet's Society to Marvel hits like Iron Man can be found at the subscription video on demand service.

After announcing the launch of MiBox in August last year, M1 Limited (M1) – another telecommunication operator – has worked with MediaCorp in August 2014 to allow subscribers convenient access to Toggle Prime. MiBox is an internet TV service that offers VOD entertainment and educational titles, games, e-books and apps. The service comes bundled with an Android set-top box and a selection of free dramas, variety shows and other content.

TRANSITION TO DIGITAL TELEVISION

In July 2014, M1 was appointed by MDA to manage the Digital TV Assistance Scheme. The scheme was initiated to target low-income families in Singapore where it helped households transit to digital television. Eligible families not only received a DVB-T21 (Digital Video Broadcasting – Second Generation Terrestrial) set-top box but also an indoor antenna and a complimentary installation service.

In October 2014, MDA officially launched the Digital TV Assistance Scheme where about 160,000 households are expected to benefit from it, according to MDA's Chief Executive Officer. In their efforts to reach out to low-income households, MDA has worked with various agencies, such as the Housing and Development Board (HDB), Ministry of Social and Family Development, Ministry of Health, People's Association and self-help groups.

MDA has also proposed stricter rules to the two pay-TV operators to protect subscribers. In efforts to provide more protection to consumers, MDA has put in place new rules due to the increase in package prices by StarHub and SingTel. Feedback was sought by the regulator to subscribers regarding the rules and if ratified, it will provide more power to TV viewers.

There are currently no satellite TV networks in Singapore.

MEDIA HUBS IN SINGAPORE

The building of a media hub, Mediapolis @ one-north – which is slated to be completed in 2020 – will house a media ecosystem of soundstages with green screen capabilities, digital production and broadcast studios, as well as interactive digital media (IDM) and R&D facilities.

In January 2014, Infinite Studios – which is an anchor tenant at Mediapolis, officially opened its studios at the media hub. The integrated media entertainment company has played host to Singapore's first two soundstage studios designed in consultation with Hollywood based Raleigh Studios, one of the world's largest operator of soundstage production facilities. One of the soundstage included Australian kids' TV show *Hi-5*.

In the same month, the award-winning Sandcrawler Building officially opened in a ceremony with the presence of Prime Minister of Singapore, Lee Hsien Loong, President of Lucas film Kathleen Kennedy and filmmaker George Lucas. The state-of-the-art building is the regional headquarters for Lucas film Singapore, The Walt Disney Company (Southeast Asia) and ESPN Asia-Pacific. With the world-class facility and the talent housed within its walls, Lucas film Singapore will continue the groundbreaking animation and visual effects work that it is known for, including supporting the upcoming *Star Wars* movies.

Besides the Mediapolis and the Sandcrawler Building, Pacific Television Centre (PacTV) – a Los Angeles-based independent global transmission and production company – has announced its upcoming PacTV Singapore Hub. The three-part expansion will consist of a new managed HD-SDI router located in Singapore, expanded connectivity into and out of the area



SINGAPORE

and the expansion of PacTV Downlinks-on-Demand (DOD) content aggregation system into Asia.

This new Hub will be connected to various Asian broadcasters including MediaCorp. With the direct connection to MediaCorp, PacTV will be able to offer a number of broadcast services for its Australian and other international clients.

FREE-TO-AIR

MEDIACORP PTE LTD

Caldecott Broadcast Centre
1 Andrew Road,
Singapore 299939
Tel: +65 6333 3888
Fax: +65 6251 5628
Website: www.mediacorp.sg

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CABLE TV

STARHUB LTD

67 Ubi Avenue 1 #05-01
StarHub Green,
Singapore 408942
Tel: +65 6825 5000
Fax: +65 6720 5000
Website: www.starhub.com
Email: corpcomms@starhub.com

See Pg.34

INTERNET TV

VIKI PTE LTD

Block 59 Mohamed Sultan Road
#04-08/09/10,
Singapore 238999
Tel: 6222 4347
Fax: 6491 5732
Website: www.viki.com

IPTV PROVIDERS

M2B WORLD ASIA PACIFIC PTE LTD

M2B World Asia Pacific Pte. Ltd.
35 Tai Seng Street #01-01,
Tata Communications Exchange,
Singapore 534103
Tel: +65 6309 3055
Website: www.m2bworld.com

ONEIPTV

10 Anson Road #23-14A,
International Plaza, Singapore 079903
Tel: +65 6887 5645
Fax: +65 6826 4170

SINGTEL MIO TV

(Content & Media Services Group)
31 Exeter Road, Comcentre #19-00
Singapore 239732
Tel: +65 6838 3388
Fax: +65 6732 8428
Website: www.singtel.com
Email: newsroom@singtel.com

STARHUB LTD

67 Ubi Avenue 1 #05-01
Starhub Green,
Singapore 408942
Tel: +65 6825 5000
Fax: +65 6720 5000
Website: www.starhub.com
Email: corpcomms@starhub.com

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PRODUCTION STUDIOS

INFINITE STUDIOS

21 Media Circle
#07-01 Singapore 138562
Tel: +65 6559 9118
Fax +65 6559 9100
Website: www.frameworks.com.sg
Email: info@frameworks.com.sg

MEDIACORP STUDIOS

Production Resource
Caldecott Broadcast Centre
East Wing Building Level 3
Andrew Road
Singapore 299939
Tel: +65 6350 3538
Fax: +65 6356 7637
Website: www1.mediacorp.sg
Email: daisylim@mediacorp.com.sg

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MOBILE TELCOS

M1

10 International Business Park
Singapore 609928
Tel: +65 6655 1111
Website: www.m1.com.sg
Email: business@m1.com.sg

SINGTEL MOBILE

31 Exeter Road,
Comcentre #01-00
Singapore 239732
Tel: +65 6838 3388
Fax: +65 6732 3769
Website: www.singtel.com

STARHUB MOBILE

67 Ubi Avenue 1 #05-01
StarHub Green,
Singapore 408942
Tel: +65 6825 5000
Fax: +65 6720 5000
Website: www.starhub.com

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FIBRE BROADBAND PROVIDER

NETLINK TRUST

152 Beach Rd
Singapore 189721
Tel: +65 6563 4273
Website: www.netlinktrust.com

BROADCAST SOLUTIONS/ TECHNOLOGY PROVIDER

CISCO SYSTEMS

8 Changi Business Park Avenue 1
#05-51, UE BizHub East, South Tower,
Singapore 4860182
Tel: +65 6317 7777
Fax: +65 6632 7532
Website: www.cisco.com/web/SG/index.html

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IDEAL SYSTEMS (SINGAPORE) PTE LTD

1 Commonwealth Lane, #06-06,
ONE Commonwealth,
Singapore 149544
Tel: +65 6684 8770
Fax: +65 6684 8774
Website: www.idealsys.com
Email: sales_singapore@idealsys.com

GOVERNMENT BODIES/ REGULATORY AGENCIES

INFOCOMM DEVELOPMENT AUTHORITY OF SINGAPORE

10 Pasir Panjang Road #10-01
Mapletree Business City
Singapore 117438
Tel: +65 6211 0888
Fax: +65 6659 2404
Website: www.ida.gov.sg

MEDIA DEVELOPMENT AUTHORITY OF SINGAPORE

3 Fusionopolis Way,
#16-22 Symbiosis,
Singapore 138633
Tel: +65 6377 3800
Fax: +65 6577 3888
Website: www.mda.gov.sg

MINISTRY OF COMMUNICATIONS AND INFORMATION

140 Hill Street #01-01A,
Old Hill Street Police Station,
Singapore 179369
Tel: +65 6837 9655
Fax: +65 6837 9480
Website: www.mci.gov.sg
Email: MCI_Connects@mci.gov.sg

RATINGS PROVIDERS

KANTAR MEDIA SINGAPORE

67 Ubi Ave 1,
StarHub Green #06-04,
Singapore 408942
Tel: +65 6355 7000
Fax: +65 6634 7631
Website: www.kantarmedia.com

MEDIACORP PTE LTD



Head Office

Caldecott Broadcast Centre,
Andrew Road,
Singapore 299939
Tel: +65 6333 3888
Fax: +65 6251 5628
Website: mediacorp.sg

Key Personnel

Head, Brand & Communications: Karen Yew
Tel: +65 6350 3261
Email: karen>yew@mediacorp.com.sg

Company Profile

MediaCorp is a Singapore-based media company with a complete range of platforms; spanning television, radio, newspapers, magazines, digital and out-of-home media.

It pioneered Singapore's broadcasting industry with Radio in 1936 and Television in 1963. Today, MediaCorp has over 50 products and brands in four languages (English, Mandarin, Malay and Tamil) to reach all adults in Singapore weekly.

Initiatives in digital space include High Definition TV broadcast and Over-the-Top (OTT) interactive services.

Strategic collaborations in the region include Kapanlagi Network, an Indonesian digital native company; Cabinet Interactive, a Malaysian digital games publisher; Reebonz, a regional online retailer and Vietnam television's International Media Corporation.

Winner of numerous international awards including Asian Television Awards' Terrestrial Broadcaster of the Year, MediaCorp's mission is to engage, entertain and enrich audiences by harnessing the power of creativity.

Description

Channel NewsAsia: The News channel with a regional reach, providing latest news and information on global developments with Asian perspectives.

Channel 5: 24-hour English mass Entertainment and Lifestyle channel.

Channel 8: 24-hour Chinese News and Entertainment channel for young adults and working professionals.

Suria: Choice channel of Singapore's Malay community.

Vasantham: Choice channel of Singapore's Indian community.

okto: Channel for kids, youth, sports and arts.

Channel U: A Chinese News and Entertainment channel for young adults and working professionals.

STARHUB



Head Office

67 Ubi Avenue 1, #05-01 StarHub Green,
Singapore 408942
Tel: +65 6825 5000
Fax: +65 6721 5000
Website: www.starhub.com

Key Personnel

Chief Executive Officer: Tan Tong Hai
Chief Financial Officer: Dennis Chia
Chief Strategic Partnership Officer: Jeannie Ong
Chief Marketing Officer: Howie Lau
Head, Media Sales: Callie Ng

Company Profile

StarHub is Singapore's fully-integrated info-communications company, offering a full range of information, communications and entertainment services for both consumer and corporate markets. StarHub operates a mobile network that provides 4G, 3G and 2G services. It also manages an islandwide HFC network that delivers multi-channel pay-TV services (including HDTV, Internet TV and on-demand services) as well as ultra-high speed residential broadband services. StarHub operates an extensive fixed business network that provides a wide range of data, voice and wholesale services. Over Singapore's fibre-based Nationwide Broadband Network, StarHub offers a broad range of home and business broadband plans, as well as commercial and residential IPTV services.

Launched in 2000, StarHub has become one of Singapore's most innovative info-communications providers, and the pioneer in 'hubbung' – the ability to deliver unique integrated and converged services to all its customers. StarHub, listed on the main board of the Singapore Exchange since October 2004, is a component stock of the Straits Times Index and the MSCI Singapore Free Index.

Number of pay-TV subscribers:
545,000 households as of 31 March 2015

Ownership:

Asia Mobile Holdings Pte. Ltd. – 55.9%
NTT Communications Corporation – 9.9%
Free Float – 33.5%

Services offered:

Pay-TV: Digital Cable, HDTV, Internet TV, On Demand services, IPTV
Mobile: 4G, 3G, 2G
Broadband: Up to 1 Gbps

International channels:

Over 200 including On Demand and Free-to-Air channels

Self-programmed channels:

Chinese Entertainment: E City, VV Drama, E City (+2), VV Drama (+3)
Sports: SuperSports 1 HD, SuperSports 2 HD, SuperSports 3 HD, SuperSports 4 HD, SuperSports Arena
Channel Malay Entertainment: Sensasi

SOUTH KOREA

STATSBOX

SOUTH KOREA

POPULATION	49,750,234*
TV HOUSEHOLDS	19,617,307***
TV PENETRATION	100%***
HOUSEHOLD SIZE	2.6***
PAY-TV PENETRATION	95%****
INTERNET USERS	41,090,000**
INTERNET PENETRATION	84.1%**
BROADBAND SUBSCRIBERS	95% of households*****
BROADBAND PENETRATION	37%*****
MOBILE SUBSCRIBERS	53,624,427*****
MOBILE PENETRATION	110%*****
MULTICHANNEL HOMES	19,600,000***
NON-TERRESTRIAL TV CONNECTIONS	24,500,000*****

* South Korea Population 2015, by World Population Review

** South Korea Media Stats, by NationMaster.com

*** Multichannel Television Advertising in Asia, by CASBAA

**** MarketingCharts.com

***** South Korea – Telecoms, Mobile, Broadband and Forecasts, by Buddecomm

***** Social, Digital & Mobile Around The World (January 2014), by We Are Social SG

***** South Korea – Broadband Market – Overview, Statistics and Forecasts, by Buddecomm

***** Asia Pacific Multichannel TV 2015, by CASBAA

The past year has been an eventful one for the South Korean entertainment industry. Amid the rising popularity of Korean films and TV shows overseas – *Hallyu Wave*, 2014 saw an increasing number of local titles getting sold and many for foreign remakes. The extremely popular TV series *My Love From The Star* will be remade in the U.S., while thriller *Hide and Seek* will get a Chinese-language remake. As more and more Korean variety programmes get adaptations in the U.S. and China, actor-turned-producer Daniel Dae Kim (*Lost*, *Hawaii Five-O*, *Spiderman 2*) announced plans to buy Korean film and TV formats, thus paving the way to a possible growth of the Korean television industry.

FREE-TO-AIR (FTA)

South Korea has four main FTA broadcasters comprises of Korean Broadcasting System (KBS), Munhwa Broadcasting Corporation (MBC), Seoul Broadcasting System (SBS) and Education Broadcasting System (EBS) – with EBS being the only education network. All three general networks broadcast 24/7 while EBS broadcasts for 21-22 hours a day – varying on the day. SBS is the country's only private broadcaster with both terrestrial and cable TV platforms.

CABLE TV

This year marks the 20th anniversary of cable TV in South Korea. When it was launched back in 1995, audiences were thrilled at the arrival of 24 new channels – each focused on specific genre such as music, travel, food and even religion. Five years later, South Korea launched *On Game Net*, the world's

SOUTH KOREA

first game channel and soon after, a number of home shopping networks – changing the home-grown retail industry tremendously. In 2011, the first general-programming cable network, JTBC was launched and it led to the growth of cable TV further and thus as a result, luring audience away from FTA channels. South Korea went full digitisation on 31 December 2012. As of 2014, the penetration of cable TV in South Korea stands at 98% – the highest in Asia.

IPTV

KT Corporation, SK Broadband and LG Uplus are the three IPTV service providers in South Korea. Back in 2012, just three years after IPTV was introduced in South Korea, the service providers forecasted 8 million subscribers by the end of 2014. The market surpassed 8 million subscribers in 2013 and was at 9 million as of March 2014. The number now stands at more than 10 million. The market produced revenue was 29 billion from the three service providers in 2012. A research and markets report forecasted that the figure is likely to grow more than 56 billion by 2016, a compound annual rate growth of more than 18%. KT Corporation is the largest IPTV provider with 5.48 million subscribers followed by SK Broadband with 2.5 million and LG with 2.02 million.

KEY DEVELOPMENTS

In April 2014, BBC Worldwide announced deals with pay-TV operators Hyundai Media, YTN and FTA TV operator, KBS. The deals will carry natural history, factual and science genre programmes to a combined 40 million households in South Korea.

In July 2014, KBS and CCTV of China signed a MoU to co-produce a documentary regarding the Japanese invasion of Korea in the 16th century. This documentary co-production agreement focused on an event of historical importance and is expected to strengthen cooperative ties.

In August 2014, KBS and the Korean Ministry of Science, ICT and Future Planning organised a co-production documentary project titled 2014 Korea–ASEAN One Vision. The project was a collaborative effort between the ten nations of the Association of Southeast Asian Nations (ASEAN) and KBS. It was to honour the 25th anniversary of dialogue cooperation between the Republic of Korea and ASEAN.

In October 2014, Screen Australia and the Korean Film Council (KOFIC) signed a MoU to enable co-productions of official films and television programmes to be made by the two countries.

In that same month, Turner Broadcasting System Asia Pacific signed a volume deal with FTA broadcaster, MBC, locking in content for Oh!K, a new general entertainment channel.

In February 2015, KBS and internet-based search engine, Daum Kakao signed a MoU to produce a cross-platform drama, aiming at both online and off-line audiences.

In March 2015, Arirang TV announced that the channel will be airing in the UK by SKY, a British telecommunications company and Freesat, a FTA digital satellite television company. It will be the first Korean broadcaster included in the UK cable TV and broadcasts are scheduled to begin within four months, after related procedures are completed.

FREE-TO-AIR

EDUCATIONAL BROADCASTING SYSTEM (EBS)

35, Baumoe-ro 1-gil, Seocho-gu,
Seoul, 137-900, Korea
Tel: +82 2 526 2300 /
731 7234
Website: www.ebs.co.kr
Email: global@ebs.co.kr

KOREA BROADCASTING SYSTEM (KBS)

18 Yeouido-dong,
Yeongdeungpo-gu,
Seoul 150-790
Tel: +82 2 781 1000
Fax: +82 2 781 1698 / 2399
Website: english.kbs.co.kr
Email: pr@www.kbs.co.kr
intl@kbs.co.kr

MUNHWA BROADCASTING CORP (MBC)

267 Seongam-ro
Mapo-gu, Seoul, South Korea
Tel: +82 2 789 2755
Fax: +82 2 782 5838
Website: www.imbc.com
Email: jean99@mbc.co.kr

SEOUL BROADCASTING SYSTEM (SBS)

SBS Prism Tower, 82,
Samgansan-ro,
Mapo-Gu, Seoul,
South Korea 121-904
Tel: +82 2 2001 6600
Website: tv.sbs.co.kr
Email: sbs-tv@sbs.co.kr
woonhan@sbs.co.kr

CABLE TV

C&M CO LTD

Cheil Building, 103 gil 9, Teheran-ro,
(Samsung 1-dong, 168-26)
Gangnam-gu, Seoul 135-091
Tel: +82 2 550 4500
Fax: +82 2 550 4580
Website: www.cnm.co.kr

C&M DONGBU CABLE TV BROADCASTING

118-19, Sangbong-dong,
Jungnang-gu,
Seoul 131-220
Tel: +82 2 433 0012
Fax: +82 2 433 2123
Website: www.cnm.co.kr

C&M GANGNAM CABLE TV BROADCASTING CO LTD

239-1 Nonhyeon Dong Gangnam-gu,
Seoul 135-010
Tel: +82 2 2056 7777
Fax: +82 2 512 4208
Website: www.cnm.co.kr

C&M SEOCHO CABLE TV BROADCASTING

Affiliate of KLabs
DMS Bldg, 8/F,
#1602 Sangam-dong,
Mapo-gu, Seoul, Korea,
Sangamdong-gil 260-16
Tel: +82 2 300 3491
Fax: +82 2 300 3499
Website: www.klabs.re.kr

C&M SEONGBUK CABLE TV BROADCASTING

Daejin Building, 90-1558,
Hawolgok1-dong,
Seongbuk-gu,
Seoul 136-130
Tel: +82 2 942 5004
Fax: +82 2 942 4532
Website: www.cnm.co.kr

C&M YONGSAN CABLE TV BROADCASTING

50-8, Wonhyoro 1-ga,
Yongsan-gu, Seoul 140-901
Tel: +82 2 318 3000
Fax: +82 2 777 4055
Website: www.cnm.co.kr

CHEONGJU BROADCASTING CORP

59-1, Sawayo-ro,
Hyeongdurk-gu, Cheongju,
Chungchongbuk-do 361-826
Tel: 82 4 3265 7000
Fax: 82 4 3265 7012
Email: cjbpd@hanmail.net
Website: www.cjb.co.kr

CMB CABLE TV

94-1, Sogi-dong,
Dong-gu,
Gwangju 501-100
Tel: +82 41 1544 3434
Fax: +82 41 858 0109
Website: www.cmbtv.com
Email: master@cmbtv.co.kr

SOUTH KOREA

CMB CENTRAL MULTI BROADCASTING CO

95-3 CMB Broadcasting Building,
Dong-Daejeon,
Seonhwa-dong Jung-gu,
Daejeon 301-823
Tel: +82 42 1544 3434
Website: www.icmb.tv
Email: cmbdjcs@cmb.co.kr

CMB CHUNGCHUNG CABLE TV BROADCASTING

120 Gyo-dong, Gongju-si,
Chungcheon 314-090
Tel: +82 41 858 0100
Fax: +82 41 858 0109
Website: www.cmbtv.com

CMB GANGDONG CABLE TV BROADCASTING

239-1 Nonhyeon Dong
Gangnam-gu,
Seoul 135-010,
Tel: +82 2 2056 7777
Fax: +82 2 512 4208
Website: www.kccctv.co.kr

CMB GYEONGBUK CABLE TV BROADCASTING

458-3 Jangseong-dong,
Buk-gu, Pohang-si,
Gyeongsangbuk-do 791-815
Tel: +82 54 251 3327
Fax: +82 54 251 3323
Website: www.icmb.tv

CMB HANGANG CABLE TV BROADCASTING

22 Yangpyeong-dong 4 ga,
Yeongdeungpo-gu,
Seoul 150-866,
Tel: +822 2165 9114
Fax: +822 2165 9209
Website: www.han-kang.co.kr/Welcome.do

CMB JEJU CABLE TV BROADCASTING

3F, City Hall Annex, #120,
Gyo-dong, Gongju-si,
Chungcheongnam-do 314 090
Tel: +82 41 858 01000 /
856 00014
Fax: +82 41 858 0109
Website: www.cmbtv.com

CMB KURO CABLE TV BROADCASTING

403, Ace Techno Tower 3-cha,
197-48, Guro 3-dong, Guro-gu,
Seoul 152-848
Tel: +82 2 2109 6800
Fax: +82 2 830 8600
Website: www.cnm.co.kr

DONGGU CABLE TV NETWORK CO

569 Hwanggeum-dong,
Suseong-gu, Daegu 706-852
Tel: +82 02 777 1777
Fax: +82 02 777 7757
Website: www.sdtv.co.kr

DREAMCITY CABLE TV BROADCASTING

Affiliate of KLabs
DMS Bldg, 8/F, #1602 Sangam-dong,
Mapo-gu, Seoul, Korea
Sangamdong-gil 260-16
Tel: +82 2 300 3491
Fax: +82 2 300 3499
Website: www.klabs.re.kr

DREAMCITY MEDIA COMPANY

EUGENE Group
7F S-Oil building, 471 Gongduk-dong,
Mapo-gu, Seoul 121-805, Korea
Tel: +82 2 3704 5300

HANBAT CABLE NETWORK

220-2, Jungchon-dong, Jung-gu,
Daejeon 301-840
Tel: +82 42 288 7112
Fax: +82 42 288 7007

HANBIT CABLE NETWORK INC

519-1, Gojan-dong,
Ansan-si Gyeonggi-do 425-801
Tel: +82 31 414 4001 / 1544 4000
Fax: +82 31 414 4300
Website: www.hanvit.net

HANVIT DONGNAM CABLE TV CO LTD

11F Telecom Building 73-11,
Daeyeon-dong, Nam-gu, Busan 604-020
Tel: +82 51 620 5050
Fax: +82 51 523 7800
Website: www.hanvitbusan.com

HYUNDAI HCN CABLE TV

6th Floor, HCN Building, 926-5,
former Bongcheon Bon-dong,
Gwanak-gu, Seoul
Website: www.eng.hcn.co.kr

JUNGANG CABLE TV BROADCASTING CO LTD (JTBC)

Sangam-dong, Mapo-gu, Seoul 48-6
Tel: +82 2 751 6000
Website: www.jtbc.joins.com

KEUMGANG CABLE TV

5.6F, Seonam Building, 244-5, Changjin-dong 1 ga,
Iksan-si, Jeollabuk-do 570 992, Korea
Tel: +82 2 369 8855
Fax: +82 2 369 8858
Website: www.kcn.tv
Email: webmaster@mnci.co.kr

KOREA CABLE TV BROADCASTING

134-1, Numun-dong,
Buk-gu Gwangju 500-732
Tel: +82 62 417 8000
Fax: +82 62 417 5040
Website: www.kctv.co.kr

KOREA CABLE TV BLUE BROADCASTING

68-4, Gamsam-dong,
Dalseo-gu,
Daegu 704-902
Tel: +82 53 551 2000
Fax: +82 53 551 2100
Website: www.gcs.co.kr
Email: gcs@gcs.co.kr

KOREA CABLE TV JEJU BROADCASTING

304-22, Hanjin Tour Building,
Yeon-dong, Jeju-si,
Jeju-do 690-786
Tel: +82 64 741 7777
Fax: +82 64 748 0125
Website: www.kctvjeju.com

KOREA HD BROADCASTING CORP.

10F, Korea Broadcaster's Centre,
203-1, Mokdongdong-ro,
Yangcheongnu,
158-715 Seoul, Korea
Tel: +82 2 2146 0700
Fax: +82 2 2146 0702
Website: tv.skylife.co.kr
Email: christine@skylifetv.co.kr

QRIX SEODAEUM BROADCASTING

Affiliate of KLabs
8/F, DMS Bldg,
#1602 Sangam-dong,
Mapo-gu, Seoul, Korea
Sangamdong-gil 260-16
Tel: +82 70 8188 1622
Fax: +82 2 300 3499
Website: www.klabs.re.kr

SEOKYUNG CABLE TV BROADCASTING

532 Jinyang Lake to Jinju,
Gyeongsangnam-do
Samkwang building 6F
660-150
Tel: +82 55 740 3001
Fax: +82 55 748 0525
Website: www.iscs.co.kr

SEOSEOUL CABLE TV

1F, SamChang Building,
63-1, Chungjeongro3-ga,
Seodaemun-gu Seoul 120-837
Tel: +82 2 365 0101
Fax: +82 2 365 0579
Website: www.scatv.co.kr

SOUTH KOREA

TAEJON BROADCASTING CORP

591, Daejeon-ro, Dong-gu,
Daejeon 300-722
Tel: +82 4 2281 1101
Email: sjhpd@hanmail.net

TBROAD BROADCASTING

Shinil Building 131, Toegye-ro,
Jung-gu, Seoul
Tel: +82 31 1877 7000
Fax: +82 31 386 2922

TBROAD DONGDAEMOON CABLE TV BROADCASTING

Affiliate of KLabs
8/F, DMS Bldg, #1602 Sangam-dong,
Mapo-gu, Seoul, Korea
Sangamdong-gil 260-16
Tel: +82 70 8188 1622
Fax: +82 2 300 3499
Website: www.klabs.re.kr

TBROAD DONGSEO CABLE TV BROADCASTING

Shinil Building 131, Toegye-ro,
Jung-gu, Seoul Tel: +82 2 1877 7000
Fax: +82 2 924 9243
Website: www.tbroad.com

TBROAD GWANJINSEONGDONG CABLE TV BROADCASTING

6F Oyang Building, 615-27,
Jayang 1-dong, Gwangjin-gu,
Seoul 143-866
Tel: +82 2 3436 5070
Fax: +82 2 3436 4080
Website: www.bigboxi.com

TBROAD JONGNO JUNG CABLE TV BROADCASTING

503 Sampung Building, 310-68,
Euljiro 4-ga, Jung-gu, Seoul 100-194
Tel: +82 2 2279 4300
Fax: +82 2 2269 7771
Website: www.bigboxi.com

TBROAD NAMDONG CABLE TV BROADCASTING

Affiliate of KLabs
8/F, DMS Bldg, #1602 Sangam-dong,
Mapo-gu, Seoul, Korea
Sangamdong-gil 260-16
Tel: +82 70 8188 1622
Fax: +82 2 300 3499
Website: www.klabs.re.kr

TBROAD NOWON CABLE TV BROADCASTING

3F Dongyang Building, 322-5,
Sanggye 2-dong, Nowon-gu, Seoul 139-200
Tel: +82 2 938 7744
Fax: +82 2 938 7745
Website: www.bigboxi.com

TBROAD SEOHAE CABLE TV BROADCASTING

Affiliate of KLabs
8/F, DMS Bldg, #1602 Sangam-dong,
Mapo-gu, Seoul, Korea
Sangamdong-gil 260-16
Tel: +82 70 8188 1622
Fax: +82 2 300 3499
Website: www.klabs.re.kr

TBROAD SUWON BROADCASTING

Affiliate of KLabs
8/F, DMS Bldg, #1602 Sangam-dong,
Mapo-gu, Seoul, Korea
Sangamdong-gil 260-16
Tel: +82 70 8188 1622
Fax: +82 2 300 3499
Website: www.klabs.re.kr

TCN DAEGU BROADCASTING

Affiliate of KLabs
8/F, DMS Bldg, #1602 Sangam-dong,
Mapo-gu, Seoul, Korea
Sangamdong-gil 260-16
Tel: +82 70 8188 1622
Fax: +82 2 300 3499
Website: www.klabs.re.kr

SATELLITE TV

KOREA DIGITAL SATELLITE BROADCASTING (SKYLIFE)

14F & 15F Korea First Bank Bld.,
Gongpyeong-dong, Jongno-gu,
Seoul 110 702
Tel: +82 2 2003 3000
Fax: +82 2 2003 3265
Website: www.skylife.co.kr/eng
Email: helpdesk@skylife.co.kr

PRODUCTION STUDIOS

KBS STUDIOS

123, Ingye-ro, Paldal-gu,
Suwon-si, Gyeonggi-do
Tel: +82 31 219 8081
Website: english.kbs.co.kr

MOBILE TELCOS/ TRIPLE-PLAY

B TV

SK Namsan Green Bldg., 24,
Toegye-ro, Jung-gu, Seoul, Korea 100-711
Website: www.skbtv.co.kr
Email: customercenter@skbroadband.com

CJ HELLOVISION

10F Nurikkumsquare,
396 World Cup buk-ro (1605 Sangam-dong),
Mapo-gu, Seoul, Korea
Tel: +82 41 1544 1002
Fax: +82 2 376 6191
Website: cnbtv.cjhellevision.com

KT CORP

90 Bulljeong-ro (206 Jungja-dong),
Bundang-gu, Seongnam-city,
GyeongGi-Do, 463-711
Tel: +82 1588 8448
Website: www.kt.co.kr

LG U+

32, Hangang-daero,
Yongsan-gu, Seoul, Korea
Tel: +82 70 4080 1114
Website: www.lguplus.com
Email: ir@lguplus.co.kr

SK BROADBAND CO LTD

SK Namsan Green Bldg., 24,
Toegye-ro, Jung-gu,
Seoul, Korea 100-711
Website: www.skbroadband.com/eng
Email: customercenter@skbroadband.com

SK TELECOM

11 Euljiro, 2-ga, Jung-gu Seoul 100-999
Tel: +82 2 6100 2114
Fax: +82 2 6100 7825
Website: www.sktelecom.com/eng
Email: imeting@sktelecom.com

GOVERNMENT BODIES/ REGULATORY AGENCIES

KOREAN BROADCASTING INSTITUTE (KBI)

923-5, Mok-dong, Yangcheon-gu,
Seoul 158-715
Tel: +82 2 3219 5431
Fax: +82 2 2649 7313
Website: www.kbi.re.kr

KOREAN CABLE TV ASSOCIATION (KCTA)

KPC Bldg. 7th Floor
122-1, Jucksun-dong, Jongno-gu, Seoul
Tel: +82 2 735 6511
Website: www.kcta.or.kr
Email: kcta@kcta.or.kr

KOREA COMMUNICATIONS COMMISSION (KCC)

47 Gwanmun-ro, Gwacheon-si,
Gyeonggi-do, Republic of Korea
Tel: +82 2 2110 2114
Website: www.kcc.go.kr
Email: webmaster@kcc.go.kr

KOREA CREATIVE CONTENT AGENCY (KOCCA)

5 Gyoyuk gil, Naju-si 520-350,
Jeollanam-do, Korea
Tel: +82 1566 1114
Website: www.eng.kocca.kr

TAIWAN

STATSBOX

TAIWAN

POPULATION	23,427,785*
TV HOUSEHOLDS	8,081,531**
TV PENETRATION	98.7%*****
HOUSEHOLD SIZE	3*****
PAY-TV PENETRATION	80%****
TERRESTRIAL BROADCASTERS	5**
CABLE TV OPERATORS	56**
CABLE TV SUBSCRIBERS	4,985,222**
CABLE TV PENETRATION	60.16% of households**
DIGITAL STB SUBSCRIBERS	2,275,194**
DIGITAL STB PENETRATION	45.64% of cable TV subscribers**
DIGITAL PAY-TV SUBSCRIBERS	972,262**
INTERNET USERS	17,656,414***
INTERNET PENETRATION	76.0%***
BROADBAND SUBSCRIBERS	7,011,934**
MULTICHANNEL PENETRATION	97%*****
NON-TERRESTRIAL TV CONNECTIONS	7,800,000*****

* Taiwan Population 2015, by World Population Review

** National Communications Commission, Taiwan

*** List of countries by number of Internet users, by Wikipedia

**** CASBAA Connections Issue ONE 2014

***** Multichannel TV Advertising Asia 2011, by CASBAA

***** Asia Pacific Multichannel TV 2015, by CASBAA

Taiwan has five terrestrial TV stations, namely Taiwan Television (TTV), China Television (CTV), Chinese Television System (CTS), Formosa Television (FTV), and Public Television Service (PTS); and about 98.7% TV penetration. However, cable TV is overwhelmingly preferred to terrestrial TV, given the country's mountainous terrain and high-rises in urban areas, which contribute to poor terrestrial signal reception.

In July 2012, the Taipei Times reported that the first stage of the transition to digital television broadcasting was completed, with the nationwide phasing out of analogue signals for terrestrial TV. The National Communications Commission (NCC), Taiwan's broadcast services regulator, requested that the companies provide at least one to three hours of HD content per day in the initial stage, added the report. Home viewers will not be much affected as terrestrial programming will still be delivered via cable TV systems due to the long-standing "must carry" rule. The five big Multiple System Operators or MSOs – Kbro Company (kbro), China Network Systems (CNS), Taiwan Broadband Communications (TBC), Taiwan Fixed Network (TFN) and Taiwan Optical Platform (TOP) – until recently mostly still analogue, face a 2017 deadline for a shift to digital.

There are eight direct satellite broadcasting service operators and 104 satellite broadcasting programme suppliers in Taiwan – 81 of which are domestic suppliers – in the

first quarter of 2013, according to the NCC. There are 160 domestic and 111 foreign satellite TV channels.

In August 2014, BBC Worldwide announced the official launch of BBC Knowledge HD across four cable platform operators in Taiwan – KBRO, TFM, Cable Giant and Ping Nan. The platforms will be the first in Taiwan to offer BBC Knowledge's premium factual and natural history programmes in high definition. BBC Knowledge HD is available via the HD 99 Package across all four platforms in Taiwan.

In November 2014, Euronews Network expanded to Taiwan. Euronews and Global News, a general interest channel in Taipei, signed an agreement for the broadcast of the Euronews programme *News of the Week Review*. Global News is offering its audience the 30-minute Euronews' programme *News of The Week Review*, a look-back at headline-making events of the week in world news, business, culture and sport, produced by Euronews' team of international journalists.

In January, BBC Worldwide and ELTA TV kicked off 2015 by announcing a deal that will see the largest volume of UK content available in Taiwan. The deal includes channels, programme sales and VOD for BBC's factual, lifestyle, light entertainment, news and current affairs content across multiple platforms in Taiwan. The announcement was made at a joint press conference hosted by ELTA TV and BBC Worldwide in Taipei. With this deal, four of BBC's channels – BBC World News HD, BBC Knowledge HD, BBC Lifestyle and BBC Entertainment will be available on Chunghwa Telecom's MOD IPTV service.

Taiwan Broadband Communications (TBC) announced that it selected the E6000™ Converged Edge Router (CER) from ARRIS Group, Inc. (NASDAQ: ARRS) to ensure its subscribers in Taiwan receive enhanced broadband speeds and converged services.

Deployment of the ARRIS E6000 CER will begin in November to deliver new levels of density and cost-effectiveness in a simple, robust integrated architecture. The ARRIS E6000 CER will equip TBC to offer high-speed data services of 1Gbps and beyond. The platform supports converged data/video services, while also positioning them strategically for the future of DOCSIS 3.1.

"We are focused on offering a seamless and compelling suite of media and communication products to our customers today and tomorrow. We chose the ARRIS E6000 CER for its capability to deliver more services at faster speeds while lowering costs per channel," said Thomas Ee, Chief Executive Officer, TBC. "We are delighted to build on our 10-year relationship with ARRIS, whom we trust to deliver a high-performing and reliable service for our customers."

FREE-TO-AIR

CHINA TELEVISION COMPANY

100, Guangfu South Road,
Da-An District, Taipei City 106
Tel: +886 2 775 6789 / 0800 069 789
Website: www.cts.com.tw
Email: cts-service@cts.com.tw

CHINA TELEVISION COMPANY, LTD. (CTV)

106 Taipei, Guangfu Road 100
Tel: +886 2 2775 6789
Website: www.ctv.com.tw

DA AI TELEVISION

(TZU CHI CULTURE AND COMMUNICATION FOUNDATION)

2, Lide Rd., Beitou District, Taipei 11259, Taiwan
Tel: +886 2 2898 9999
Fax: +886 2 2898 9979
Website: www.daai.tv
Email: tcts@daaitv.com

FORMOSA TELEVISION

14/F, No.30, Pa De Road, Sec.3, Taipei
Tel: +886 2 2578 6686
Fax: +886 2 2579 8715
Website: www.ftv.com.tw
Email: service@ftv.com.tw

PUBLIC TELEVISION SERVICE FOUNDATION (PTS)

14 Lakes Corning No. 50,
Lane 75, Sec Taipei
Tel: +886 2 2630 1125
Fax: +886 2 2630 1895
Website: www.pts.org.tw

TAIWAN TELEVISION ENTERPRISE, LTD. (TTV)

Tapei Bade Road, Sec 10, Taiwan
Television Enterprise
Tel: +886 2 2775 8888
Website: www.ttv.com.tw

CABLE TV

BUDDHA COMPASSION TV STATION

8/F, No. 412, Jung Shan 2nd Road,
Kaoshiung City, Taiwan
Tel: +886 7 535 6096
Fax: +886 7 332 4313
Website: www.bts.com.tw
Email: btsnet@ms11.hinet.net

CHIA-LIEN CABLE TV CO LTD

No.66, Guangfu Road, Huwei Township,
Yunlin County 632, Taiwan
Tel: +886 5 631 2717
Fax: +886 5 631 2719
Website: www.cltv.com.tw

TAIWAN

CLEARVISION CATV CO, LTD

12/F, 394, Yu Chen Rd.,
Kaohsiung, Taiwan; Kaohsiung City
Tel: +886 7 557 4255
Fax: +886 7 392 8545
Website: www.clearvision.com.tw

CTI TELEVISION

No. 25, Min Chiuan East Road,
Sec. 6, Neihu, Taipei 114
Tel: +886 2 6600 7766
Website: www.ctitv.com.tw
Email: service@ctitv.com.tw

CYC CATV CABLE COMPANY

4F, No.244, Minquan Rd. East Dist.
Chiayi City 60044, Taiwan ROC
Tel: +886 5 230 2255
Fax: +886 5 230 2905
Website: www.cyccatv.com.tw

DA-TUN CABLE TV CO LTD

1F, No.68, Sec. 1, Guoguang Rd., Dali Dist.,
Taichung City, Taiwan, Taichung City; Taichung City
Tel: +886 4 3705 0000
Fax: +886 4 2486 3000
Website: www.tdtv.com.tw

EASTERN BROADCASTING CO., LTD.

Zhongxiao West Road, Taipei 10041
4th Section 14th floor
Tel: +886 2 7724 8888/9888
Website: www.ebc.net.tw

GALA TELEVISION CORPORATION

No. 455 Ruiguang Rd. Neihu District,
Taipei City 114
Website: www.gtv.com.tw
Email: onlineservice@gtv.com.tw

HISN YEONG AN CABLE TV LTD

No.83, Guangxing St. Yongkang City,
Tainan County 71059, Taiwan ROC
Tel: +886 6 205 7777
Fax: +886 6 205 6123
Website: www.hya.com.tw

HUALIEN CATV CO LTD

No.135, Sec. 1, Ji-an Rd. Ji-an Township,
Hualien County, 97368, Taiwan ROC
Tel: +886 3 8573 777
Fax: +886 3 8461 842
Website: www.hlcavt.com.tw

JEOUTAI TECHNOLOGY CO., LTD

3F-3 Far East Century Park,
Building J, 268, Lin Shin Road,
Jhonghe City, Taipei County 235
Tel: +886 2 8228 0678
Fax: +886 2 8228 0676
Website: www.jeoutai.com.tw
Email: jtmaster@jeoutai.com.tw

NAN-KUO CATV CO LTD

No.164, Gangshan Rd. Gangshan Township,
Kaohsiung County, 82051, Taiwan ROC
Tel: +886 7 622 5769
Fax: +886 7 623 2456
Website: www.nkcatv.com.tw

NETWAVE CATV CO LTD

4F, No.91, Sec.2, Chang-Sha St.,
Taipei, 108, Taiwan ROC
Tel: +886 2 2375 6358
Fax: +886 2 2375 6368
Website: www.nwcatv.com.tw

NEW CHANNEL CABLE TV CO LTD

No.768, Sec.2, Chun-Shan Rd.
Chang-Hua City, 503, Taiwan ROC
Tel: +886 4 711 6767
Fax: +886 4 11 9482
Website: hpt.lokema.com.tw

NORTH TAOYUAN CATV COMPANY

10F, No.63, Sec. 2, Dah Shing W. Road,
Taoyuan City, 330, Taiwan ROC
Tel: +886 3 301 9300
Fax: +886 3 301 7131
Website: ntyc.kbro.com.tw

PEIKANG CABLE TV CO LTD

1F, No. 80, Yuan Nan Rd., Yuan Chang Hsiang,
Yunlin Hsien, 665, Taiwan R.O.C.
Tel: +886 5 788 7177
Fax: +886 5 788 5799
Website: www.pkcatv.com.tw

PINGNAN CATV CO LTD

No.26-69, Chuantou Rd. Donggang Township,
Pingtung County, 92850, Taiwan R.O.C.
Tel: +886 8 833 2525
Fax: +886 8 833 0559
Website: www.pncatv.com.tw

POWERFUL CABLE TV CO LCD

4F, No.151, Sec. 2,
Changsha St. Wanhua Dist.,
Taipei City 10845, Taiwan R.O.C.
Tel: +886 2 2361 3656
Fax: +886 2 2382 6294
Website: www.pfcavt.com.tw

SAN DA CATV CO LTD

151 Chung Shan Rd Sec 3
Yungching Hisang, Changhua, 51245 Taiwan
Tel: +886 4 823 8778
Fax: +886 4 823 6411
Website: www.sdtv.com.tw

SANLIH ENTERTAINMENT TELEVISION

12 Tung Sing Rd Floor 12, Taipei Taiwan
Website: www.iset.com.tw
Email: no159@mail.sanlih.com.tw
vivianh@mail.sanlih.com.tw

STAR TV TAIWAN

No. 183 Sec 2 Tiding Blvd
Neihu District, Taipei City 114
Tel: +886 2 8752 8949 / 8175
Fax: +886 2 8752 8020

SUN CROWN CATV CO LTD

No.48 Yeong an St. Tainan City,
702, Taiwan R.O.C.
Tel: +886 6 292 5555
Fax: +886 6 292 3000
Website: www.suncrown.com.tw

TAANWENSHAN CATV CO LTD

1F, No.15, Alley 204, Sec. 2,
Mu-Cha Rd., Taipei, 116, Taiwan R.O.C.
Tel: +886 2 2234 5679
Fax: +886 2 2939 2337

TAIWAN BROADBAND COMMUNICATIONS

5F., No.44, Sec. 2,
Zhongshan N. Rd.,
Zhongshan District,
Taipei City 10448, Taiwan
Tel: +886 2 7701 0800
Fax: +886 2 7701 0801
Website: www.tbc.net.tw

TAIWAN BROADCASTING SYSTEM (TBS)

No.50, Lane 75, Sec. 3, Kangning Rd.
Neihu District, Taipei City 114
Tel: +886 2 2633 2000
Fax: +886 2 2633 8124
Website: www.tbs.org.tw;
www pts.org.tw;
www cts.com.tw;
www hakkatv.org.tw;
www titv.org.tw

TELEFIRST CABLE COMMUNICATIONS CO., LTD

2F, 55 Min-Yu East Rd, Taoyuan
Tel: +886 3 412 8813
Website: www.t1catv.com.tw

TUNG TAI CABLE TV

6F, No.396, Changsha St. Taitung City,
Taitung County 95054,
Taiwan R.O.C.
Tel: +886 8 934 7450
Fax: +886 8 932 4244
Website: www.ttcavt.com.tw

TVBS

Liann Yee Production Co, Ltd
11/F, No. 451, Rueiguang Rd,
Neihu District, Taipei City 114
Tel: +886 2 2656 1599
Fax: +886 2 2162 8914
Website: www.tvbs.com.tw
Email: service@tvbs.com.tw;
public@tvbs.com.tw

TAIWAN

TWT COMMUNICATIONS

10th Floor, New Taipei, District Sec 78
 Tel: +886 2 2974 5511
 Fax: +886 2 2973 4717
 Website: www.twt.com.tw
 Email: twt@twt.com.tw

UNION CABLE TELEVISION CO LTD

No.28 – 23, Hsiao-Ser Lane, Tung-Kang Rd.,
 I-Lian City, 260, Taiwan
 Tel: +886 3 938 7999
 Fax: +886 3 938 7776
 Website: www.unioncatv.com.tw

VEE TELECOM MULTIMEDIA CO LTD

No.15, Sec 4, Wenxin Road,
 Beitun Dist, Taichung City, 40667, Taiwan
 Tel: +886 4 2407 6789
 Fax: +886 4 2701 8587
 Website: www.veetime.com
 Email: service@veetime.com

VIDEOLAND INC

3/F, No. 480 Rui Guang Road,
 Neihu District, Taipei
 Tel: +886 2 8797 7122
 Fax: +886 2 8751 4590
 Website: www.vl.com.tw,
www.videoland.com.tw

WEST COAST CABLE TV CO LTD

No.1098, Chung Wah Road,
 Sec 1, Wochi Town, 43549, Taiwan ROC
 Tel: +886 4 2665 3388
 Fax: +886 4 3705 0018
 Website: www.wctv.com.tw

WIN TV BROADCASTING CO., LTD

9th Floor, No, 496 Rueiguang Road,
 Neihu District, Taipei City 114, Taiwan (R.O.C)
 Tel: +886 2 6601 2345
 Fax: +886 2 6602 9942
 Website: www.momokids.com.tw
 Email: roseline.liu@momokids.com.tw

SATELLITE TV

146 SKY NET

Fl 8 North Building 35 Ln. 11
 Kuang Fu N. Rd, Taipei, Taiwan
 Tel: +886 2 2761 8889 /
 +886 2 2747 8888 /
 +886 2 2747 6619
 Fax: +886 2 2747 3713 /
 +886 2 2664 6789
 Website: www.csksky.net.tw
 Email: a7478888@ms65.hinet.net

MULTIPLE SYSTEMS OPERATORS

CHINA NETWORK SYSTEMS

3F, No.399, Rueiguang Rd
 Neihu District, Taipei City 11492

Tel: +886 2 8751 8255
 Fax: +886 2 8751 8975
 Website: www.cns.net.tw

KBRO CO., LTD

8F, No. 408, Rueiguang Rd.
 Neihu District, Taipei City 114
 Tel: +886 2 2659 1116
 Fax: +886 2 2659 1996
 Website: www.kbro.com.tw

TAIWAN BROADBAND COMMUNICATIONS

5F, No.44, Sec. 2, Zhongshan North Road,
 Zhongshan District,
 Taipei 10448, Taiwan (R.O.C)
 Tel: +886 2 7701 0800
 Fax: +886 2 7701 0801
 Website: www.tbc.net.tw

TAIWAN INFRASTRUCTURE TECHNOLOGY COMPANY (TINP)

No.68, Sec. 1, Guoguang Rd,
 Dali City, Taichung County 412
 Tel: +886 4 4495 678
 Website: www.tinp.net.tw
 Email: service@tinp.net.tw

TFN MEDIA CO, LTD

11F, No. 98 Zhouzi St,
 Neihu District, Taipei 114
 Tel: +886 2 6638 8887
 Fax: +886 2 6636 7375
 Website: www.twmbroadband.com

IPTV SERVICE PROVIDERS

GIGAMEDIA LIMITED

8th Floor, No. 22, Lane 407, Section 2,
 Tiding Boulevard, Neihu District,
 Taipei 114, Taiwan (R.O.C.)
 Tel: +886 2 2656 8000 /
 +886 2 2656 8016
 Website: www.gigamedia.com.tw

HINET

Chunghua Telecom
 Data Communications Business Group
 No. 21 Hsinyi Road, Sec.1, Taipei
 Tel: +886 2 2344 3030
 Fax: +886 2 2351 8413
 Website: www.hinet.net
 Email: info@ms1.hinet.net

IPTV PROVIDERS

CHUNGHWA MULTIMEDIA CO LTD

No. 6, Lane 560,
 Kuan Fu South Road, Taipei 10695
 Tel: +886 2 2704 3998
 Fax: +886 2 2704 4043
 Website: www.chmm.com.tw
 Email: email@chmm.com.tw

MOBILE TELCOS

CHUNGHWA TELECOM CO LTD

21-3 Hsinyi Road,
 Sec. 1, Taipei 100
 Tel: +886 2 2344 3252
 Fax: +886 2 2356 8306
 Website: www.cht.com.tw
 Email: pa@cht.com.tw

FAR EASTONE TELECOMMUNICATIONS

468 Ruei Guang Road,
 Nei Hu District,
 Taipei 11492
 Tel: +886 2 7723 5000
 Website: www.fareastone.com.tw
 Email: pr@fareastone.com.tw

BROADCAST SOLUTIONS/TECHNOLOGY PROVIDER

IDEAL SYSTEMS ASIA-PACIFIC LTD

12/F no. 66, Jianguo North Road
 Zhongshan District,
 Taipei, Taiwan
 Tel: +886 2 2502 3195
 Fax: +886 2 2502 3196
 Website: www.idealsys.com
 Email: sales_taiwan@idealsys.com

GOVERNMENT BODIES/REGULATORY AGENCIES

CABLE BROADBAND INSTITUTE TAIWAN

Room 1105, 11F, No 136,
 Sec. 3, Ren-ai Road,
 Taipei City 106,
 Taiwan (R.O.C)
 Tel: +886 2 2702 8565
 Fax: +886 2 2702 4239
 Website: www.cbit.org.tw

MINISTRY OF CULTURE

No 439 Zhong Ping Road 13 floor,
 South Building,
 Xinhua District New Taipei city,
 Taipei ROC
 Tel: +886 2 8512 6000
 Website: english.moc.gov.tw

NATIONAL COMMUNICATIONS COMMISSION

No.50, Sec. 1, RenAi Road,
 Taipei City 10052,
 Taiwan (R.O.C)
 Tel: +886 800 177177
 Fax: +886 2 2343 3994
 Website: www.ncc.gov.tw



THAILAND

STATSBOX

THAILAND

POPULATION	67,400,746*
TV HOUSEHOLDS	22,000,000+*****
TV PENETRATION	97.5%*****
HOUSEHOLD SIZE	3.1**
CABLE TV HOUSEHOLDS	3,142,000*****
SATELLITE TV HOUSEHOLDS	11,566,000*****
INTERNET USERS	23,481,000****
BROADBAND SUBSCRIBERS	5,088,157*****
MOBILE PHONE SUBSCRIBERS/100	
FIXED-LINE SUBSCRIBERS	1,459.4*****
FIXED-LINE SUBSCRIPTIONS	6,400,000***
MOBILE SUBSCRIBERS	89,540,000****
3G PHONE SUBSCRIBERS	55,200,000*****
MULTICHANNEL HOMES	14,300,000*****
MULTICHANNEL PENETRATION	64%****
NON-TERRESTRIAL TV CONNECTIONS	14,700,000****
EFFECTIVE REGULATION OF PAY-TV INDUSTRY	52%*****

* Thailand Population 2015, by World Population Review
 ** Multichannel TV Advertising Asia – Thailand, by CASBAA
 *** Thailand – Telecoms, Mobile, Broadband and Forecasts, by Budecomm
 **** Asia Pacific Multichannel TV 2015, by CASBAA
 ***** Thailand in View – Changing the Digital Landscape, by CASBAA
 ***** Thailand in View 2013, by CASBAA
 ***** Broadband Subscribers, by Operators
 ***** Thailand's Mobile Market Information 2014, by Yozzo
 ***** Multichannel TV Advertising Asia 2011, by CASBAA
 ***** Regulating for Growth 2011, by CASBAA
 ***** Thailand Telecommunications Report Q3 2013, by Business Monitor International

In 2013, there were 22 million households in Thailand and an estimated 98% of households had television at homes. Prior to 2012, in the absence of National Broadcasting and Telecommunications Commission (NBTC) there was a regulatory vacuum in the market. Despite this void, several broadcast services have emerged and evolved swiftly. Regional cable operators and satellite players (FTA and Pay) have rapidly expanded in the market that is currently dominated by the state/military controlled terrestrial television. Thailand market showcases cross media holding scenario from various verticals into broadcasting industry.

PAY-TV

According to Business Monitor International (BMI), TrueVisions, part of the True Group, is Thailand's largest pay-TV provider, with 1.6m subscribers at the end of Q2 2012. However, its customer base has been in steady decline due to competition. Cable Thai Holding (CTH) made headlines when it won the audio and visual broadcast rights for three consecutive seasons of EPL football (seasons 2013 to 2016) for a fee described in press reports as totalling £202 million, the highest in Asia, representing an increase of 432%, according to CASBAA.

ANALOGUE TERRESTRIAL

Analogue terrestrial television is currently the traditional way of receiving television in Thailand, however it has now largely been supplanted by digital providers. There are 6 analogue channels – Channel 3, TV5, CH7, Modernine TV, NBT and Thai PBS. Modernine TV and Channel 3 are owned by MCOT. TV5 and BBTV CH7 are owned by Royal Thai Army. NBT and Thai PBS are fully government-owned. Analogue terrestrial transmissions were scheduled to be switched off in phases as part of the digital switchover, expected to be completed in 2020.

DIGITAL TERRESTRIAL

In 2005, the Ministry of Information announced their plan to digitalise nationwide free-to-air TV broadcasts led by MCOT. Four types of licenses are offered as followed – High-Def. channel license, Standard-Def. channel license, News channel license and Youth/Family channel license. All the major operators and content owners in the industry won the bid for new licenses. According to the license condition, DTTV services launched since April 2014. There are a total of 48 digital broadcast channels.

SATELLITE TELEVISION

Thailand's sole satellite television operator, Thaicom launched the TrueVisions service in 1998. It currently holds exclusive rights from the Thai government to offer satellite television broadcasting services in the country through the year 2017. The rights were extended to 2022 recently.

KEY DEVELOPMENTS

In August 2014, PlayBox Technology Asia Pacific announced opening of new offices in Jakarta and Thailand. The new offices will provide engineering and training for new and existing customers.

In December 2014, Turner Broadcasting System Asia Pacific announced that Toonami was slated to launch in Thailand on January 2015 and will be seen in 11 million households as a cable and satellite channel across the country. Toonami will be broadcasted in Thai language and will have a wide appeal to local viewers with a programme line-up packed with high-octane, top-rating animated series and movies.

In February 2015, CJ E&M announced that it plans to invest in a Thai film, titled *Cha-Lui: Touching the Sky*, through its partnership with Transformation Films, Thailand's major film production company. CJ E&M will also take on the role of distributing the movie in such countries as China, Japan, Vietnam and Indonesia.

In April 2015, Turner Broadcasting System Asia Pacific has partnered with Thai free-to-air broadcaster Channel 3 to host a daily two-hour programming block of POGO-branded content from 30 March. The block offers a mix of animated and live-action original content from POGO.

In May 2015, it was announced that global phenomenon *Brazil Avenue* is coming to Thailand. The hit show, which is Globo's licensing record holder, has been licensed to Media Plex, a cable channel with a profile aimed at female audiences. It is the first time for the channel to show a Globo telenovela. *Brazil Avenue* will be dubbed into Thai and is set to debut in the 5.30pm timeslot.

In July 2015, DreamWorks Animation SKG, Inc. and Thai pay TV operator CTH, along with HBO Asia, announced the launch of DreamWorks channel, a brand new kids and family program service, in Thailand. This is the first country in Asia to premiere the channel, which DreamWorks and HBO are offering across the region. CTH will make the programming available for the first time in High Definition (HD) and programming will be fully dubbed in Thai as of 1 September.

DreamWorks programming will include its signature original series *All Hail King Julien*, starring the world's biggest party animal from the hugely successful *Madagascar* theatrical films, and *The Adventures of Puss in Boots*, featuring the sword-fighting feline fortune-hunter made famous by the *Shrek* franchise. *Dragons: Race to the Edge*, inspired by the critically acclaimed *How to Train Your Dragon* films, will further build out the schedule in Q4 this year, with even more original series expected to be added in early 2016. Joining the award-winning lineup will be many other established characters, such as Casper the Friendly Ghost in his adventure series *Casper's Scare School*, and the new original series *Dinotrux*, an action-packed adventure series of prehistoric proportions based on a series of award-winning children's books. The channel will also present a daily morning preschool block, *DreamWorks Junior*, featuring all-new productions of such favorites as *Raa Raa The Noisy Lion* and *Guess with Jess*.

FREE-TO-AIR

BANGKOK BROADCASTING AND TV COMPANY LTD – CHANNEL 7

998/1 Phaholyothin Road,
 Chompol, Chatuchak,
 Bangkok 10900
 Tel: +66 2 610 0777
 Website: www.ch7.com

BEC WORLD PUBLIC COMPANY LIMITED (CHANNEL 3)

3199 Maleenont Tower,
 Floor 2, 3, 8, 9, 30-34,
 Rama 4 Rd, Klongton,
 Klongtoey Bangkok 10110
 Tel: +66 2 204 3333 / 262 3333
 Fax: +66 2 204 1384
 Website: www.becworld.com
 Email: ir@becworld.com

THAILAND

CHANNEL 11 – NBT

236 Vibhavadi Rangsit Road
Dindeang, Bangkok 10400
Tel: +66 2 275 6533
Fax: +66 2 275 6400
Website: nbttv.prd.go.th

GMM GRAMMY PUBLIC COMPANY LIMITED

50 GMM Grammy PLACE, Sukhumvit 21 Rd.
(Asoke), Khlongtoeineua, Wattana,
Bangkok 10110, Thailand
Tel: +66 2 669 9000
Fax: +66 2 669 9009
Website: www.gmmgrammy.com
Email: cs@gmmgrammy.com

MCOT MODERNINE CHANNEL 9 THAILAND

63/1 Rama 9 Road, Huaykwang,
Bangkok 10310
Tel: +66 2 201 6162/ 6393
Fax: +66 2 246 1866
Website: www.mcot.net
Email: pr@mcot.net

THAI PUBLIC BROADCASTING SERVICE (THAI PBS)

145 Viphavadi Rangsit Rd., Talat Bangkhen,
Laksi, Bangkok 10210, Thailand
Tel: +66 2 790 2000
Fax: +66 2 790 2020
Website: www.thaipbs.or.th

TT V THAI TV BROADCASTING

2034/79, Ital-Thai Tower 17F,
New Pethburi Rd. Banggabi, Huay-Kwang, Bangkok
Tel: +66 2 723 4441 3
Fax: +66 2 723 4441 3 ext.8
Website: www.ttv.co.th
Email: kttv.ttv@gmail.com

ROYAL THAI ARMY RADIO & TELEVISION (TV 5)

210 Phaholyothin Road, Sanampao Phayatai,
Bangkok 10400, Thailand
Tel: +66 2 271 0060
Website: www.tv5.co.th/web-2015-04
Email: webadmin@tv5.co.th

CABLE TV

CABLE THAI HOLDINGS (CTH)

96/1 Chaloem Phrakiat Lor 9
Nongbon Prawet Bangkok 10250
Tel: +66 2 508 6999
Website: www.cth.co.th
Email: Callcenter1619@cth.co.th

LIVE TV CO., LTD.

Voice TV 21
197 BBD Building (Viphavadi)
Viphavadi Rangsit Rd.
Samsennai, Phayathai, Bangkok 10400

Tel: +66 2 650 6000
Fax: +66 2 650 6090
Website: live.voicetv.co.th

STAR TV THAILAND

14th floor, Olympia Thai Tower
444 Ratchadaphisek Rd.
Samsennok Huay Kwang
Bangkok, Thailand 10320
Tel: +66 2 513 8741
Fax: +66 2 513 8744
Website: www.startv.com

THAILAND CABLE TV ASSOCIATION

Madam Place Building, 2th Floor
Kaset-Nawamin Road, Klongkhun,
BungKhum, Bangkok,
Thailand 10230
Tel: +66 2 508 1042
Fax: +66 2 943 9457
Website: www.tcta.or.th
Email: Tcta_thailand@hotmail.com

TRUEVISIONS PUBLIC COMPANY LIMITED

420/16 Chiangmailand,
Changkhan Road, Tambon Changkhan,
Muang District, Chiangmai 50100
Tel: +66 2 615 9624 /
647 6243 6
Fax: +66 5 208 9350
Website: www.truevisionstv.com
Email: truevisions_care@truevisionsgroup.com

SATELLITE TV

ABTV ASIA BROADCASTING TV

Nation Tower 10th floor,
1858/42-44 Moo. 10
Bang-Trad Road (Km 4.5) Bangna
Bangkok, Thailand 10260
Tel: +66 2 751 4055 / 4300
Fax: +66 2 751 4056
Website: www.abtv.co.th
Email: Chankit2233@gmail.com

BTV SERVICE CO LTD

Thaicom Public Company Limited
63/21, Rattanatibet Road,
Nonthaburi 11000, Thailand
Tel: +66 2 591 596 5060
Fax: +66 2 591 591 0736 to 49
Website: www.thaicom.net
Email: contact@thaicom.net
ir@thaicom.net

RS BROADCAST

c/o RS pcl, 419/1 Soi Lat Phrao 15
Lat Pgao Road, Chompol Chatuchak,
Bangkok, Thailand 10900
Tel: +66 2 511 0555
Fax: +66 2 511 2324
Website: www.rs.co.th
Email: nusra@rs.co.th
kitsada@rs.co.th

SHIN CORPORATION PUBLIC COMPANY LIMITED

349 SJ Infinite One Business Complex,
29th and 30th Floors, Vibhavadi-Rangsit Road,
Chompol, Chatuchak, Bangkok, 10900
Tel: +66 2 118 6912
Website: www.intouchcompany.com
Email: ir-intouch@intouchcompany.com

THAI TV GLOBAL NETWORK

210 Sanam Poaw, Phahoi-Yotin road
Phayathai district, Bangkok, Thailand 10400
Tel: +66 2 615 2280
Website: www.thaitvglobal.com
Email: tgn_mail@yahoo.com

IPTV PROVIDERS

TOT PUBLIC CO LTD

89/2 Moo 3, Chaeng Watthana Road,
Laksi, Bangkok 10210
Tel: +66 2 500 1111
Email: webmaster@totiptv.com

PRODUCTION STUDIOS

MOON STAR STUDIO

701 Sukhumvit 80 (Soi Juntima) Ladprao
Wang Thong Lang Bangkok 10310
Tel: +66 2 539 3881
Fax: +66 2 539 3861
Website: www.moonstarstudio.co.th
Email: marketing@moonstarstudio.co.th

GOVERNMENT BODIES/REGULATORY AGENCIES

GOVERNMENT PUBLIC RELATIONS DEPARTMENT (PRD)

9 Rama VI Road, Bangkok 10400, Thailand
Tel: +66 2 618 2323
Fax: +66 2 618 2358
Website: www.prd.go.th
Email: pforeign@gmail.com

MASS COMMUNICATIONS ORGANIZATION OF THAILAND (MCOT)

63/1 Rama 9 Road,
Huaykwang, Bangkok 10310
Tel: +66 2 201 6000
Website: www.mcot.net
Email: mcot.digital@mcot.net

NATIONAL BROADCASTING AND TELECOMMUNICATIONS COMMISSION

87 Phaholyothin 8 (Soi Sailom),
Samsen Nai, Phayathai, Bangkok 10400
Tel: +66 2 271 0151
Fax: +66 2 271 3516
Website: www.nbtc.go.th

CHANNELS



- Artificial Intelligence • Adobe Illustrator
- Art Institute • American Idol • Additional Information • All Inclusive • Action Item
- As If • Analog Input • Allen Iverson
- Area of Interest • Active Ingredient • Audio Interface • Antenna Impedance
- Automatic Identification • Automated Information • Art Index • Area Index • Army Intelligence • Air Ionizer • Archive Invalidation • Attitude Indicator • Associate Instructor • Additional Issue
- Accredited Investor • Associate Investigator • Anime Insider • Acoustic Imaging • Alarm Interface • Application Interface • Application Instance • Aggregate Income • Amplifier Input • Acoustic Imaging • Action Indicator • Available for Issue • **Asia Image**

Additional Information: www.onscreenasia.com/asiaimage

Contact Arthur Ong at arthur.ong@contineomedia.com or +65 6521 9767



A+E NETWORKS ASIA



Head Office

80 Bendemeer Road,
#07-04 Hyflux Innovation Centre,
Singapore 339949
Tel: +65 6800 5000
Fax: +65 6800 5013

Website:
Historyasia.com
Lifetimeasia.com
Fyasia.tv
Citvasia.com
H2.historyasia.com

Key Personnel

Managing Director, Asia-Pacific: Alan Hodges
Deputy Managing Director: Prem Kamath
Senior Vice President, Programming & Production: Michele Schofield
Vice President, Marketing Communications: Hazel Yap

Advertising Sales Contact:

Head, Advertising Sales:
Charles Less
Email: Charles.Less@aenetworks.com

Content Sales Contact(s):

Pooja Nirmal Kant
Email: Pooja.NirmalKant@aenetworks.com

Company Profile

A+E Networks™ Asia is a wholly owned subsidiary of the award-winning, global media content company, A+E Networks™, comprising HISTORY™, Lifetime™, FYI™, Crime + Investigation™ and H2™.

A+E Networks™ Asia operates and distributes its portfolio in Singapore, Malaysia, Brunei, Hong Kong, Macau, Taiwan, South Korea, Cambodia, Indonesia, the Philippines, Papua New Guinea, Fiji, Palau, Mongolia, Myanmar, Laos and Thailand.

Globally, A+E Networks' channels and branded programming reach more than 330 million households in over 160 countries.

Description

HISTORY™ is the leading factual destination for global entertaining hit series, cinematic dramas and many locally produced series and specials. Hit series include *Kings of Restoration*, *Pawn Stars*, *The Pickers*, *Vikings*, *Photo Face-Off* and *Ride N' Seek*. Programming covers diverse genres ranging from real-life characters who bring history to life, to natural history, contemporary history, technology and science, archaeology and pop culture. HISTORY™ is available in more than 325 million households in over 150 territories and 35+ languages.

Lifetime™ is an entertainment destination offering the highest quality dramas, movies and reality series including original productions of *MasterChef Asia*, *Mom's Time Out* and *F Word Out Loud* with Anne Curtis. Programmes include the Lifetime™ original drama, *UnREAL* as well as *Unforgettable*, *The Ellen DeGeneres Show*, *MasterChef Australia* and critically acclaimed Lifetime™ original movies, *Flowers in the Attic* and *The Secret Life of Marilyn Monroe*. Lifetime™ is available in more than 150 million households in over 100 territories and 7 languages.

FYI™ is a contemporary lifestyle channel for your inspiration, imagination and innovation. Programming revolves around tastes in home-design, food, travel, fashion and features over 300 hours of original programming each year.

Real crime, real people, real drama – Crime + Investigation™ (CI) offers the best non-fiction crime series on television. Beyond the world of real crime, CI investigates unexplained mysteries and paranormal activities including local stories in *My Ghost Story Asia*. It is the first and only TV destination in Asia dedicated to true crime stories. CI is available in more than 60 million households in over 80 territories and 15+ languages.

H2™ digs deeper into the stories and events of History, providing audiences with more to explore, more to reveal and more to know. H2™ presents information in innovative ways while offering viewers a deeper connection to the world around them, covering military, ancient, modern and natural history, as well as science and technology. H2™ is available in more than 110 million households in over 40 territories and 5 languages.



Programming Highlights

LIFETIME

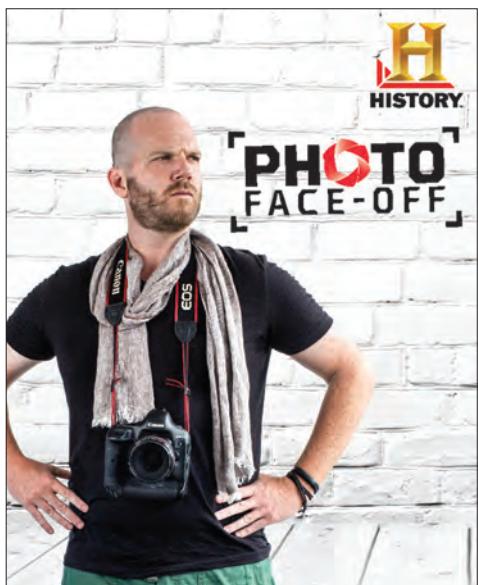
Lifetime brings together 15 aspiring home cooks from across Asia in the first season of this pan-regional, English version of *MasterChef Asia*. Judged by Hong Kong-born, culinary genius Susur Lee; 3-Michelin Starred chef Bruno Ménard; and Singapore-born, Audra Morrice, a *MasterChef Australia* finalist. From the *MasterChef* kitchen to off-site and overseas challenges, the 15 episodes will culminate in one home-cook winning the title of the first ever *MasterChef Asia* winner.

HISTORY

Photo Face-Off is back! After the success of Season 1, Asia's leading photography competition show is returning for Season 2 – bigger, better and even more competitive than before. Hosted by Sarah Lian, *Photo Face-Off* Season 2 will herald the return of everyone's favorite pro photographer, Justin Mott. Introducing 16 fresh amateur photographers from six different countries, all vying to become Asia's *Photo Face-Off* champion. Contestants face three fiendishly difficult photo challenges - Speed, Theme and Extreme - all designed to push their skill, knowledge and creativity to the limit.

CRIME + INVESTIGATION

My Ghost Story Asia Season 3 once again features true accounts with the supernatural, told by the people who experienced them; from chance encounters in haunted spaces to deep personal experiences – some even capturing their brush with the spiritual realm on photographs and film!





BBC WORLDWIDE ASIA



Head Office

3 Anson Road, Springleaf Tower,
#17-03, Singapore 079909
Tel: +65 6849 5511
Fax: +65 6225 2060
Website: www.bbc-asia.com
Email: WWAsiaEnquiries@bbc.com

Company Profile

BBC Worldwide Limited is the main commercial arm and a wholly owned subsidiary of the British Broadcasting Corporation (BBC).

From April 2013, BBC Worldwide restructured its business to be based around geographic locations, supported by key global business areas. Business activities devoted to each region include channels, TV sales, consumer products and production.

Ownership of Channel/ Group/ Network in Asia:
BBC Worldwide

Who operates the Channels in Asia:
BBC Worldwide Asia

Key Personnel

EVP, Asia: David Weiland
SVP & GM, Southeast Asia: Monty Ghai
GM, Greater China: Kelvin Yau
SVP & GM, India and Content Head for Asia:
Myleeta Aga
GM, Northeast Asia: Soojin Chung
VP, ASEAN and India: John Williams
VP, Greater China and North Asia: Katy Xu
VP, Content, Asia: Ryan Shiotani
VP, Marketing, Asia: Judith Davidson
Head of Marketing, Global News Ltd, APAC:
Terri Seow
Communications Director, Asia: Jeanne Leong

Advertising Sales Contact:
SVP, Commercial Development, Asia & ANZ:
Alistair McEwan



BBC Lifestyle

BBC Lifestyle offers inspiration for home, family and life.

Brimming with vibrant, fresh and exciting programmes that set trends, BBC Lifestyle is an inspiring and daring channel that helps you transform your world from revamping your home, invigorating your cooking and revolutionising your wardrobe to simply becoming healthier, happier and getting more out of life.

Indulge in the latest series from top British celebrity chefs such as Paul Hollywood, Rachel Allen, Rachel Khoo and James Martin; and inspire your creativity with home design shows like *Grand Designs*.

Programming genre:

Lifestyle entertainment

Target audience:

Affluent female PMEBs, looking for inspiration and ideas to improve their lives.



Undercover Boss



Great British Bake Off



BBC Entertainment

BBC Entertainment is an eclectic mix of original drama, comedy, light and live entertainment with a lineup of world-class, critically acclaimed talents.

With award-winning premieres and returning series of well-known favourites, BBC Entertainment showcases seductive new contemporary dramas and thrilling crime series, along with classic and cutting-edge comedies. Packed with outstanding talents, extraordinary spectacle and highest production values, it is television for the discerning and the imaginative.

Be entertained by rib-tickling talk show, *The Graham Norton Show*, stay on the edge of your seats with *Sherlock*, and be glued to your TV with the latest series of the iconic *Doctor Who*, all only on BBC Entertainment.

Programming genre:
General entertainment

Target audience:

Affluent PMEB, both males and females, who enjoy quality dramas, comedies and light entertainment.



The Graham Norton Show S18



Dr Who S9



BBC WORLDWIDE ASIA



CBeebies

CBeebies is a multi award-winning channel that provides high quality, interactive and educational programming for pre-school children.

CBeebies presents a mix of new and landmark, UK-produced programmes that educate and entertain the BBC's youngest audiences.

CBeebies is also a place where friends like Sarah & Duck, Tinky Winky and Mister Maker inspire young imaginations with exciting stories and endless laughter. It is a place where pre-schoolers learn through interactive play and where their questions about the world around them are answered in creative energetic ways that keep them enthralled. Designed by child development experts and mixing live action with state of the art puppetry and animation, CBeebies ensures preschool learning is safe, friendly and fun.

The channel is advertising-free and offers favourites such as *Teletubbies*, *Hey Duggee* and *Sarah & Duck*.

Programming genre:

Pre-school education and entertainment

Target audience:

Pre-schoolers between 0 – 6 years, their parents and carers.



Hey Duggee



Sarah & Duck



BBC Earth

BBC Earth inspires audiences by sharing the incredible wonders of our universe. The channel will showcase the work of the world's foremost factual filmmakers as it seeks to take audiences on a thrilling journey of discovery.

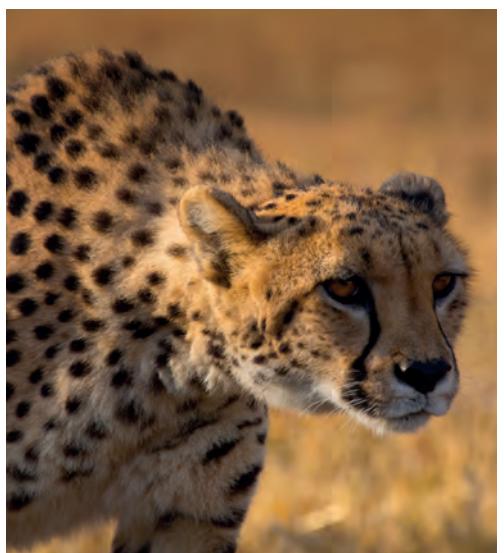
From the smallest creature under the microscope to the limitless expanses of space, BBC Earth will bring viewers face to face with heart pounding action, mind blowing ideas and the wonder of being human.

Programming genre:

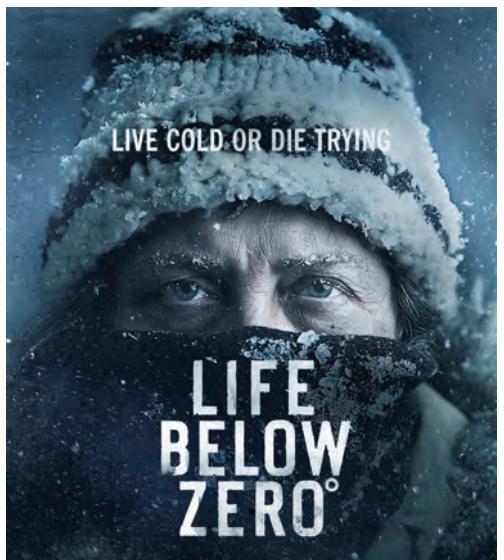
Factual entertainment

Target audience:

Highly passionate, motivated and engaged individuals aspiring to lead a quality life.



The Hunt



Life Below Zero



BBC World News

BBC World News is the BBC's 24-hour international news and information service available on TV, online and mobile.

BBC World News provides breaking news, broader news stories, as well as award-winning current affairs series and documentaries. Renowned globally for integrity, impartiality and quality, these three defining factors have seen us grow to be the world's most trusted news brand. With journalists in more places than any other international news broadcaster, we don't just go where the stories happen, we're already there.

Reaching over 390 million homes in more than 200 countries and territories around the world, BBC World News content is also available in 1.8 million hotel rooms, on 201 cruise ships, 53 airlines and 24 mobile phone platforms.

Programming genre:

News and information

Target audience:

The BBC World News viewer is interested in high quality international news and in learning about the globalised world they live in. They are technologically advanced and internationally-minded.



Yalda Hakim



DEUTSCHE WELLE

Made for Minds: DW makes a statement in the international media landscape

The ways in which people today can learn about topics, events and developments around the globe are almost limitless. With television, tablet, mobile and radio, there are literally several ways to stay informed with news and current affairs. But for DW, not all sources are equal. When they began to redesign the channel; there was an ultimate focus on unprejudiced international news and information. As Asia is one of the most important markets for DW, they are working towards providing viewers with the relevant news and information the region requires.

"Each day is filled with headlines," says Petra Schneider, Director of Distribution at DW. "It's the job of our journalists to break down the headlines into consumable pieces of information, so that viewers can form their own opinions. We want to create a platform that provides a balanced view of the world. That means, being critical but remaining impartial."

In a few words, DW's new slogan provides a clear profile of the network in the international media landscape. Not only does it represent a pledge to DW's target audience, but also sums up what makes the broadcaster relevant and attractive in today's information-dependent environment. "Made for Minds" stirs curiosity while assuring target audiences that DW is the right choice for what they're seeking. The slogan also serves as a way of differentiating DW from its international competitors.

The new DW will provide viewers across Asia with a comprehensive package of news and analysis with increased coverage of all the stories that are shaping the world. DW News will be the flagship of DW's English channel – broadcast in 60, 30 and 15-minute blocks. Anchors will guide viewers through the news covering topics like culture, sports, global business as well as in-depth features and analysis. Berlin will also deliver regional issues with a focus on Asian news which will be aired during Asian primetime.

DW will continue to deliver everything that its audiences have come to expect from Germany's international broadcaster – clarity, precision and reliability. But the new DW will be even more modern and interactive, with an increased focus on social media. DW's team of journalists will be reporting from a remodeled DW studio, with a sleek, modern design and updated facilities.

DW's news makers don't shy from confrontation. They ask the most uncomfortable questions and push past the headlines to find the most intriguing stories. Their mission is to provide answers to important issues with global impact – because that is what viewers deserve.



Petra Schneider,
Director of Distribution





DEUTSCHE WELLE



Head Office

Kurt-Schumacher-Str. 3, 53113 Bonn, Germany
 Tel: +49 228 429 2712
 Fax: +49 228 429 2719
 Website: www.dw.de
 Email: dorothee.ulrichs@dw.de

Asian HQ:

PIK film
 No. 30, Lorong Bukit Pantai, Lucky Garden
 Tel: +60 (3) 2093 0866
 Fax: +60 (3) 2093 8688
 Website: www.pikfilm.com.my
 Email: meefung.lee@pikfilm.com.my

Key Personnel

Ms. Petra Schneider
 Director Distribution
 Tel: +49 228 429 3501
 Email: petra-c.schneider@dw.de

Ms. Dorothee Ulrichs
 Head of Distribution Asia/Australia
 Tel: +49 228 429 2712
 Email: dorothee.ulrichs@dw.de

Ms. Mee Fung Lee
 Asia Representative
 Tel: +60 (3) 2093 0866
 Email: meefung.lee@pikfilm.com.my

Advertising Sales Contact:
 Mr. Michael Tschochner
 Ad Sales
 Tel: +49 228 429 2731
 Email: michael.tschochner@dw.de

Content Sales Contact:
 Ms. Dorothee Ulrichs
 Head of Distribution Asia/Australia
 Tel: +49 228 429 2712
 Email: dorothee.ulrichs@dw.de

Company Profile

Deutsche Welle (DW) is Germany's international broadcaster and a trusted source for reliable, unbiased news and information. DW delivers the latest insights and analysis of the issues that are moving the world with regional television lineups and radio and online content available in 30 different languages. With news, features and documentaries covering everything from business, science and politics to arts, culture and sports, we bring people closer to what matters most.

DW is available worldwide with a 24-hour English schedule to provide audiences with the news and information they need. With a renewed focus on international news, DW has developed a new platform for in-depth coverage and analysis. DW reaches 100 million listeners and viewers worldwide. DW relies on a global satellite network, partner stations and online services to make tuning in as easy as possible, as well as utilising other means of distribution like apps, podcasting, live-streaming, newsletters, mobile and RSS services.

Ownership of Channel/ Group/ Network in Asia:

Deutsche Welle is a German public broadcaster

Who operates the Channel in Asia:

Deutsche Welle

Name of channels:

DW, DW (Deutsch), DW (Arabia), DW (Latinoamérica), DW (Amerika)

Description

- DW: 100% English language TV channel, worldwide 24/7
- DW (Deutsch): DW's German TV channel for Asia, (24 hrs German)
- DW (Arabia): TV channel for the Arab World, 17 hrs in Arabic, 7 hrs in English
- DW (Latinoamérica): DW's Spanish TV channel for the Americas, 24 hrs in Spanish
- DW (Amerika): DW's German TV channel for the Americas, 20 hrs in German, 4 hrs in English

Programming genre:

News, current affairs, lifestyle, sports, travel magazines and documentaries

Target audiences:

Opinion leaders and decision makers

Distribution in Asia:

DW and DW (Deutsch) are broadcast via satellite, and carried by over 1,100 cable, IPTV and DTH companies in Asia.

Programming Highlights

Conflict Zone

DW's top political interviews. Hard-hitting interviews going beyond the normal soundbite culture.

DW News

Detailed explanations, expert analysis, full coverage from the worlds of politics, business, sports and culture. Stories you will not see elsewhere. Fascinating insights beyond the headlines. DW News: connecting the dots for viewers across the globe.

Drive It – The Motor Magazine

"Drive it" keeps you in touch with the latest auto news from Germany and Europe: The latest models out for a test-drive and head-to-head with competitors.

Kickoff – The Bundesliga Highlights

All the top matches, goals, highlights: The best of the Bundesliga – Germany's premier league – in compact, concise coverage.

Tomorrow Today – The Science Magazine

Developments and trends in research: From space travel to environmental conservation, from genetic engineering to medical innovations, Tomorrow Today has the scoop on science.

Number of programming hours:

DW is a 24/7 broadcaster

Ratio of acquired / original production:

50 – 50

In-house production facilities:

Modern studios, editing facilities, broadcasting and monitoring equipment

List of localised feeds:

5

Number of homes in Asia:

Approximately 55 million homes in Asia

List of pay-TV distribution:

Several cable, DTH, IPTV companies in Asia carry DW and DW (Deutsch)

Distribution via IPTV:

Several IPTV companies in Asia carry DW

Distribution via Mobile:

DW has livestreams and apps optimised for mobile use. Available on many app stores.

Transmission and uplink details:

DW uses a network of ten high power communications satellites all over the world. Uplink for Asia is performed in Hong Kong.



DISCOVERY NETWORKS ASIA-PACIFIC



Head Office

21 Media Circle #08-01
Singapore 138562
Tel: +65 6510 7500
Fax: +65 6510 7550
Website: asia.discovery.com

Key Personnel

Acting President and MD: Enrique R. Martinez
SVP and GM – Australasia: Mandy Pattinson
SVP and GM – China: Fang Chang
EVP and GM – South Asia: Rahul Johri
SVP and GM – Japan: Louis Boswell
SVP and GM – Southeast Asia: Theresa Ong
Acting Country Manager of Taiwan and Hong Kong: Gina Hung
Country Manager of Korea: HeeMan Lee
SVP, CFO: Nilesh Zaveri
VP, Ad Sales: Jacqueline Tok
VP, Creative Services: Karen Cheah
VP, Human Resources: Alice Foo
VP, Legal Affairs: Chin Seow Si
VP, Marketing & Communications: Magdalene Ng
VP, Planning & Operations: Cheong Li Lee
VP, Production & Development: Vikram Channa
VP, Programming: Charmaine Kwan
VP, Research: Julie Petersen
VP, Prod Services Business Strategy: Victor Tai
Director, Media Operations: Kevin Pillar

Company Profile

Discovery Communications (Nasdaq: DISCA, DISCB, DISCK) is the world's #1 pay-TV programmer reaching nearly 3 billion cumulative subscribers in more than 220 countries and territories. For 30 years Discovery has been dedicated to satisfying curiosity and entertaining viewers with high-quality content on more than 200 worldwide television networks.

In Asia-Pacific, the 14 brands reach 674 million cumulative subscribers in 36 countries and territories with programming customised in 14 languages and dialects.



Discovery Channel, the flagship network of Discovery Communications, is devoted to creating the highest quality pay-TV programming in the world and remains one of the most dynamic networks on television. First launched in 1985, Discovery Channel reaches 209 million subscribers in Asia-Pacific. It offers viewers an engaging line-up of high-quality non-fiction entertainment from blue-chip nature, science and technology, ancient and contemporary history, adventure, cultural and topical documentaries. For more information, visit www.discoverychannelasia.com.

Key titles include *River Monsters*, *Manhunt with Joel Lambert*, *Deadliest Catch* and *Mythbusters*.



River Monsters

Extreme angler, freshwater detective and biologist Jeremy Wade takes viewers on an all-new spine-tingling, mystery-filled freshwater monster hunting expedition in *River Monsters*.



Manhunt with Joel Lambert

Former U.S Navy SEAL Joel Lambert is placed out of his comfort zone as he tries to escape and evade new military and non-military teams from around the world. He has 12 – 48 hours to make it to a predetermined extraction point that only he is aware of, with only a basic survival kit provided to him.



TLC is a global lifestyle and entertainment destination, presenting non-scripted and scripted programming featuring real life stories and universal themes that resonate with viewers around the world. TLC's programming is told through the lens of larger than life characters and adaptable formats, celebrating everything from relationships and life stages, to makeover and transformation to food and travel. Launched in Asia-Pacific on September 1, 2010, TLC is currently distributed to over 145 million subscribers in the region. For more information, visit TLC at www.tlcasia.com.

Key titles include *Cake Boss*, *Project Runway*, *Say Yes to the Dress* and *The Little Couple*.

The Little Couple

The Little Couple follows the lives of Bill Klein and Jen Arnold, your average couple - except for the fact that they are both under 4 feet tall!



The Little Couple



Animal Planet is the world's only brand that immerses viewers in emotional, engaging and passionate content devoted to animals – from wildlife to pets. Animal Planet connects humans and animals with rich, deep content and offers animal lovers access to entertainment, information and enrichment. Animal Planet launched in Asia-Pacific in 1998 and is currently distributed to 180 million subscribers in the region. For more information, visit Animal Planet at asia.discovery.com.

Key titles include *Tanked*, *My Cat From Hell* and *Meet the Orangutans*.



My Cat From Hell



DISCOVERY NETWORKS ASIA-PACIFIC



Discovery Kids lets children explore their awesome world and ignites their natural curiosity by providing content that is fun and enriching for school-age kids. The channel stimulates learning and imagination, and provides a safe environment that parents can trust. Discovery Kids offers its young viewers a world of endless possibilities through informative and entertaining programming that explores adventure, nature, science, wildlife, history and technology. Launched in Asia-Pacific in April 2012, Discovery Kids is currently available to 34 million subscribers across the region. For more information, visit Discovery Kids at www.dkids.asia.

Key titles include *Insectibles*, *Dino Dan*, *Animal Atlas* and *Wild Kratts*.



Eve is a factual network that brings an unabashed female perspective of the world. From mums and mobsters to miners and millionaires, Eve showcases the myriad of amazing stories from the lives of women today. Eve empowers women aged 25 – 49 by providing insights to a comprehensive range of topics that touch the lives of every woman, no matter what they do or where they live – connecting them through content that features unique perspectives and experiences of parenting, careers, relationships, health and entertainment. In Asia-Pacific, Eve reaches over 3 million subscribers. For more information, visit Eve at evechannelasia.com.

Key titles include *Long Island Medium*, *My Big Fat Fabulous Life* and *Quints By Surprise*.



Discovery HD World is a global high-definition television network offering factual and lifestyle entertainment that fulfills the promise of high-definition technology. Delivering the ideal viewing experience, Discovery HD World brings audiences even closer to their world with breathtaking imagery and expansive detail, featuring programming on the wonders of the world ranging from culture, science and natural history to travel and lifestyle themes. Discovery HD World reaches 9 million subscribers in Asia-Pacific. For more information, visit Discovery HD World at asia.discovery.com.

Key titles include *Treehouse Masters*, *Ainsley Eats Streets* and *Wild River Journeys*.



DISCOVERY
SCIENCE™

From the depths of our galaxy to the practical science in the world around us, **Discovery Science** is the only network dedicated to making science programming accessible, relevant and entertaining. By examining the impact of science and technology on our everyday lives, Discovery Science searches for the answers to the questions that have eluded us for centuries and reveals life's greatest mysteries and smallest wonders, from uncovering lost worlds to exploring the latest in scientific discoveries from today's headlines. Discovery Science reaches 32 million subscribers in Asia-Pacific. For more information, visit Discovery Science at asia.discovery.com.

Key titles include *Redesign My Brain*, *The Gadget Show* and *Through the Wormhole with Morgan Freeman*.



DMAX is the definitive factual entertainment destination for young men who live life to the max. From cars and combat to extreme antics and enterprise, the channel is designed for the infotainment junkie's insatiable appetite for smarts, wit and adrenaline. DMAX is targeted at men aged 18 – 45, and offers viewers the opportunity to step out of their daily lives and go on a wild adventure – no matter what their passions are – turbo-charged rides, the great outdoors, technology, culture or treasure-hunting. In Asia-Pacific, DMAX reaches 2 million subscribers. For more information, visit DMAX at dmaxasia.com.

Key titles include *Fast N Loud*, *100 Miles From Nowhere*, *Overhaulin'* and *Fat N' Furious*.



Eurosport, the group's flagship TV channel, is Europe's #1 venue for live sporting action. The original live sports channel gives you a ringside seat at more events than anyone else, delivering on-field emotions direct to your screen. With live coverage of flagship sporting events from around the world, feel the excitement, the heartbreak, the joy, the tension, and drama of live sports action. The biggest names, the major athletes, and the champions of tomorrow are on Eurosport. In Asia-Pacific, Eurosport reaches over 11 million subscribers. For more information, visit Eurosport at asia.eurosport.com.

Key titles include *Champions League*, *Tour De France* and *US Open*.





THE WALT DISNEY COMPANY



ASIA'S NO.1 KIDS AND FAMILY NETWORK

Disney Channels Worldwide is a global portfolio of over 112 kids-driven, family-inclusive entertainment channels and localised feeds available in 163 countries and 34 languages. In Southeast Asia, it reaches out to 130 million individuals across 24-hour Pay-TV, free-to-air branded blocks, on-demand and new digital platforms like WATCH Disney mobile apps. The SEA channels currently broadcast in 7 languages (English, Mandarin, Bahasa Indonesia, Bahasa Malaysia, Thai, Tamil and Vietnamese).

Disney Channel offers an unparalleled blend of quality family entertainment loved by kids and trusted by parents. Targeting kids aged 6 to 14, the channel brings top animated programmes like *Phineas and Ferb*, *Star vs The Forces of Evil*, *The 7D* and award-winning movies like *Frozen*, *Planes*, *Wreck-It Ralph* and *Star Wars*, to homes all over SEA.

Disney Junior is a multiplatform entertainment destination for the "Preschool Plus" audience (aged 2 – 7) and their families. It is the home where magical storytelling comes to life with shows that make kids laugh, learn and sing, like *Mickey Mouse Clubhouse*, *Jake and the Never Land Pirates*, *Sofia the First*, and *Miles From Tomorrowland*.

Disney XD is a boy-focused, girl-inclusive channel that targets kids 6 – 14 (hyper-targeting boys 6 – 11). With iconic shows like Marvel's *Avengers Assemble*, *Ultimate Spider-Man*, *Star Wars Rebels* and the soon-to-be launched *Guardians of the Galaxy*, Disney XD takes kids on a journey where they can challenge themselves, discover their strengths and enjoy cool, unstoppable fun.

WATCH Disney apps offer viewers a new way to watch full-episodes and live streaming of Disney Channel, Disney Junior and Disney XD through mobile and tablet devices, anytime and anywhere.

Key Personnel

Managing Director:
Robert Gilby

General Manager, Disney Media Distribution:
Amit Malhotra

General Manager, Branded Media and Content:
Natasha Malhotra

The Walt Disney Company (Southeast Asia) Pte. Limited

1 Fusionopolis View,
#06-01 Sandcrawler
Singapore 138577
Tel: +65 6692 7399
Fax: +65 6339 5113
www.disneychannel.asia
www.disneyabctv.com

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Disney
ON DEMAND



EURONEWS



Head Office

60 chemin des Mouilles –
69130 Lyon-Ecully – France
Tel: +33 (0) 4 72 18 80 00
Fax: +33 (0) 4 72 18 93 71
Website: www.euronews.com
Email: distribution@euronews.com

Key Personnel

Michael Peters, Chief Executive Officer. Olivier de Montchenu, Managing Director Euronews Sales, Worldwide Commercial & Marketing Director.
Arnaud Verlhac Director of Worldwide Distribution
Advertising Sales Contact: Olivier de Montchenu, Managing Director Euronews Sales, Worldwide Commercial & Marketing Director
Content Sales Contact: Arnaud Verlhac, Director of Worldwide Distribution

Company Profile

Europe's most-watched news channel, Euronews provides rolling coverage of world news. The channel is available 24 hours a day in 13 language services (Arabic, English, French, German, Greek, Hungarian, Italian, Persian, Portuguese, Russian, Spanish, Turkish and Ukrainian). Euronews offers a unique perspective on, and factual analysis of, current events. The channel can be watched in 425 million homes in 155 countries, and delivers a complete range of products (websites, mobile applications, smart TV, radio, etc.).

Description

No.1 international news channel in 13 languages, most-watched news channel in Europe

Programming genres:
International news

Target audiences:
Community of affluent & independent thinkers

Distribution in Asia:

In Asia-Pacific Euronews reaches more than 10 million households through cable, IPTV, satellite, DVB-T and through partnerships with TV broadcasters. The channel is available in Australia, Afghanistan, Hong Kong, Indonesia, South Korea, Malaysia, Mongolia, New Zealand, Pakistan, Taiwan, Cambodia, India, Philippines and Thailand.



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Contact Arthur Ong at arthur.ong@contineomedia.com or +65 6521 9767



HBO ASIA



Head Office

151 Lorong Chuan #04-05, New Tech Park,
Singapore 556741
Tel: +65 6288 6303
Fax: +65 6287 2210
Website:
HBO: www.hboasia.com / www.hbopremium.com
HBO GO: www.hbogoasia.com
CINEMAX: www.cinemaxasia.com
RED: www.screenredasia.com
Email: feedback@hboasia.com

Key Personnel

CEO: Jonathan Spink

Head of Affiliate Marketing and Sales: Jacelyn Kek

Head of Marketing, Creative and Content:
Magdalene Ew

Head of Programming and Production: Erika North

Who owns the Channel/ Group/ Network:
HBO Asia is owned by HBO (a Time Warner company).

Description

Singapore-based HBO Asia brings the best of Hollywood to Asia first through its exclusive licensing deals with major Hollywood and independent studios including Paramount Pictures, Sony Pictures, Universal Studios, Warner Bros. and Lionsgate. HBO Asia has proprietary and award-winning HBO and HBO Asia Original programmes that are produced exclusively for HBO viewers.

Wholly owned by HBO (a Time Warner company), HBO Asia reaches 23 territories across Asia and offers a bouquet of channels and services including 24-hour commercial-free subscription movie channels in standard-definition and high-definition – HBO, HBO SIGNATURE, HBO FAMILY, HBO HITS, CINEMAX and RED – as well as HBO GO and HBO ON DEMAND.

HBO Asia's linear channels have closed-captioned subtitling in several local languages – Bahasa Indonesia, Bahasa Malaysia, Cyrillic, Simplified Chinese, Traditional Chinese, Thai, and Vietnamese. In selected territories, HBO Asia's channels are available in high definition – in better clarity, sharper picture quality, wide-screen format and Dolby® Digital 5.1 surround sound.

The HBO service in India, Pakistan, Maldives and Bangladesh is ad-supported, while there are two 24-hour advertising-free premium programming subscription channels in India – HBO DEFINED and HBO HITS, both available in standard-definition and high-definition formats and subtitled in English, with dual language audio options of either English or Hindi, where available. HBO Asia is the exclusive distributor of BabyFirst in Asia.

In Asia

HBO / HBO HD

Home to the biggest and latest Hollywood blockbusters and award-winning HBO Originals, HBO is a 24-hour commercial-free premium programming subscription service for movie lovers. The biggest and latest Hollywood blockbusters premiere for the very first time on Asian television weekly on HBO's *Saturday Night Premiere*. HBO is seen in 23 territories throughout Asia and programmes are broadcast with dual language audio options (Bahasa Malaysia, Bahasa Indonesia, Mandarin, Cantonese and Vietnamese) in selected territories where available.

HBO SIGNATURE / HBO SIGNATURE HD

HBO SIGNATURE is a 24-hour commercial-free premium programming subscription service that is home to award-winning HBO Original productions, series, movie specials and showcases, with distinct, thought-provoking programming that pushes the limits. Programming highlights include Original Series on Monday to Thursday nights, and themed movie showcases, spotlights and festivals every Friday on HBO SIGNATURE's *Friday Picturehouse*.

HBO HITS / HBO HITS HD

HBO HITS delivers a one-of-a-kind experience that will thrill any hardcore movie fan – a commercial-free premium programming subscription service dedicated to blockbuster hits 24 hours a day, 7 days a week, on a unique viewer friendly schedule to suit the hectic lifestyle of today's busy movie fan.

HBO FAMILY / HBO FAMILY HD

HBO FAMILY is a 24-hour commercial-free premium programming subscription service featuring wholesome movies that families can enjoy together. Devoted to a family-friendly viewing environment, HBO FAMILY offers fun-filled, light-hearted entertainment to viewers of all age groups.

CINEMAX / CINEMAX HD

CINEMAX is a male-skewed 24-hour commercial-free premium programming subscription service that packs entertainment with a bold, honest and unapologetic attitude. Offering non-stop action, suspense, comedy and science-fiction movies and series, CINEMAX keeps viewers on the edge with non-stop adrenaline and heart-pumping entertainment.

RED

RED is HBO Asia's 24-hour Asian movie channel that is home to premium Asian movie entertainment, featuring premieres of some of Asia's most highly anticipated movies, from adrenaline-fuelled action to zany romantic comedies, and showcasing some of the best and latest Asian television series, entertainment news and star-studded interviews.

With line-ups from China, Hong Kong, Korea, Japan and beyond, RED is HBO Asia's spotlight on the region. All programmes are presented in original language with English subtitles.

HBO GO

HBO GO is an internet streaming service that allows subscribers to enjoy over 1,000 hours of their favorite HBO Original programmes across multiple devices including laptops, tablets and smartphones, anywhere, anytime. New HBO Original programmes and episodes are available on HBO GO 12 hours after they premiere in the U.S. Subscribers will be able to select what they want to watch on the device of their choice, giving more control to the viewer.

HBO ON DEMAND

The first Hollywood subscription movie on demand service to launch in Asia, HBO ON DEMAND is a subscription video on demand service that offers subscribers the flexibility and convenience of watching what they want, when they want to. A catch-up service complementary to HBO Asia's linear channels, viewers can enjoy complete control and unlimited viewing of their favorite Hollywood blockbuster movies, critically acclaimed series and HBO Originals on HBO ON DEMAND. HBO ON DEMAND is subtitled in local languages in selected territories. Programmes are also broadcast with dual language options where available.

In India

HBO DEFINED

Home of the latest Hollywood and Bollywood blockbusters and award-winning HBO Originals, HBO DEFINED is a 24-hour advertising-free premium programming subscription service that features Bollywood movies from Eros International for the first time on Indian television straight after their theatrical run and delivers top Hollywood blockbusters to India first through exclusive output licensing deals with major Hollywood studios.

HBO HITS

A high-octane 24-hour advertising-free premium subscription movie channel that is packed full of entertainment with a bold, honest and unapologetic attitude and indulges viewers in India with genre driven anchors and iconic HBO Original series, and features Bollywood movies from Eros International for the first time on Indian television straight after their theatrical run.



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ITV CHOICE



Head Office

The London Television Centre,
Upper Ground, London, SE1 9LT
Tel: +44 0 20 7157 3000
Website: www.itv.com
www.itvstudios.com

Asian HQ:

Rooms 517 – 520, 5th Floor,
Sun Hung Kai Centre,
30 Harbour Rd,
Wan Chai, Hong Kong
Tel: +852 2511 9700
Fax: +852 2511 9797
Website: www.itv-choice.com
Email: international.channels@itv.com

Key Personnel

Channel Director: Nic van Zwanenberg
Channel Distribution Manager: Asif Ali
Marketing & PR Manager: Natasha Storer
Programming Manager: Sophia Yuen
Creative Manager: Eugenie Fung

Company Profile

ITV plc is the UK's largest commercial broadcaster, a FTSE 100 company with a broad international shareholder base. ITV Choice's business is managed out of Hong Kong and has distribution in over 100 countries and territories throughout Asia, the Middle East and Africa.



Description

Part of ITV's Pay & Distribution Division, ITV Choice is the home of great British entertainment and drama in the Middle East, Asia and Africa across over 100 countries and territories. ITV Choice shows a wide variety of award-winning drama, top entertainment, cool comedy and soaps, fresh from the UK, broadcast in high definition.

Programming Highlights

Ant & Dec's Saturday Night Takeaway

This fast paced, high-energy show is packed with outrageous fun, massive surprises, exciting challenges, celebrity guests and more. With an explosive mix of games, physical tasks and unexpected tricks, this entertaining show is made for prime time TV.

Hosted by the award winning charismatic entertainment duo Ant & Dec (who also host *I'm A Celebrity...Get Me Out Of Here!*) everyone becomes part of the show, with audience members chosen at random to participate in challenges and win great prizes.

Some of the world's most well-known talent join Ant & Dec for outrageous fun whether it's embarrassing themselves in a task, or being pranked by the hosts, all making for great television. Previous celebrities have included Gordon Ramsey, Simon Cowell, Victoria Beckham, Kevin Costner, Kylie Minogue, Michael Buble, Ed Sheeran and Daniel Radcliffe.



Vera

ITV's critically acclaimed crime drama stars Academy Award nominated Brenda Blethyn OBE (*Pride and Prejudice*; *Little Voice*) as DCI Vera Stanhope. Based on the bestselling Inspector Stanhope books by award winning crime writer Ann Cleeves.

Set amid the wild beauty of England's rugged Northumberland landscape, Vera Stanhope investigates chilling crimes only she can solve. Now in its 5th series, the shambolic but perceptive detective does not make friends easily. Grumpy and often short tempered, what Vera lacks in charm, she makes up for in wisdom and insight.

Coronation Street

The story of everyday life in a small, tightly knit community – this is the core of the world's longest running primetime drama serial and the highest rating programme in the UK. Watched across the world for over 50 years, Coronation Street has uniquely combined cult status with popularity and durability. The quality of writing is second to none, portraying believable characters with a large helping of humour. Its themes – love, passion, deception, greed and intrigue – are ones which everyone can relate to. While fresh faces, introduced alongside more established characters, keep it as popular with today's youth as it is with their grandparents. The world's longest running soap, Coronation Street has been seen around the world, and has millions of devoted viewers. Now showing on ITV Choice within 48 hours of UK TX.



NBCUNIVERSAL INTERNATIONAL NETWORKS



Asia-Pacific:
10 Anson Road, #06-01
International Plaza
Singapore 079903
Tel: +65 6323 0488
Fax: +65 6326 1800

Australia:
1 Munn Street, Millers Point,
NSW 2000, Sydney, Australia
Tel: +612 8248 6860
Fax: +612 8248 6899
Email: info.asia@nbcuni.com

Websites:
www.universalchannel.asia
www.divatv.asia
www.eonline.com
www.syfy.asia
www.universalchannel.com.au
www.13thstreet.com.au
www.syfy.com.au

Advertising/sponsorship:
A range of advertising opportunities: sponsorships, custom-produced vignettes, and integrated sales packages with on-line, on-ground events, and above-the-line support.

Key Personnel

Managing Director, International Television,
Asia-Pacific: Justin Che

Managing Director, International Networks,
Asia-Pacific: Christine Fellowes

Vice President, Channels, Asia: Scott Mackenzie

Vice President, International Television,
Australia/New Zealand: Chris Taylor

Vice President, Audience Research and Analysis,
Asia-Pacific: Henry Robles

Chief Financial Officer, Asia-Pacific: Umeet Shah

Director, Creative and Production: Natalie Gee

Director, Advertising Sales: Charmaine Wong

Director, Programming and Acquisition:
Donovan Castillo Mohlman

Director, Marketing: Ruben Lawrence

Company Profile

About NBCUniversal International Networks

NBCUniversal International Networks is one of the world's premier entertainment portfolios, delivering quality content and compelling brands to over 176 territories across Europe, the Middle East, Africa, Latin America and Asia-Pacific. The channel brands in the portfolio include Universal Channel, Syfy, E! Entertainment Television, 13th Street, DIVA, Studio Universal, Telemundo, The Style Network and Golf Channel. These unique brands deliver a full range of entertainment experiences to local

audiences across the globe; the portfolio also includes Movies 24 in the UK. Further, NBCUniversal News Group, one of the most influential and respected portfolios of on-air and digital news properties in the world, operate CNBC and NBC News internationally.

NBCUniversal International Networks is a division of NBCUniversal, one of the world's leading media and entertainment companies in the development, production, and marketing of entertainment, news, and information to a global audience. NBCUniversal owns and operates a valuable portfolio of news and entertainment television networks, a premier motion picture company, significant television production operations, a leading television stations group, world-renowned theme parks, and a suite of leading Internet-based businesses. NBCUniversal is a subsidiary of Comcast Corporation.

Universal Channel – The flagship entertainment channel of NBCUniversal International Networks delivers 100% Characters to viewers worldwide. Universal Channel Asia compels audiences with engaging, high-quality character-driven entertainment. With a mix of first-run, award-winning and intriguing series such as *Grimm*, *Chicago Fire* and *The Librarians*, Universal Channel is powered by memorable, magnetic characters that trigger an emotional response and draw viewers back to the channel week after week.

DIVA is Asia's leading entertainment channel for women. Passionate about delivering positive style and a sassy attitude to the small screen, DIVA celebrates the richness of life and real-life glamour with exclusive, award-winning and top-rating dramas and great reality like *My Kitchen Rules*, *Suits* and *How Do I Look? Asia* – the inspirational fashion makeover series. DIVA is also synonymous with exciting local content that greatly appeals to Asia's savvy audiences. The channel encourages viewers to just have fun, relax and "Be Yourself."

E! is the home of pop culture, capturing the topics that fascinate us all. Through personalities, trends, music, fashion, art, nightlife, entertainment and philanthropy, pop culture is the shared experience that brings people together and inspires passion and loyalty. Topical and up to the minute, E! covers and generates pop culture buzz 24/7. And now with content coming to Asia 'Express From Hollywood', viewers can catch the hottest TV shows like *Keeping Up With The Kardashians*, E! News and *Fashion Police* within hours of their U.S. debut.

Syfy is the home of imagination-based entertainment. From acclaimed original series (*Dominion*), events and blockbuster movies (Sharknado movie franchise) to classic science fiction, paranormal (Asian original production *The Paranormal Zone*), action adventure and fantasy programming, Syfy is a passport to limitless possibilities.

13th Street is a thrilling crime and suspense channel that delivers smart, gripping drama with excitement around every corner. It is the destination for people who love a good whodunit, with a murder mystery to solve every hour of the day. 13th Street is your Partner in Crime, with premieres of *Vera*, Australian made drama *Doctor Blake Mysteries* and *Miss Fisher Murder Mysteries* and returning favourites like *A Touch of Frost*. 13th Street is the only entertainment channel dedicated to mystery and suspense in Australia.



RTL CBS ASIA ENTERTAINMENT NETWORK



Head Office

10 Raeburn Park Block A #04-03
Singapore 088702
Tel: +65 6421 8300
Fax: +65 6225 6800
Website: www.rtclbsasia.com
Email: advertising@rtclbsasia.com

Key Personnel

Chief Executive Officer: Jonas Engwall
Executive Vice President, Programming:
Jennifer Batty
Executive Vice President, Distribution: Daniel Fung
Head of Marketing: Omar Gepiga
Country Head, Philippines: Rene Esguerra

Advertising Sales Contact:

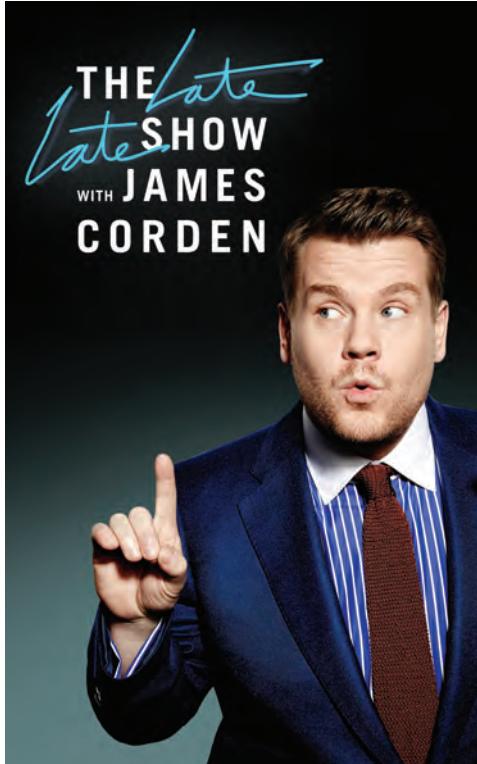
Daniel Fung

Company Profile

RTL CBS Asia Entertainment Network is a venture formed in August 2013 bringing together two of the world's largest content producers: RTL Group, the leading European entertainment network, and CBS Studios International, the leading supplier of programming to the international market place. Its two channels, RTL CBS Entertainment HD and RTL CBS Extreme HD, are widely distributed in the region.

Ownership of Channel/ Group/ Network in Asia:

RTL Group and CBS Studios International



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Description

The general entertainment channel with the best mix of reality, drama, comedy and daily programmes. It features shows aired express from the U.S. broadcast including series *The Odd Couple*, *Beauty and the Beast*, *House of Cards*, *Elementary*, *Under The Dome*, *Extant*, *Scorpion* and *Limitless*; talent competitions *Britain's Got Talent* and *The X Factor UK*; dailies *Entertainment Tonight*, *The Insider*, *Late Show with Stephen Colbert* and *The Late Late Show with James Corden*; and some of the biggest award shows 'Live' *The Golden Globes*, *Screen Actors Guild Awards*, *American Music Awards* and *Billboard Music Awards*.

Programming genre:

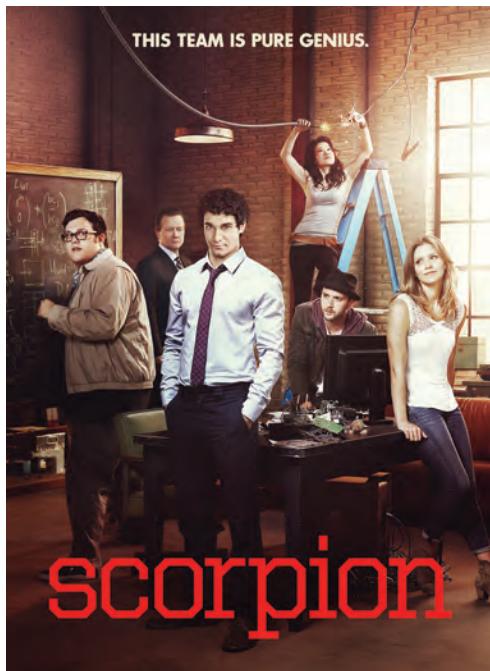
General Entertainment, drama, sitcoms, talent shows, daily entertainment news and talkshows.

Target audiences:

Male and Female, 18 – 54



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Description

The destination for extreme and action-packed content with a thrilling combination of popular series *Kingdom*, *Hawaii Five-0* and *NCIS: Los Angeles*; adrenaline-pumping stunts on *The Xtreme Collection* and *Cliptomaniacs*; mind-boggling illusions on *Criss Angel: Believe*, *Dynamo: Magician Impossible*, *Cosentino*, *Killer Magic* and *Close Up Kings*; and adventure-reality series *Bear Grylls: Mission Survive* and *Speed with Guy Martin*.

Programming genre:

Extreme sports, action series, extreme reality, magic

Target audiences:

Primary – Male 25+,
Secondary – Male & Female 18 – 45



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SCRIPPS NETWORKS INTERACTIVE



Head Office

Scripps Networks Interactive (Asia) Pte Ltd
3 Fusionopolis Way, Singapore 138633
Tel: +65 6835 8838

Website: asianfoodchannel.com, foodnetworkasia.com, hgtv.asia, travelchanneltv.asia

Key Personnel

Managing Director: Derek Chang
Head of Creative, Content and Marketing: CheeK
Head of Distribution and Ad Sales: Leena Singarajah

Advertising Sales Contact:

Head of Distribution and Ad Sales: Leena Singarajah

Content Sales Contacts:

Head of Creative, Content and Marketing: CheeK
Senior Programming Manager: Elise Ching
Senior Programming Manager: Raphael Phang

Company Profile

Scripps Networks Interactive is the leading developer of engaging lifestyle content in the home, food and travel categories.

Description

AFC is the region's leading food-focused channel that celebrates the unique Asian culinary experience with the added touch of global flavor.

Programming genre:

Food, lifestyle, and general entertainment

Target audiences:

Adults 25 – 54 with a secondary focus on women 25 – 54

Distribution in Asia:

Brunei, Malaysia, Singapore, Indonesia, Hong Kong, Philippines, Mongolia, Cambodia, Taiwan, and Vietnam.

Food Network brings food entertainment to a whole new level, showcasing the best of world cuisines with high entertainment value.

Programming genre:

Food, lifestyle, and general entertainment

Target audiences:

Adults 25 – 54 with a secondary focus on women 25 – 54

Distribution in Asia:

Malaysia, Brunei, Singapore, Philippines, Indonesia, Mongolia, Palau, Taiwan, Australia, Thailand, Papua New Guinea, South Korea and Hong Kong.

HGTV is the only regional home-focused channel in Asia that entertains and inspires viewers with fresh ideas and authentic stories on how to find and love your dream home.

Programming genre:

Property, flipping, design, renovation projects

Target audiences:

Adults 25 – 54, skewed towards a more female audience

Distribution in Asia:

Singapore, Philippines, Australia and Mongolia

Travel Channel aspires to connect people through the joy of human journey around the world.

Programming genre:

Adventure, experience, lifestyle, luxury, food, factual

Target audiences:

Adults 25 – 54, skewed towards a more male audience

Distribution in Asia:

Indonesia, Malaysia, Maldives, Mongolia, New Zealand, Philippines, Sri-Lanka, Taiwan, Thailand, Singapore, Papua New Guinea, Myanmar, Australia and India

Programming Highlights

Asian Food Channel: Family Kitchen with Sherson
Get cozy with Sherson Lian and his mom, Ann, as they share favourite family moments together and dish up delicious blends of old and new cuisine. While Ann shares some of her favourite traditional recipes, Sherson puts a modern twist on them, incorporating unique contemporary flavors.

Travel Channel: Breaking Borders

Breaking Borders is a travelogue, cooking show and dining-table summit all in one! Be enthralled by the adventures of journalist Mariana van Zeller and chef Michael Voltaggio as they host dinners for guests locked in conflict.

Food Network: Cutthroat Kitchen

Just how far is a chef willing to go to win a cooking competition? *Cutthroat Kitchen* hands four chefs \$25,000 and the opportunity to spend that money on helping themselves or sabotaging their competitors!

HGTV: Property Brothers

Real estate expert Drew Scott and contractor Jonathan Scott team up to help families find, buy and transform a dated property into the ultimate dream home!





The most powerful brands in lifestyle

For more information, contact: (65) 6835 8838

 scrippsnetworks
interactive

 food
network

 travel
channel

 afc
asian food channel

 FINE
LIVING

 HGTV
diy
network

 COOKING
channel

 GREAT
AMERICAN
COUNTRY

SONY PICTURES TELEVISION NETWORKS, ASIA



#03-01 Hansapoint@CBP,
Singapore 486030
Tel: +65 6622 8722
Fax: +65 6622 8707

Sony Pictures Television Networks, Asia (SPT Networks, Asia) was established in 1997 with Singapore as the Asian headquarters. It operates five ad-supported 24/7 channels which are wholly-owned by Sony Pictures Entertainment.

AXN is Asia's home of thrilling entertainment; Sony Channel is the premier destination for female-skewing Hollywood entertainment; Animax offers anime for all; ONE is powered by prime and current South Korean entertainment content; and GEM serves up star-studded and popular general entertainment programming from China, Hong Kong, Taiwan and South Korea. The company also operates joint-venture Indonesian telenovela channel Vision 2 and children's content channel BabyTV, as well as Chinese movie channel LS Times TV which it represents in Taiwan.

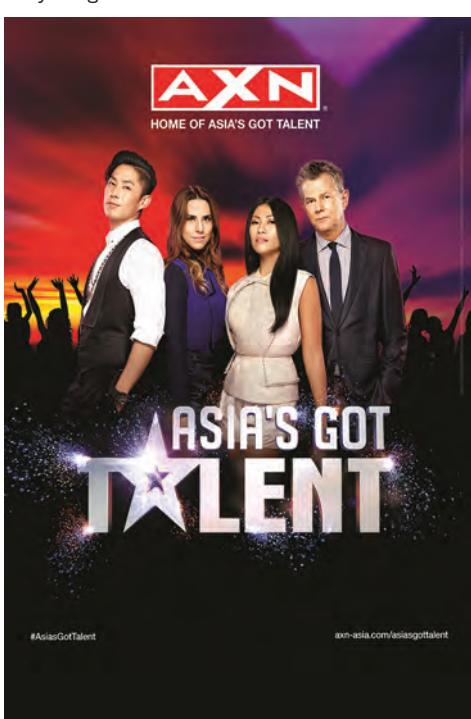
Key Personnel

Senior Vice President & General Manager:
Hui Keng Ang

Vice President, Content and Marketing:
Virginia Lim

Vice President, Affiliates and Media Sales:
Ling Sze Gan

Executive Director, Media & Sponsorship Sales:
Jeslyn Eng



AXN offers viewers a thrilling ride with an exciting slate of programmes designed to help them escape the everyday. Asia's leading English general entertainment destination among upscale, affluent adults, the channel delivers first run, exclusive top-rated drama series, blockbuster features, adventure and competitive reality programmes, AXN original scripted series, as well as made-in-Asia original productions.

Launched first in Asia, AXN has become an international channel that is now seen across 60 countries globally including Latin America and Europe. In Asia, the channel is now watched by 175 million viewers in more than 84 million homes across 21 countries. AXN is also available in high definition (HD).

Website: www.axn-asia.com
Facebook: <https://www.facebook.com/axnasia>
Twitter: <https://twitter.com/axnasia>

Programming Highlights

Action Drama Series – Quantico, CSI: Cyber, The Blacklist, NCIS: Los Angeles, Hawaii Five-0, Killjoys, Sherlock, Blue Bloods, Supernatural, Falling Skies

Reality Competition Series – The Voice, The Amazing Race, American Ninja Warrior, Wipeout

AXN Originals – Hannibal, Crossing Lines, The Firm

AXN Made-in-Asia Originals: Asia's Got Talent, The Apprentice Asia, The Amazing Race Asia, Cash Cab Asia, Cyril: Rio Magic, Cyril Family Vacation: Hawaii Edition, Cyril: Simply Magic, eBuzz



Sony Channel is the premier destination for female-skewing Hollywood entertainment. Designed for the socially connected viewer, Sony Channel features captivating and talked-about drama, comedy, lifestyle and reality programmes on TV, all airing close to the U.S. telecasts, together with popular feel-good movies.

Fresh, confident and stylish, with a dash of clever wit, Sony Channel is visually stunning with a brand identity that perfectly complements its line-up of high calibre programming. Sony Channel appeals to a female-skewed, male-inclusive audience who loves to escape, engage and lose themselves in premium content. Viewers are modern, social, stylish and aspirational.

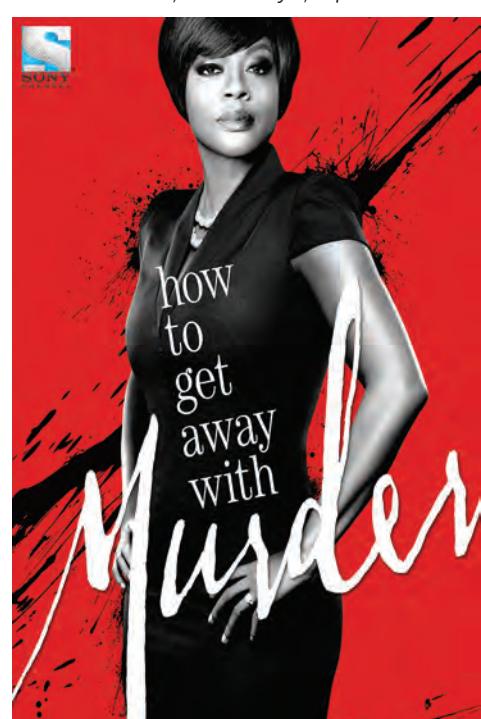
Launched in July 2007, Sony Channel is available in Cambodia, Hong Kong, Indonesia, Maldives, Mongolia, Palau, Papua New Guinea, Philippines, Singapore and Thailand.

Website: www.sonychannelasia.com
Facebook: www.facebook.com/sonychannelasia
Twitter: <https://twitter.com/sonychannelasia>

Programming Highlights

Drama series: How to Get Away with Murder, Jane The Virgin, Madam Secretary, The Whispers, Girlfriends' Guide to Divorce, Satisfaction, Nashville, The Night Shift

Reality shows: Top Chef, The Millionaire Matchmaker, Minute to Win It, Cupcake Wars, Masters of Illusion, Stars in Style, Top 20 Funniest





SONY PICTURES TELEVISION NETWORKS, ASIA



Launched in 2004, **Animax** is Asia's first channel brand specialising in Japanese animation – anime. Animax offers a wide variety of anime programmes from across the most popular genres including action, romance, horror, supernatural, comedy and slice-of-life. Animax is home to some of the biggest anime titles in the world and regularly offers brand new anime series that are simulcast with Japan.

Currently reaching 58 million viewers across 18 markets in Asia, Animax aims to offer anime for everyone. Beyond television screens, Animax actively engages its audiences at local events, including its signature Animax Carnival that has rolled out in Malaysia, the Philippines, and Taiwan. 2015 also saw the Animax LIVE Concert debut with anime songs performed 'live' by stars from Japan in a sell-out event.

In addition, Animax launched its first ever mascot 'OO-Kun', a cute blue raccoon-like character designed to take the channel beyond the linear screen to engage fans via large-scale events, social platforms and creative merchandise.

Website: www.animax-asia.com

Facebook: <https://www.facebook.com/animaxasiatv>

Twitter: <https://twitter.com/animaxasiatv>

Programming Highlights

Assassination Classroom, *Fafner EXODUS*, *The Seven Deadly Sins*, *Parasyte –the maxim–*, *Bleach*, *Charlotte*, *Fairy Tail*, *Little Busters! Refrain*, *The World God Only Knows*, *Hunter x Hunter*, *I Don't Have Many Friends*, *Little Battlers eXperience*



ONE showcases the latest South Korean dramas, with selected new titles on the 'PPALI-PPALI' show time premiering within 24 hours of their debut broadcasts in Korea, on an exclusive and first-run basis. Viewers can catch the biggest stars and hottest names in Korean entertainment, from young and trendy idol dramas to popular soap operas, as well as current Korean variety and K-pop music programs.

ONE HD is the high definition feed of ONE and the channel is currently available in Singapore, Malaysia, Indonesia, Brunei, Cambodia and Australia. In addition, ONE regularly brings Korean artistes on promotional tours to meet fans. These have included drama stars Zo In Sung (*That Winter, The Wind Blows*), Lee Hyun Woo (*To the Beautiful You*), Lee Dong Wook (*Scent of a Woman*), Kim Sun-A (*Scent of a Woman*), and Jang Hyuk (*Midas*); K-pop boy group BTOB, and the resident hosts of variety series *Running Man*, who sold out ticketed fan-meeting events in Singapore in 2013, as well as Singapore and Kuala Lumpur in 2014.

Website: www.onetasia.com

Facebook: <https://www.facebook.com/ONETVASIA>

Twitter: <https://twitter.com/onetasia>

Programming Highlights

Drama: *The Gang Doctor* (within 24-hours from Korea), *Mrs. Cop* (within 24-hours from Korea), *Mask* (within 24-hours from Korea), *The Privileged* (within 24-hours from Korea), *The Girl Who Sees Smells*, *Pinocchio*, *Hyde, Jekyll, Me*

Variety: *Running Man*, *Oh! My Baby*, *K-pop Countdown* (*Inkigayo*), *Star King*



Launched in January 2014 in Vietnam on HTVC Cable TV System of Television Media Service Company, **GEM** is the glittering jewel of Asian general entertainment programming. GEM offers the region's most stellar drama and variety productions from South Korea, China, Hong Kong and Taiwan, on an exclusive and first-run basis. Spanning across period, contemporary, action, comedy, family and romance genres, GEM is anchored by a wide range of Asian drama with the most compelling stories, the greatest characters and the brightest stars to keep audiences returning. Variety programmes spotlighting the latest entertainment buzz around popular celebrities and talents in the region complement GEM's drama offerings.

SPT Networks, Asia and Nippon Television Network Corporation have also formed a joint venture to launch GEM Asia as a new general entertainment channel for audiences across Southeast Asia and Hong Kong. The channel will feature first run and exclusive dramas, comedies and variety entertainment shows from Japan as well as other North Asian territories. GEM Asia has access to more than 500 hours of Japanese content per year exclusively from Nippon TV. SPT Networks is responsible for distribution and advertising sales for the channel.

Website: www.gemtvasia.com

Facebook: <https://www.facebook.com/gemtvasia>

Programming Highlights

Legend of Mi Yue, *Lady and Liar*, *Red Sorghum*, *Sound Of The Desert*, *Detectives and Doctors*, *Dragon Dance*, *Let's Eat*, *Earth God* and *Earth Grandmother*



TURNER BROADCASTING SYSTEM ASIA PACIFIC, INC.



A TimeWarner Company

Turner Broadcasting System Asia Pacific, Inc. creates and distributes award-winning brands throughout Asia-Pacific.

In the region, Turner runs 55 channels in 13 languages in 38 countries, including CNN International, CNNj, CNN, HLN, Cartoon Network, Adult Swim, Boomerang, POGO, Toonami, World Heritage Channel, Warner TV, Oh!K!, TCM Turner Classic Movies, truTV, WB, MondoTV, TABI Channel and HBO in South Asia. Turner also manages distribution for HBO Defined and HBO Hits in India.

Turner is a Time Warner company.

Regional Headquarters:

Turner International Asia Pacific Limited
34/F Oxford House,
Taikoo Place,
979 King's Road,
Quarry Bay,
Hong Kong
Tel: +852 3128 3333
Website: asiapacific.turner.com

Turner International Asia Pacific has a presence in: Bangkok, Bangalore, Beijing, Delhi, Hong Kong, Karachi, Kuala Lumpur, Manila, Mumbai, Seoul, Singapore, Shanghai, Sydney, Taipei and Tokyo.

Key Personnel

President: Ricky Ow
SVP & MD, North & Southeast Asia-Pacific:
Phil Nelson
SVP & MD, South Asia: Siddharth Jain
SVP, Finance: Shitiz Jain
SVP, Business Development: Clément Schwebig
SVP & Managing Editor, CNN International:
Ellana Lee
VP – Content, Kids: Mark Evers
VP – Content, General Entertainment: Marianne Lee
VP – Corporate Communication & Marketing:
Gregory Ho



Description

CNN International's portfolio of news and information services is available in six different languages across all major TV, internet and mobile platforms reaching more than 395 million households around the globe, including over 56 million across the Asia-Pacific region.

CNN International is the number one international TV news channel according to all major media surveys across Europe, the Middle East and Africa, the Asia-Pacific region and Latin America and has an increased presence in the U.S. with its recent launch on CNNgo. Over the years it has won multiple prestigious awards around the world for its journalism, including most recently the Asian Television Award Cable & Satellite Network and Channel of the Year, and is a two-time winner of Royal Television Society News Channel of the Year.

CNN Digital is a top network for online news, mobile news and social media. CNN has 41 editorial offices and more than 1,100 affiliates worldwide through CNN Newsroom. CNN International is part of Turner Broadcasting System, Inc., a Time Warner company. Get the latest social media updates from CNN at: facebook.com/cnninternational @cnnasiapr



Description

Cartoon Network, the number one kids' channel in Asia-Pacific, offers the best in original animated content including the multi-award-winning global hits *Regular Show*, *Ben 10*, *The Amazing World of Gumball* and *Adventure Time*.

Cartoon Network is available in 31 countries throughout Asia-Pacific and is currently seen in more than 85 million pay-TV homes. Online, Cartoon Network reaches millions more through its websites, games and apps including *Cartoon Network Watch and Play*, and *Cartoon Network Anything*.



Description

Boomerang provides light-hearted and fun moments, showcasing a mixture of internationally recognised comedy and fantasy series. Core programmes include *Tom and Jerry*, *Mr. Bean*, *Scooby-Doo*, *The Garfield Show*, *My Little Pony*, *Shaun the Sheep* and *The Looney Tunes Show*.

A companion channel to Cartoon Network, Boomerang is a dynamic and quirky place where girls and boys can be inspired, laugh and play with the whole family. Selected content and streaming capability is also available via the *Boomerang Watch and Play* app.





TURNER BROADCASTING SYSTEM ASIA PACIFIC, INC.



Description

Toonami is the ultimate home of the superhero. Packed with high-octane, top-rating animated series, Toonami is a dedicated destination for young action and adventure enthusiasts. Toonami is a superhero fantasy: a full-tilt, rollercoaster ride of adventure, quips, drama and a whole lot more.

Featured action franchises include *Justice League Unlimited*, *YO-KAI WATCH*, *Dragon Ball Z*, *Teen Titans*, *Inazuma Eleven*, *Transformers: Robots in Disguise* and *Batman*. The channel is currently available in several countries in Asia-Pacific including India, Indonesia, Philippines, Hong Kong, Singapore and Thailand.



Description

truTV takes viewers on a fun ride that surprises and entertains. The network delivers a dynamic mix of action, comedy and competition, featuring engaging characters and compelling new worlds that pull you in and leave you wanting more.

Currently seen in millions of households around Asia-Pacific, **truTV** features such popular original series as *Impractical Jokers*, *The Carbonaro Effect*, *Hardcore Pawn* and *South Beach Tow*, as well as *Friends of the People*, *How to Be a Grown-Up*, *Fake Off*, *Hair Jacked*, *Jokers Wild*, *Breaking Greenville*, *Branson Famous*, *Kart Life*, *Hack My Life* and *Barmageddon*.



Description

Warner TV offers viewers in Asia the chance to get into it, with an unprecedented mix of hit TV series and blockbuster movies. Its line-up boasts the world's biggest franchises, first-run exclusives for the region and fan-favorites across a wide range of genres from action, comedy and drama. Warner TV is also home to feature films from the legendary studios of Warner Bros. Entertainment.

Visit WarnerTVAsia.com and [Facebook.com/WarnerTVAsia](https://www.facebook.com/WarnerTVAsia) for more information.

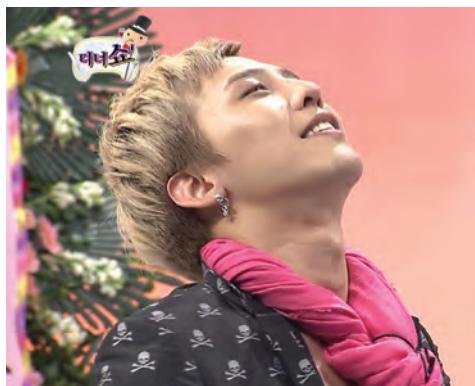
Shows such as *Gotham*, *iZombie*, *The Flash*, *The Last Ship* as well as *ARROW* and *The Big Bang Theory* are part of a programming formula that is unique to the channel, and designed to appeal to this more youthful audience.



Description

Oh!K offers viewers the ultimate Korean entertainment, including premium drama series as well as variety and music programming. A TV channel powered by MBC, Korea's leading broadcaster and content provider, Oh!K is for everyone who loves drama – packaging iconic and award-winning hit series from an unrivalled catalogue of content.

The channel is available in Southeast Asia and provides local audiences access to first-runs and exclusives, many soon after their transmission debut in Korea. For more information, please visit: www.ohk-tv.com.



Description

TCM Turner Classic Movies is the definitive movie channel offering the best of Hollywood to have ever graced the silver screen. Drawing from an extensive library of classic film titles ranging from the 1920s to the 1990s from Turner-owned MGM, Warner Bros. and RKO libraries, TCM presents them in a contemporary style that reinterprets their place in history.

As the foremost authority in classic films, TCM offers critically acclaimed original documentaries and specials, along with regular programming events that include *The Essentials*, *31 Days of Oscar* and *Summer Under the Stars*.



Description

World Heritage Channel is a premium and 100% pure documentary channel that showcases mankind's greatest treasures. Programming spans nature, travel, history and culture that its take discerning viewers on inspiring and immersive journeys to the most treasured places on earth – UNESCO's World Heritage Sites.

The channel appeals to audiences who seek a meaningful and undiluted documentary television destination. Through World Heritage Channel, viewers can experience the beauty of our world and our heritage, as well as discovering the sights, sounds and tastes of breath-taking landscapes, wildlife, colourful festivals, isolated tribes and unique cuisines.



VIACOM INTERNATIONAL MEDIA NETWORKS



Viacom International Media Networks (VIMN), a unit of Viacom Inc. (NASDAQ: VIA, VIAB), is comprised of many of the world's most popular multimedia entertainment brands, including MTV, MTV LIVE HD, Nickelodeon, Nick Jr., Comedy Central, Paramount Channel, and more. Viacom brands are seen globally in more than 3.2 billion households in approximately 170 territories and 37 languages via more than 200 locally programmed and operated TV channels and more than 550 digital media and mobile TV properties. For more information about Viacom and its businesses, visit www.viacom.com, the Viacom blog at blog.viacom.com and Twitter feed at www.twitter.com/Viacom.

Three key brands in Asia – MTV, Nickelodeon and Comedy Central (including MTV LIVE HD, Nick Jr. and My Nick Jr.) operate 24/7 pay-TV channels across major markets in Asia. Both MTV and Nickelodeon also offer branded blocks in Indonesia. VIMN operates and distributes these six channel brands with 23 feeds across 34 markets. It reaches over 356 million subscribers across cable, DTH, IPTV, mobile and internet platforms.

Head Office

151 Lorong Chuan, #03-08
New Tech Park (Lobby H)
Singapore 556741

Websites:

www.mtvasia.com
my.nickjr.asia
www.nick-asia.com
www.nickjr.asia
www.comedycentralasia.com

Advertising and brand solutions:

Adsales-Asia@vimmn.com

Content distribution:

distributionsea@vimmn.com

Key Personnel

Executive Vice President & Managing Director, Asia:
Mark Whitehead

Chief Operating Officer, Asia: Tan Chee Kiat

Vice President, MTV Brand, Comedy Central & Digital Media, Asia: Paras Sharma

Vice President, Nickelodeon Brand, Asia:
Syahrizan Mansor

Vice President, Advertising Sales, SEA: Vishal Kurien

Vice President, Consumer Products, Asia: Jack Yew

Senior Director, Content Distribution, SEA: Daryl Kho

Senior Director, International Program Sales, Asia:
June Yeoh



Description

MTV is the world's biggest youth entertainment brand. With a global reach of more than three-quarters of a billion households, MTV is the cultural home of the millennial generation, music fans and artists, and a pioneer in creating innovative programming for young people. MTV reflects and creates pop culture with its award-winning content built around compelling storytelling, music discovery and activism across TV, online and mobile.

The MTV Asia HD channel is a 24-hour programming service.

Programming genre:

MTV creates and produces original content and programming ranging from music and live music specials, scripted and factual content, including sitcoms, documentaries, and entertainment awards shows dedicated to youth and the young at heart.

Target audience:

MTV is the leading multimedia brand for young adults aged 15 to 34 years old.

Programming Highlights

Brothers Green: EATS!, Catfish: The TV Show, Say It In Song, Snack-Off, Are You the One?, Ridiculousness, The Ride, The MTV Show, MTV Music Evolution, MTV World Stage Malaysia, MTV 81, MTV K-Krush, MTV Video Music Awards, MTV Movie Awards, and MTV EMA.



MTV Music Evolution 2015



Say It In Song



Description

MTV LIVE HD presents the best LIVE music from across the globe: from intimate studio sessions, festivals and events, to MTV World Stage concerts, coupled with behind-the-scenes on tour, on set and interview specials via our exclusive access to the hottest music talent around – all in spectacular HD.

Programming genre:

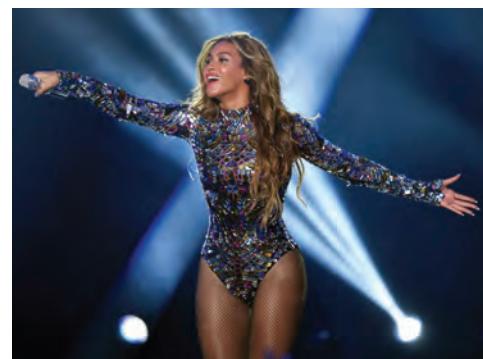
Music-based programming that is original, acquired and produced by MTV, such as music festivals, live music performances, artist interviews and documentaries, all brought to our audience in Dolby 5.1 surround sound.

Target audience:

MTV LIVE HD caters to young adults aged 15 to 34 years old.

Programming Highlights

MTV Essentials, MTV Asks, MTV Live at the events/festivals, MTV Live Sessions, MTV World Stage, MTV Live Lockdown, and MTV Live Vibrations.



MTV Essentials: Beyoncé & Jay-Z



Fall Out Boy: Live Lockdown



VIACOM INTERNATIONAL MEDIA NETWORKS



Description

Nickelodeon, now in its 36th year globally and 17th year in Asia, is one of the most globally recognised and widely distributed multimedia entertainment brands for kids and family. Creating surprising and playful entertainment experiences everywhere it goes, Nickelodeon has a portfolio that includes television programming and production around the world, plus special events, consumer products, digital offerings, and more.

Programming genre:

Programming genres include uniquely owned and developed preschool animation, movies, local productions, game shows, live action series and more.

Target audience:

Nickelodeon creates and produces a diverse range of programming genres catered for kids between 4 to 14 years old and their families.

Programming Highlights

SpongeBob SquarePants, Teenage Mutant Ninja Turtles, Nickelodeon Kids' Choice Awards, ALVINNN!!! and The Chipmunks, The Thundermans, Haunted Hathaways, Rabbids Invasion, The Fairly OddParents, and Oggy and the Cockroaches.



SpongeBob SquarePants



ALVINNN!!! and The Chipmunks



Description

Nick Jr. is "the Smart Place to Play," giving kids and parents what they want – educational and entertaining content with great stories and characters that empower kids to learn while they play.

Programming genre:

Programming genres include uniquely owned and developed award-winning preschool content.

Target audience:

Nick Jr.'s programmes are targeted at preschoolers between 2 to 6 years old and their parents/caregivers.

Programming Highlights

Dora and Friends: Into the City!, Max & Ruby, Zack & Quack, Louie, Bubble Guppies, Dora the Explorer, Paw Patrol, Ticty Toc, and Team Umizoomi.



Dora and Friends: Into the City!



Paw Patrol



Description

Comedy Central Asia is the world's biggest comedy network. Available 24/7, it is home to the best of international and regional comedy series, sketch shows, and stand up-comedy performances for audiences across the Asia Pacific.

Programming genre:

Comedy Central Asia presents content ranging from original comedy series to stand-up, sketch performances, animation, sitcoms, live action series, physical and gag shows.

Target audience:

Comedy Central Asia's target audience is the 18 to 34 year olds.

Programming Highlights

Lip Sync Battle, Saturday Night Live, South Park, Key & Peele, The Daily Show with Trevor Noah, @midnight, Brotherhood, Anger Management, Comedy Central Presents, I Live with Models, and Tosh 2.0.



Lip Sync Battle



Description

My Nick Jr. is the first edutainment channel that lets parents personalise from 11 educational themes for their child's enjoyment across multiple screens. Targeted at children from 2 to 7 years old, the advertisement-free personalized kids' service allows children to learn in a safe, supervised environment while maximising their enjoyment watching hundreds of their beloved Nick Jr. episodes in various language options.



South Park

111 GREATS

Foxtel
5 Thomas Holt Drive
North Ryde, Australia, NSW 2113
Tel: +61 131 999 /
1300 785 622 /
02 9813 6000
Website: www.111greats.com.au
Email: corporateaffairs@foxtel.com.au
enquiries@foxtel.com.au

13TH STREET

NBCUniversal International Networks
Australia Office
1 Munn Street, Millers Point,
NSW 2000, Sydney, Australia
Tel: +612 8248 6860
Fax: +612 8248 6899
Website: www.13thstreet.com.au
Email: info.asia@nbcuni.com
Singapore Office
10 Anson Road #06-01,
International Plaza,
Singapore 079903
Tel: +65 6323 0488
Fax: +65 6326 1800

4ME

Brand New Media
The Pavilion, 201 Miller Street
North Sydney, Australia, NSW 2060
Tel: +61 2 9901 3100
Website: www.4me.net.au
Email: info@television4me.com.au

7 PERTH

Newspaper House
50 Hasker Road, Osborne Park,
Perth, WA 6017
Tel: +61 08 9344 0777
Website: www.7perth.com.au
Email: news@7perth.com.au
programs@7perth.com.au
sales@7perth.com.au

7 QUEENSLAND

Seven West Media Ltd
Sir Samuel Griffiths Drive,
GPO Box 604
Mount Coot-Tha, QLD 4001
Tel: +61 7 3369 7777
Fax: +61 7 3368 2970
Website: www.inside7.com.au
Email: [HelloSales@Seven.com.au](mailto>HelloSales@Seven.com.au)

7MATE CENTRAL

38-42 Pirrama Road
Pyrmont, Australia, NSW 2009
Tel: +61 2 9877 7777 / 8777 7777
Fax: +61 2 8777 7180
Website: au.tv.yahoo.com/7-mate

7TWO

38-42 Pirrama Road
Pyrmont, Australia, NSW 2009
Tel: +61 2 9877 7777 / 8777 7777
Fax: +61 2 8777 7180 / 7778
Website: au.tv.yahoo.com/seven-two

7TWO BRISBANE

Sir Samuel Griffiths Drive
GPO Box 604, Mount Coot-Tha, Australia, QLD 4001
Tel: +61 7 3369 7777
Fax: +61 7 3368 2970
Website: au.tv.yahoo.com/seven-two

7TWO MELBOURNE

160 Harbour Esplanade, GPO Box 4477
Melbourne, Australia, VIC 3001
Tel: +61 3 9697 7777
Fax: +61 3 9697 7676
Website: au.tv.yahoo.com/seven-two

ABC

Cnr Northbourne and Wakefield Avenues
Dickson, Australia, ACT 2602
Tel: +61 2 6275 4520 / 4555 / 1300 681 666
Fax: +61 2 6275 4601
Website: www.abc.net.au
Email: act.news@abc.net.au

ABC 1 NSW

700 Harris Street, Ultimo Australia, NSW 2007
Tel: +61 2 8333 1500
Fax: +61 2 8333 1203
Website: www.abc.net.au/tv

ABP NEWS

ABP Group
301, Boston House, 3rd Floor, Suren Road,
Andheri - East, Mumbai - 400093
Tel: +91 22 66160200
Fax: +91 22 66160243
Website: www.abpnewsnetwork.com
Email: sales@abpnews.in

ABS-CBN GLOBAL

Mother Ignacio cor. Sgt Esguerra
Quezon City, Philippines 1101
Tel: +63 2 415 2272
Fax: +63 2 921 5888
Website: www.abs-cbn.com
Email: IR@abs-cbn.com
web_feedback@abs-cbn.com

ADULT SWIM AUSTRALIA

See Pg. 64 & 65
Turner International, Asia Pacific Limited
34/F Oxford House, Taikoo Place,
979 King's Road, Quarry Bay, Hong Kong
Tel: +852 3128 3333
Website: www.adultswim.com.au

ALJAZEERA INTERNATIONAL

Suite 27-04, Level 27, G Tower, 199,
Jalan Tun Razak, 50400 Kuala Lumpur, Malaysia.
Tel: +603 2165 9191
Fax: +603 2165 9194
Email: sharon.roobol@aljazeera.net

ANC

Sgt. E.A. Esguerra Ave. corner Mother Ignacia Street
Quezon City, Philippines
Tel: +63 2 415 2272
Fax: +63 2 431 9368
Website: www.abs-cbnnews.com/specials/anctv/index.html

ANIMAL PLANET

See Pg. 50 & 51
Discovery Networks Asia-Pacific
21 Media Circle #08-01, Singapore 138562
Tel: +65 6510 7500
Fax: +65 6510 7550
Website: www.asia.discovery.com

ANIMAX

See Pg. 62 & 63
Sony Pictures Television Networks, Asia
10 Changi Business Park Central 2
#03-01 HansaPoint@CBP, Singapore 486030
Tel: +65 66228722
Fax: +65 66228706
Website: www.animax-asia.com

ARIRANG TV

Arirang Tower 2351 Nambusunhwon-ro
(Seocho-dong), Seocho-gu, Seoul 137-868, Korea
Tel: +82 02 3475 5000
Fax: +82 02 3475 5115
Website: www.arirang.co.kr
Email: help@arirang.co.kr

ASIAN FOOD CHANNEL

See Pg. 60
Scripps Networks Interactive (Asia) Pte Ltd
3 Fusionopolis Way, #12-21 Symbiosis,
Singapore 138633
Tel: +65 6835 8838
Website: www.asianfoodchannel.com

ASN ASIA LTD

First 24-hr HD sports channel in Asia
Tel: +852 2289 0500
Website: www.asn.tv
Email: info@asn.tv

ASTRO WARNA

Measat Broadcast Network Systems
All Asia Broadcast Centre,
Technology Park Malaysia,
Lebuhraya Puchong-Sg. Besi,
Bukit Jalil, 57000 Kuala Lumpur
Tel: +60 3 9543 3838
Website: www.astro.com.my

AUSTRALIA PLUS

Australian Broadcasting Corporation (ABC)
700 Harris Street, Ultimo
Sydney, Australia, NSW 2007
Tel: +61 2 8333 1500 / 5598 / 3 9626 1500
Fax: +61 2 8333 1558 / 5305
Website: www.tv.australiaplus.com
Email: tv@australianetwork.com

AXN ASIA

See Pg. 62 & 63
Sony Pictures Television Networks, Asia
10 Changi Business Park Central 2
#03-01 HansaPoint@CBP, Singapore 486030
Tel: +65 66228722
Fax: +65 66228706
Website: www.axn-asia.com

BABY TV

Baby Network Limited
10 Hammersmith Grove, London W6 7AP, UK
Website: www.babytv.com
Email: info@babytvchannel.com

BABYFIRST

10390 Santa Monica Blvd, Suite 310
Los Angeles, CA 90025
Website: www.babyfirsttv.com

BBC ENTERTAINMENT

BBC Worldwide
#17-03 Springleaf Tower
3 Anson Road, Singapore 079909
Tel: +65 6849 5511
Fax: +65 6225 2060
Website: www.bbc-asia.com/channels/entertainment

See Pg.46 & 47

BBC KNOWLEDGE

BBC Worldwide
#17-03 Springleaf Tower
3 Anson Road, Singapore 079909
Tel: +65 6849 5511
Fax: +65 6225 2060
Website: www.bbcaustralia.com/channels/knowledge
Email: bbcwasiaenquiries@bbc.com

See Pg.46 & 47

BBC LIFESTYLE

BBC Worldwide
#17-03 Springleaf Tower
3 Anson Road, Singapore 079909
Tel: +65 6849 5511
Fax: +65 6225 2060
Website: www.bbc-asia.com/channels/lifestyle

See Pg.46 & 47

BBC UKTV

BBC Worldwide
Level 5, 6 Eden Park Drive, Macquarie Park
NSW 2113, Australia
Tel: +61 2 9744 4500
Fax: +61 2 9870 7317
Website: www.bbcaustralia.com/channels/uktv

See Pg.46 & 47

BBC WORLD NEWS

BBC Worldwide
#17-03 Springleaf Tower
3 Anson Road, Singapore 079909
Tel: +65 6849 5511
Fax: +65 6225 2060
Website: www.bbc-asia.com/channels/world-news

See Pg.46 & 47

BETV

Sony Pictures Television Networks, Asia
10 Changi Business Park Central 2
#03-01 HansaPoint@CBP,
Singapore 486030
Tel: +65 6622 8722
Fax: +65 6622 8706
Website: www.betasia.com

BLOOMBERG

27th Floor, Cheung Kong Centre
2 Queen's Road Central, Central, Hong Kong
Tel: +852 2977 6000
Website: www.bloomberg.com
Email: tvmarketing@bloomberg.com

BOOMERANG

Turner International, Asia Pacific Limited
34/F Oxford House, Taikoo Place,
979 King's Road, Quarry Bay, Hong Kong
Tel: +852 3128 3333
Website: www.turner.com/brands/boomerang-asia-pacific

See Pg.64 & 65

CAMBODIAN TELEVISION NETWORK (CTN)

National Highway 5, Cambodia
Tel: +855 12 999 434
Website: www.ctn.com.kh/en

CARTOON NETWORK

Turner International, Asia Pacific Limited
Australia Office

Level 8, Suite 804, 37 Bligh Street,
Sydney NSW 2000, Australia
Tel: +61 2 9335 3133
Website: www.cartoonnetworkasia.com

See Pg.64 & 65

Hong Kong Office

34/F Oxford House, Taikoo Place,
979 King's Road, Quarry Bay, Hong Kong
Tel: +852 3128 3333

India Office

5th Floor, Commercial Plaza
Radisson Hotel NH-8, Mahipalpur
New Delhi, India
Tel: +91 11 2677 9201

Philippines Office

40th floor PBCom Tower,
6795 Ayala Ave.
cor. VA Rufino St.
Makati City, Philippines 1226

Singapore Office

24-07/08 Gateway East
152 Beach Road, Singapore
Tel: +65 6393 3668/0882

South Korea Office

18/F Samsung Life Ilbo Building
7 Soonwha-dong Joong-gu Seoul, Korea
Tel: +82 2 3442 3854

Taiwan Office

8/F Unit E, No. 168 Tun Hwa North Road
Taipei 105, Taiwan
Tel: +886 2 2547 3313

CBEEBIES

See Pg.46 & 47

BBC Worldwide
#17-03 Springleaf Tower
3 Anson Road, Singapore 079909
Tel: +65 6849 5511
Fax: +65 6225 2060
Website: www.bbc-asia.com/channels/cbeebies

CCTV NEWS

11B Fuxing Road, Media Center,
Beijing, China 100038
Website: english.cntv.cn
Email: cctv-9@cctv.com

CELESTIAL CLASSIC MOVIES

Celestial Tiger Entertainment Ltd
Suite 1603, Kwun Tong Harbour Plaza,
182 Wai Yip Street, Kwun Tong, Hong Kong
Tel: +852 2239 6000
Fax: +852 2304 7796
Website: www.cmclassic.tv

CELESTIAL MOVIES

Celestial Tiger Entertainment Ltd
Suite 1603, Kwun Tong Harbour Plaza,
182 Wai Yip Street, Kwun Tong, Hong Kong
Tel: +852 2239 6000
Fax: +852 2304 7796
Website: www.celestialmovies.com

CHANNEL NEWSASIA

See Pg.34

Headquarters

Caldecott Broadcast Centre
Andrew Road, Singapore 299939
Tel: +65 6333 3888
Fax: +65 6252 6987

Website: www.channelnewsasia.com
Email: distribution@channelnewsasia.com

Hong Kong Office

Unit E6/F China Overseas Building
139 Hennessy Road
Wanchai, Hong Kong

CHINA ENTERTAINMENT TELEVISION (CETV)

Shenzhen Nanshan District Science Park,
12 Road on the 2nd South Kingdee Software Park,
Building B, 5th floor, South Tower
Tel: +86 755 3332 0028
Fax: +86 755 3339 0661
Website: www.cetv.com

CHINA MOVIE CHANNEL

11 Fuxing Road, Beijing, China 100859
Tel: +86 10 88321288 8080
Website: www.1905.com
Email: bingbing.liang@1905.com

CHK

Celestial Tiger Entertainment Ltd
Suite 1603, Kwun Tong Harbour Plaza,
182 Wai Yip Street, Kwun Tong, Hong Kong
Tel: +852 2239 6000
Fax: +852 2304 7796
Website: www.chk-tv.com

CLASSICA

Grünwalder Weg 28D
82041 Oberhaching, Germany
Tel: +49 089 673469 621
Fax: +49 089 673469 610
Website: www.unitelclassica.com
Email: redaktion@classica.de

CNBC ASIA-PACIFIC

See Pg.57

NBCUniversal International Networks

Australia Office
1/7 Bridge St, Sydney NSW, Australia 2000
Tel: +61 2 8023 6613
Fax: +61 2 8023 6666

China Office

Room 2210, Westgate Mall
1038 Nanjing Road (W), Shanghai, China 200041
Tel: +86 21 6267 1721
Fax: +86 21 6267 1891

Hong Kong Office

Unit 5409, 54/F, Central Plaza
18 Harbour Road, Wanchai, Hong Kong
Tel: +852 2509 5163
Fax: +852 2878 7038

Singapore Office

10 Anson Road, #06-01
International Plaza, Singapore 079903
Tel: +65 6323 0488
Fax: +65 6223 0020
Email: contactus@cnbcasia.com

Thailand Office
7th Floor, Capital Tower, All Seasons Place, 87/1
Wireless Road, Lumpini, Pathumwan, Bangkok 10330
Tel: +66 2 648 0153/4
Fax: +66 2 648 0105

CNN INTERNATIONAL

See Pg.64 & 65

Turner International, Asia Pacific Limited

Australia Office

Level 8, Suite 804, 37 Bligh Street,
Sydney NSW 2000, Australia
Tel: +61 2 9335 3133

Website: www.cnn.com**Hong Kong Office**

34/F Oxford House, Taikoo Place,
979 King's Road, Quarry Bay, Hong Kong
Tel: +852 3128 3333

Japan Office

11F Ginza MTR Bldg
6-18-2 Ginza, Chuo-ku, Tokyo 104-0061 Japan
Tel: +81 3 6381 0777

Singapore Office

24-07/08 Gateway East, 152 Beach Road,
Singapore
Tel: +65 6393 3668/0882

COLORS

Viacom18 Media Pvt. Ltd
CST No.461/462, Subhash Road,
Next to Garware Institute, Vile Parle (East)
Mumbai, India 400057
Tel: +91 22 4258 1818
Website: www.colorstv.in
Email: editor@in.com,
colorstv@viacom18.com,
communications@viacom18.com

COMEDY CENTRAL

See Pg.66 & 67

Viacom International Media Networks
151 Lorong Chuan, #03-08 New Tech Park
(Lobby H), Singapore 556741
Tel: +65 6221 8166
Fax: +65 6221 0703
Website: www.comedycentralasia.com

CRIME + INVESTIGATION

See Pg.45

A+E Networks Asia
80 Bendemeer Road, #07-04
Hyflux Innovation Centre,
Singapore 339949
Tel: +65 6800 5000
Fax: +65 6800 5013
Websites: www.citasia.com
Email: info.asia@aenetworks.com

CTI TV

Transit TV Co., Ltd.
Tel: 02 6600 7766
Email: service@ctitv.com.tw
Website: www.ctitv.com.tw

DA AI TELEVISION

2, Lide Rd., Beitou District,
Taipei, Taiwan 11259
Tel: +886 2 2898 9999
Fax: +886 2 2898 9933/9966
Website: www.daai.tv
Email: tcts@daaitv.com

DA VINCI

Media GmbH
151 Chin Swee Road,
#07-12 Manhattan House
Singapore 169876
Website: www.davinci-learning.com

DEUTSCHE WELLE

See Pg.49

PIK film
No. 30, Lorong Bukit Pantai,
Lucky Garden, Bangsar,
59100 Kuala Lumpur, Malaysia
Tel: +6 03 2093 0866
Fax: +6 03 2093 8688
Website: www.pikfilm.com.my
Email: meefung.lee@pikfilm.com.my

DISCOVERY CHANNEL

See Pg.50 & 51

Discovery Networks Asia-Pacific
21 Media Circle #08-01,
Singapore 138562
Tel: +65 6510 7500
Fax: +65 6510 7550
Website: www.discoverychannelasia.com

DISCOVERY HD WORLD

See Pg.50 & 51

Discovery Networks Asia-Pacific
21 Media Circle #08-01,
Singapore 138562
Tel: +65 6510 7500
Fax: +65 6510 7550
Website: www.asia.discovery.com

DISCOVERY KIDS

See Pg.50 & 51

Discovery Networks Asia-Pacific
21 Media Circle #08-01,
Singapore 138562
Tel: +65 6510 7500
Fax: +65 6510 7550
Website: www.dkids.asia

DISCOVERY SCIENCE

See Pg.50 & 51

Discovery Networks Asia-Pacific
21 Media Circle #08-01,
Singapore 138562
Tel: +65 6510 7500
Fax: +65 6510 7550
Website: www.asia.discovery.com

DISCOVERY TURBO

See Pg.50 & 51

Discovery Networks Asia-Pacific
21 Media Circle #08-01,
Singapore 138562
Tel: +65 6510 7500
Fax: +65 6510 7550
Website: www.discoverychannelasia.com/tv-listings/discovery-turbo

DISNEY CHANNEL

See Pg.52

The Walt Disney Company (Southeast Asia) Pte. Limited
1 Fusionopolis View, #06-01 Sandcrawler
Singapore 138577
Tel: +65 6692 7399
Fax: +65 6339 5113
Website: www.disneychannel-asia.com

DISNEY JUNIOR

See Pg.52

The Walt Disney Company (Southeast Asia) Pte. Limited
1 Fusionopolis View,
#06-01 Sandcrawler
Singapore 138577
Tel: +65 6692 7399
Fax: +65 6339 5113
Website: www.disney.sg

DISNEY XD

See Pg.52

The Walt Disney Company (Southeast Asia) Pte. Limited
1 Fusionopolis View, #06-01 Sandcrawler
Singapore 138577
Tel: +65 6692 7399
Fax: +65 6339 5113
Website: www.disneyxd-asia.com

DIVA

See Pg.57

NBCUniversal International Networks

Australia Office

1 Munn Street, Millers Point,
NSW 2000, Sydney, Australia
Tel: +612 8248 6860
Fax: +612 8248 6899
Website: www.divatv.asia
Email: info.asia@nbcuni.com

Singapore Office

10 Anson Road #06-01,
International Plaza, Singapore 079903
Tel: +65 6323 0488
Fax: +65 6326 1800

DMAX

See Pg.50 & 51

Discovery Networks Asia-Pacific
21 Media Circle #08-01, Singapore 138562
Tel: +65 6510 7500
Fax: +65 6510 7550
Website: www.dmaxasia.com

E!

See Pg.57

NBCUniversal International Networks

Australia Office

1 Munn Street, Millers Point,
NSW 2000, Sydney, Australia
Tel: +612 8248 6860
Fax: +612 8248 6899
Website: www.eonline.com
Email: info.asia@nbcuni.com

Singapore Office

10 Anson Road #06-01,
International Plaza, Singapore 079903
Tel: +65 6323 0488
Fax: +65 6326 1800

E CITY

See Pg.34

StarHub TV
67 Ubi Avenue 1, #05-01 StarHub Green,
Singapore 408942
Tel: +65 6825 5165
Email: cassie@starhub.com
Website: www.starhub.com

EARTH TELEVISION NETWORK

Osterwaldstrasse 10 Haus G,

80805 Munich, Germany

Tel: +49 89 2080 6600

Fax: +49 89 2080 6606

Website: www.earthtnet.com

Email: marketing@earthtv.com

program@earthtv.com

service@earthtv.com

info@earthtnet.com

EASTERN BROADCASTING CO. LTD.

12F. No. 4, Sec.1 Zhong Xiao West Rd,
Taipei City, Taiwan 100
Tel: +886 2 237724 8888
Fax: +886 2 7724 9888
Website: www.ebc.net.tw
Email: service_ettv@ebc.net.tw

ETC NETWORKS

Zee Entertainment Enterprises Ltd.
7B Shah Industrial Estate, Off. Veera Desai Road
Andheri West, Mumbai – 400053
Tel: +91 22 6697 1234/ 6781 3737
Fax: +91 22 2490 0302, 2490 0213, 2673 2030
Website: www.etc.in
Email: exposuresales@zeenetwork.com

EURONEWS

See Pg.54
60 Chemin de Mouilles, Lyon-Ecully, France, 69130
Tel: +33 0 4 72 18 80 00
Fax: +33 0 4 72 18 93 71
Website: www.euronews.com
Email: distribution@euronews.com

EUROSPORT

See Pg.50 & 51
Discovery Networks Asia-Pacific
21 Media Circle #08-01, Singapore 138562
Tel: +65 6510 7500
Fax: +65 6510 7550
Website: www.asia.eurosport.com

EVE

See Pg.50 & 51
Discovery Networks Asia-Pacific
21 Media Circle #08-01, Singapore 138562
Tel: +65 6510 7500
Fax: +65 6510 7550
Website: www.evechannelasia.com

FASHION ONE

Fashion One (Asia) Limited
4/F C. Wisdom Centre,
37 Hollywood Road, Central, Hong Kong
Tel: +852 5808 3400
Website: www.fashionone.com
Email: info@fashionone.com,
programming@fashionone.com,
distribution@fashionone.com

FASHION TV

ARES Tower, 21st floor, Donau-City-Street 11,
Vienna, Austria AT-1220
Tel: +43 1 513 1267
Fax: +43 1 513 1385
Website: www.ftv.com
Email: info@ftv.com;
distribution@ftv.com; noa@ftv.com

FOOD NETWORK ASIA HD

See Pg.60
Scripps Networks Interactive (Asia) Pte Ltd
3 Fusionopolis Way, #12 – 21 Symbiosis,
Singapore 138633
Tel: +65 6835 8838
Websites: www.foodnetworkasia.com

FOX INTERNATIONAL CHANNELS

(24KITCHEN, BABYTV, CHANNEL M, CHANNEL V, FOX, FOX COMEDY, FOX CRIME, FOX MOVIES, FOX SPORTS, FOX SPORTS 2, FOX SPORTS 3, FOX+, FX, NAT GEO PEOPLE, NAT GEO WILD, NATIONAL GEOGRAPHIC CHANNEL, STAR CHINESE MOVIES, STAR MOVIES, STAR WORLD)

China Office
912a, Tower E3, The Towers,
Oriental Plaza, No.1 East Chang An Avenue,
Dong Cheng District, Beijing, 100738, P.R.C.
Website: www.foxinternationalchannels.com

Hong Kong Office

13/F, One Harbourfront, 18 Tak Fung Street,
Hung Hom, Kowloon, Hong Kong
Tel: +85 2 2621 8888
Fax: +85 2 2621 8822

India Office

"Ngc Network India (Pvt.) Ltd, Plot No. 77,
Institutional Area, Sec-32, Gurgaon,
Haryana – 122001

Indonesia Office

Sampoerna Strategic Square,
South Tower 29th Floor,
Jl. Jendral Sudirman Kav 45-46,
Jakarta 12930

Japan Office

9/F, Jingumae Media Square,
6-25-14, Jingumae, Shibuya-Ku,
Tokyo, 150-0001

Malaysia Office

Lot 3a.02b (East Wing) Level 3a Menara Brdb.
285 Jalan Maarof, Bukit Bandaraya,
59000 Kuala Lumpur

Philippines Office

3/F Active Fun Building,
9th Ave Corner 28th
St. Bonifacio Global City, Philippines, 1634

Singapore Office

1 Fusionopolis Link, #03-01
Nexus@ One – North, Singapore, 138542

South Korea Office

13f, Heungkuk Life Insurance Co. Bldg.,
Simmuno 1-Ga, Jongno-Gu,
Seoul, Korea, 110-786

Taiwan Office

3f, No 183, Sec 2, Tiding Blvd.,
Neihu District, Taipei City 114, Taiwan. R.O.C.

Thailand Office

17th Floor, The Ninth Tower (Tower A),
33/4 Rama 9 Road, Huay Khwang,
Bangkok 10310

Vietnam Office

Unit 206, 2nd Floor, Gemadept Tower,
6 Le Thanh Ton, District 1,
Ho Chi Minh City, Vietnam

FRANCE 24

5, rue des Nations Unies,
Issy-les-Moulineaux, France-92130
Tel: +33 01 7301 2424
Fax: +33 01 7301 2456
Website: www.france24.com
Email: webdesk@france24.com,
distribution@france24.com,
dcouret@france24.com

FYI

See Pg.45
A+E Networks Asia
80 Bendemeer Road, #07-04
Hyflux Innovation Centre, Singapore 339949
Tel: +65 6800 5000
Fax: +65 6800 5013
Websites: www.fyiasia.tv
Email: Info.Asia@aenetworks.com

GEM

See Pg.62 & 63
Sony Pictures Television Networks, Asia
10 Changi Business Park Central 2
#03-01 Hansapoint@CBP,
Singapore 486030
Tel: +65 66228722
Fax: +65 66228706
Website: www.gemtvasia.com

GMA PINOY TV

EDSA corner Timog Street,
Diliman, Quezon City, Philippines 1103
Tel: +63 2 928 7021 / 7022 / 5040
Fax: +63 2 924 3055 / 426 3925
Website: www.gmanetwork.com/international
Email: pinoytvsales@gmanetwork.com,
gmapinoytv@gmanetwork.com,
customercare@gmanmi.tv

H2

See Pg.45
A+E Networks Asia
80 Bendemeer Road, #07-04
Hyflux Innovation Centre,
Singapore 339949
Tel: +65 6800 5000
Fax: +65 6800 5013
Websites: www.h2.historyasia.com
Email: Info.Asia@aenetworks.com

HBO ASIA CHANNELS

See Pg.55
(HBO/HBO HD, HBO SIGNATURE/HBO SIGNATURE HD, HBO HITS/HBO HITS HD, HBO FAMILY/HBO FAMILY HD, HBO GO, HBO ON DEMAND, CINEMAX/CINEMAX HD, RED)
151 Lorong Chuan #04–05,
New Tech Park, Singapore 556741
Tel: +65 6288 6303
Fax: +65 6287 2210
Website:
HBO: www.hboasia.com / www.hbopremium.com
HBO GO: www.hbogoasia.com
CINEMAX: www.cinemaxasia.com
RED: www.screenredasia.com
Email: feedback@hboasia.com

HEALTH & LIFESTYLE CHANNEL

Suite 803–806, Car Po Commercial Building
18–20 Lyndhurst Terrace, Central, Hong Kong
Tel: +852 2519 8832
Fax: +852 2525 2378
Website: www.hlctv.net
Email: press@hlctv.net; marketing@hlctv.net

HGTV

See Pg.60
Scripps Networks Interactive (Asia) Pte Ltd,
3 Fusionopolis Way, #12-21 Symbiosis,
Singapore 138633
Tel: +65 6835 8838
Website: www.hgtv.asia

HISTORY

See Pg.45
A+E Networks Asia
80 Bendemeer Road, #07-04
Hyflux Innovation Centre, Singapore 339949
Tel: +65 6800 5000
Fax: +65 6800 5013
Website: www.historyasia.com
Email: Info.Asia@aenetworks.com

ICONCERTS

Transmedia Communications SA
Rue du Conseil-Général, 14, Geneva,
Switzerland CH-1205
Tel: +41 22 799 9052
Fax: +41 22 799 9051
Website: www.iconcerts.com
Email: contact@i-concerts.com



Celebrate **20** years of rewarding Asian creativity and outstanding content in broadcasting

"On behalf of Viacom International Media Networks, we extend our warmest congratulations to Asian Television Awards as you celebrate a **remarkable achievement** with 20 years behind you! We wish you every success in your continued efforts to shape the industry and recognise **excellence** in creative and television content." - Mark Whitehead, Executive Vice President and Managing Director, Asia ■ Viacom International Media Networks

"The ATA was the first **high profile** regional awards event for television in Asia. Over the years, it still remains a showcase and platform for **broadcasters** and **producers** to celebrate their work. We wish ATA all the best for the future!"
- Galen Yeo, Creative Director ■ The Moving Visuals Co. (Singapore)

"Congratulations Asian Television Awards on your 20th anniversary. The Asian Television Awards is one of the most **sought-after awards** by Asian broadcasters. Being a finalist in this prestigious award-giving body is a privilege. It encourages television networks to produce not only **quality shows** but also **innovative programs**. It's an honour to meet colleagues from the broadcasting industry around Asia and to celebrate the excellence of the Asian TV industry."

- Doc Ferdinand Recio & Doc Nielsen Donato ■ Hosts of TV series *Born to be Wild* (Philippines)

"Congratulations to the Asian Television Awards on 20 years of showcasing and promoting the **best TV content** from our region." - Bernadette O'Mahony, Head of Development & Production ■ Australian Children's Television Foundation (Australia)

"Our warmest congratulations on your achievement of this important milestone — two decades of **awarding** creative and **outstanding** Asian TV content. We truly believe that ATA will continue to be a **reliable** and **trustworthy** institution to recognise exceptional content around Asia." - Phanya Nirunkul, CEO ■ Workpoint Entertainment Public Company Ltd (Thailand)

"Congratulations Asian Television Awards! For 20 years you have been one of the **premier** **Television awards** encouraging talent and inspiring innovation. It's been a tremendous journey, here's hoping for many more years of your continued success." - Vikram Chandra, CEO ■ NDTV Group (India)

"Warm congratulations to the Asian TV Awards for 20 **Successful** years of shining a **spotlight** on the **best creative content** being broadcast in our region. It's a great achievement." - Colin South, Producer ■ Media World Pictures (Australia)

"Congratulations to Asian Television Awards on celebrating 20 years of acknowledging Asia's **finest talents** and **innovative contents**. We thank ATA for its **long term** contribution and achievement. Wishing you a further success ahead." - Shinji Takeda, President ■ Tokyo Broadcasting System Television, Inc. (Japan)

"Congratulations on your big 2-0, and a big 'thank you' for playing such a crucial part in recognising the very **best in Asian television!** To be acknowledged at the ATA continues to be a feather in the cap for anyone in the industry." - Bryan Seah, Senior Producer, Production and Development ■ Discovery Networks Asia-Pacific

"Warmest Congratulations from BBTV Channel 7 on 20th Asian Television Awards Anniversary. Thank you for **encouraging creativity** in Asia broadcast Industry. It's been our pleasure to be a partner with Asian Television Awards for over a decade. We wish you a **Successful future** and look forward to continuing our close relationship in many more years." - Palakorn Somsuwan, Managing Director ■ Bangkok Broadcasting & T.V. Co.,Ltd. (Thailand)

"Warmest congratulations to the Asian Television Awards for your **incomparable contribution** to professional excellence in media for 20 years in Asia. SMG cordially wishes for continued **SUCCESS** with your institution." - Jianjun Wang, President and Director-General ■ Shanghai Media Group (China)

"Thanks to the ATA for allowing us to reflect on the **exciting developments** in television, share **creative ideas** and applaud those who are leading us into exciting new territory." - Robyn Scott-Vincent, CEO & Founder ■ The Attitude Group (New Zealand)

"ATA has dedicated untiring efforts to the **growth** of its event in **size, quality, outreach** and **status** over the last 20 years. We at Fuji Television sincerely wish for its further **prosperity** in the coming years. Congratulations ATA!" - Fuji Television Network, Inc. (Japan)

"The Asian Television Awards has been around virtually as long as the Asian pay TV industry. It has witnessed and been a part of the **huge developments** in our industry - honoring and recognizing the **best efforts** amongst us for the past two decades. Heartiest congratulations from all of us at Turner International and here's to the next **20 award winning years!**"

- Ricky Ow, President ■ Turner International Asia Pacific

www.asiantvawards.com



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Shanghai 200041, P.R. China
Tel: +86 21 6256 5899 – 6752
Fax: +86 21 6267 0816
Website: www.ICSanghai.com

ITV CHOICE

See Pg.56

Rooms 517-520, 5th floor, Sun Hung Kai Centre
30 Harbour Road, Wan Chai, Hong Kong
Website: www.itvstudios.com
Tel: +852 2511 9700
Fax: +852 2511 9797
Website: www.itv-choice.com
Email: international.channels@itv.com

KBS WORLD

#18 Yeuido-dong Yeungdeungpo-gu
Seoul, South Korea, 150-790
Tel: +82 02 781 1000
Fax: +82 02 781 1698 / 2399
Website: www.english.kbs.co.kr
www.kbsworld.co.kr
Email: intl@kbs.co.kr, webmaster@kbs.co.kr,
cater2u@kbs.co.kr, kbsdth@gmail.com

KIX

Celestial Tiger Entertainment Ltd
Suite 1603, Kwun Tong Harbour Plaza,
182 Wai Yip Street, Kwun Tong, Hong Kong
Tel: +852 2239 6000
Fax: +852 2304 7796
Website: www.kix-tv.com

LIFE INSPIRED

Li TV Asia Sdn. Bhd.
1013 10th Floor, Block F, Phileo Damansara 1,
9 Jalan 16/11, Petaling Jaya, Malaysia, 46350
Tel: +60 3 7665 1239
Fax: +60 3 7660 8998
Website: www.litvchannel.com
E-mail: enquiries@litvasia.com

LIFESTYLE TV

Playboy Plus Entertainment
Enterprise Place, Suite 701,
No. 5 Science Park West Ave Shatin, Hong Kong
Tel: +852 2607 4400
Fax: +852 2607 4404
Website: www.ptvoriginals.com

LIFETIME

See Pg.45

A+E Networks Asia
80 Bendemeer Road, #07-04
Hyflux Innovation Centre, Singapore 339949
Tel: +65 6800 5000
Fax: +65 6800 5013
Websites: www.lifetimeasia.com
Email: Info.Asia@aenetworks.com

LULI TV

7 Harugei Malchut Street,
Tel Aviv, Israel 69714
Tel: +972 3649 6228
Fax: +972 3649 6229
Website: www.luli.tv
Email: info@luli.tv

M NET (CHANNEL M)

CJ E&M Corp
CJ E&M Center, Sangamsan-ro,
Mapo-gu, Seoul, Korea
Tel: +82 01 566 2226
Fax: +82 02 371 8494
Website: mwave.interest.me
Email: info@mnet.com; webmaster@mnet.com

MEZZO LIVE HD

Lagardere Thematiques
28, rue Francois 1er, Paris, France 75008
Tel: +33 01 5636 5100
Fax: +33 01 5636 5109
Website: www.mezzo.tv
Email: contact@mezzo.fr,
distribution.tv@lagardere-active.com

THE MGM CHANNEL

AMC Networks Central Europe s.r.o.
Pobřežní 620/3, 186 00 Praha, Czech Republic
Tel: +420 258 081 333
Email: infocz@ce.amcnetworks.com,
info@ce.amcnetworks.com
Website: www.mgmchannel.com/asia;
www.mgmtv.co.kr

MNC BUSINESS

MNC Tower 27th Floor,
Jl. Kebon Sirih Kav. 17 – 19,
Jakarta Pusat 10340
Tel : +62 21 3900 885
Fax: +62 21 3909 207
Email: marketing.channel@mncgroup.com
Website: www.mncchannels.com

MNC INFOTAINMENT

MNC Tower 27th Floor,
Jl. Kebon Sirih Kav. 17 – 19, Jakarta Pusat 10340
Tel : +62 21 3900 885
Fax: +62 21 3909 207
Email: marketing.channel@mncgroup.com
Website: www.mncchannels.com

MNC INTERNATIONAL

MNC Tower 27th Floor,
Jl. Kebon Sirih Kav. 17 – 19
Jakarta Pusat 10340
Tel : +62 21 3900 885
Fax: +62 21 3909 207
Email: marketing.channel@mncgroup.com
Website: www.mncchannels.com

MONDO TV

See Pg.64 & 65

Turner International, Asia-Pacific Limited
11F Ginza MTR Bldg, 6-18-2 Ginza. Chuo-ku
Tokyo 104-0061 Japan
Tel: +81 3 6381 0777
Website: www.mondotv.jp

MTV/MTV LIVE HD

See Pg.66 & 67

Viacom International Media Networks
151 Lorong Chuan, #03-08 New Tech Park
(Lobby H), Singapore 556741
Tel: +65 6221 8166
Fax: +65 6221 0703
Website: www.mtvasia.com; www.mtvlivehd.com

MY NICK JR.

See Pg.66 & 67

Viacom International Media Networks
151 Lorong Chuan, #03-08 New Tech Park
(Lobby H), Singapore 556741
Tel: +65 6221 8166
Fax: +65 6221 0703
Website: my.nickjr.asia

NBA TV

Email: nbasupport@neulion.com
Website: www.nba.com/nbatv

NDTV CONVERGENCE LTD.

207, Okhla Industrial Estate, Phase 3,
New Delhi 110020
Tel: +91 11 2644 6666
Website: www.ndtv.com; goodtimes.ndtv.com
Email: feedback@ndtv.com

NEO PRIME

Neo Sports Broadcast Pvt Ltd
Nimbus Centre, Oberoi Complex,
Andheri (West), Mumbai – 400 053.
Tel: +91 22 26352000
Fax: +91 22 26352123

NEO SPORTS

Neo Sports Broadcast Pvt Ltd
Nimbus Centre, Oberoi Complex,
Andheri (West), Mumbai – 400 053.
Tel: +91 22 26352000
Fax: +91 22 26352123

NHK WORLD TV

(JAPAN BROADCASTING CORP)

2-2-1 Jinnan, Shibuya-ku,
Tokyo 150-8001, Japan
Tel: +81 03 3465 1111
Fax: +81 03 3485 8677 / 3481 6942 / 1350
Website: www.nhk.or.jp/nhkworld
Email: nhkworld@nhk.jp
worldtv@intl.nhk.or.jp
tv@intl.nhk.or.jp

NICK JR.

See Pg.66 & 67

Viacom International Media Networks
151 Lorong Chuan, #03-08 New Tech Park
(Lobby H), Singapore 556741
Tel: +65 6221 8166
Fax: +65 6221 0703
Website: www.nickjr.asia

NICKELODEON

See Pg.66 & 67

Viacom International Media Networks
151 Lorong Chuan, #03-08
New Tech Park (Lobby H), Singapore 556741
Tel: +65 6221 8166
Fax: +65 6221 0703
Website: www.nick-asia.com

NOW TV INTERNATIONAL

See Pg.11

18th Floor, Telecom House,
3 Gloucester Road, Wanchai, Hong Kong
Tel: +852 2888 2888
Fax: +852 2877 8877
Website: nowtv.now.com

OH!K

See Pg.64 & 65

Turner International, Asia Pacific Limited
34/F Oxford House, Taikoo Place,
979 King's Road, Quarry Bay, Hong Kong
Tel: +852 3128 3333
Website: www.ohk-tv.com

ONE

See Pg.62 & 63

Sony Pictures Television Networks, Asia
10 Changi Business Park Central 2
#03-01 Hansapoint@CBP, Singapore 486030
Tel: +65 66228722
Fax: +65 66228706

OUTDOOR CHANNEL HD

The Central, Soho Tower 1 0807
6 Eu Tong Sen Street,
Singapore 059817
Tel: +65 9146 8984
Website: multichannelsasia.com
Email: candy@multichannelsasia.com

PHOENIX CHINESE CHANNEL HD

Phoenix Television
Phoenix Satellite Television
Email: distribution@phoenixtv.com
Website: www.ifeng.com

POGO

See Pg.64 & 65

Turner International, Asia Pacific Limited
5th Floor, Commercial Plaza
Radisson Hotel NH-8
Mahipalpur, New Delhi, India
Tel: +91 11 2677 9201
3/F, Sharyans Audeus
CTS No. 688 of Village of Veera Desai Road
Near Fun Republic, Andheri (West)
Mumbai 400 053, India
Tel: +91 22 4069 9430
Website: www.pogo.tv

PLAYBOY PLUS

Playboy Plus Entertainment
Enterprise Place, Suite 701,
No. 5 Science Park West Ave Shatin,
Hong Kong
Tel: +852 2607 4400
Fax: +852 2607 4404
Website: www.ptvoriginals.com

RTL CBS ENTERTAINMENT HD

See Pg.58

RTL CBS Asia Entertainment Network
10 Raeburn Park, Block A #04-03,
Singapore 088702
Tel: 65 6421 8300
Fax: 65 6225 6800
Website: www.rtlicbsasia.com
Email: advertising@rtlicbsasia.com

RTL CBS EXTREME HD

See Pg.58

RTL CBS Asia Entertainment Network
10 Raeburn Park, Block A #04-03,
Singapore 088702
Tel: 65 6421 8300
Fax: 65 6225 6800
Website: www.rtlicbsasia.com
Email: advertising@rtlicbsasia.com

SCTV

PT Surya Citra Televisi
Senayan City, Jl. Asia Afrika Lot 19, Jakarta 10270
Tel: +62 21 2793 5555
Fax: +62 21 2793 5444
Website: www.sctv.co.id

SENSASI

See Pg.34

Starhub TV
67 Ubi Avenue 1, #05-01 StarHub Green,
Singapore 408942
Tel: +65 6825 5165
Email: cassie@starhub.com
Website: www.starhub.com

SONY CHANNEL

See Pg.62 & 63

Sony Pictures Television Networks, Asia
10 Changi Business Park Central 2
#03-01 Hansapoint@CBP, Singapore 486030
Tel: +65 66228722
Fax: +65 66228706
Website: www.sonypchannelasia.com

SONY MAX

See Pg.62 & 63

Multi Screen Media Pvt Ltd.
India Office
3rd Floor, Interface Blg No. 7,
Off Malad Link Road, Malad (W), Mumbai – 400053.
Tel: +9122 6708 1111
Fax: +9122 6643 4748
Singapore Office
MSM Pvt. Ltd.
5 Tampines Central 6, #02-19 Telepark Building
Singapore 529482
Tel: +65 6632 9450
Fax: +65 6786 5734
Email: sathya_karanth@spe.sony.com
Website: www.sonymax.tv

STAR INDIA CHANNELS

Star House, Off Dr.E.Moses Road,
Mahalaxmi, Mumbai – 400011
Tel: +91 22 6630 5555
Fax: +91 22 6630 5050
Website: www.star.co.inwww.hotstar.com

SUN TV

Murasoli Maran Towers
73, MRC Nagar Main Road, MRC Nagar,
Chennai – 600 028, Tamil Nadu, India.
Tel: +91 044 4467 6767
Fax: +91 044 4067 6161
Website: www.sunnetwork.in

SUNDANCE TV

AMC Networks Inc.
11 Penn Plaza, New York, NY 10001
Tel: +1 212 324 8500
Website: www.sundancechannelglobal.com
www.amcnetworks.com
Email: feedback@amcnetworks.com

SUPERSPORTS 1/2/3/4 HD

See Pg.34

Starhub TV
67 Ubi Avenue 1, #05-01 StarHub Green,
Singapore 408942
Tel: +65 6825 5165
Email: cassie@starhub.com
Website: www.starhub.com

SYFY

See Pg.57

NBCUniversal International Networks

Australia Office

1 Munn Street, Millers Point,
NSW 2000, Sydney, Australia
Tel: +612 8248 6860
Fax: +612 8248 6899
Website: www.syfy.asia
Email: info.asia@nbcuni.com

Singapore Office

10 Anson Road #06–01,
International Plaza, Singapore 079903
Tel: +65 6323 0488
Fax: +65 6326 1800

TABI CHANNEL

See Pg.64 & 65

Turner International, Asia Pacific Limited
11F Ginza MTR Bldg, 6-18-2 Ginza. Chuo-ku
Tokyo 104-0061 Japan
Tel: +81 3 6381 0777
Website: www.tabichan.jp

TASHAN

9X Media
Inx Music Pvt. Ltd.
sco 306, Sector 38d, Chandigarh 160 014 (ut)
Tel: +91 172 4001999
Fax: +91 172 5052040
Website: www.9xtashan.in

TECHSTORM TV

10 Anson Road #10-11
International Plaza, Singapore 079903
Website: www.techstorm.tv
Email: hello@techstorm.tv

TEN CRICKET

Zee Entertainment Ltd
Taj Television (India) Pvt. Ltd.
FC-9 Sector 16-A Film City
Noida UP 201 301 India
Email: Rajesh.sethi@tensports.com
Website: www.tensports.com

TEN SPORTS

Zee Entertainment Ltd
Taj Television (India) Pvt. Ltd.
FC-9 Sector 16-A Film City
Noida UP 201 301 India
Tel: +91 6662 3101/02/03
Fax: +91 6662 6290
Website: www.tensports.com
Email: prasenjit.basu@tensports.com
indisales@tensports.com

THE FILIPINO CHANNEL

ABS-CBN Corporation
Website: tfc.tv

THRILL

Celestial Tiger Entertainment Ltd
Suite 1603, Kwun Tong Harbour Plaza,
182 Wai Yip Street,
Kwun Tong, Hong Kong
Tel: +852 2239 6000
Fax: +852 2304 7796
Website: www.thrill-tv.com

TIMES GLOBAL BROADCASTING NETWORKS

1st Floor, Trade House,
Kamla Mills Compound
Senapati Bapat Marg,
Mumbai, 400 013, India
Tel: +91 22 2499 99442499 0376
Fax: +91 22 2493 1341
Website: www.timesnow.tv
Email: info@timesnow.tv
adsales@timesnow.tv

TLC

Discovery Networks Asia-Pacific
21 Media Circle #08-01,
Singapore 138562
Tel: +65 6510 7500
Fax: +65 6510 7550
Website: www.tlcasia.com

TOONAMI

Turner International, Asia Pacific Limited
Hong Kong Office
34/F Oxford House
Taikoo Place, 979 King's Road,
Quarry Bay, Hong Kong
Tel: +852 3128 3333
Website: www.toonamiasia.com
Philippines Office
40th floor PBCom Tower
6795 Ayala Ave., cor. VA Rufino St.
Makati City, Philippines 1226
Singapore Office
24-07/08 Gateway East
152 Beach Road, Singapore
Tel: +65 6393 3668/0882

TRACE ASIA

11/F, Khuan Ying Building,
85 Wellington Street, Central, Hong Kong
Tel: +852 2815 7481
Fax: +852 2815 3067
Website: www.trace.tv/en
Email: jross@trace.tv

TRANS TV

PT Televisi Transformasi Indonesia
JL Kapten Tendean, Kav 12-14 A,
12790, 12710, Indonesia
Tel: +62 21 79177000
Website: www.transtv.co.id

TRAVEL CHANNEL

Scripps Networks Interactive (Asia) Pte Ltd,
3 Fusionopolis Way,
#12-21 Symbiosis,
Singapore 138633
Tel: +65 6835 8838
Website: www.travelchanneltv.asia

TRINITY BROADCASTING NETWORK

P. O. Box 768, Station B,
Ottawa, Ontario K1P 5P8
Tel: +81 9 770 2333
Fax: +81 9 770 2338
Website: www.tbn.org
Email: comments@tbn.org

TRUTV

Turner International, Asia Pacific Limited
Philippines Office
40th floor PBCom Tower
6795 Ayala Ave., cor. VA Rufino St.
Makati City, Philippines 1226
Website: www.trutv.com

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TURNER CLASSIC MOVIES

Turner International, Asia Pacific Limited
Hong Kong Office
34/F Oxford House, Taikoo Place,
979 King's Road, Quarry Bay, Hong Kong
Tel: +852 3128 3333
Website: www.tcm.com
Philippines Office
40th floor PBCom Tower
6795 Ayala Ave., cor. VA Rufino St.
Makati City, Philippines 1226

See Pg.64 & 65

TV5MONDE CHANNELS

Headquarters
TV5MONDE S.A.
131 Avenue de Wagram, 75805 Paris, France
Tel: +33 1 44 18 55 55/ 55 57
Fax: +33 1 44 18 08 55
Asia Office
Unit 706, 7/F Cyberport 1
100 Cyberport Road, Hong Kong
Tel: +852 2989 6090
Fax: +852 2989 6091
Website: www.tv5monde.com;
asia.tv5monde.com;
pacific.tv5monde.com
www.tv5.org
Email: asie@tv5monde.org ;
pacifique@tv5monde.org,
europe@tv5.org

IFC

TVB ASIA CHANNELS

TVB INTERNATIONAL COMPANY LIMITED (TVBI)
77 Chun Choi Street
Tseung Kwan O Industrial Estate
Kowloon, Hong Kong
Tel: +852 2335 9123/ 9122
Fax: +852 2358 1300
Website: www tvb.com
Email: tvbpr@tvb.com.hk

TVONE

1010 Wayne Ave, Silver Spring,
MD 20910, United States
Tel: +1 301 755 0400
Website: www tvone.tv

UNIVERSAL CHANNEL

NBCUniversal International Networks
Australia Office
1 Munn Street, Millers Point,
NSW 2000, Sydney, Australia
Tel: +612 8248 6860
Fax: +612 8248 6899
Website: www.universalchannel.asia
Email: info.asia@nbcuni.com
Singapore Office
10 Anson Road #06-01,
International Plaza, Singapore 079903
Tel: +65 6323 0488
Fax: +65 6326 1800

See Pg.57

VIJAY

STAR network
Novi Digital Entertainment Private Limited,
STAR House, URMI Estate,
95 Ganpatrao, Kadam Marg,
Lower Parel, Mumbai 400013, India.
Email: hello@starsports.com
Website: www.hotstar.com/#/star-vijay-824

VV DRAMA

Starhub TV
67 Ubi Avenue 1, #05-01 StarHub Green,
Singapore 408942
Tel: +65 6825 5165
Email: cassie@starhub.com
Website: www.starhub.com

See Pg.34

WARNER TV

Turner International, Asia Pacific Limited

Hong Kong Office
34/F Oxford House,
Taikoo Place, 979 King's Road,
Quarry Bay, Hong Kong
Tel: +852 3128 3333
Website: www.warnertvasia.com

Philippines Office
40th floor PBCom Tower
6795 Ayala Ave., cor. VA Rufino St.
Makati City, Philippines 1226

Singapore Office

24-07/08 Gateway East
152 Beach Road, Singapore
Tel: +65 6393 3668/0882
Taiwan Office
8/F Unit E, No. 168 Tun Hwa North Road
Taipei 105, Taiwan
Tel: +886 2 2547 3313

See Pg.64 & 65

ZEE CINEMA

Building., 135,
Dr. Annie Besant Road,
P.B. Marg, Worli, Mumbai – 400 018
Email: zeecinema@zeenetwork.com
Website: www.zeecinema.com

ZEE TV

ZEE ENTERTAINMENT ENTERPRISES LIMITED

Asia Office
135, Dr. Annie Besant Road,
Worli Mumbai – 400 018,
Maharashtra, India
Tel: +91 22 2483 1234 (India)
+603 2092 9297 (Singapore)
Fax: +91 22 4900302
Website: www.zeetelevision.com
Email: zeeasia@zeenetwork.com

Expand Fast Holdings (S) Pte Ltd
83 North Bridge Road,
#09-01, The Southbank,
Singapore 198785

ZOOMOO

Beach House Pictures
189 New Bridge Road #04-01/02
Singapore 059422
Tel: +65 6236 9560
Fax: +65 6532 7905
contact@beachhousepictures.com
Website: asia.zoomoo.tv

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BANIJAY INTERNATIONAL



**Banijay
International**
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Let's All Play

Head Office

24 St John Street,
London EC1M 4AY, UK
Tel: +44 203 405 2065
Website: www.banijayinternational.com
Email: sales@banijayinternational.com

Key Personnel

Head of Global Sales: Mike Jackson
Email: m.jackson@banijayinternational.com

Company Profile

Banijay International is a global force in content distribution with exceptional vision and conviction. As the sales and acquisitions arm of Banijay Group, a production powerhouse with production subsidiaries in twelve countries, Banijay International strives to offer clients the nimble approach of a boutique

distributor combined with the muscle of a large, cost-effective group structure.

With a dual focus on format and finished programming distribution, Banijay International is the owner of a wide portfolio of content rights, both those that originate within the Banijay Group as well as the very best third-party properties from leading independents around the world. Its portfolio is strong, relevant, bold and brash, spanning the categories of unscripted formats and programmes from entertainment, game shows, and reality competitions, to factual entertainment, docu-drama and lifestyle.

The company is headquartered in London with offices in both Paris and Los Angeles.

Programming Highlights

Let's All Play

Let's All Play With Memory is the new primetime format that engages an entire country to test their memory. In this fun studio-based prime time show, the viewers will learn how their memory works while playing a series of interactive quizzes along with invited celebrity guests.

Sing It On

Executive produced by Oscar- and Grammy-winning artist John Legend, this documentary-style reality series follows singing groups around the country as they juggle academics, rehearsals and relationships while vying for a spot at the International Championship of Collegiate A Cappella. The lessons. The journey. The win. The real-life *Pitch Perfect*.

Horse Town

An inside look at one of the UK's most exclusive towns and the world epicentre of horse racing. Newmarket, Suffolk, is the uncontested centre of horse racing, with one race horse to every five people, 38 race days and a quarter of a million race goers per year.



Sing It On



CARACOL TELEVISIÓN



Head Office

Calle 103 # 69b – 43. Bogota, Colombia
 150 Alhambra Circle. Suite #1250.
 Miami, FL, 33134 USA
 Ctra. Fuencarral-Alcobendas,
 km 12.450 28049 Madrid – Spain
 Tel: +1 305 960 2018 (Miami)
 Tel: +571 6430 430 (Bogota)
 Tel: +3491 4273911 (Spain)
 Fax: +305 960 2017 (Miami)
 Website: www.caracolinternacional.com
 Email: sales@caracoltv.com.co

Key Personnel

Lisette Osorio – International Sales VP
 Paloma Garcia – Sales Executive for Europe,
 Africa and Middle East
 Berta Orozco – Sales Executive for Europe,
 Africa and Middle East
 Maria Estrella – Sales Executive for Asia

Company Profile

Caracol Television S.A. is a national private channel that has produced some of the most innovative and successful shows on Colombian television. Today, it is a major content producer expanding its influence to the entire world through its international distribution division and its international cable signal.

Programming Highlights

Laura, An Extraordinary Life (Series, 25 x 60')
 This is the story of Laura Montoya, a woman who challenged the rules of the society of her time, by dedicating herself to fight for those less privileged ones and renounce becoming a wife and a mother, facing the critics of a society which considered any other option different than those for a woman to be something completely crazy.

Before the Fire (Movie, x 120')

The mystery that involves the murder of reporter Roberto Sepulveda will unleash an investigation departing from fragments that will provide an image of Colombia in the 80's decade and the political situation days before the siege of the palace of justice by the guerilla group M-19. Arturo and Milena will try to avoid the disaster, turning their story into a dangerous path full of surprises that will change their lives forever.

A Letter to Baby Jesus (Movie, x 120')

What would a parent be willing to do for his child? Well, Ruben, the main character of this story will be able to go to the last consequence for his little Ruben to have what he asked Baby Jesus to bring him in his letter. Although his ex-wife Mireya, her boyfriend Renzo and his best friend Father Raul are not sure the present can come in time for Christmas, Ruben, desperate to get his child's Christmas present will experience the most marvelous proof that love can overcome the impossible and that Baby Jesus really does exist where the magic of love makes the impossible possible.

CARACOL TV, Documentaries (Documentaries, x 60')

Caracol Television has associated with Discovery Channel and other factual producers to present a series of striking and revealing documentaries regarding various subject matters relating to war, social problems and corruption. A real look at real life issues.

Emeralds (Series, 60 x 60')

Three generations of a same family, facing against evil, divided by ambition and the love of a woman. One of Caracol Television's most ambitious super productions, with more than 500 locations, 1,500 actors and shot 100% in exteriors, with the most breathtaking landscapes from Colombia's emerald regions.

Beats of Love, Niche (Telenovela, 108 x 60')

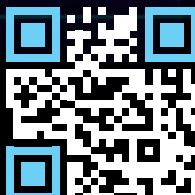
The story of a man who did everything he could to overcome adversity and fulfill his dreams: a story of romance, music and flavor.



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ITV STUDIOS GLOBAL ENTERTAINMENT



Head Office

The London Television Centre,
Upper Ground, London, SE1 9LT
Tel: +61 2 8353 2577
Fax: +61 2 8353 3494
Website: itvstudiosge.com
Email: augustus.dulgardo@itv.com

Asian HQ:

Rooms 517 – 520, 5th Floor,
Sun Hung Kai Centre,
30 Harbour Road,
Wan Chai, Hong Kong
Tel: +852 2511 9700
Fax: +852 2511 9797
Website: itvstudiosge.com
Email: Hyeonza.Hong@itv.com

Key Personnel

Augustus Dulgardo: Executive Vice President,
Asia-Pacific

Hyeonza Hong: Senior Vice President (Sales),
Asia-Pacific

Company Profile

ITV Studios Global Entertainment (ITVS GE) is one of the world's leading international TV distribution, home entertainment, publishing, merchandising and licensing businesses. ITVS GE distributes celebrated content across all genres from both its in-house production business, ITV Studios, and in collaboration with leading producers from around the world.

Part of ITV Plc, which includes the UK's largest commercial broadcaster, ITV Studios Global Entertainment has offices in London, Hong Kong, Los Angeles and Sydney.



Jekyll & Hyde

Programming Highlights

Jekyll and Hyde (Drama: 10 x 60')

Tagline: You can't Hyde from yourself

It's 1930s London and Robert Jekyll is a naive, sensitive young man finding his place in the world and moving away from the protection of his loving foster parents. As he begins to feel himself coming under the power of a darkness he cannot control, he realises that all this time his parents were protecting him from his true self. Jekyll has inherited the curse of his grandfather, and when angered or in danger he undertakes a graphic and twisted transformation to become Hyde, a shadowy, brooding figure of incredible strength and agility; confident and fearless. As he tries to discover his past and search for a cure, Robert Jekyll is drawn deep into Hyde's world of monstrous creatures and freaks of nature.



I'm A Celebrity... Get Me Out Of Here! (Finished/ Format)

This award-winning format continues to entertain audiences worldwide. With hit versions in the UK, Germany, Australia, Hungary and Romania, to name a few, the global demand has created the need for a brand new hub in South Africa offering a cost efficient, high quality production hub to suit all territory needs. *I'm A Celebrity...Get Me Out of Here!* follows a group of celebrities who have been dropped into the heart of a remote jungle. Daily rations must be won in Bushtucker Trials eating disgusting insects or undergoing challenges with terrifying critters. Viewers at home vote for who should face the challenges and eventually they vote for their favourite campmate. Each episode, the celebrity with the fewest votes leaves, until the last remaining star is crowned King or Queen of the jungle. Outrageous celebrities battle through the excruciating challenges and emotional turmoil of living together under extreme circumstances in the most gripping, hilarious and shocking reality show on TV.



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4th Floor, Coral Gables FL,
33134 USA
Tel: +786 394 1210
Website: www.telemundointernacional.tv
Email: olimpia.delboccio@nbcuni.com

Key Personnel

President: Marcos Santana
SVP of International Business Development & Digital Media: Xavier Aristimuño
Sales Coordinator, Asia & Digital Media: Yari Torres



Company Profile

Telemundo Internacional, a division of NBCUniversal's Hispanic Enterprises and Content, is the international syndication and distribution arm of Telemundo and NBC UNIVERSO, as well as other leading producers. Our content reaches more than 120 countries with more than 200 programming slots dubbed and subtitled into more than 40 languages.

Programming Highlight

Telenovelas:

Under The Same Sky (120 x 60')

The story of Carlos takes place in Los Angeles. He is an immigrant, and father, in search of a better future for his children and the American dream. In the midst of his struggle for survival, he finds love in an unexpected way with a woman who will find in him the inspiration to leave behind a hurtful past.

Alicia's Maze (90 x 60')

When Alicia, a child psychologist, notices that her daughter is in danger, she takes on the responsibility of following a complicated case. The offender belongs to her intimate circle of friends.



Land of Honor (130 x 60')

The Gallardo brothers did not expect to fall in love with the Del Junco sisters when they set out to seek revenge for their sister's death – something that could get in the way of all their plans. Passion, betrayal and vengeance face off in this classic romantic story.

Telemundo Super Series:

Acer, Woman of Steel (70 x 60' – Two Seasons)

Acer, Woman of Steel, the hit series with two seasons, follows Sara Aguilar in her journey to becoming the ruler of a money laundering empire. When a group of armed men kill her beloved Vicente Acer, Sara runs away with their son to a safe place, where she can secure for them a promising future. The woman who once hid from her enemies has become a force to be reckoned with. This powerful woman is highly sought after, and her main enemy, the ruthless Teca Martinez, has made it his purpose to make her life a living nightmare. She'll follow his game when her son is caught in the eye of the storm. To save his life she'll show just how fearless this Woman of Steel can be.



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Email: sean.cohan@aenetworks.com

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Email: shammi@sunnetwork.in

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Website: www.anjan.tv

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Fax: +852 2802 2687
Website: www.apv.asia
Email: info@apv.asia

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Email: oriana12@avaent.co.kr
Website: [avaent.co.kr](http://www.avaent.co.kr)

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Tel: +65 6849 5511
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Mumbai Office

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Australia Office

Lisa Higginson
Sales Director
Territory: Australia & New Zealand
Tel: +61 2 8587 1149
Cell Phone: +61 488 588 566
Email: lisa.higginson@shineinternational.com

Kirsten Cargill
Senior Sales Director
Tel: +61 4475 5004 1
Email: Kirsten.Cargill@endemol.com

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Hong Kong Office
Rm 511, North Tower,
World Finance Centre
Harbour City, Tsimshatsui,
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Website: www.iyunomg.com
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Singapore Office

7 Anthony Road #02-33
Singapore 229955
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Unit #1203, 12th Floor, SG Tower
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Lumpini, Patumwan Bangkok 10330, Thailand
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Fax: +66 2 651 8324

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Dong Cheng District, Beijing 100738 China
Tel: +86 10 5811 1000
Fax: +86 10 8518 1583

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Suite 601, North Tower
The Kerry Center Office Buildings
No. 1 Guanghua Road, Chaoyang District
Beijing 100020 China
Tel: +86 10 5765 5757
Fax: +86 10 5765 5777

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Cyber City, DLF Phase – III
Gurgaon – 122002, Haryana, India
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Fax: +91 124 421 8903

Hong Kong Office

IMG
18/F East Exchange Tower
38 Leighton Road, Causeway Bay, Hong Kong
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Malaysia Office

IMG Media
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Mid Valley City, 59200 Kuala Lumpur
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Fax: +60 3 2096 9797

India Office

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Western Express Highway Service Road
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Mumbai – 400 51 India
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Korea Office

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Seoul 135-080, Korea
Tel: +82 2 2184 6800
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China Office

Unit 1501, Evergo Tower
No. 1325 Middle Huai Hai Road
Shanghai 200031, China
Tel: +86 21 2419 6000
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Singapore Office

IMG
1 Scotts Road #21-01/03
Shaw Centre, Singapore, 228208
Tel: +65 6505 9300
Fax: +65 6738 3617

IMG Media – SNTV Asia Bureau

10 Anson Road
#15-06 International Plaza
Singapore 079003
Tel: +65 6221 3196
Fax: +65 6221 2753

Japan Office

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Asian Headquarters

Rooms 517-520, 5th floor, Sun Hung Kai Centre
30 Harbour Road, Wan Chai, Hong Kong
Website: www.itvstudios.com
Tel: +852 2511 9700
Fax: +852 2511 9797

Australia Office

Building 61 Fox Studios Australia
38 Driver Avenue Moore Park
NSW 2021, Australia
Tel: +61 2 9383 4360
Fax: +61 2 8353 3494
Website: www.itvstudiosge.com

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Fax: +852 2713 3911
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#07-11, Singapore 159456
Tel: +65 6735 5376
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Website: www.mychinachannel.com
Email: enquiry@mychinachannel.com

NHK ENTERPRISES, INC.

4-14 Kamiyama-cho, Shibuya-ku, Tokyo 150-0047
2-2-1 Jinnan, Shibuya-ku, Tokyo, Japan 150-8001
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Fax: +81 3 3481 6942 / 1350
Website: www.nhk.or.jp

OFF THE FENCE

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OMNICONNECT MANAGEMENT INC

6th floor, Renaissance Tower D
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Toronto, Ontario M4L 2C9 Canada
Tel: 1 416 461 8209
Vancouver Office
141 East 23 Avenue, Vancouver, BC V5V 1X1 Canada
Tel: 1 604 681 3174
Website: picturebox.ca

PIK FILM

No. 30, Lorong Bukit Pantai,
Lucky Garden, Bangsar,
59000 Kuala Lumpur, Malaysia
Tel: +60 3 2093 0866
Fax: +60 3 2093 8688
Website: www.pikfilm.com.my
Email: meefung.lee@dw.de

RED ARROW INTERNATIONAL GMBH

Medienallee 7
85774 Unterfohring, Germany
Tel: +49 89 9507 2320
Fax: +49 89 9507 2321
Website: www.redarrowinternational.tv
Email: info@redarrowinternational.tv

REGENTACT COMPANY LIMITED

Flat E, 26/F., EGL Tower,
83 Hung To Road,
Kwun Tong, Kowloon, Hong Kong
Tel: +852 2647 7318
Fax: +852 2647 7445
Website: www.regentact.com.hk
Email: info@regentact.com.hk

SDI MEDIA

China Office
16F, Nanfang Securities Building,
No. 140-148 Tiyu East Road,
Guangzhou, China
Tel: +86 20 2881 0660
Fax: +86 20 2881 0670
Website: www.sdimedia.com
Email: info.cn@sdimedia.com

Hong Kong Office
Unit B, 10/F, Contempo Place
81, Hung To Road,
Kwun Tong, Kowloon
Tel: +852 3769 9000
Fax: +852 3769 9011
Email: info.hk@sdimedia.com

Korea Office
#506 Union Tower, 44 – 34 Yoido-dong,
Yeongdeungpo-gu, Seoul, South Korea
Tel: +82 2 558 3465
Fax: +82 16 759 1841
Email: info.kr@sdimedia.com

Malaysia Office
B-09-03A, Menara Bata, PJ Trade Centre,
No.8, Jalan PJU 8/8A,
Bandar Damansara Perdana
47820 Petaling Jaya, Selangor
Tel: +603 7724 1888
Fax: +603 7724 2888
Email: info.my@sdimedia.com

Singapore Office
133 New Bridge Road, #17-01/02
Chinatown Point, Singapore 059413
Tel: +65 9189 9189
Fax: +65 6728 6868
Email: info.sg@sdimedia.com

SHANGHAI WINGSMEDIA CO, LTD

Stand P-1 .D 2/P-1.E1
No. 298 Weihai Road,
200041 SHANGHAI
Tel: +86 21 6256 5899
Website: www.wingsmedia.com.cn

SHWE THAN LWIN MEDIA GROUP

No.262, Yarzardirt Housing,
Lower Pazundaung Road,
Botahtaung Township
Yangon, Myanmar
Tel: +95 0 1 200 313 / 310
Fax: +95 0 1 299 123 / 200 312
Email: info@myanmarinternationaltv.com
sales@myanmarinternationaltv.com

SKY NET

no. 139 A/ 171 A, May Yu Housing Compound
Corner of May Yu St & Lower Pazundaung Rd.,
Botahtaung Township
Yangon, Myanmar
Tel: +95 1 292 679 / 571
Fax: +95 1 292 679
Email: marketing@skynetdthmps.com
sales@skynetdthmps.com
info@myanmarinternationaltv.com
sales@myanmarinternationaltv.com

SOLAR ENTERTAINMENT CORP.

Solar Media Center 2/F
Worldwide Corporate Center,
EDSA cor. Shaw Blvd.,
Mandaluyong City, 1552
Tel: +63 2 461 0888
Fax: +63 2 695 3532
Website: solarentertainmentcorp.com
Email: inquiry@solarentertainmentcorp.com

SONY PICTURES TELEVISION INTERNATIONAL (SPTI)

Singapore Office
SPE Networks – Asia
10 Changi Business Park Central 2,
#03-01 Hansapoint@CBP,
Singapore 486030
Tel: +65 6622 8722
Fax: +65 6622 8707
Website: www.spti.com;
www.sonypictures.com.sg
Email: feedback@axn-asia.com

Hong Kong Office
SPT Distribution/SPT Production.
21/F, Cityplaza Three,
14 Taikoo Wan Road,
Taikoo Shing, Hong Kong.
Tel: +852 2913 3788
Fax: +852 2913 3798

India Office
Sony Entertainment Television
Interface Building No.7,
Off. Malad Link Road,
Malad (West),
Mumbai 400064
Tel: +91 22 6708 1111
Fax: +91 22 6643 4748

SPARKLING LIGHT GLOBAL LTD.

Room 2507, 10A Building
No 32 Baizwan Road,
Ping Go shequ,
Chao Yang District, Beijing
Tel: +86 10 8493 5150

SPORTFIVE

8 Shenton Way, #30-01,
Singapore 068811
Tel: +65 6578 5500
Fax: +65 6578 5511
Website: www.sportfive.com
Email: info@sportfiveasia.com

STAR TV PHILIPPINES

2903-B Philippine Stock Exchange Tower II
Ortigas Centre Exchange Road, Pasig City
Tel: +63 2 637 0266
Fax: +63 2 635 5026

TELEMUNDO INTERNACIONAL

2555 Ponce de Leon Blvd 4th Floor,
Coral Gables, FL 33134 USA
Tel: +786 394 1210
Website: www.telemundointernacional.tv
Email: Olimpia.DelBoccio@nbcuni.com

TELEVISA INTERNACIONAL

Asian Headquarters
45 - 18 Court Square, Suite 400,
Long Island City, NY 11101.
Tel: +1 718 729 9363
Website: www.televisainternacional.tv
Email: info@televisainternacional.tv

THE STUDIOS GROUP

21 Media Circle #08-01,
Singapore 138562
Tel: +65 6510 7500
Fax: +65 6510 7550
Website: www.thestudiosgroup.com
Email: nicolas_bonard@discovery.com

UBE MEDIA

4F Cargohaus, Brgy. Vitalez
NAIA Complex,
Parañaque City,
Philippines 1700
Tel: +632 879 4429
Fax: +632 879 4467
Website: www.ubemedia.com
Email: makingitspecial@ubemedia.com

VENEVISION INTERNATIONAL

121 Alhambra Plaza,
Suite 1400, Coral Gables,
FL 33134, U.S.A.
Tel: +1 305 442 3411
Fax: +1 305 448 4762
Website: www.cisnerosmediadist.com

VIVA ENTERTAINMENT INC

7th Floor, East Tower,
Philippines Stock Exchange,
Exchange Road,
Ortigas Center Pasig City
Tel: +63 2 687 6181
Fax: +63 2 632 1849
Website: www.viva.com.ph
Email: vivapress@viva.com.ph
sales@viva.com.ph

WARNER BROS. INTERNATIONAL TELEVISION DISTRIBUTION

Australia Office
Level 6, 116 Military Rd,
Neutral Bay NSW 2089,
Australia
Tel: +612 9495 3000
Fax: +612 9908 5500
Website: www.wbitv.com
www.warnerbros.com

China Office
20F, The Centre,
989 Chang Le Road
Shanghai 200031, China
Tel: +86 21 6140 1100
Fax: +86 21 6140 2745
Japan Office
Hibiya Central Building 1-2-9
Nishi-Shinbashi, Minato-ku,
Tokyo 105-0003
Tel: +81 3 5251 6300

ZODIAK RIGHTS

Avon House, Kensington Village,
Avonmore Road,
London W14 8TS
United Kingdom
Tel: +44 20 7013 4400
Fax: +44 20 7013 4401
Website: www.zodiakrights.com
Email: contactus@zodiakrights.com

CONTENT PRODUCERS

12 FIELD ANIMATION STUDIO

316 Napier Street,
Fitzroy, Melbourne,
VIC 3056, Australia
Tel: +61 3 9419-0940
Website: www.12field.com.au
Email: contact@12field.com.au

1440 PRODUCTIONS PTY LTD

10 Prince Patrick Street,
Richmond, Victoria 3121,
Australia
Tel: +61 3 942 1440 7
Fax: +61 3 8456 5933
Website: www.1440productions.com
Email: info@1440productions.co

3-TO MULTIMEDIA LTD

Room 908, 9/F, Hewlett Center,
54 Hoi Yuen Road, Kwun Tong,
Kowloon, Hong Kong
Tel: +852 2681 2148
Fax: +852 2331 3803
Website: www.3-to.com.hk
Email: info@3-to.com.hk

852 FILMS LTD.

Unit 5, 7/F, Kai Fuk Industrial Centre,1
Wang Tung Street,
Kowloon, Hong Kong
Tel: +852 2576 7218
Fax: +852 2576 7176
Website: www.852films.com
Email: info@852films.com

A POSE21 PRODUCTION

13G High Win Factory Building,
47 Hoi Yuen Road, Kwun Tong, Kowloon, Hong Kong
Tel: +852 3955 0740
Website: www.pose21.com
Email: peter@pose21.com

ABACUS IN MOTION COMPANY LIMITED

Unit 11, 7/F, Tower B, Southmark,
11 Yip Hing Street,
Wong Chuk Hang, Hong Kong
Tel: +852 2577 8118
Fax: 852 2577 8119
Website: www.abacusinmotion.com
Email: info@abacusinmotion.com

ACTIVE TV ASIA PTE LTD

Australia Office
242 Ferrars Street, South Melbourne,
Victoria 3205 Australia
Tel: +61 3 9647 5000
Fax: +61 3 9682 1530
Website: www.activetv.tv
Email: info@activetv.tv

Singapore Office
21A South Bridge Road, Level 2,
Singapore 058661
Tel: +65 6738 4345
Fax: +65 6735 6718
Email: admin@activetv.tv

ALL3MEDIA

Berkshire House
168-173 High Holborn,
London WC1V 7AA
Tel: +44 207 845 4377
Fax: +44 207 845 4399
Website: www.all3media.com
Email: info@all3media.com

ALPHA ANIMATION AND CULTURE (HONG KONG) COMPANY LIMITED

Room 513-514, Tower B,
New Mandarin Plaza,
14 Science Museum Road,
Tsim Sha Tsui, Hong Kong
Tel: +852 9216 5849
Fax: +852 2305 2031
Email: Vicky@auldey.cn

ANIMOTION

Jurye 2-Dong Sasang-gu Busan, Korea
Tel: +82 51 320 2177
Fax: +82 51 320 2176
Email: dalparanz@gmail.com
Website: eng.dsu-animation.com

ASIAWORKS TELEVISION

China Office
Suite 1122, Qing Nian Hui,
104 Chaoyang Bei Lu,
Chaoyang District,
Beijing China 100123
Tel: +86 10 6581 6956
Fax: +86 10 6581 7978
Email: beijing@asiaworks.com

Indonesia Office

16 Fl, Deutsche Bank Building
Jalan Imam Bonjol 80,
Jakarta, Indonesia 10310
Tel: +62 21 316 2048 / 2049
Fax: +62 21 316 2050
Email: Jakarta@asiaworks.com

Singapore Office

#14 – 03 International Plaza,
10 Anson Road,
Singapore 079903
Tel: +65 6225 0330
Fax: +65 6225 2224
Email: singapore@asiaworks.com

Thailand Office

Penthouse Fl, Maneeya Center,
518/5 Ploenchit Rd,
Bangkok 10330, Thailand
Tel: +66 2 255 5915 / 5916
Fax: +66 2 255 5919
Website: www.asiaworks.com
Email: bangkok@asiaworks.com

AUGUST PICTURES PTE LTD

43 Jalan Merah Saga, #03-78,
Singapore 278115
Tel: +65 9049 2373
Email: waithong@augustpictures.com.sg

AVANT GARDE STUDIOS SDN BHD

12-M, Jalan PJU 5/20C, The Strand Kota Damansara,
47810 Petaling Jaya,
Selangor Darul Ehsan, Malaysia
Tel: +603 6142 6107
Fax: +603 6142 6108
Website: www.agstudios.com.my
Email: info@agstudios.com.my

BANG SINGAPORE PTE LTD

10 Jalan Kilang, #08-06,
Sime Darby Enterprise Centre,
Singapore 159410
Tel: +65 6222 5231
Fax: +65 6222 3848
Website: www.youtube.com/bangsingapore
Email: info@bangproductions.com

BEACH HOUSE PICTURES PTE LTD

189 New Bridge Road,
#04-01/02,
Singapore 059422
Tel: +65 6236 9560
Fax: +65 6532 7905
Website: www.beachhousepictures.com
Email: contact@beachhousepictures.com

BEYOND PRODUCTIONS

109 Reserve Road,
Artarmon NSW 2064, Australia
Tel: +61 2 9437 2000
Fax: +61 2 9437 2133
Website: www.beyond.com.au

BEYOND SCREEN PRODUCTION

109 Reserve Road,
Artarmon NSW, 2064, Australia
Tel: +61 2 9437 2000
Fax: +61 2 9437 2133
Website: www.beyond.com.au

BLUBLACK PRODUCTIONS SDN BHD

16-3, Jalan 27/70A,
Desa Sri Hartamas,
50480 Kuala Lumpur
Tel: +60 3 2300 0700
Fax: +60 3 2300 0711
Website: www.blublack.com.my
Email: info@blublack.com.my

BLUE RIVER PICTURES

65A Jalan Tenteram, #07-01,
Singapore 328958
Tel: +65 6254 7439
Fax: +65 6254 7459
Website: www.blueriver.com.sg
Email: info@blueriver.com.sg

BORN TO ENTERTAIN STUDIO

22A, 8 Wing Lok Street
Lloyds Commercial Center
Sheung Wan, Hong Kong
Tel: +852 2543 3211
Website: www.b2eshk.com
Email: info@b2eshk.com

BRAND NEW MEDIA

Brisbane Office
69 Hale Street, Brisbane QLD 4000, Australia
Tel: +61 7 3358 5520

Melbourne Office
4-8 Osborne Street,
South Yarra, VIC 3141, Australia
Tel: +61 3 9696 8995

Philippines Office
TV5 Media Center
Reliance St (cor Sheridan St),
Mandaluyong City,
Mandaluyong, Philippines

Singapore office
315 Outram Road, #12-03,
Tan Boon Liat Building,
Singapore 169074
Tel: +65 6681 6485

Sydney Office
The Pavilion, 201 Miller Street,
North Sydney NSW 2060, Australia
Tel: +61 2 9901 3100
Fax: +61 2 9906 4390
Website: www.brandnewmedia.com.au
Email: Info@brandnewmedia.com.sg

BRUCE DUNLOP & ASSOCIATES SINGAPORE PTE LTD

2 Alexandra Road, #06-03
Singapore 159919
Tel: +65 6732 3300
Website: www.bdcreative.tv
Email: admin@bdcreative.tv /
stephanie.leow@bdcreative.tv /
paula.mason@bdcreative.tv

BURBERRY ENTERTAINMENT

Burberry Productions Pty Ltd,
180 Bank Street,
South Melbourne Vic 3205, Australia
Tel: +61 3 9693 0600
Website: www.burberry.com.au
Email: info@burberry.com.au

CARBON MEDIA

Level 3, 420 Brunswick St,
Fortitude Valley, Australia
T: +61 7 3136 2524
Fax: +61 7 3319 8905
Website: www.carbon-media.com.au
Email: info@carbon-media.com.au

CCUBE TV SDN BHD

Suite 27-03, 27th Floor Centro Building,
No. 8, Jalan Batu Tiga Lama,
41300 Klang, Malaysia
Tel: +603 3345 1089
Fax: +603 3344 2266
Website: www.ccube.tv
Email: cube@ccube.tv/bob.lay@ccube.tv

CHIMESTONE DIGITAL PRODUCTIONS CO., LTD

1F, No.86, Zhouzi ST., Neihu District,
Taipei, Taiwan 11493
Tel: +886 2 262 6168
Website: www.chimestone.com
Email: info@chimestone.com

CHINA INTERCONTINENTAL COMMUNICATION CENTER

23F Huatian Plaza,
6 North Xiaomachang, Lianhuachi
East Road of Haidian District,
Beijing 100038
Tel: +86 10 5888 0072
Fax: +86 10 5889 1050
Website: www.cicc.tv

CHOCOLATE LIBERATION FRONT

326 Victoria Street,
Richmond, 3121 VIC, Australia
Tel: +61 3 9429 4239
Website: www.givemechocolate.me
Email: melbourne@givemechocolate.me

CHONGQING XIANGHONG FILM & TV CO., LTD.

7-1-2 C Zone, China Neptune Technology Building,
No 62 Starbright Avenue
Tel: +86 23 8686 7286
Fax: +86 23 8686 7287
Website: www.xhdigital.com

CORDELL JIGSAW

16 – 18 Meagher,
St Chippendale NSW 2008, Australia
Tel: +61 2 9217 2200
Fax: +61 2 9319 2122
Website: www.cjz.com.au
Email: info@cjz.com.au

DECEMBER MEDIA

Level 1, 462 City Rd,
South Melbourne, VIC 3205 Australia
Tel: +613 9699 8911
Fax: +613 9699 8611
Website: www.decembermedia.com.au
Email: office@decembermedia.com.au

DHARMA PRODUCTIONS PRIVATE LIMITED

29, 2nd Floor, Jains Arcade,
14th Road, Khar West,
400052 Mumbai, India
Tel: +91 99 3006 1433
Fax: +91 22 2605 5133
Website: www.dharma-production.com

DQ ENTERTAINMENT (INTERNATIONAL) LTD

644, Aurora Colony,
Road No.3, Banjara Hills,
Hyderabad – 500034.
Andhra Pradesh. India.
Tel: +91 40 2355 3726
Fax: +91 40 2355 2594
Website: www.dqentertainment.com

FREEFLOW PRODUCTIONS PTE LTD

89 Neil Road, #01-01
Singapore 088849
Tel: +65 6224 4138
Fax: +65 6224 3918
Website: www.freeflow.com.sg
Email: reach@freeflow.com.sg

FRESH TELEVISION PVT LTD

1012, IJIMMA, Off Link Road
Malad West, Mumbai 400064,
India
Tel: +91 22 6562 7775
Fax: +91 22 6666 9870
Website: www.freshtv.in
Email: nideeshv@freshtv.in

GALAXY POP

PO Box 373, South Yarra,
Victoria, 3141, Australia
Tel: +61 3 9866 1611
Website: www.galaxypop.com
Email: enquiries@galaxypop.com

GRAFIZIX CO., LTD

#403, Bldg. A,
Seoul Animation Center,
126, Sopa-ro, Jung-gu,
Seoul, 100-250, Korea
Tel: +82 70 4137 5073
Fax: +82 70 4137 5070
Website: www.grafizix.com
Email: gfxcontact@gmail.com

GREEN GOLD ANIMATION PVT LTD

#1- 8-342, Indian Airlines Colony Extension,
Patigadda, Begumpet,
Telangana State,
India 500016
Tel: +91 40 4436 1990
+91 99 4999 5822
Website: www.greengold.tv
Email: sales@greengold.tv

GREY FILMS INDIA PVT LTD

No. 16, T1, Manthope Colony,
8th Avenue, Ashok Nagar,
Chennai 600083
Tel: +91 981 000 1716
Website: www.greyfilms.com
Email: dopnalla@gmail.com

HI-5 AUSTRALIA PTY LTD

Suite 2, Level 3, 50 Yeo Street,
Neutral Bay, NSW 2089, Australia
Tel: +61 2 8075 2802
Website: www.hi-5world.com
Email: ldawson@hi-5world.com

IFA MEDIA GROUP

62 Burn Road,
#05-01 TSH Centre,
Singapore 369976
Tel: +65 6341 5612
Website: www.ifa-media.com
Email: enquiries@ifa-media.com

IMAGINE GROUP

142 Neil Road Singapore 088871
Tel: +65 6220 6731
Website: www.imaginegroup.tv
Email: admin@imaginegroup.tv

IMG SPORTS MEDIA (PRODUCTION)

20 Loyang Crescent,
Singapore, 508984
Tel: +65 6505 9351
Fax: +65 6235 4819
Website: www.img.com

INDEX CREATIVE VILLAGE PLC.

545 Soi Pridi Bhanomyong 42,
Sukhumvit 71 Rd.,
North Prakanong,
Wattana, Bangkok 10110 Thailand
Tel: +66 2 725 9333
Fax +66 2 713 0913
Website: www.indexcreativevillage.com
E-mail: wci@index-creative.com

JET TV SDN BHD

A-2-12 Merchant Square,
Jalan Tropicana Selatan 1,
PJU3, 47410 Petaling Jaya,
Selangor, Malaysia
Tel: +60 19 355 7168
Fax: +60 3 7883 0487
Website: www.jettv.com.my
Email: ainiewong@gmail.com

JOY-TEAM ANIMATION PRODUCTION CO., LTD

5F., No.7-1, Sec. 3,
Jinan Rd., Da'an Dist.,
Taipei City 106, Taiwan (R.O.C.)
Tel: +886 2 8773 5061
Fax: +886 2 2585 2059
Website: www.joyteam-animation.com
Email: syeclm25@gmail.com

JSL GLOBAL MEDIA COMPANY LIMITED

154 Ladprao Road (Soi 107),
Klongjan, Bangkapi,
Bangkok 10240, Thailand
Tel: +66 2 731 0630
Fax: +66 2 377 0691
Website: www.jslglobalmedia.com
Email: webmaster@jslglobalmedia.com

JUITA ENTERTAINMENT

26-3 Jalan Bangsar Utama 1,
Bangsar Utama,
59000 Kuala Lumpur, Malaysia
T: +60 3 2287 1399
F: +60 3 2278 7166
Website: www.juita-entertainment.com
Email: juita.entertainment@gmail.com

KOSMIK GLOBAL MEDIA PRIVATE LIMITED

L 48, Jalvayu Vihar,
Sector 25, Noida 201301, UP, India
Tel: +91 989 111 6777
Fax: +91 120 454 2312
Website: www.kosmikglobal.com
Email: akanksha@kosmikglobal.com

M'GO FILMS

420 North Bridge Road, 04-02
North Bridge Centre,
Singapore 188727
Tel: +65 6333 1955
Website: www.margofilms.com
Email: contact@margofilms.com

MAKE PRODUCTIONS PTE LTD

65 Tessensohn Road,
Singapore 217666
Tel: +65 6635 7805
Website: makeproductions.com
Email: info@makeproductions.com

MEDIA STABLE PTE LTD

Ground floor,
7 Havelock Street, West Perth 6005
Tel: +61 4 1506 4413
Website: www.mediastable.com.au
Email: info@mediastable.com.au

MEDIA WORLD PICTURES PTY LTD

PO Box 90, Carlton South,
Victoria, Australia, 3053
Tel: +61 3 9329 3252
Website: www.mediaworld.com.au
Email: reception@mediaworld.com.au

MILLENNIA MOTION PICTURES PTE LTD

Blk 134 #01-464,
Lorong Ah Soo,
Singapore 530134
Website: www.mmp.com.sg
Email: admin@mmp.com.sg

NATIONAL HISTORY

NEW ZEALAND (NHNZ)
5 Melville St. Dunedin 9016, New Zealand
Tel: +64 3 479 9799
Fax: +64 3 479 9916 /
+64 3 479 9917
Website: www.nhnz.tv
Email: info@nhnz.tv

NEW CLASSICS MEDIA

26th Floor,
Fosun International Center No.237,
Chaoyang North Road, Chaoyang District,
Beijing 100020, China
Tel: +86 10 5793 0011
Fax: +86 10 8571 5377
Website: www.ncmchina.com
Email: ncmchina@ncmchina.com

NO AVERAGE JOE PTE LTD

28 Sin Ming Lane,
#03-147, Singapore 573972
Tel: +65 6570 5478
Website: www.noaveragejoe.tv
Email: info@noaveragejoe.tv

OCHRE PICTURES PTE LTD

Blk 73 Ubi Road 1
#06-50 Oxley Biz Hub
Singapore 408733
Tel: +65 6324 0859
Fax: +65 6324 0901
Website: www.ochrepictures.com
Email: contact@ochrepictures.com

OFF THE FENCE

Germany Office
Poststraße 37 55126 Mainz Germany
Tel: +49 6131 6988357
South Africa Office
111 3rd Avenue Kenilworth 7745
Cape Town South Africa
Tel: +27 21 671 4067
UK Office
20 Elmdale Road, Tyndalls Park,
Bristol BS8 1SG
Tel: +44 117 909 7560
U.S. Office
12233 W. Olympic Blvd. Suite 320
Box 29 Los Angeles CA 90064
Tel: +1 424 248 6778
Email: info@offthefence.com

ONEDASH22

196B Bukit Timah Rd, Singapore 229860
Tel: 6735 2968
Fax: 6221 4682
Website: www.onedash22.com
Email: admin@onedash22.com

PHOSUMPRO

21-2-1 Jalan 3/101C,
Cheras Business Centre,
56100 Kuala Lumpur, WP, Malaysia
Tel: +603 9131 7585
Fax: +603 9132 7585
Website: www.phosumpro.com
Email: mail@phosumpro.com

RED COMMUNICATIONS SDN BHD

31, Jalan 16/6,
46350 Petaling Jaya,
Selangor, Malaysia
Tel: +603 7960 1235 /
+603 7931 6683
Fax: +603 7960 1332
Website: www.red.com.my
Email: red@red.com.my

REFINERY MEDIA

71 Seng Poh Road #02-47
Singapore 160071
Tel: +65 6221 8460
Fax: +65 6221 8480
Website: www.refinery-media.com
Email: info@refinery-media.com

SBS PRODUCTION

SBS Broadcasting Centre
Yangcheon Mok 1-dong, Seoul 920
Tel: +82 2 2061 0006
Fax: +82 2 2640 3002
Website: www.sbs.co.kr

SCREENBOX PTE LTD

1, Bukit Batok Crescent,
#09-56, Wcega Plaza,
Singapore 658064
Tel: +65 6324 2463
Fax: +65 6324 0679
Website: screenbox.com.sg
Email: sujimy@screenbox.com.sg

SOUTH PACIFIC PICTURES

South Pacific Pictures Limited
Mail: PO Box 104 124,
Lincoln North, Auckland,
0654 Delivery: 8 Tolich Place,
Henderson, Auckland, 0654
Tel: +64 9 839 0999
Fax: +64 9 839 0990
Website: www.southpacificpictures.com
Email: drama@southpacificpictures.com

SPARKY ANIMATION

12 Harper Road, #05-00 Sulisam Building,
Singapore 369677
Tel: +65 6281 0310
Website: www.sparkyanim.com
Email: info@sparkyanimation.com

SPYCE MEDIA LLC

4-8-59 Moroguchi Tsurumi-ku Osaka,
Osaka, Japan 538-0051
Tel: 81-90-6244-3875
Email: k.okano@airnyc.biz

THE GROUP ENTERTAINMENT PTE LTD

8 Eu Tong Sen Street,
#23-84 The Central,
Singapore 059818
Tel: +65 6238 5798
Fax: +65 6238 5789
Website: www.thegroup-entertainment.com
Email: info@thegrou-p-entertainment.com

THE MOVING VISUALS CO.

2 Kallang Avenue,
CT Hub #04-08,
Singapore 339407
Tel: +65 6333 3051
Website: www.tmvc.sg
Email: info@tmvc.sg

TIGER BELLS ANIMATION

C 254, Sarita Vihar,
New Delhi-110076, India
Tel: +91 11 4140 2297
Fax: +91 11 2994 2754
Website: www.tigerbells.com
Email: vivek.kalyan@tigerbells.com

TRIPLESHT MEDIA INC.

F FC Building,
288 Tomas Morato corner Scout Rallos St.,
Quezon City 1100.
NCR, Philippines
Tel: +63 2 426 7253
Website: www.tripleshot-media.com
Email: jakedeguzman@tripleshot-media.com

**UNITEL PRODUCTIONS,
INC./STRAIGHT
SHOOTERS MEDIA, INC.**

4/F & 7/F Salustiana D. Ty Tower,
Paseo de Roxas Ave. Cor. Perea St.,
Makati City, Philippines 1229
Tel: +632 830 2291
Fax: +632 893 5522
Website: www.straightshooters.ph
www.unitel.ph
Email: madonna.tarayao@unitel.ph

**WORKPOINT ENTERTAINMENT
PUBLIC LIMITED COMPANY**

99 Moo 2,
Tambon Bang Poon,
Muang Pathum Thani,
Pathumthani 12000
Tel: +66 0 2833 2000
Fax: +66 0 2833 2999
Website: www.workpoint.co.th
Email: wirata@workpoint.co.th

XANTHUS ANIMATION STUDIO

1F., No.9, Bo-ai St.,
Yonghe Dist,
New Taipei City 23441,
Taiwan (R.O.C.)
Tel: +886 2 2924 6405
Fax: +886 2 2924 4663
Website: www.xanthus.com.tw
Email: xanthus.ci@msa.hinet.net

ZHENGDIAN CARTOON

Nº 4 Building,
7 Puhe Street
Huanggu District,
110031 Shenyang
Tel: +86 24 8661 2013
Website: www.zhengdiancartoon.com

OVER-THE-TOP BOX (OTT)**ASTRO-ON-THE-GO**

MEASAT Broadcast Network Systems Sdn Bhd
All Asia Broadcast Centre,
Technology Park Malaysia,
Lebuhraya Puchong-Sg. Besi
Bukit Jalil, 57000,
Kuala Lumpur, Malaysia
Tel: +60 3 9543 3838
Email: wecare@astro.com.my
Website: my.onthego.astro.com.my

BBTV NEXT

Yubinbango104-0061
Tokyo Ginza, Chuo-ku
8-chome No. 20 No. 33
Website: www.bbtvnext.com
Email: bbtv_info@bbtvnext.com

BESTV NETWORK TELEVISION

Technology Development Co. Ltd
No.757, Yishan Road, Xuhui District,
Shanghai, China 200233
Tel: +86 21 3339 6666
Fax: +86 21 3339 6600
Website: www.bestv.com.cn
Email: 4008600637@bestv.com.cn

BIGFLIX

BIG Flicks Private Limited
4th Floor, 49 / 50 Maruti Chambers,
Veera Desai Extn Road, Andheri (West),
Mumbai – 400053, India
Tel: +91 2239 8166 00
Website: www.bigflix.com
Email: ccare@bigflix.com

BOXTV

Mumbai, Maharashtra, India 400013
Tel: +91 2230 9888 88
Website: www.boxtv.com
Email: support@boxtv.com

CINESOFT

Bluemoon Arcade,
Temple Road, Kadavantha Ernakulam.
Tel: +91 4844 0596 60
Website: www.cinesoft.net
E-mail: mail@cinesoftmedia.com

DITTOTV

Continental Bldg, 135, Dr. Annie Besant Road,
Worli, Mumbai – 400018, India
Website: www.dittotv.com
Email: support@dittotv.com

DOONUNG

Mono Film Co.,Ltd.
Jasmine International Tower 200 Moo 4
Chaengwattana Rd.,
Pakkred, Nonthaburi
Thailand 11120
Tel: +66 2 100 7007
Website: www.doonung.com
Email: monofilm.movie@gmail.com

DTV

NTT DoCoMo
Website: www.pc.video.dmkt-sp.jp

ELTA TV

4F, No.41, Sec. 1, Jhonghua Road,
Taipei City 100, Taiwan
Tel: +886 2 2397 3833
Website: www.elta.tv
Email: info@elta.com.tw

EROS NOW

Eros International Media Ltd.
901-902, 9th Floor, Supreme Chambers,
Veera Desai Road, Andheri (West),
Mumbai – 400053, India
Tel: +91 2266 0215 00
Fax: +91 2266 0215 40
Website: erosnow.com
Email: india-business@erosintl.com

EZYFLIX

Locked Bag, 3023 Hawthorn,
Victoria 3122
Tel: +61 1300 904 311
Fax: +61 1300 953 177
Website: ezyflix.tv
Email: help@post.ezyflix.com.au

FAIN TV

Tel: +886 2 2731 1818
Website: www.faintv.com.tw
Email: faintvservice@gmail.com

FOXTEL PLAY

Sydney – Head Office
5 Thomas Holt Drive,
North Ryde NSW 2113
Tel: +61 2 9813 6000
Website: www.foxtel.com.au/foxtelplay
Email: corporateaffairs@foxtel.com.au

FPT PLAY

Tel: +84 4 7300 2222
Fax: +84 4 7300 8889
Website: www.fptplay.net
Email: support@fptplay.net

FUNSHION

Tel: +86 10 8249 8288 / 8249 8388
Fax: +86 10 8249 8399
Website: www.fun.tv
Email: luning@funshion.com

GENFLIX

Tel: +62 80 4191 1911
Website: genflix.co.id
Email: cs.genflix@orangetv.co.id

GIP TV

Governor Phillip Tower,
Level 23, Suite 1D, 1 Farrer Place,
Sydney NSW, Australia 2000
Tel: +61 1300 470 556
Website: www.gip.tv
Email: info@gip.tv

GOTV & MYTV

Television Broadcasts Limited
TVB City, 77 Chun Choi Street
Tseung Kwan O Industrial Estate
Kowloon, Hong Kong
Tel: +852 2335 9123
Fax: +852 2358 1300
Website: www.gotv.tvb.com
Email: tvbpr@tvb.com.hk

HOLLYWOOD HDTV

Tel: +66 2 104 9049
Website: www.hollywood-hdtv.com
Email: support@hollywoodmovies.co.th

HOOQ

Website: www.hooq.tv
Email: support@hooq.tv

HULU JAPAN

Halifax Bldg. 3F, 3-16-26 Roppongi,
Minato-ku, Tokyo 106-0032
Tel: +81 120 994 790 (Land line)
Fax: +81 050 3155 0025 (Mobile)
Website: www.hulu.jp
Email: support@hulu.jp

IFLIX

27-7 The Boulevard Mid Valley City Kuala Lumpur,
Kuala Lumpur 59200 Malaysia
Website: www.iflix.com
Email: jobs@iflix.com

JADOOTV

Tel: +852 5808 6546 (Hong Kong)
Tel: +81 3457 82035 (Japan)
Website: www.jadootv.com
Email: support@jadootv.com

JY ENTERTAINMENT

4th Floor, Suite CN-18,
Legend Town, No. 1 Balizhuangdongli,
Chaoyang District, 100025 Beijing
Tel: +86 10 63389600
Fax: +86 10 63389700
Website: www.jiayunshe.com
Email: linan@jiayunshe.com

LETV

Tel: +86 21 6044 2523
Website: www.letv.com
Email: litao@letv.com

LIGHTBOX

Mount Albert, New Zealand
Tel: +64 21 378 253
Website: www.lightbox.co.nz

MPLEX

Apalya Technologies Pvt. Ltd
#8-2-120/76, Plot No. 89, 2nd Floor, Vaibhav
Constructions (Beside Ashoka Capital Building),
Road No. 2, Banjara Hills,
Hyderabad – 500 034, INDIA.
Tel: +91 40 2335 5447
Website: www.mplex.com
Email: corporate@mplex.com

NETFLIX

Website: www.Netflix.com

NIPPON TV NETWORK

14 Niban-cho, Chiyoda-ku, Tokyo 102-8004, Japan
Tel: +81 3 5275 1111
Fax: +81 3 5275 4505
Website: www.dai2ntv.jp
Email: admin@ntv.co.jp

PPTV

Tel: +86 21 5027 5399
Fax: +86 21 5027 1218
Website: www.pptv.com
Email: kefu@pplive.com

**PRESTO
(UNDER FOXTEL MANAGEMENT)**

Sydney – Head Office
5 Thomas Holt Drive
North Ryde NSW 2113
Website: www.presto.com.au
Email: support@presto.com.au

PRIMETIME ENTERTAINMENT

Tel: +66 2 657 5353
Website: www.goprime.com
Email: support@goprime.com

PTCL SMARTTV

Corporate Headquarters, Block-E, G-8/4,
Islamabad-44000, Pakistan
Tel: +91 1 1120 2020
Website: www.mytv.com.pk
Email: acon@ptcl.net

QUICKFLIX

Australia Office
Level 7, 15-17 Young Street, Sydney NSW 2000
Tel: +61 13 0013 8644
Email: enquiry@quickflix.com.au
New Zealand Office
Suite 305, 8 Commerce Street,
Auckland 1143, New Zealand
Website: www.quickflix.co.nz/
www.quickflix.com.au
Email: corporate@quickflix.co.nz

SOHU VIDEO

Media Plaza, Block 3,
No.2 Kexueyuan South Road,
Haidian District, 100190 Beijing, China
Tel: +86 10 6272 6666
Website: www.tv.sohu.com
Email: kf@vip.sohu.com

STAN

Website: www.stan.com.au
Email: support@stan.com.au

SUPERNET

No.29, Street 592, Sangkat Boeung Kak II,
Khan Toul Kork, Phnom Penh
Tel: +855 0 23 860 688
Website: www.supernet.com.kh

T'S TV

Website: www.t-s.tv

TENCENT

Tencent Building,
Kejizhongyi Avenue,
Hi-techPark,Nanshan District,
Shenzhen 518057
Tel: +86 755 8601 3388
Fax: +86 755 8601 3399
Website: www.tencent.com
Email: bingsun@tencent.com

TOGGLE

See Pg.34

Caldecott Broadcast Centre
Andrew Road, Singapore 299939
Tel: +65 6388 3888
Website: www.toggle.sg
Email: enquiry@toggle.sg

TSUTAYA TV

Tel: +86 2 0822 0570
Website: www.tsutaya-tv.jp
Email: tsutaya-tv@tsutaya.co.jp

U-NEXT

Website: www.p.unext.jp
Email: next-cs@unext.jp

USEETV

PT. Telkom Head Office
Jl. Japati no.1,
Bandung 40133
West Java, Indonesia
Website: www.useetv.com
Email: support@useetv.com

VTC PLAY

Tel: 1900 1530
Fax: +84 4 3636 7728
Website: www.play.vtc.vn
Email: support.id@vtc.vn

VTVPPLUS

844 De La Thanh St. Ba Dinh Dt, HN
Tel: 1900 1515
Website: www.vtvplus.vn
Email: Support@vtvplus.vn

YOUKU TUDOU

5th Floor,
Sinosteel Plaza Haidian Street,
100080 Beijing
Tel: +86 10 5885 1881
Fax: +86 10 5970 8818
Website: www.ir.youku.com

YUPPTV

Hyderabad Office
8-2-293/82/A/773,
Road No.44, Jubilee Hills,
Hyderabad-500033, India
Website: www.yupptv.com
Email: support@yupptv.com

The background features a blue gradient with white curved lines forming a grid-like pattern. Three white satellite models are positioned in the upper right, middle right, and lower left areas. Each satellite has a cylindrical body, two solar panel arrays, and a vertical antenna. A vertical stack of four upward-pointing arrows is located on the left side.

SATELLITES & SERVICES

ABS



Head Office

O'Hara House
3 Bermudiana Road
Hamilton, HM08, Bermuda
Tel: +441 295 7149
Fax: +441 295 0992

Asia Offices:
28/F, Henley Building
5 Queen's Road Central, Hong Kong
Tel: +852 3575 0000
Fax: +852 3575 0001

9/F, Salcedo Towers
169 H.V. Dela Costa Street
Salcedo Village
Makati City, Philippines
Tel: +632 8460 088
Fax: +632 8460 089

Wisma Dian Graha 3/F
Jl Rawa Gelam III No 8
Kawasan Industri, Pulo Gadung
Jakarta 13930, Indonesia
Tel: +6221 4682 4641
Fax: +6221 4682 8647

Website: www.absatellite.com
Email: info@absatellite.com

Key Personnel

Chief Executive Officer: Tom Choi
Chief Operating Officer: Mohamed Youssif
Deputy COO/ MD Asia: Raymond Chow
Director, Broadcasting Products and Projects:
Simon Chow

Company Profile

ABS is one of the fastest growing global satellite operators in the world. ABS offers a complete range of tailored solutions including broadcasting, data and telecommunication services to broadcasters, service providers, enterprises and government organisations. ABS operates a fleet of satellites: ABS-2, ABS-3, ABS-3A, ABS-4/Mobisat-1, ABS-6 and ABS-7. The satellite fleet covers 80% of the world's population across the Americas, Africa, Asia Pacific, Europe, the Middle East, CIS and Russia.

The new satellites: ABS-2A and ABS-8 are planned to launch in late 2015 and 2017 respectively. ABS plans to add more satellites over the next 2 – 3 years to its growing fleet.

Headquartered in Bermuda, ABS has offices in the United States, Dubai, South Africa, Philippines, Indonesia and Hong Kong. ABS is majority owned by funds managed by the European Private Equity firm Permira. The Permira funds acquired ABS in 2010.

Media and Broadcast

The ABS fleet supports a diverse range of broadcast solutions and applications from contribution and distribution. ABS offers long term 24/7 services and transmits media in all formats in MPEG-2 or MPEG-4 from Standard Definition to High Definition. Our services are available on C and Ku-bands across the satellite fleet.

- Direct-to Home (DTH) television service
- Programming and content delivery to cable head ends and pay TV operators
- Video contribution and content distribution

Satellite Details:

ABS-2

Launch date: February 2014
Design life: Estimated 2028
Orbital position: 75°E
Transponders: 89 C, Ku & Ka-band
Geographic coverage: India, SE Asia, Korea, Russia, MENA & Africa

ABS-3A

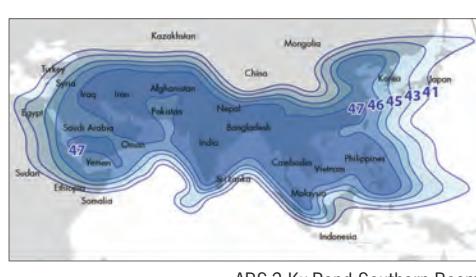
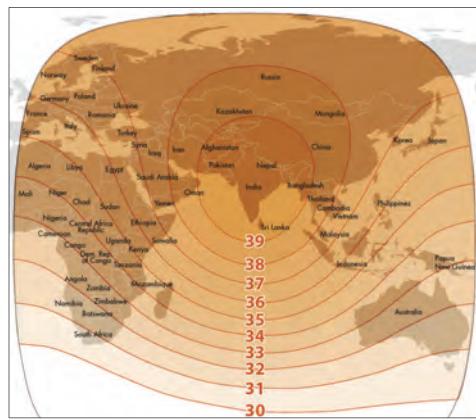
In service: September 2015
Design life: Estimated 2030
Orbital position: 3°W
Transponders: 24 C & 24 Ku-band
Geographic coverage: The Americas, Africa, Middle East & Europe

ABS-6

End of life: 2023
Orbital position: 159°E
Transponders: 28 C & 16 Ku-band
Geographic coverage: East Asia & Pacific Ocean

ABS-2A (launching late 2015)

Design lifetime: 15 years
Orbital position: 75°E
Transponders: Ku-band
Geographic coverage: SE Asia, India, Africa & GCC countries/Afghanistan & Russia



ABS' new satellites:

ABS-3A 3°W

In Service Sep 2015

ABS-2A 75°E

Launching late 2015

ABS-8 116.1E

Planned for late 2017



EUTELSAT



Head Office

70 rue Balard, 75015 Paris, France
 Tel: +33 1 53 98 47 47
 Fax: +33 1 53 98 37 00
 Website: www.eutelsat.com

Asian HQ:

Eutelsat Asia Pte Ltd
 One Temasek Avenue, 24-01A,
 Millenia Tower, Singapore 039192
 Tel: +65 6808 2088
 Fax: +65 6808 2089
 Email: info@eutelsat.asia

Key Personnel

Michel Azibert, Deputy CEO and Chief Commercial & Development Officer, Eutelsat SA
 Ken Loke, CEO, Eutelsat Asia

Company Profile

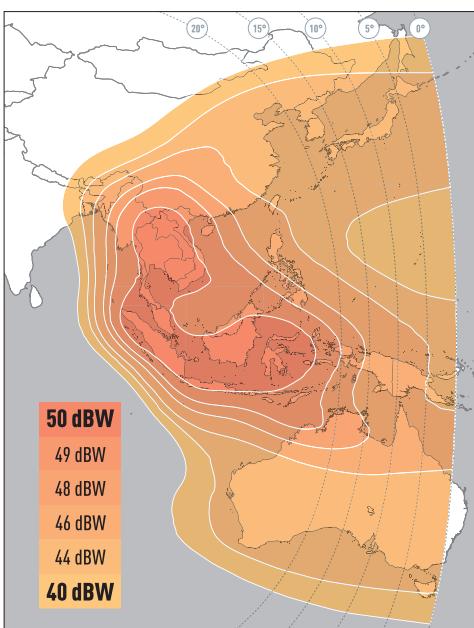
Eutelsat Communications is one of the world's leading and most experienced operators of communications satellites. The company provides capacity on 34 satellites to clients that include broadcasters and broadcasting associations, pay-TV operators, video, data and internet service providers, enterprises and government agencies. Eutelsat's satellites provide ubiquitous coverage of Europe, the Middle East, Africa, Asia-Pacific and the Americas, enabling video, data, broadband and government communications to be established irrespective of a user's location. Headquartered in Paris, with offices and teleport around the globe, Eutelsat represents a workforce of 1,000 men and women from 32 countries who are experts in their fields and work with clients to deliver the highest quality of service.

Satellite Details

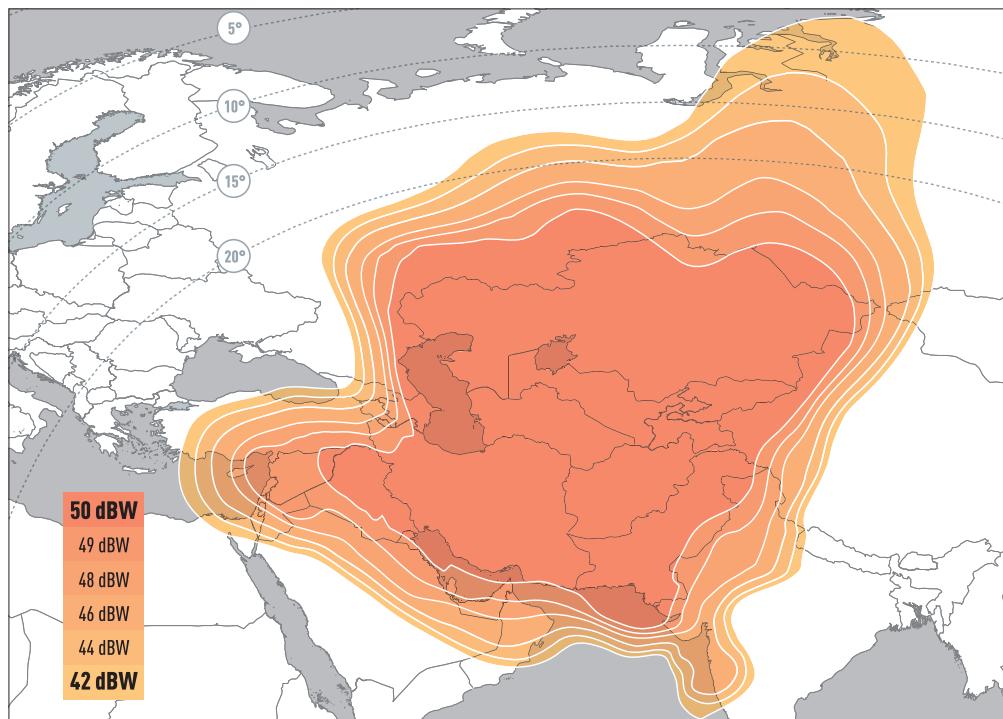
EUTELSAT 70B
 Launch date : 02/12/2012
 Mission life : 15 years
 Orbital position : 70.5° East
 Transponders : up to 48
 Geographic coverage : Europe, Africa, Central Asia and South-East Asia
 Satellite Band : FSS Ku-band
 Satellite Manufacturer : Astrium

Regional and intercontinental links for a wide range of satellite-based professional applications including government services, broadband access, GSM backhauling and Maritime services.

EUTELSAT 70B Ku-band Asia Downlink Coverage ►



EUTELSAT 70B Ku-band Central Asia Downlink Coverage ▼



Satellite Details

EUTELSAT 172A
 Launch date : 29/12/2005
 Mission life : 15 years
 Orbital position : 172° East
 Transponders : 38
 Geographic coverage : Asia-Pacific region
 Satellite Band : six individual beams
 (5 Ku-band and 1 C-band)
 Satellite Manufacturer : Airbus Defence and Space
 Supports a broad range of telecom services, including many mobile applications, to a diverse base of blue chip customers.

Satellite Details

EUTELSAT 172A
 Launch date : 29/12/2005
 Mission life : 15 years
 Orbital position : 172° East
 Transponders : 38
 Geographic coverage : Asia-Pacific region
 Satellite Band : six individual beams
 (5 Ku-band and 1 C-band)
 Satellite Manufacturer : Airbus Defence and Space
 Supports a broad range of telecom services, including many mobile applications, to a diverse base of blue chip customers.

Satellite Details

EUTELSAT 172A
 Launch date : 29/12/2005
 Mission life : 15 years
 Orbital position : 172° East
 Transponders : 38
 Geographic coverage : Asia-Pacific region
 Satellite Band : six individual beams
 (5 Ku-band and 1 C-band)
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Satellite Details

EUTELSAT 172A
 Launch date : 29/12/2005
 Mission life : 15 years
 Orbital position : 172° East
 Transponders : 38
 Geographic coverage : Asia-Pacific region
 Satellite Band : six individual beams
 (5 Ku-band and 1 C-band)
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 Supports a broad range of telecom services, including many mobile applications, to a diverse base of blue chip customers.

Satellite Details

EUTELSAT 172A
 Launch date : 29/12/2005
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 Transponders : 38
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Satellite Details

EUTELSAT 172A
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 Transponders : 38
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 Satellite Band : six individual beams
 (5 Ku-band and 1 C-band)
 Satellite Manufacturer : Airbus Defence and Space
 Supports a broad range of telecom services, including many mobile applications, to a diverse base of blue chip customers.

ABS**Headquarters**

Bermuda
O' Hara House,
3 Bermudiana Road
Hamilton, HM08.
Tel: +441 295 7149
Fax: +441 295 0992
Website: www.absatellite.net
Email: info@absatellite.com

Hong Kong Office

28/F Henley Building,
5 Queen's Road Central, Hong Kong
Tel: +852 3575 0000
Fax: +852 3575 0001

Indonesia Office

Wisma Dian Graha 3/F,
Jl Rawa Gelam III No 8
Kawasan Industri, Pulo Gadung
Jakarta 13930, Indonesia
Tel: +62 21 4682 4641
Fax: +62 21 4682 8647

Philippines Office

9/F, Salcedo Towers,
169 H.V. Dela Costa Street,
Salcedo Village, Makati City,
Manila, Philippines
Tel: +632 8460 088
Fax: +632 8460 089

AL YAH SATELLITE COMMUNICATIONS COMPANY (YAHSAT)

Al Falah City, Abu Dhabi, UAE
Tel: +971 2 510 0000
Fax: +971 2 510 0001
Email: info@yahsat.ae
Website: www.yahsat.com

AMOS-SPACECOM

Greg Tower, 5th Floor, P.O. Box 24854
Nicosia 1304 Cyprus
Tel: +357 22 030814
Website: www.amos-spacecom.com
Email: AMOS-Info@amos-spacecom.com

APT SATELLITE HOLDINGS LIMITED (APSTAR)

Headquarters
22 Dai Kwai Street,
Tai Po Industrial Estate,
Tai Po, New Territories, Hong Kong
Tel: +852 2600 2100
Fax: +852 2522 0419

China Office (Beijing)

Room 707, WenBo Plaza,
No. 2 Wan Shou Road West Street,
Hai Dian District, Beijing,
China 100036
Tel: +86 10 6225 5758
Fax: +86 10 6822 9160

China Office (Shenzhen)

Room 815, 8/F,
B Zhen Ye Building,
2014 Bao An Nan Road,
Luohu District, Shenzhen,
China 518008
Tel: +86 755 2586 2118
Fax: +86 755 2586 2518
Website: www.apstar.com
Email: aptmk@apstar.com

See Pg.94

ARIANESPACE

Boulevard de l'Europe,
Evry-Courcouronnes CEDEX,
BP 177 91006, France
Tel: +33 1 6087 6000
Fax: +33 1 6087 6304
Website: www.arianespace.com
Email: info@arianespaceonline.com

Japan Office

Kasumigaseki Building, 31F,
3-2-5 Kasumigaseki, Chiyoda-ku,
Tokyo 100 6031, Japan
Fax: +81 3 3592 2768

Singapore Office

No.3 Shenton Way, #18-09A
Shenton House, Singapore 068805
Fax: +65 6223 4268

ARQIVA (SATELLITE MEDIA SOLUTIONS)

Crawley Court, Winchester,
Hampshire SO21 2QA, United Kingdom
Tel: +44 1962 823 434
Website: www.arqiva.com
Email: enquiries@arqiva.com

ASIA SATELLITE TELECOMMUNICATIONS CO. LTD. (ASIASAT)

12/F, Harbour Centre, 25 Harbour Road,
Wanchai, Hong Kong
Tel: +852 2500 0888
Fax: +852 2500 0895
Website: www.asiasat.com
Email: as-mkt@asiasat.com

BROADCASTING SATELLITE SYSTEM CORPORATION (B-SAT)

Parkside-Yamamotokan, 1-16-4
Tomigaya, Shibuya-ku
Tokyo 151-0063, Japan
Tel: +81 3 5453 6521
Website: www.b-sat.co.jp

CHINA SATELLITE COMMUNICATIONS CO. LTD.

No.59 Houchangcun Road,
Haidian District
Beijing, China, 100094
Tel: +86 10 8279 8284/8166
Fax: +86 10 8279 8199
Website: www.chinasatcom.com/en
Email: international@chinasatcom.com

EADS ASTRUM

Airbus Defence and Space Ltd
Anchorage Road, Portsmouth
Hampshire, PO3 5PU, UK
Tel: +44 0 2392 7045 00
Website: www.space-airbusds.com
Email: astrium_press@astrum.eads.net

ECHOSTAR SATELLITE L.L.C.

100 Inverness Terrace East,
Englewood, CO 80112
Tel: +1 303 706 4000
Website: www.echostarsatelliteservices.com

ENCOMPASS DIGITAL MEDIA

20 Loyang Crescent,
Singapore 508984
Tel: +65 6548 0388
Fax: +65 6548 0464
Website: www.encompass.tv

EUTELSAT

See Pg.95

France Office

70 Rue Balard, F-75502
Paris Cedex 15, France
Tel: +33 1 5398 47 47
Fax: +33 1 5398 37 00
Website: www.eutelsat.com
Email: Infomaster@eutelsat.fr

Singapore Office

One Temasek Avenue,
#24-01A, Millenia Tower,
Singapore 039192
Tel: +65 6808 2088
Fax: +65 6808 2089
Website: www.eutelsatasia.com
Email: info@eutelsat.asia

Beijing Office

F# 2708 Jing Guang Centre
100020 Beijing, China
Tel: +86-10-65974630
Fax: +86-10-65974665
Email: info@eutelsat.cn

GLOBECAST ASIA**Australia Office**

GlobeCast Australia PTY LTD
86 Dickson Avenue,
Artarmon NSW,
Australia 2064
Tel: +612 8258 7900
Fax: +612 8258 7990
Website: www.globecast.com
Email: commsasia@globecast.com

China Office

23 Floor & unit 2 on 22 floor,
Tower A, Beijing Global Trade Center,
36 North Third Ring Road East
Dongcheng District,
Beijing, China 100013
Tel: +86 186 0115 3101

Hong Kong Office

18/F, Paramount Building,
12 Ka Yip Street, Chaiwan
Tel: +852 2965 1200
Fax: +852 2509 9917

India Office

Haryana
Plot No.-77A, Sector-18,
IFFCO Road, Gurgaon – 122015,
Haryana, India
Tel: +91 12466 72589
Fax: +91 98186 87367

Korea Office

Bees in Biz guui Center #816
8th Flr. Y-Tower,
769-10 Jayang-Dong
Dwangjin-gu, Seoul,
143-853 Korea
Tel: +82 2 453 5437
Fax: +82 2 453 5438

Singapore Office

21 Media Circle, #10-01/10
Infinite Studios, Singapore 138562
Tel: +65 6325 4222
Fax: +65 6778 5517

INDIASIGN PTV LIMITED

A-48, Hartron Complex, Sector-18,
Electronic City, Gurgaon (India)
Tel: +91 124 458 1407 to 1415
Fax: +91 124 458 1400
Website: www.indiasign.net
Email: marketing@indiasign.net

INMARSAT

Australia Office

Unit A3 Cameron Centre,
255 Rawson Street,
Auburn, NSW 2144, Australia
Tel: +61 (2) 97145100
Website: www.inmarsat.com
Email: service@stratosglobal.com

Hong Kong Office

19/F Millennium Trade Centre,
56 Kwai Cheong Road,
Kwai Chung, Hong Kong
Tel: +852 2856 0380

Japan Office

Renai Partire Shiodome 901,
2-18-3, Higashi Shinbashi,
Minato-ku Tokyo 105-0021, Japan
Tel: +81 3573 3411 8

Singapore Office

911 Bukit Timah Road, 3rd floor,
Tan Chong Motor Centre,
Singapore 589622
Tel: +65 6499 5050
Email: sales-apac@ship-equip.com

INTELSAT

Australia Office

Suite 2501, Level 25,
Goldfields House, 1 Alfred Street,
Sydney NSW 2000, Australia
Tel: +61 2 9258 8787
Fax: +61 2 9258 8733
Website: www.intelsat.com
Email: sales.asiapacific@intelsat.com

China Office

B026, 0308, Building A, F3,
Beijing Fortune Plaza Center,
No.7 East 3rd Middle Road,
Chaoyang District, Beijing 100020,
People's Republic of China
Tel: +86 10 6573 3512
Fax: +86 10 6573 3599

India Office

Incube Business Centre
Cabin I & II, Level 3,
18, Nehru Place
New Delhi 110019 India
Tel: +91 11 3061 4301
Fax: +91 11 3061 4305

Japan Office

Yurakucho Denki Bldg.,
South Tower 13F
1-7-1 Yurakucho,
Chiyoda ku, Tokyo
100 0006 Japan
Tel: +81 3 5208 1251
Fax: +81 3 5208 1252

Singapore Office

Intelsat Singapore Pte Ltd
460 Alexandra Road,
#25-03, PSA Building,
Singapore 119963
Tel: +65 6572 5450
Fax: +65 6572 5455

INTERNATIONAL LAUNCH SERVICES (ILS)

1875 Explorer Street,
Suite 700, Reston,
VA 20190
Tel: +571 633 7400
Fax: +571 633 7500
Website: www.ilslaunch.com
Email: contactus@ilslaunch.com

KACIFIC

Kacific 32a Kandahar Street
198891 Singapore
Tel: +65 6297 9746
Website: www.kacific.com
Email: info@kacific.com

MEASAT SATELLITE SYSTEMS SDN. BHD.

MEASAT Teleport and Broadcast Centre
Jalan Teknokrat 1/2,
63000 Cyberjaya, Malaysia
Tel: +60 3 8213 2188
Fax: +60 3 8213 2233
Website: www.measat.com
Email: sales@measat.com

NEWSAT

Level 4, 6 Riverside Quay
Southbank, Victoria 3006,
Australia
Tel: +61 3 9674 4644
Website: www.newsat.com

REACH NETWORKS HONG KONG LIMITED

Australia Office
363 Oxford Street,
Paddington, NSW 2021
Website: www.reach.com
Email: enquiries@reach.com

Hong Kong Office
6/F, Hermes House,
10 Middle Road,
Tsim Sha Tsui, Hong Kong

Japan Office
Toranomon Twin Building
East Tower 4F, 2-10-1 Toranomon,
Minato-ku, Tokyo 105 0001

Korea Office
16 Floor, Posco P&S Tower,
735-3 Yeoksam-Dong,
Gangnam-gu, Seoul 135-923,
South Korea

Singapore Office
11 Floor, Wisma Atria,
435 Orchard Road,
Singapore 238877

Taiwan Office
6F-1, 347, Yangguang Street,
Neihu District, Taipei 114

SEA LAUNCH

Chemin d'Eysins 47
CH-1260 Nyon, Switzerland
Tel: +41 3138 0000 0
Fax: +41 3138 0180 8
Website: www.sea-launch.com
Email: info@sea-launch.ch

SES

Headquarters

Château de Betzdorf
Rue Pierre Werner
L-6815 Betzdorf, Luxembourg
Tel +352 710 725 1

Singapore Office

501 Orchard Road,
#18-00 Wheelock Place,
Singapore 238880
Tel: +65 6593 3600
Fax: +65 6593 3610
Website: www.ses.com

SINGAPORE TELECOMMUNICATIONS LIMITED

31 Exeter Road, Comcentre
Singapore 239732,
Republic of Singapore
Tel: +65 6838 3388
Fax: +65 6732 8428
Website: www.info.singtel.com/personal
Email: satellite@singtel.com

SKY PERFECT JSAT CORPORATION

Japan Office
14-14 Akasaka 1-chome,
Minato-ku Tokyo 107-0052, Japan
Tel: +81 3 5571 7800
Website: www.sptvjsat.com

Hong Kong Office
Suite 2002, Tower One,
Times Square
1 Matheson Street,
Causeway Bay, Hong Kong
Tel: +852 2110 3812
Fax: +852 2110 0440
Email: max-chung@sptvjsat.com

STELLAR SOLUTIONS AEROSPACE

Chiltern Chambers,
St Peters Avenue,
Caversham Reading,
Berkshire, RG4 7DH,
United Kingdom
Tel: +44 1442 249 465
Fax: +44 7976 123 185
Website: www.stellaraerospace.co.uk
Email: Info@stellaraerospace.co.uk

TELEPORT ACCESS SERVICES INC

TAS International Earth Station
No. 7, Hongchang Street,
Linkou District,
New Taipei City, 24452, Taiwan,
Republic of China (R.O.C.)
Tel: +886 2 8066 0808
Fax: +886 2 8601 1808
Website: www.tasc.com.tw
Email: information@tasc.com.tw

**International Teleport/
Linkou Earth Station**
9F, No.407, Rueiguang Rd.,
Neihu District
Taipei City 114, Taiwan, R.O.C.
Tel: +886 2 8066 0808
Fax: +886 2 799 5107

TELESAT

1 Raffles Place #23-01,
One Raffles Place,
Singapore 048616
Tel: +65 6538 1738
Fax: +65 6538 1728

TELSTRA

Tel: 1800 676 642
www.telstra.com.au

THAICOM PUBLIC COMPANY LIMITED

Thaicom Satellite Station
63/21, Rattanabivet Road,
Nonthaburi 11000, Thailand
Tel: +66 2-596-5060/
+66 2-591-0736 to 49
Website: www.thaicom.net
Email: contact@thaicom.net
cnd@thaicom.net

THALES ALENIA SPACE

Thales HQ
45 Rue De Villiers, 92526
Neuilly-Sur-Seine Cedex, France
Tel: +33 1 5777 80 00
Website: www.thalesgroup.com/en

SATELLITE MANUFACTURERS**BOEING SPACE SYSTEMS INTERNATIONAL**

P. O. Box 3707, Seattle,
Washington 98124
Tel: +1 206 655 2121
Website: www.boeing.com
Australia Office
Boeing Australia, Level 10, Exchange House,
10 Bridge St, Sydney NSW 2000, Australia
Tel: +61 2 9086 3300

LOCKHEED MARTIN COMMERCIAL SPACE SYSTEMS

6801 Rockledge Drive Bethesda,
MD 20817 United States
Website: www.lockheedmartin.com
Australia Office
Mezzanine Level,
Lockheed Martin Centennial House
53 Wentworth Avenue [or PO Box 6003]
Kingston ACT 2604, Australia
Tel: +61 2 6269 0101

LORAL SPACE AND COMMUNICATIONS

(Parent company of Loral Skynet)
888 Seventh Avenue
40th floor, New York 10106, USA
Tel: +1 212 697 1105
Website: www.loral.com
Email: investor.relations@hq.loral.com
Space Systems/Loral
3825 Fabian Way, Palo Alto,
CA 94303, USA
Tel: +1 650 852 4000
Fax: +800 332 6490
Website: sslma.com

MITSUBISHI ELECTRIC CORPORATION

Japan Office
Tokyo Building, 2-7-3,
Marunouchi Chiyoda-ku,
Tokyo 100-8310, Japan
Tel: +81 3 3218 2111
Website: www.mitsubishielectric.com

ORBITAL

Orbital Sciences Corporation
45101 Warp Drive,
Dulles, VA 20166
Tel: +1 703 406 5000
Website: www.orbitalatk.com
Email: sales@orbital.com

SPACEX

Headquarters
Rocket Road
Hawthorne, California
Tel: +1 310 363 6000
Email: sales@spacex.com
Website: www.spacex.com
SpaceX Washington D.C.
1030 15th Street N.W.
Suite 220E
Washington, DC 20005-1503

SATELLITE INSURERS**AON**

Headquarters
8 Devonshire Square,
London England EC2M 4PL
Tel: +44 20 7623 5500
Website: www.aon.com

Australia Office
Level 33, 201 Kent Street,
Sydney NSW 2000
Tel: +61 2 9253 7000
Fax: +61 2 9253 7001

Hong Kong Office
28/F, Tower 1, Times Square,
Hong Kong, Hong Kong SAR
Tel: +852 2861 6666
Fax: +852 2861 6672

India Office
Aon Hewitt
3rd Floor, Unitech World Cyber Park,
Sector 39, UNITECH/Verizon Ops,
Gurgaon, HR,
122001 India
Tel: +91 124 413 7000

Malaysia Office
Level 10, Tower 3, Avenue 7
The Horizon, Bangsar South,
No.8, Jalan Kerinchi,
59200, Kuala Lumpur,
Malaysia
Tel: +60 3 2773 7000
Fax: +60 3 2095 5920

Singapore Office
Aon Singapore Pte. Ltd.
2 Shenton Way,
#26-01 SGX Centre 1
Singapore 068804
Tel: +65 6221 8222
Fax: +65 6224 1700

MARSH

Headquarters
1 Tower Place West,
London, EC3R 5BU
Tel: +44 0 20 7357 1000
Fax: +44 0 20 7929 2705
Website: www.marsh.com

China Office
15/F, South Tower,
Beijing Kerry Center
1 Guanghua Road,
Chao Yang District
Beijing China 100020
Tel: +86 10 6533 4000
Fax: +86 10 8529 8761/62

Japan Office
Tokyo Opera City Tower,
38th Floor 3-20-2,
Nishi-shinjuku, Shinjuku-ku,
Tokyo 163-1438
Tel: +81 3 5334 8290

Korea Office
5F Seoul Finance Center,
84 Taepyungro 1ga,
Jung-gu Seoul 100 768
Tel: +82 2 2095 4700
Fax: +82 2 775 2325

Singapore Office
8 Marina View #09-02,
Asia Square Tower 1,
Singapore 018960
Tel. +65 6922 8388
Fax: +65 6333 8380
Website: www.marsh.com.sg

Thailand Office
10th Floor, UBC II Building,
591 Sukhumvit Road,
Klongton Nua, Bangkok,
Wattana 10110, Thailand
Tel: +66 2 695 7100

Other offices:
Australia, Hong Kong, India, Indonesia,
Malaysia, Philippines, Taiwan, Vietnam

WILLIS

Australia Office
Level 16, 123 Pitt Street,
NSW 2000, Sydney
Tel: +61 2 285 4000
Fax: +61 2 283 5268
Website: www.willis.com.au

Hong Kong Office
18/F The Lee Gardens,
33 Hysan Avenue,
Causeway Bay, Hong Kong
Tel: +852 2827 0111
Fax: +852 2827 0966
Website: www.willis.hk
Email: irene.chiu@willis.com

Japan Office
Toranomon Kotohira Tower 12F,
2.8 Toranomon-chrome, Minato-Ku,
Tokyo 1058 0001, Japan
Tel: +81 3 3500 2525
Fax: +81 3 3500 2530
Email: shibuyas@willis.com

Singapore Office
6 Battery Road, #06-01/02,
Singapore 049909
Tel: +65 6591 8000
Fax: +65 6224 0398
Website: www.willis.sg
Email: singapore@willis.com

TECHNOLOGY





CISCO SYSTEMS



Head Office

UE BizHub East
8 Changi Business Park Avenue 1
Singapore 486018
Tel: +65 6317 7777
Fax: +65 6632 7532
Website: www.cisco.com/go/videoscape

Key Personnel

Vice President Sales, Service Provider Software Solutions, Asia Pacific: Sue Taylor

Company Profile

Cisco is an innovator in pay-TV that has enabled it to gain and maintain its industry leading position. With more than 300,000,000 homes around the world watching TV with Cisco, over a quarter of all global TV homes are now enjoying improved viewing experiences.

Products and Services:

Building on over 20 years' of experience driving new services and profitable growth for pay-TV operators and the media and entertainment industry, Cisco is uniquely positioned to help the industry capture the huge opportunities being generated as every network attached device becomes video capable and consumers seek ubiquitous video access.

Whether in the cloud, network or client, Cisco is at the forefront of the industry with award winning technologies and market-leadership in software, hardware, security and an approach to innovation that is second to none.

Cisco's proven Videoscape platform is utilized by over 150 leading providers worldwide. With a focus on the openness and innovation offered by Videoscape, Cisco has solutions that deliver greater agility, optimized services and monetization opportunities for new and existing customers.

In the rapidly-growing pay-TV industry in Asia Pacific, Cisco has established itself as the leading provider of conditional access and digital rights management solutions to nearly 150 million digital TV homes in the region. This reinforces the company's leadership in the digital TV solution market in Asia Pacific.



Cisco Videoscape: Connecting Experiences Your Way

Your video experiences: personalized, synchronized, delivered to any screen.

Cisco Videoscape empowers service providers and media companies in all markets. It makes sure they can create and connect new synchronized, personalized, and intuitive multiscreen experiences—at the speed of now.

To learn more about Cisco Videoscape, visit cisco.com/go/videoscape.





CONAX ASIA-PACIFIC



Are Mathisen, SVP Asia-Pacific

Head Office

Conax Asia-Pacific
Suite 3354, Interchange 21,
399 Sukhumvit Rd, North Klongtoey
Wattana, Bangkok 10110
Thailand

Company Profile

Conax is a leading global specialist in total service protection for digital TV and entertainment services via broadcast, broadband and connected devices. A part of the Kudelski Group (SIX:KUD:S), Conax is headquartered in Oslo, Norway. ISO 9001 & 27001 certified Conax technology enables secure content revenues for 400 operators in 85 countries globally.

Activities

Conax' future-ready technology offers modular, fast-time-to-market solutions that enable easy entry into a world of secure multiscreen, multi-DRM content delivery.

Products

The Conax Contego™ unified security hub provides telcos, cable, satellite, IP, mobile, terrestrial and broadband operations with an innovative portfolio of flexible and cost-efficient solutions to deliver premium content securely.

Conax GO Live™, is a targeted solution for all pay-TV operators wanting to stream live channels to iOS and Android devices.

Conax Xtend Multiscreen™ is a complete OTT and multiscreen solution that gives broadcast operators a low-threshold entry into a world of exciting new business opportunities. It is pre-integrated, thereby reducing time and risk related to launching OTT and multiscreen services.

CONTENT & SERVICE PROTECTION

AKAMAI TECHNOLOGIES

Headquarters

1 Raffles Place, #16-61 One Raffles Place
Tower 2, Singapore 048616
Tel: +65 6593 8700
Fax: +65 6593 8799
Email: contact-singapore@akamai.com

Australia Office

Level 7, 76 Berry St, North Sydney 2060
Tel: +61 2 900896 00
Fax: +61 2 900896 01

China Office

14F, China World Trade Center Tower 1
No.1 Jianguomenwai Street
Chaoyang District, Beijing 100004, China
Tel: +86 10 6535 0288
Fax: +86 10 6535 0299
Website: www.akamai.cn
Email: contact-china@akamai.com

Hong Kong Office

Level 23 One Island East
18 Westlands Road, Hong Kong
Tel: +852 2855 6934
Email: contact-HongKongTaiwan@akamai.com

India Office

3rd Floor, Block B, Vatika Atrium,
Golf Course Rd, Sector 53, Gurgaon 122 002
Tel: +91 80 6632 9373
Fax: +91 80 6625 1609
Email: contact-india@akamai.com

Japan Office

6F Kyobashi Trust Tower
2-1-3 Kyobashi, Chuo-ku, Tokyo 104-0031
Tel: +81 3 4589 6500
Fax: +81 3 4589 6501
Website: www.akamai.co.jp
Email: info_akamai@akamai.co.jp

Korea Office

21F, Meritz Tower, 825-2, Yeoksam-dong,
Gangnam-gu, Seoul 135-934
Fax: +82 2 2193 7201
Email: contact-korea@akamai.com

Taiwan Office

Far Eastern Plaza, Level 16, No. 207,
Section 2, Dun Hua South Road, Taipei, 106
Tel: +886 2 8722 0177
Fax: +886 2 8722 0099
Email: contact-HongKongTaiwan@akamai.com

CONAX ASIA-PACIFIC

Suite 3354, Interchange 21,
399 Sukhumvit Rd, North Klongtoey,
Wattana, Bangkok 10110, Thailand
Tel: +66 2660 3726
Website: www.conax.com
Email: apac@conax.com

See Pg.101

IRDET

Headquarters

Suite 600, Floor 6, Beijing Sunflower Tower,
37 Maizidian West Street, Chaoyang District, China
Tel: +86 10 8530 4588
Fax: +86 10 8527 5685
Website: www.irdeto.com

Australia Office

275 Alfred Street, Suite 2 level 16
North Sydney NSW 2060, Australia
Tel: +61 2 9957 3388
Fax: +61 2 9957 5188
Email: australia@irdeto.com

India Office

S - 05 & S - 08, 2nd Floor, Star City Mall,
Mayur Vihar, Phase I, Delhi – 110 092, India
Tel: +91 11 4350 1111
Fax: +91 11 4350 1100

Japan Office

Room 601 Burex Kyobashi, 2-7-14 Kyobashi
Chuo-ku, Tokyo 104-0031, Japan
Tel: +81 3 5524 3540
Fax: +81 3 5524 3540

Korea Office

10F Dongwha Bldg. Annex
120-20 Seosomun-dong
Jung-gu, Seoul 100-814, Korea
Tel: +82 10 4406 8265
Fax: +82 2 757 7100
Email: dokyung.lee@irdeto.com

Singapore Office

3A International Business Park, # 06-10/12
Tower B, ICON@IBP Singapore 609935
Tel: +65 6631 8100
Fax: +65 6686 4543

Thailand Office

Level 29 Centralworld Tower, 999/9 Rama 1
Road, Bangkok 10330, Thailand
Tel: +66 89 131 2800
Fax: +66 2 207 2626

LATENS

Latens Systems (India)
1 Floor, Phase III, Mfar Manyata Tech Park,
Nagavara, Bangalore – 560045, India
Website: www.latens.com
Email: info@latens.com

NAGRAVISION

Nagravision Asia Pte Ltd

8 Shenton Way, AXA Tower,
#34-02, Singapore 068811
Tel: +65 6829 0800
Fax: +65 6829 0801
Website: www.dtv.nagra.com
Email: nagravision.asia@nagra.com

Key Personnel

SVP & General Manager, APAC: Jean-Luc Jezouin
(jean-luc.jezouin@nagra.com)

Indonesia Office

DBS Bank Tower 28/F, Ciputra World One
Jl. Prof. Dr. Satrio Kav. 3-5
Jakarta 12940, Indonesia
Tel: +62 21 2988 8329
Fax: +62 21 2988 8328
Email: nagravision.asia@nagra.com

Nagravision Pte Ltd

7F-4, No. 16 Lane 35, Jihu Road,
Neihu District, Taipei City 114, Taiwan
Tel: +886 2 8797 8053
Fax: +886 2 8751 6917
Email: nagravision.asia@nagra.com

Nagravision SA

China Office (Shanghai)

B, 18th Floor, 500 Zhangyang Road
Times Square, 200122, People's Republic of China
Tel: +86 21 5118 9338
Fax: +86 21 5118 9333
Email: nagravision.china@nagra.com

China Office (Beijing)

#2101, Block A, Ocean International Center
No.56 Dongsihuanzhonglu, Chaoyang District
Beijing 100025, People's Republic of China
Tel: +86 10 5984 6800
Fax: +86 10 5984 6801
Email: nagravision.china@nagra.com

Nagravision India Pvt. Ltd.

RMZ Centennial
Unit 301 & 302, Tower C,
Mahadevpura Post, ITPL Road,
Bangalore 560048, India
Tel: +91 80 490 90400

NET INSIGHT

Net Insight AB
Box 42093, SE-12614,
Stockholm, Sweden
Tel: +46 8 685 0400
Fax: +46 8 685 0420
Website: www.netinsight.net
Email: info@netinsight.net

Singapore Office

81 Ubi Avenue 4, #10-15 UB.ONE,
Singapore 408830
Tel: +65 6636 2350
Fax: +65 6636 3235
Email: APACInfo@netinsight.net

SPEEDCAST LTD**Headquarters**

9th Floor, Phase II,
China Taiping Tower,
8 Sunning Road,
Causeway Bay, Hong Kong
Tel: +852 3919 6800
Fax: +852 3919 6880
Website: www.speedcast.com
Email: info@speedcast.com

Australia Office

Level 2, 470 Collins Street
Melbourne VIC 3000, Australia
Tel: +61 3 9867 7199
Fax: +61 3 9867 8587

Malaysia Office

Suite 1B-2-3, Block 1B,
Level 2, Plaza Sentral,
Jalan Stesen Sentral 5,
KL Sentral, 50470
Kuala Lumpur, Malaysia
Tel: +60 3 2260 2269
Fax: +60 3 2780 6080

Singapore Office

13 Kaki Bukit Rd. 4,
#03-01 Bartley Business Centre
Singapore 417807
Tel: +65 6320 4760
Fax: +65 6320 4764

VERIMATRIX INC.**Headquarters**

101 Thomson Road #22-01A
United Square, Singapore 307591
Tel: +65 6353 9430
Fax: +65 6252 5185

China Office

A2705, Fudun Center
No.58, East 3rd Ring South Road
Chaoyang District
Beijing 100022, China
Tel: +86 10 5867 3818
Fax: +86 10 5867 3818

India Office

Level 15, Concorde Towers
UB City, 1 Vittal Mallya Road
Bengaluru (Bangalore) - 560001, India
Tel: +91 80 6759 0404
Fax: +91 80 6759 0400
Website: www.verimatrix.com

VIACCESS**Hong Kong Office**

17/F, Telecom House
3 Gloucester Road, Wanchai, Hong Kong
Tel: +852 2583 6005
Email: HongKong@viaccess-orca.com

India Office

Apex One Business Suits, 7th Floor,
Tower B, Millennium Plaza, Sector 27,
Gurgaon – 122002, Haryana, INDIA
Tel: +91 24 461 9900
Email: India@viaccess-orca.com
Website: www.viaccess-orca.com

BROADCAST TECHNOLOGY**ALCATEL-LUCENT****Australia Office**

5 Rider Boulevard, Rhodes, NSW 2138
Sydney, Australia
Tel: +61 2 8306 5222
Website: www.alcatel-lucent.com

China Office

388#, Ningqiao Road, Jinqiao Pudong,
Shanghai 201 206, P.R. China
Tel: +86 21 5854 1240
Fax: +86 21 5854 0791

India Office

DLF Cyber Greens, 14th & 15th Floors, Tower C,
Phase-III DLF City, Gurgaon, Haryana – 122002
Tel: +91 124 415 9999

Fax: +91 124 415 9852

Email: indiacomms@alcatel-lucent.com

Indonesia Office

Wisma Korindo 6th floor
Jl. MT. Haryono kav. 62
Jakarta 12780, Indonesia
Contact: Anastasia D. Arianti
Tel: +62 21 2750 9000 ext. 9104

Malaysia Office

25th floor, The Gardens South Tower
MidValley City, Lingkaran Syed Putra
59200 Kuala Lumpur, Malaysia
Tel: +60 3 2028 0018
Fax: +60 3 2028 0422
Fax: +60 3 2028 0143

Philippines Office

29F Petron Megaplaza, 358 Sen. Gil Puyat Ave.
Makati City 1200, Philippines
Tel: +63 28 577 000
Fax: +63 28 577 015

Singapore Office

Block 750D #06-06 Lobby 2, Chai Chee Road
Technopark @ Chai Chee
Singapore 469004
Tel: +65 62 408 000

Taiwan office

7F, No. 409, Section 2, Tiding Blvd.
Neihu, Taipei 114, R.O.C.
Tel: +88 6221 6211 00
Fax: +88 6287 9762 43

Thailand Office

75/112-115, Ocean Tower II, 40th Floor,
Soi Sukhumvit 19, Sukhumvit Rd.
North Klong-toey, Wattana
Bangkok 10110 Thailand
Tel: +66 2662 8500

ALTICAST

18F, Hana Capital Building, 1328-3 Seocho-dong,
Seocho-gu, Seoul, South Korea 137 858
Tel: +82 2 2007 7700
Website: www.alticast.com

AMAGI MEDIA LABS PVT. LTD.

4th Floor, Raj Alkaa Park
Above Decathlon Sports India
Kalena Agrahara Village
Bannerghatta Road
Bangalore 560 076, India
Website: www.amagi.com
Email: cloudandme@amagi.com

AVID**Australia Office**

Northpoint Tower, 100 Miller Street
North Sydney 2060
Tel: +61 2 9931 6841
Website: www.avid.com

China Office

Parkview Green, 9 Dongdaqiao Road
Office Building A, Beijing,
Chaoyang District 100020

Hong Kong Office

88 Gloucester Road, Unit 801
Wan Chai, Hong Kong
Tel: +852 3973 8503
Fax: +852 3973 8589

India Office

311/326, Regus, Level 3, Neo Vikram
Above Audi Showroom, New Link Road,
Andheri West, Mumbai, India 400053
Tel: +91 22 6198 4549

Japan Office

ATT Building 4F, 2-11-7 Akasaka,
Minato-Ku, Tokyo, Japan 107 0052
Tel: +81 3 3505 7937
Fax: +81 3 3505 7938

Korea Office

3F, DongSung Building, 17-8 Youido-dong
Youngdeugpo-gu, Seoul, Korea 150-874
Tel: +822 782 4210
Fax: +822 782 4214

Singapore Office

315 Alexandra Road Sime Darby Business Centre
#03-01, Singapore 159944
Tel: +65 6476 7666
Fax: +65 6475 7666

Thailand Office

36/F CRC Tower, All Seasons Place
Office #46, 87/2 Wireless Road
Phatumwan, Bangkok, Thailand 10330
Tel: +66 2 625 3119

AXON

Room 804, 2nd Department, No.1 Building
Beijing Image, No.115 Fucheng Road
Haidian District, 100036 Beijing, China
Tel: +86 10 8814 4199
Website: www.axon.tv/EN/home
Email: info-cn@axon.tv

BELDEN INTERNATIONAL INC**Australia Office**

Suite 1, Building A, 18-24 Ricketts Road
Mount Waverley, VIC 3149, Australia
Tel: 1800 500 775
Fax: +61 3 9347 8274

Email: australia.sales@belden.com

China Office

Beijing Office Unit 2006A, Tower A
Ocean International Center
56 East Middle 4th Ring Road
Beijing 100025, People's Republic of China
Tel: +86 10 6591 8801
Fax: +86 10 6591 8933

Hong Kong Office

16 Science Park East Avenue
7/F Harbour View 2, Hong Kong Science Park
Shatin, Hong Kong, People's Republic of China
Tel: +852 2955 0128
Fax: 852 2907 6933

India Office

Office No. 1007, 10th Floor, A Block, Iris Tech Park,
Sohna Road , Sector 48, Gurgaon 122018, India
Tel: +91 124 4509 999
Fax: +91 124 4509 900
Email: india.sales@belden.com

Indonesia Office

Wisma 46 - Kota BNI, 16th Floor, Suite 16.08, Jl.
Jend. Sudirman Kav. 1, Jakarta 10220, Indonesia
Tel: +62 21 5799 3466
Fax: +62 21 5799 3468
Email: sales.ROAP@belden.com

Japan Office

Dai 2 Yanagiya Building 2F, 1-12-8 Nihonbashi
Chuo-ku, Tokyo 1050022, Japan
Tel: +81 0 3 6860 8120
Fax: +81 0 3 3516 2519

New Zealand Office

811 Pacific Highway, Ground Floor
Gordon 2070, New Zealand
Tel: +612 9416 0698
Fax: +612 9499 8756
Email: australia.sales@beldenapac.com

Philippines Office

One Global Place Level 10-1
25th Street & 5th Street
Bonifacio Global City, Taguig, Philippines
Tel: +63 2224 2029
Fax: +63 2910 5584

Singapore Office

27 International Business Park
#05-01, iQuest@BP, Singapore 609924
Tel: +65 6879 9800
Fax: +65 6564 9602
Email: sales.roap@belden.com

South Korea Office

18F, Taesuk Bldg, 275-5, Yangjae-dong,
Seocho-gu, Seoul 137-943, South Korea
Tel: +82 2 3497 0331/0334
Fax: +82 2 3497 0333

Thailand Office

33/4 The Ninth Towers, Tower A,
35th Floor, Rama 9 Road, Huaykwang
Bangkok 10310, Thailand
Tel: +662 118 0347 8
Fax: +662 118 0301

Vietnam Office

Unit 1708, Level 17, Gemadept Tower
6 Le Thanh Ton Street, Ben Nghe Ward
District 1, Ho Chi Minh City, Vietnam
Tel: +84 8 6255 6898/9
Fax: +84 8 6255 6801
Website: www.belden.com;
www.beldenapac.com;
www.belden.com.cn

BRIGHTCOVE**Singapore Office**

1 Fullerton Road, #02-109,
One Fullerton, Singapore 049213
Tel: +65 6832 5078
Website: www.brightcove.com
Email: apac_marketing@brightcove.com

BROADCAST AUSTRALIA

Level 10, Tower A, 799 Pacific Highway
Chatswood NSW 2067, Australia

Tel: +612 8113 4666

Fax: +612 8113 4646

Website: www.broadcastaustralia.com.au

Email: info@broadcastaustralia.com.au

BT MEDIA & BROADCAST**Asia Headquarters**

38F Dorset House, Taikoo Place,
979 Kings Road, Quarry Bay, Hong Kong
Tel: +852 2525 4481
Website: www.globalservices.bt.com

Indonesia Office

Wima Metropolitan I, Floor. 13,
Jl. Jend. Sudirman Kav.,
29-31 Jakarta Selatan, 12920, Indonesia
Tel: +62 21 5206225

CLUTCH AUTOMATION PRIVATE LIMITED

618 1/1, Galle Road, Colombo 3, Sri Lanka
Tel: +94 11 259 8596
Fax: +94 11 255 2423
Website: www.clutch.lk;
www.clutchautomation.com
Email: hello@clutch.lk

ELEMENTAL TECHNOLOGIES**Hong Kong Office**

Elemental Technologies Asia Limited
Office Unit Nos 2015-2016
Level 20, Tower 1, Metroplaza
223 Hing Fong Road
Kwai Fong, Hong Kong
Tel: +852 3547 2380
Fax: +852 3547 2386

Singapore Office

50 Raffles Place
Singapore Land Tower, Level 30
Singapore 048623
Tel: +65 6632 3594
Fax: +65 6632 3600
Website: www.elementaltechnologies.com

IMAGINE COMMUNICATIONS

3001 Dallas Parkway, Suite 300
Frisco, Texas 75034, USA
Tel: +1 469 803 4900
Toll Free: +1 866 446 2446
Fax: +1 469 803 4899
Website: www.imaginecommunications.com
Email: insidesales@imaginecommunications.com

MEDIACORP TECHNOLOGIES

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Caldecott Broadcast Centre
1 Andrew Road, Singapore 299939
Tel: +65 6333 3888
Fax: +65 6251 5628
Website: mediacorp.sg/technologies

MICROSOFT**Australia Office**

1 Epping Road, North Ryde NSW 2113,
Sydney, PO Box 91,
North Ryde NSW 1670, Sydney
Tel: 13 20 58 (Australia callers only)
+612 9870 2200
Fax: +612 9870 2466
Website: www.microsoft.com/asia

India Office

10th Floor, Tower B & C,
DLF Building No.5 (Epitome),
Cyber City, DLF Phase III, Gurgaon, 122002
Phone: +91 124 4158 000
Fax: +91 124 4158 888

Singapore Office

1 Marina Boulevard, #22-01
One Marina Boulevard,
Singapore 018989
Tel: +65 6888 8899
Fax: +65 6888 8866

OOYALA

Japan Office
Casa del Sol 302, Kamimeguro, 3-32-5
Meguro-ku, Tokyo, Japan 153-0051
Tel: +81 03 5724 3920

Singapore Office

30 Cecil Street,
#27-01 Prudential Tower
Singapore 049712
Tel: +65 6631 2908
Email: sales@ooyala.com
Website: www.ooyala.com

QUINTO COMMUNICATIONS PTY LTD

10/40 Ricketts Road, Mt Waverley,
VIC 3149, Australia
Tel: +61 3 9558 9377
Fax: +61 3 9558 9298
Website: www.quinto.com.au
Email: sales@quinto.com.au

RADIO FREQUENCY SYSTEMS**Australia Office**

36 Garden Street
Kilsyth, Victoria 3137, Australia
Tel: +61 3 9751 8400
Fax: +61 3 9761 5711

China Office

No. 299 East Rongle Road
Songjiang Industrial Zone,
Shanghai 201613
Tel: +86 21 3773 8888
Fax: +86 21 5774 4633
Website: www.rfsworld.com
Email: info.apn@rfsworld.com

SNELL**Headquarters**

Snell Asia-Pacific, Room 603,
Tai Tung Building, No. 8 Fleming Road,
Wanchai, Hong Kong
Tel: +852 2356 1660
Fax: +852 2575 1690

China Office

Snell Limited Beijing Representative Office 1608
Office One, China World Trade Center No.1
JianGuoMen Wai Dajie, Chaoyang District
Beijing, China 100004
Tel: +86 10 65057178
Fax: +86 10 65053732

India Office

Frontline Business Centre,
14th Floor, Building 5B,
Cyber Terraces Cyber City,
DLF Phase II, Gurgaon, India 122002
Tel: +852 2356 1660
Website: www.snellgroup.com

SOFTWARE, HARDWARE & MIDDLEWARE

AUTODESK ASIA PTE LTD

Australia Office

Level 5, Building C
11 Talavera Road, North Ryde NSW 2113
Tel: +61 2 9844 8000
Fax: +61 2 9844 8044

India Office

Autodesk India Pvt. Ltd.
Unit A4, "A" Wing, Divyasree
Chambers, 2nd Floor, Langford Road
Bangalore 560 025, India
Tel: +91 80 2229 8855
Fax: +91 80 2229 8845

Indonesia Office

The Executive Centre
One Pacific Place Level 11
Jl. Jend Sudirman Kav 52-53, Jakarta 12190
Tel: +62 21 2985 9500
Fax: +62 21 2985 9889

Japan Office

Osaka Branch Office
Shin-Osaka Trust Tower, 3-5-36 Miyahara
Yodogawa-ku, Osaka, 532-0003, Japan
Tel: +81 6 6350 5223
Fax: +81 6 6350 5222

Korea Office

17F ASEM Tower, 159-1 Samsung-dong,
Kangnam-ku, Seoul, Korea
Tel: +82 2 3484 3400
Fax: +82 2 3484 3405

Malaysia Office

Axiata Tower, 27th Floor, Suite 30/31,
9 Jalan Stesen Sentral 5, KL Sentral
Kuala Lumpur 50470, Malaysia
Tel: +60 3 2776 6818
Fax: +60 3 2776 6999

China Office

9th Floor, Block A Beijing Parkview Green Plaza
Office Building No.9 Dongdaqiao Road,
Chaoyang District, Beijing, 100020, P. R. China
Tel: +86 10 8565 8800
Fax: +86 10 8565 8900

Hong Kong Office

Suite 1405, Great Eagle Centre,
23 Harbour Road, Wanchai, Hong Kong
Tel: +86 27 8732 2577
Fax: +86 27 8732 2891

Philippines Office

Autodesk Philippines Rep Office
Office Suite 23, Ascott Makati
Ayala Centre, Makati City 1224, Philippines
Tel: +63 2 729 8888 ext 8953
Fax: +63 2 755 8810

Singapore Office

3 Fusionopolis Way, #10-21 Symbiosis,
Singapore 138633
Tel: +65 6461 8100
Fax: +65 6461 8382

Taiwan Office

Autodesk Taiwan, Ltd.
10F-2, Bank Tower, 205 Tun Hwa North Road
Taipei 105, Taiwan
Tel: +886 2 2546 2223
Fax: +886 2 2546 1223
Website: www.autodesk.com.au
www.autodesk.co.nz
www.autodesk.in
www.autodesk.co.kr
www.autodesk.com.cn
www.autodesk.com.hk
www.autodesk.com
www.autodesk.com.tw

BROADCAST & PROFESSIONAL PACIFIC ASIA COMPANY

SONY CORPORATION OF HONG KONG

Broadcast & Professional
Product Asia Company
43/F The Lee Gardens,
33 Hysan Avenue
Causeway Bay,
Hong Kong
Tel: +852 2909 1888
Website: pro.sony-asia.com
Email: bppa_enquiry@sony.com.hk

CINEGY GMBH

Muellerstr.27
80469 München, Germany
Tel: +49 89 2388 5360
Fax: +49 89 2388 5369
Website: www.cinegy.com
Email: sales@cinegy.com

CISCO SYSTEMS

See Pg.100

Headquarters

170 West Tasman Dr. San Jose,
CA 95134, USA

Singapore Office

8 Changi Business Park Avenue 1,
#05-51, UE BizHub East, South Tower,
Singapore 486018
Tel: +65 6317 7777
Fax: +65 6632 7532
Website: www.cisco.com

DALET SYSTEMS ASIA PTE LTD

Japan Office

Iida Building, 5-5 Rokuban-cho,
Chiyoda-ku,
Tokyo 102-0085, Japan
Tel: +81 3 3288 9642
Fax: +81 03 3288 9558
Website: www.dalet.com
Email: ddms@dalet.com

Korea Office

6F, Geumgang Bldg,
93, Garakbon-dong,
Songpa-gu, Seoul, Korea

Singapore Office

66C Southbridge road
058696 Singapore
Tel: +65 6339 3376

ERICSSON TELECOMMUNICATIONS PTE. LTD

1 Changi Business Park Central 1
Singapore 486036 Singapore
Tel: +65 6704 5500
Website: www.ericsson.com.sg

EVS MEDIA

Hong Kong Office
Room A, 35/F, @Convoy,
169 Electric Road,
Northpoint, Hong Kong
Tel: +852 2914 2501
Fax: +852 2914 2505
Website: www.evs.com
Email: info.hk@evs.com

HARMONIC INC.

Headquarters

Harmonic Technologies (HK) Ltd.
Level 23, Office Tower,
Langham Place, 8 Argyle Street,
Mongkok, Kowloon, Hong Kong
Tel: +852 3717 9300
Fax: +852 2116 0083

China Office

Harmonic International AG
Beijing Representative Office
Suite 1708, 17 F NCI Tower,
A12 Jianguomenwai Avenue
Chaoyang District, Beijing
100022, P.R. China
Tel: +86 10 8391 3313
Fax: +86 10 8391 3688

Singapore Office

Harmonic Singapore Pte Ltd.
1 Changi Business Park Crescent
#03-06, Plaza 8, Tower A
Singapore 486025
Tel: +65 6671 1450
Fax: +65 6671 1454
Website: www.harmonicinc.com

HUMAX ELECTRONICS CO., LTD.

2404 East Block, Coastal City,
Wen Xin Wu Road,
Nan Shan District,
Shenzhen P.R.C. 518054
Tel: +86 755 8281 6890
Fax: +82 755 8281 6891
Website: www.humaxdigital.com
Email: China@humaxdigital.com

MATROX ELECTRONIC SYSTEMS

Matrox Asia Liaison

Beijing Representative Office
1602, 38A Zhongguancun Street
Beijing, China 100086
Tel: +86 10 6256 4853
Fax: +86 10 6253 6251
Website: www.matrox.com
Email: asia_pacific@matrox.com

ORACLE

6 Temasek Boulevard,
#18-01 Suntec Tower Four,
Singapore 038986
Tel: +65 6436 1000
Fax: +65 6436 1001
Website: www.oracle.com
Email: salesinquiry_sg@oracle.com

QUICKPLAY MEDIA

Malaysia Office

Level 15, 1st Avenue
2A, Dataran Bandar Utama,
Damansara, Selangor,
47800 PJ, Malaysia
Tel: 1800 816 518
Tel: +60 3 7651 7930 (local)
Website: www.quickplay.com
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